



Lam Soon (Hong Kong) Limited 南順(香港)有限公司 Interim Report 2003 二零零三年中期報告書

#### 二零零三年中期報告書 Interim Report 2003

### **BUSINESS REVIEW AND OUTLOOK**

#### **Business Review**

The Board of Directors of Lam Soon (Hong Kong) Limited is pleased to announce that the unaudited consolidated profit attributable to shareholders of the Group for the six months ended 30th June 2003 is HK\$10.5 million. The Group's consolidated turnover for this period registered an increase of approximately 10% to HK\$965 million. Although the general market suffered a setback due to problems associated with the recent Severe Acute Respiratory Syndrome ("SARS") virus, our Group managed to achieve improved sales and profitability, benefiting from our continuous commitment to invest in our brands and distribution networks and to exercise systematic control discipline in cashflow and cost management.

In addition to the Hong Kong Top Ten Brandnames Awards for "Knife" Brand and "AXE" Brand previously received by our Group, The Chinese Manufacturers' Association of Hong Kong ("CMA") had also awarded us the Hong Kong Top Ten Brandnames Awards for "Red Lantern" Brand early this year. Lam Soon is the only company with 3 brands receiving these awards. During the past few years, "Red Lantern" has received increasing recognition and is now one of the top five most popular cooking oils in the People's Republic of China ("PRC"). Furthermore, "Knife" Brand has been awarded by The Reader's Digest magazine as Asian Super Brand for the fourth year in a row. Our Group also received Superbrands Awards for "Lam Soon" and "Knife" Brands from Superbrands Limited in February this year. These accomplishments are the results of our commitment to build a discernible superior value to our brands through proactive marketing, product innovation, staff training, quality and productivity management.

As part of the Group's ongoing programme for staff training and development, we had launched at the beginning of this year an *e*-learning system to provide a structured, consistent, and cost effective training platform for our employees, to cater in particular for the increasing number of sales teams in China. Our employees can access the system anytime through our intranet to learn about our brands, products, services, as well as financial management, quality and productivity improvement programs.

#### 業務回顧及展望

#### 業務回顧

南順(香港)有限公司董事局欣然向大家公佈,截 至二零零三年六月三十日止六個月之本集團未經 審核之股東應佔溢利為港幣10,500,000元,集團 綜合營業額錄得約10%升幅至港幣965,000,000 元。雖然非典型肺炎對市場帶來相當的沖擊,但 本集團仍能持續品牌和銷售網絡的發展,嚴謹地 控制開支及管理流動資產,令銷售及盈利有良好 的增長。

繼「刀嘜」及「斧頭牌」先後榮獲香港十大名牌, 「紅燈牌」亦在本年初獲香港中華廠商聯合會頒發 第三個香港十大名牌。南順是唯一一間公司榮獲 3個名牌。在過去數年,「紅燈牌」的知名度不斷 上升,現在已成為中國市場五大最受歡迎食用油 之一。此外,「刀嘜」更連續四年被讀者文摘選為 亞洲非常品牌。集團在本年二月更喜獲 Superbrands Limited頒發予「南順」及「刀嘜」為超 級品牌。此等成就引證了集團致力透過積極進取 的市場拓展、產品的革新、人才培訓、質量及生 產力管理而建立優質出眾品牌之成果。

集團對員工培訓及發展之其中一部分是在本年 初,集團推出了電子學習系統,為國內不斷上升 之銷售隊伍提供培訓及為我們的員工提供了更有 組織、統一及符合成本效益之培訓平台。我們的 員工可在任何時間經內聯網進入系統學習關於品 牌、產品、服務、及財務管理、品質及生產力之 改善項目。

#### Business Review (continued)

Our Group is also committed to expand our customer base and to reach out to them as effectively as possible through media and internet communication. In addition to our success of creating a direct communication channel with our consumers through Haomama.com, the Group initiated the Branding-Inside Program to promote our brands and products to all of our 2,110 employees and their relatives in various locations where the Group has operations.

Our Group has taken the necessary measures in providing a safe and hygienic working environment for our employees and production facilities. We have established crisis management teams in all locations to ensure no interruption of supply to our business partners and customers. We are pleased to report that there is no SARS infection identified or reported by our employees.

#### **Financial Review**

The Group's different geographical operating units generally finance their business operations with their own internally generated cash-flows and banking facilities as far as practicable with financing and cash management activities of the Group being coordinated at the corporate level.

The Group's management continues to keep tight control on credit policies and inventory planning. As at 30th June 2003, over 95% of the Group's receivables were less than 3 months old. On the other hand, the Group generally receives favourable terms from its trade creditors.

#### 業務回顧及展望(續)

#### 業務回顧(續)

本集團致力於擴大客戶層面,通過電子媒體及互 聯網,能及時和有效地與客戶溝通。除了成功使 用好媽媽網站與客戶直接溝通外,本集團各地區 之辦事處及廠房更開始舉行「南順與我、共創名 牌」計劃,向2,110名員工及其家屬推廣我們之產 品及品牌。

本集團致力為員工提供一個安全及健康之工作環 境及生產程序。為確保不會中斷提供產品予我們 的商業伙伴,我們在各地區已成立危機管理小 組。我們欣然宣佈沒有員工受非典型肺炎病毒感 染。

#### 財務回顧

本集團不同地域的經營單位,一般均盡量以其內 部產生之流動現金及銀行信貸提供營運所需資 金,而本集團之融資及現金管理事宜均由集團管 理層統籌。

本集團之管理層繼續嚴謹控制信貸政策及存貨規 劃。於二零零三年六月三十日之應收賬款超過 95%少於三個月帳齡。另一方面,本集團亦獲得 供應商提供優惠之信貸條款。

### Financial Review (continued)

The debt maturity profile of the Group as at 30th June 2003 is as follows:

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#### 業務回顧及展望(續)

財務回顧(續)

本集團於二零零三年六月三十日的債務還款期分 析如下:

		30th June	31st December
		2003	2002
		二零零三年	二零零二年
		六月三十日	十二月三十一日
		(unaudited)	(audited)
		(未經審核)	(經審核)
		HK\$'000	HK\$'000
		港幣千元	港幣千元
Repayable within one year	一年內償還	228,071	200,152
Repayable after 1 year, but	於一年後至兩年內償還		
within 2 years		81,627	73,744
Repayable after 2 years, but	於兩年後至五年內償還		
within 5 years		3,300	47,250
Total	總額	312,998	321,146

The Group has total assets of HK\$1,787 million as at 30th June 2003 (31st December 2002: HK\$1,861 million). The Group's gearing ratio improved from 12.3% as at 31st December 2002 to 12.1% as at 30th June 2003, which was calculated based on the net borrowings (net of cash deposits and bank balances) of HK\$100 million (31st December 2002: HK\$100 million) and the shareholders' equity of HK\$821 million (31st December 2002: HK\$811 million).

As at 30th June 2003, the Group had sufficient financial resources to discharge its debts and to finance its daily operations and capital expenditure. Over 89% of the Group's cash deposits and bank balances are denominated in either HK Dollars, US Dollars or Renminbi. The exposure to exchange fluctuation is insignificant.

截至二零零三年六月三十日,本集團的總資產達 港幣1,787,000,000元(二零零二年十二月三十一 日:港幣1,861,000,000元)。而本集團之負債比 率已由二零零二年十二月三十一日的12.3%改善 至二零零三年六月三十日的12.1%,此乃根據借 貸淨額(已扣除現金存款及銀行結餘)之港幣 100,000,000元(二零零二年十二月三十一日:港 幣100,000,000元)及股東權益港幣821,000,000 元(二零零二年十二月三十一日:港幣 811,000,000元)計算。

於二零零三年六月三十日,本集團具備充足財務 資源償還債務及提供日常業務運作所需資金及資 本支出。本集團的現金存款及銀行結餘超過89% 均為港幣、美元或人民幣。受貨幣兑換率波動影 響的機會甚微。

#### **Employees, Training and Remuneration Policy**

As at 30th June 2003, the Group has approximately 2,110 (31st December 2002: 1,990) employees. Employees are remunerated according to nature of their job and market trend, with built-in merit component incorporated in the annual increment and year end performance bonus to reward and motivate individual performance. Total staff costs for the period ended 30th June 2003 were HK\$85 million (2002: HK\$79 million).

The share option scheme (the "Scheme") adopted by the shareholders on 26th May 2000 was cancelled and terminated on 23rd May 2003 but without prejudice to 3,950,000 share options previously granted under the Scheme prior to such termination. On 23rd May 2003, a New Share Option Scheme (the "New Scheme") was adopted by the Company for granting options over newly issued shares of the Company to eligible employees and directors pursuant to the provisions of Chapter 17 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. No options was granted to any eligible employees and directors pursuant to the New Scheme during the period ended 30th June 2003.

Details of the share option schemes of the Company are set out in the "Share Options" to this interim report.

#### **Charges on Group Assets**

As at 30th June 2003, the amount of the Group's assets pledged as security for liabilities was HK\$91 million (31st December 2002: HK\$93 million).

#### 業務回顧及展望(續)

#### 僱員、培訓及薪酬政策

截至二零零三年六月三十日,本集團旗下員工約 2,110人(二零零二年十二月三十一日:1,990 人)。員工薪酬乃按其工作性質和市況而釐定, 並於是期間增薪評估內設有表現評估部分及年終 獎金,以推動及獎勵個人工作表現。截至二零零 三年六月三十日止期間內的職工成本總額為港幣 85,000,000元(二零零二年:港幣79,000,000 元)。

於二零零零年五月二十六日股東批准之購股權計 劃(「該計劃」),已於二零零三年五月二十三日取 消及終止,但不會影響於此日期前已獲授之 3,950,000購股權之人士。本公司於二零零三年 五月二十三日採納一項新購股權計劃(「新計 劃」),依照上市規則第17章的規定向合資格僱員 及董事授出認購本公司新發行股份之購股權。截 至二零零三年六月三十日,本公司並無根據新計 劃授予任何合資格僱員及董事購股權。

本公司之購股權計劃已詳列於此中期報告書中之 購股權部分。

#### 本集團資產之抵押

於二零零三年六月三十日,本集團為負債作出抵 押之資產金額為港幣91,000,000元(二零零二年 十二月三十一日:港幣93,000,000元)。

#### **Review of Operations**

#### Food Segment

The food segment has experienced a very challenging period during the first half of 2003. It has achieved encouraging growth in sales volume resulting from continuous investment in brand equities and distribution networks in China. However, overall profitability had been affected mainly by the adverse impact of SARS on consumer consumption, severe competition in the retail markets, coupled with rising commodity costs.

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"Knife" Brand remains the best selling cooking oil in the Hong Kong retail market. "Red Lantern" Brand also reported double-digit growth in the PRC market and received the Hong Kong Top Ten Brandnames Awards from CMA this year.

The first "Golden Statue" Cup Nationwide Bread Baking Contest was successfully completed at The Great Hall of the People in Beijing in January this year. This is a brand building event for our premium quality "Golden Statue" bread flour. Hundreds of professional bakers from Hong Kong and China participated in this contest to demonstrate their expertise and creativity in using "Golden Statue" flour. The event was strongly supported by the China Food Industry Association and China Tourism Hotel Association.

#### 業務回顧及展望(續)

#### 業務回顧

#### 食品分部

在二零零三年上半年,食品分部經歷了富挑戰性 的時期。本分部在品牌及中國分銷網絡的不斷努 力下,銷量有著鼓舞的增長。但盈利卻被非典型 肺炎所帶來之負面影響、消費意欲下降、嚴峻的 消費市場競爭,以及原料價格上升所拖累。

「刀嘜」在本港零售市場繼續雄踞最暢銷之食油行 列。「紅燈牌」的銷量在國內同時錄得雙位數字增 長,更在本年被香港中華廠商聯合會頒發為香港 十大名牌。

第一屆「金像杯全國麵包烘焙大賽」已於本年一月 假北京人民大會堂完滿結束,此活動為優質之 「金像牌」麵粉樹立良好品牌形象。過百中港專業 烘焙師以「金像牌」麵粉創作、示範及分享其專業 知識。此活動獲得中國食品工業協會及中國旅遊 飯店業協會鼎力支持。

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#### BUSINESS REVIEW AND OUTLOOK (continued)

#### Review of Operations (continued)

#### Detergent Segment

This segment achieved satisfactory growth in sales volume for the first half of this year. During the past few years, "AXE" Brand took the lead to launch a series of anti-bacterial products for our consumers, including "AXE" Dishwashing Detergent, "AXE" Liquid Laundry Detergent, "AXE" Super Laundry Powder and "AXE" Floor Cleaner. The anti-bacterial formulas have proven to have a competitive advantage over our competitors during the crisis period of SARS.

The management of this segment also successfully launched a series of new products to address the immediate customer needs against SARS within a very short time-frame. These new products include "AXE" 1:49 which is a household cleaning product with the bleach formulation to kill germs and viruses; "AXE" Multi-Purpose Anti-bacterial pocket-size Spray designed for personal applications; and "Labour" Bleach which is also a household cleaning product to satisfy the different needs of our consumers.

"AXE" also launched a new skin moisturising dishwashing detergent with Lavender fragrance added vitamin-E and anti-bacterial formulation. This innovative product is different from the traditional lemon fragrance, providing consumers with a new excitement in dishwashing and has been very well received by consumers.

Moreover, "Labour" was elected and recognised by one of the most popular newspapers, Yang Cheng Evening News, as one of the Top Ten Brands in the Guangdong Province. The Secretariat of China Certification Committee for Environmental Labelling also offered the China Environmental Labelling to "AXE" and "Labour" certifying that these two products have attained the national environmental standards.

#### 業務回顧及展望(續)

#### 業務回顧(續)

# 清潔用品分部

本分部的銷量在本年度上半年達到令人鼓舞之增 長。在過去數年,「斧頭牌」率先推出殺菌系列產 品,包括「斧頭牌」超濃縮洗潔精、「斧頭牌」除菌 洗衣液、「斧頭牌」超濃縮殺菌洗衣粉及「斧頭牌」 地板清潔劑。非典型肺炎事件發生期間,正好引 證了殺菌系列產品較競爭對手更具競爭力。

本分部之管理層針對非典型肺炎,在最短時間內 成功推出了一系列新產品以符合消費者需要。此 等新產品包括:含漂白水殺菌成份之家居清潔產 品-AXE 1:49 即用消毒藥水、針對個人護理之 袋裝「斧頭牌」萬用殺菌清潔噴劑及為不同消費者 之需要之家居清潔產品-「勞工牌」漂白水。

「斧頭牌」更推出了新的含維他命E潤膚功能之薰 衣草殺菌洗潔精。此產品的革新,擺脱了傳統的 單一檸檬香味,為消費者於洗碗時帶來舒暢的感 覺,廣被消費者所接受。

此外,「勞工牌」被最受歡迎報刊之一--羊城晚報 選為廣東最受消費者喜愛的洗滌、美髮、美容化 妝品十佳品牌之一。北京之環境標誌產品認證委 員會頒發予「斧頭牌」及「勞工牌」中國環境標誌產 品認證證書,證明了此兩種品牌之產品達到世界 級環保標準。

#### Review of Operations (continued)

#### Packaging Segment

The segment continues to show improvements in its operations as a result of cost reduction, quality and operating efficiency improvement, and integrated management synergies arising from its PRC and Taiwan operations.

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#### Distribution Segment

During the first half of the year, the turnover of the Distribution business in Hong Kong was adversely affected by SARS and Hong Kong's sluggish economy. Nevertheless, its profit contribution improved when compared with the same period of 2002. Our Group has adopted a strategy of integrating sales, marketing, and distribution services in Hong Kong since 2001 to prepare for expected challenges under a weakening economy.

#### **OUTLOOK**

We expect the prosperity and economic development in China will recover quickly after SARS and the growth of the food industry in China will continue to offer us the opportunity for our long term business development. It is important for our Group to retain the focus on our core business and continue to strengthen our brand equities, expand our customer base and enhance our distribution network cost effectiveness in China. At the same time, we will continue to strengthen our financial management, establish more effective and efficient systems, and to improve the competence of our people to enhance our productivity and competitiveness. We are committed to positioning our Group to avail ourselves of the opportunities in this growing market.

#### 業務回顧及展望(續)

#### 業務回顧(續)

#### 包裝產品分部

國內及台灣生產部在協同效應下,能有效地控制 成本、改善生產品質及增加生產效率。

#### 產品分銷分部

本年度上半年,香港分銷分部之營業額受非典型 肺炎及經濟衰退不利因素影響。然而對比二零零 二年同期,盈利仍錄得增長。集團在二零零一年 採取了策略性改革,結合銷售、市務拓展及分銷 服務以準備疲弱經濟中預期之挑戰。

# 展望

集團預期中國將會在非典型肺炎事件後,經濟迅 速回復增長。而中國之食品工業將繼續給予我們 長線商業發展之機會。集團除專注於其核心業務 外,亦會加強品牌發展,擴大中國顧客層面及分 銷渠道。同時,集團會繼續加強其財務管理,建 立更多完善及有效的系統及設施,並提高員工的 生產力及競爭力。集團決意作好定位,諦造不絕 的商機。

# CONSOLIDATED INCOME STATEMENT (UNAUDITED)

# 綜合收益表(未經審核)

2003         2003         2002           二零零二年         Note $\frac{1}{R}$			Six months ended 30th Jur 截至六月三十日止六個月		
Note 附註         HK\$'000 港幣千元         HK\$'000 港幣千元           Turnover         營業額         2         964,983         880,584           Cost of sales         銷售成本         (787,474)         (703,139)           Gross profit         E利         177,509         177,445           Other income         其他收入         9,186         7,306           Selling and distribution expenses         銷售及推銷費用         (92,051)         (90,415)           Administrative expenses         行政費用         (61,290)         (62,202)           Other operating expenses         其他經營費用         2         22,881         18,232           Profit from operations         經營業務溢利         2         22,881         18,232           Net interest expenses         淨利息支出         (6,076)         (5,585)           Operating profit         經營溢利         3         16,805         12,647           Share of results of a jointly controlled entity         應佔共同控制個體的業績         (6,290)         (7,584)           Profit from ordinary activities before taxation         除稅稅道         9,980         5,547           Minority interests         少數限東應佔溢利         9,980         5,547           Profit after taxation         除稅沒處溢利         496         910 <td< th=""><th></th><th></th><th></th><th>2003</th><th>2002</th></td<>				2003	2002
附註         港幣千元         港幣千元           Turnover         警業額         2         964,983         880,584           Cost of sales         銷售成本         (787,474)         (703,139)           Gross profit         ET利         177,509         177,455           Other income         其他收入         9,186         7,306           Selling and distribution expenses         銷售及推銷費用         (61,290)         (62,202)           Other operating expenses         行政費用         (10,473)         (13,902)           Profit from operations         經營業務溢利         2         22,881         18,232           Net interest expenses         淨利息支出         (6,076)         (5,585)           Operating profit         經營溢利         3         16,805         12,647           Share of results of a jointly controlled entity         應估共同控制個體的業績         (6,250)         (7,584)           Profit from ordinary activities before taxation         阶税前 日常業務的溢利         4         (6,290)         (7,584)           Profit after taxation         除税後溢利         9,980         5,547           Minority interests         少數股東應益溢         10,476         6,457           Earnings per share         每股盈利         5         5					
Turnover         營業額 (cost of sales         2         964,983 (787,474)         880,584 (703,139)           Gross profit         毛利         177,509         177,445           Other income         其他收入         9,186         7,306           Selling and distribution expenses         銷售及准銷費用         (92,051)         (90,415)           Administrative expenses         行政費用         (61,290)         (62,202)           Other operating expenses         其他經營費用         (10,473)         (13,902)           Profit from operations         經營業務溢利         2         22,881         18,232           Net interest expenses         淨利息支出         (6,076)         (5,585)           Operating profit         經營溢利         3         16,805         12,647           Share of results of a jointly controlled entity         應稅前日常業務的溢利         (6,290)         (7,584)           Profit from ordinary activities before taxation         除稅前日常業務的溢利         16,270         13,131           Taxation         除稅後溢利         9,980         5,547           Profit after taxation         除稅後溢利         496         910           Profit attributable to shareholders         股東應估溢利         5         445           Earnings per share         每股盈利         5         6,4					
Cost of sales         銷售成本         (787,474)         (703,139)           Gross profit         毛利         177,509         177,445           Other income         其他收入         9,186         7,306           Selling and distribution expenses         銷售及推銷費用         (92,051)         (90,415)           Administrative expenses         行政費用         (61,290)         (62,202)           Other operating expenses         其他經營費用         2         22,881         18,232           Profit from operations         經營業務溢利         2         22,881         18,232           Net interest expenses         淨利息支出         (6,076)         (5,585)           Operating profit         經營溢利         3         16,805         12,647           Share of results of a jointly controlled entity         應佔共同控制個體的業績         16,270         13,131           Taxation         除税消日常業務的溢利         16,220         (7,584)           Profit after taxation         除税消日常業務的溢利         9,980         5,547           Minority interests         少數股東應佔溢利         9,980         5,547           Profit attributable to shareholders         股東應佔溢利         5         10,476         6,457           Earnings per share         每股盈利         5         5         5 <th></th> <th></th> <th>附註</th> <th>港幣千元</th> <th>·····································</th>			附註	港幣千元	·····································
Gross profit       毛利       177,509       177,445         Other income       其他收入       9,186       7,306         Selling and distribution expenses       銷售及推銷費用       (61,290)       (62,202)         Administrative expenses       行政費用       (10,473)       (13,902)         Other operating expenses       其他經營費用       2       22,881       18,232         Net interest expenses       淨利息支出       (6,076)       (5,585)         Operating profit       經營溢利       3       16,805       12,647         Share of results of a jointly controlled entity       應估共同控制個體的業績       16,270       13,131         Taxation       除税前日常業務的溢利       4       9,980       5,547         Profit after taxation       除税道利       9,980       5,547         Minority interests       少數股東應佔溢利       10,476       6,457         Earnings per share       每股盈利       5       547	Turnover	營業額	2	964,983	880,584
Other income其他收入9,1867,306Selling and distribution expenses銷售及推銷費用(92,051)(90,415)Administrative expenses行政費用(61,290)(62,202)Other operating expenses其他經營費用222,88118,232Profit from operations經營業務溢利222,88118,232Net interest expenses淨利息支出(6,076)(5,585)Operating profit經營溢利316,80512,647Share of results of a jointly controlled entity應佔共同控制個體的業績16,27013,131Taxation除稅後溢利4(6,290)(7,584)Profit after taxation除稅後溢利9,9805,547Minority interests少數股東權益10,4766,457Earnings per share每股盈利55	Cost of sales	銷售成本		(787,474)	(703,139)
Selling and distribution expenses銷售及推銷費用 行政費用 月000年 operating expenses(92,051)(90,415)Administrative expenses行政費用 其他經營費用(61,290)(62,202) (10,473)(13,902)Profit from operations經營業務溢利 淨利息支出222,88118,232 (6,076)Operating profit經營溢利 應佔共同控制個體的業績316,80512,647 (535)Operating profit Share of results of a jointly controlled entity Taxation際税前日常業務的溢利 吸項416,270 (6,290)13,131 (7,584)Profit after taxation Minority interests除稅後溢利 少數股東權益9,980 (6,290)5,547 (7,584)Profit attributable to shareholders股東應佔溢利 每股盈利510,476	Gross profit	毛利		177,509	177,445
Administrative expenses行政費用 其他經營費用(61,290) (10,473)(62,202) (13,902)Profit from operations Net interest expenses經營業務溢利 淨利息支出222,881 (6,076)18,232 (5,585)Operating profit Share of results of a jointly controlled entity經營業務) 應估共同控制個體的業績316,805 (6,270)12,647 (5,585)Profit from ordinary activities before taxation Taxation除稅稅 稅項416,270 (6,290)13,131 (7,584)Profit after taxation Minority interests除稅後溢利 少數股東權益9,980 4965,547 910Profit attributable to shareholders股東應佔溢利 每股盈利510,476 6	Other income	其他收入		9,186	7,306
Other operating expenses其他經營費用(10,473)(13,902)Profit from operations經營業務溢利222,88118,232Net interest expenses淨利息支出(6,076)(5,585)Operating profit經營溢利316,80512,647Share of results of a jointly controlled entity應佔共同控制個體的業績16,27013,131Taxation除税前日常業務的溢利 化項4(6,290)(7,584)Profit after taxation Minority interests除税後溢利 少數股東權益9,9805,547Profit attributable to shareholders股東應佔溢利10,4766,457Earnings per share每股盈利55	Selling and distribution expenses	銷售及推銷費用		(92,051)	(90,415)
Profit from operations Net interest expenses經營業務溢利 淨利息支出222,881 (6,076)18,232 (5,585)Operating profit Share of results of a jointly controlled entity Taxation經營業務溢利 應估共同控制個體的業績316,805 (533)12,647 (484Profit from ordinary activities before taxation Taxation除稅前日常業務的溢利 稅項416,270 (6,290)13,131 (7,584)Profit after taxation Minority interests除稅後溢利 少數股東權益9,980 (910)5,547 (910)Profit attributable to shareholders股東應佔溢利 每股盈利10,476 56,457	Administrative expenses	行政費用		(61,290)	(62,202)
Net interest expenses淨利息支出(6,076)(5,585)Operating profit經營溢利316,80512,647Share of results of a jointly controlled entity應估共同控制個體的業績(5,35)484Profit from ordinary activities before taxation除税前日常業務的溢利 税項16,27013,131 (6,290)Profit after taxation除稅後溢利 少數股東權益9,9805,547 496Profit after taxation除稅後溢利 少數股東權益9,9805,547 496Profit attributable to shareholders股東應佔溢利10,4766,457Earnings per share每股盈利55	Other operating expenses	其他經營費用		(10,473)	(13,902)
Operating profit經營溢利316,80512,647Share of results of a jointly controlled entity應佔共同控制個體的業績16,27013,131Profit from ordinary activities before taxation除税前日常業務的溢利 税項16,27013,131Mag4(6,290)(7,584)Profit after taxation除税後溢利 少數股東權益9,9805,547Minority interests股東應佔溢利10,4766,457Earnings per share每股盈利55	Profit from operations	經營業務溢利	2	22,881	18,232
Share of results of a jointly controlled entity應佔共同控制個體的業績(535)484Profit from ordinary activities before taxation除税前日常業務的溢利 税項16,27013,131 (6,290)Profit after taxation除税後溢利 少數股東權益9,9805,547 910Profit after taxation除税後溢利 少數股東權益9,9805,547 910Profit attributable to shareholders股東應佔溢利10,4766,457Earnings per share每股盈利55	Net interest expenses	淨利息支出		(6,076)	(5,585)
Profit from ordinary activities before taxation Taxation除税前日常業務的溢利 税項16,270 (6,290)13,131 (7,584)Profit after taxation Minority interests除税後溢利 少數股東權益9,980 4965,547 910Profit attributable to shareholders股東應佔溢利10,4766,457Earnings per share每股盈利55	Operating profit	經營溢利	3	16,805	12,647
Taxation税項4(6,290)(7,584)Profit after taxation除税後溢利 少數股東權益9,9805,547Minority interests少數股東權益496910Profit attributable to shareholders股東應佔溢利10,4766,457Earnings per share每股盈利55	Share of results of a jointly controlled entity	應佔共同控制個體的業績		(535)	484
Profit after taxation Minority interests除税後溢利 少數股東權益9,9805,547Profit attributable to shareholders股東應佔溢利496910Earnings per share每股盈利56,457	Profit from ordinary activities before taxation	除税前日常業務的溢利		16,270	13,131
Minority interests少數股東權益496910Profit attributable to shareholders股東應佔溢利10,4766,457Earnings per share每股盈利55	Taxation	税項	4	(6,290)	(7,584)
Profit attributable to shareholders股東應佔溢利10,4766,457Earnings per share每股盈利5	Profit after taxation	除税後溢利		9,980	5,547
Earnings per share 每股盈利 5	Minority interests	少數股東權益		496	910
	Profit attributable to shareholders	股東應佔溢利		10,476	6,457
	Earnings per share	每股盈利	5		
	Basic	基本		HK\$0.043	HK\$0.027

# CONDENSED CONSOLIDATED BALANCE SHEET (UNAUDITED) 简明綜合資產負債表(未經審核)

		Note 附註	30th June 2003 二零零三年 六月三十日 (unaudited) (未經審核) HK\$'000 港幣千元	31st December 2002 二零零二年 十二月三十一日 (audited) (經審核) <i>HK\$'000</i> 港幣千元
NON-CURRENT ASSETS	非流動資產			
Fixed assets Intangible assets Interest in associates Interest in a jointly controlled entity Investment securities Club debentures Deferred tax assets	固定資產 無形資產 聯營公司權益 共同控制個體權益 證券投資 會所債券 遞延税項資產		902,600 (9,223) 24,581 53,359 1,597 1,279 5,212 979,405	902,439 (11,513) 24,581 54,004 3,809 1,279 5,212 979,811
CURRENT ASSETS	流動資產			
Inventories Debtors, deposits and prepayments Bills receivable Other investments Other current assets Deposits with financial institutions Deposits with financial institutions — pledged Cash and bank balances	存應及收賬款、按金 應收預款 應收投設 其比稅 其於 水 大 水 大 安 定 水 大 水 大 安 定 水 大 水 、 按 金 水 水 大 次 次 次 次 次 水 次 水 次 水 次 水 次 か か た ひ 売 沢 役 資 資 資 査 存 款 助 務 務 機構存存款 現 現 金 し み 武 し 品 む 石 た か か う か た た か か 、 方 か た か か か 、 方 か し し 流 満 着 存 方 款 見 元 金 し 気 新 務 八 結 括 石 た う か 、 方 む こ し 銀 行 結 結 新 ろ 売 う か 、 、 方 む こ の 武 、 新 の 一 見 金 う 款 、 一 見 金 う 款 一 見 金 う 款 一 見 金 う 款 一 見 金 う 款 一 見 金 う 款 一 見 金 う 記 一 見 金 一 え 品 鈴 二 、 五 の 一 の 五 の 一 の 五 の 一 の 五 の 一 の 五 の 一 の 五 の 一 の 五 の 一 の 一 の の の の の の の の の の の の の	6	273,667 278,167 14,817 13,721 13,595 70,270 535 142,604 807,376	265,703 314,136 38,051 29,105 12,568 53,227 
Secured and unsecured bank loans and overdrafts Other unsecured loans Creditors, deposits received and accruals Bills payable Other current liabilities Tax payable	銀行有抵押及 無抵押貸款和透支 其他無抵押貸款 應付賬款、已收按金 及應付費用 應付票據 其他流動負債 應付税款	7	221,299 6,772 288,371 218,827 37,914 25,577	193,425 6,727 291,518 286,048 37,927 33,247
	河达副资文		798,760	848,892
NET CURRENT ASSETS	淨流動資產		8,616	32,240
TOTAL ASSETS LESS CURRENT LIABILITIES	總資產減流動負債		988,021	1,012,051

# CONDENSED CONSOLIDATED BALANCE SHEET (UNAUDITED) 簡明綜合資產負債表(未經審核)(續)

(continued)

		Note 附註	30th June 2003 二零零三年 六月三十日 (unaudited) (未經審核) HK\$'000 港幣千元	31st December 2002 二零零二年 十二月三十一日 (audited) (經審核) <i>HK\$'000</i> 港幣千元
SHARE CAPITAL	股本	8	243,354	243,354
RESERVES	儲備	9	577,394	567,892
SHAREHOLDERS' EQUITY	股東權益		820,748	811,246
MINORITY INTERESTS	少數股東權益		63,336	61,620
NON-CURRENT LIABILITIES	非流動負債			
Unsecured bank loans	銀行無抵押貸款		75,510	111,570
Other non-current liabilities	其他非流動負債		10,093	9,432
Employee benefit obligations	僱員福利負債		8,544	8,643
Deferred tax liabilities	遞延税項負債		9,790	9,540
			103,937	139,185
			988,021	1,012,051

# CONDENSED CONSOLIDATED CASH FLOW STATEMENT 簡明綜合現金流量表(未經審核) (UNAUDITED)

			Six months ended 30th June 截至六月三十日止六個月	
		2003	2002	
		二零零三年	二零零二年	
		HK\$'000	HK\$′000	
		港幣千元	港幣千元	
Net cash inflow from operating activities	經營活動的現金流入淨額	15,490	116,786	
Net cash used in investing activities	投資活動的現金流出淨額	(33,703)	(111,767)	
Net cash used in financing activities	融資活動的現金流出淨額	(6,945)	(27,318)	
	田今五田今笠佐梅佐洋小	(05.450)	(22, 200)	
Decrease in cash and cash equivalents	現金及現金等值物的減少	(25,158)	(22,299)	
Cash and cash equivalents at 1st January	一月一日現金及現金等值物結餘	250,304	73,539	
Effect of foreign exchange rate changes	匯率變動的影響	139	(113)	
Cash and cash equivalents at 30th June	六月三十日現金及現金等值物結餘	225,285	51,127	



# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN 简明綜合權益變動表(未經審核) EQUITY (UNAUDITED)

				ended 30th June E十日止六個月
			2003	2002
			二零零三年	二零零二年
		Note	HK\$'000	HK\$'000
		附註	港幣千元	港幣千元
Total equity at 1st January	一月一日之權益總額		811,246	781,422
Exchange differences arising on translation of financial statements of	折算海外附屬公司和 聯營公司財務報表			
overseas subsidiaries and associates	所產生的外匯差額	9	(974)	14,958
Net (loss)/gain not recognised in the	並未於綜合收益表確認			
consolidated income statement	之(虧損)/收益淨額		(974)	14,958
Net profit for the period	是期間的淨溢利	9	10,476	6,457
Issue of share capital	發行股本			1,582
Total equity at 30th June	六月三十日之權益總額		820,748	804,419

#### Notes:

#### 1. Basis of preparation and accounting policies

The condensed consolidated financial statements are unaudited and have been prepared in compliance with Statement of Standard Accounting Practice ("SSAP") No. 25 "Interim Financial Reporting" issued by the Hong Kong Society of Accountants ("HKSA") and on a basis consistent with the accounting policies (except that disclosed below) adopted in the Group's annual financial statements for the year ended 31st December 2002.

During the period ended 30th June 2003, the Group adopted SSAP 12 (revised) "Income Taxes" for the first time in the preparation of the current period's condensed consolidated financial statements.

The principal effect of the implementation of SSAP 12 (revised) is in relation to deferred tax. In previous years, partial provision was made for deferred tax using the income statement liability method, i.e. a liability was recognised in respect of timing differences arising, except where those timing differences were not expected to reverse in the foreseeable future. SSAP 12 (revised) requires the adoption of a balance sheet liability method, whereby deferred tax is recognised in respect of all temporary differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of taxable profit, with limited exceptions. The adoption of SSAP 12 (revised) had no significant effect on the results for the current or prior accounting periods.

Certain presentational changes have been made upon the adoption of SSAP 12 (revised) and certain comparative figures have been reclassified to conform with the current period's presentation.

#### 附註:

#### 1. 編制財務報表的準則及會計政策

此未經審核之簡明綜合財務報表乃按照香港會 計師公會頒佈之會計實務準則第25號「中期財務 報告」而編制。其編制準則與本集團截至二零零 二年十二月三十一日止之年度財務報表所採用 的會計政策(以下披露者除外)一致。

截至二零零三年六月三十日止期間內,本集團 首次採納會計實務準則第12號(修訂)「所得 税」,編制本期間簡明綜合財務報表。

實施會計實務準則第12號(修訂)之主要影響乃 關於遞延税項。於以往年度乃使用收益表負債 方法就遞延税項作出部份撥備,除非該等時差 預期不會在可見將來逆轉,否則即就所產生之 時差而確認負債。會計實務準則第12號(修訂) 要求採納資產負債表債務方法,據此,除有限 之例外情況外,遞延税項乃就財務報表內資產 及負債賬面金額與計算應課税溢利所使用之相 應税務基礎兩者間之所有暫時差別予以確認。 採納會計實務準則第12號(修訂)對現行或以往 會計期間之業績均無重大影響。

因採納會計實務準則第12號(修訂),有關呈報 形式已作出若干變動,且有關比較數字已予重 新分類,以符合期內之呈報方式。

#### 2. Segmental information

The Company is an investment holding company and the Group principally operates in six business segments as described below. The analysis of the Group's turnover and contribution to profit from operations by business segments is as follows:

#### 2. 分部資料

本公司為一間投資控股公司,而本集團主要經 營以下六個業務分部。本集團之營業額與對經 營業務溢利之貢獻,按業務分部而劃分的分析 列述如下:

				Profit/	Profit/(loss) from		
		Τι	ırnover	оре	operations		
			營業額	經營業務	溢利/(虧損)		
			Six months e	ended 30th June			
		截至六月三十日止六個月					
		<b>2003</b> 2002 <b>2003</b>			2002		
		二零零三年	二零零二年	二零零三年	二零零二年		
		HK\$'000	HK\$′000	HK\$′000	HK\$′000		
		港幣千元	港幣千元	港幣千元	港幣千元		
<b>Business segments:</b>	業務分部:						
	<u> </u>			<i></i>			
Food	食品	553,303	436,471	(1,709)	21,231		
Detergent	清潔用品	28,709	27,020	(1,645)	(1,188)		
Packaging	包裝產品	218,514	236,643	13,315	7,256		
Distribution	產品分銷	164,457	174,311	32,584	21,058		
Bulk trading	散裝貿易	_	6,139	(1,056)	(1,295)		
Others	其他	_	—	(18,608)	(28,830)		
		964,983	880,584	22,881	18,232		

#### 3. Operating profit

Operating profit is arrived at after charging/(crediting):

3. 經營溢利

經營溢利已扣除/(計入)下列各項:

# Six months ended 30th June

		截至六月日	E十日止六個月
		2003	2002
		二零零三年	二零零二年
		HK\$′000	HK\$'000
		港幣千元	港幣千元
Depreciation and amortisation	折舊及攤銷	35,094	36,438
Loss on disposal of fixed assets	出售固定資產的虧損	245	873
Gain on disposal of investment securities	出售證券投資的溢利	(404)	—
Release of negative goodwill	負商譽的變現	(4,988)	

# 4. Taxation

(b)

assets is uncertain.

# 4. 税項

# (a) The taxation charge is made up as follows:

# (a) 税項支出如下:

在遞延税項資產。

					Six months en 截至六月三-	ded 30th June 十日止六個月
					2003	2002
					二零零三年	二零零二年
			Note		HK\$'000	HK\$′000
			附註		港幣千元	港幣千元
The	Company and subsidiari	es 本公司及附屬公司				
	ong Kong taxation	香港税項	<i>(i)</i>		1,896	1,669
	verseas taxation	海外税項	(i <i>i</i> )		4,034	4,499
	eferred taxation	遞延税項	(11)		250	780
D					6,180	6,948
					0,100	0,940
Join	tly controlled entity	共同控制個體				
Н	ong Kong taxation	香港税項	<i>(i)</i>		110	636
					6 000	
					6,290	7,584
Note				附註	;	
1010				FIJ HL		
(i)	Hong Kong profits tax has	been provided for at the rate of 1	7.5%	(i)	香港利得税準備)	乃本集團旗下於香
	(2002: 16%) on the resp	pective estimated assessable prof	its of		港經營之公司於	是期間內就各自
	companies within the Gro	oup operating in Hong Kong durin	g the		估算之應課税溢	利按税率17.5%
	period.				(二零零二年:1	6%)計算。
(ii)	Overseas taxation repre	esented tax charge on the estin	nated	(ii)	海外税項指於中華	善人民共和國(「中
	taxable profits of certain	subsidiaries operating in the Peo	ople's		國」)及於台灣經營	營之若干附屬公司
	Republic of China (the "	PRC") and Taiwan, calculated at	rates		就估算之應課税法	益利按兩地當時各
	prevailing in the respectiv	ve regions.			自之税率計算税	項支出。
	Certain subsidiaries opera	ating in the PRC are subject to in	come		於中國經營之若	干附屬公司須就
	tax rate ranged from 15%	% to 27% (2002: 15% to 27%) on	their		其應課税溢利按	税率15%至27%
	respective taxable profits	s while certain PRC subsidiaries	have		(二零零二年:)	15%至27%) 繳付
	no taxable profits for the	six months ended 30th June 2003	3.		所得税,另外若	干中國附屬公司
					於截至二零零三	年六月三十日止
					六個月內並無應	課税溢利。
	Subsidiaries operating in	Taiwan are subject to income tas	( at a		於台灣氣營之时	屬公司須按税率
	maximum rate of 25%.	narwan are subject to meetile ta	ια		不多於25%繳付	
		deferred tax assets relating to tax I			能確定能否收回有	
has	been made as the recover	rability of this potential deferre	d tax	在遞	延税項資產,故此 	;亚無確認此項潛

# Lam Soon (Hong Kong) Limited 南順(香港)有限公

#### 5. Earnings per share

#### (a) Basic

The calculation of basic earnings per share is based on the profit attributable to shareholders of HK\$10,476,000 (2002: HK\$6,457,000) and the weighted average number of 243,354,165 (2002: 242,942,932) ordinary shares in issue during the period.

#### (b) Diluted

The diluted earnings per share for the period ended 30th June 2003 is not presented as the exercise price of the Company's share options was higher than the average market price of the Company's shares for the period.

The diluted earnings per share for the period ended 30th June 2002 is not presented as the outstanding share options and the potential ordinary shares on the exercise of the conversion right of the convertible 5% non-cumulative preference shares in the Company's subsidiary, Lam Soon Food Industries Limited, held by the Company are antidilutive.

#### 5. 每股盈利

(a) 基本

每股基本盈利乃根據股東應佔溢利港幣 10,476,000元(二零零二年:港幣 6,457,000元)及本公司於是期間內已發 行普通股之加權平均數243,354,165股 (二零零二年:242,942,932股)計算。

(b) 攤薄後

由於本公司的購股權之行使價高於是期 間內本公司股份之平均市場價格,因此 並無列出截至二零零三年六月三十日止 期間內,攤薄後之每股盈利。

截至二零零二年六月三十止期間內,由 於尚未行使之購股權及行使本公司於附 屬公司一 南順食品工業有限公司的年息 五厘可換股非累積優先股換股權後之潛 在普通股,並無攤薄的影響,故此並無 列出其攤薄後之每股盈利。

#### 6. Debtors, deposits and prepayments

#### 6. 應收賬款、按金及預付款

The ageing analysis of trade debtors (net of provisions for bad and doubtful debts) is as follows:

應收賬款(已扣除呆壞賬準備)賬齡分析如下:

		30th June	31st December
		2003	2002
		二零零三年	二零零二年
		六月三十日	十二月三十一日
		(unaudited)	(audited)
		(未經審核)	(經審核)
		HK\$'000	HK\$′000
		港幣千元	港幣千元
0 - 3 months	零至三個月	182,395	196,692
4 - 6 months	四至六個月	8,794	20,344
Total trade debtors	應收賬款總額	191,189	217,036
Deposits and prepayments	按金及預付款	86,978	97,100
		278,167	314,136

The credit terms given to the customers vary and are generally based on the financial strengths of individual customers. In order to effectively manage the credit risks associated with trade debtors, credit evaluations of customers are performed periodically.

給予顧客之信貸條款各異,一般按個別顧客之 財政狀況衡量。為更有效地管理與應收賬款相 關之信貸風險,本集團均定期進行顧客信用評 估。

# 7. Creditors, deposits received and accruals

# 7. 應付賬款、已收按金及應付費用

The ageing analysis of trade creditors is as follows:

# 應付賬款賬齡分析如下:

		30th June	31st December
		2003	2002
		二零零三年	二零零二年
		六月三十日	十二月三十一日
		(unaudited)	(audited)
		(未經審核)	(經審核)
		HK\$'000	HK\$'000
		港幣千元	港幣千元
0 - 3 months	零至三個月	139,389	131,791
4 - 6 months	四至六個月	25,694	9,632
Over 6 months	六個月以上	2,190	4,336
Total trade creditors	應付賬款總額	167,273	145,759
Deposits received and accruals	已收按金及應付費用	121,098	145,759
		288,371	291,518

8. Share capital

8. 股本

		30th June	31st December
		2003	2002
		二零零三年	二零零二年
		六月三十日	十二月三十一日
		(unaudited)	(audited)
		(未經審核)	(經審核)
		HK\$'000	HK\$′000
		港幣千元	港幣千元
Authorised:	法定股本:		
300,000,000 shares of HK\$1 each	300,000,000股每股港幣1元	300,000	300,000
Issued and fully paid:	已發行及已繳足股本:		
243,354,165 shares of HK\$1 each	243,354,165股每股港幣1元	243,354	243,354

# 9. Reserves

# 9. 儲備

				Property				
		Share	Capital	revaluation	Exchange	General	Revenue	
		premium	reserve	reserve	reserve	reserve	reserve	Total
				物業				
		股份溢價	資本儲備	重估儲備	外匯儲備	一般儲備	收益儲備	合計
		HK\$'000	HK\$′000	HK\$′000	HK\$′000	HK\$′000	HK\$'000	HK\$′000
		港幣千元	港幣千元	港幣千元	港幣千元	港幣千元	港幣千元	港幣千元
At 1st January 2002	二零零二年一月一日	428,935	40,814	34,401	(53,004)	50,000	38,016	539,162
Premium on issue of shares under	根據購股權計劃而發行的							
share option scheme	股本的股份溢價	488	_	_	_	_	_	488
Transfer from revenue reserve to capital	附屬公司由收益儲備							
reserve by subsidiaries	撥入資本儲備	_	549	_	_	_	(549)	_
Exchange differences arising on	折算海外附屬公司和							
translation of financial statements of	聯營公司財務報表							
overseas subsidiaries and associates	所產生的外匯差額	_	_	_	7,332	_	_	7,332
Profit for the year	是年度溢利						20,910	20,910
At 31st December 2002	二零零二年十二月三十一日	429,423	41,363	34,401	(45,672)	50,000	58,377	567,892
At 1st January 2003	二零零三年一月一日	429,423	41,363	34,401	(45,672)	50,000	58,377	567,892
Exchange differences arising on	折算海外附屬公司和							
translation of financial statements of	聯營公司財務報表							
overseas subsidiaries and associates	所產生的外匯差額	_			(974)	_	×	(974)
Profit for the period	是期間溢利	-	_		·	_	10,476	10,476
				7				
At 30th June 2003	二零零三年六月三十日	429,423	41,363	34,401	(46,646)	50,000	68,853	577,394

#### 10. Contingent liabilities

- (a) As at 30th June 2003, the Company had contingent liabilities in respect of guarantees given by the Company to banks to secure banking facilities granted to certain subsidiaries of which amount utilised by the subsidiaries amounted to HK\$204,001,000 (31st December 2002: HK\$172,030,000).
- (b) As at 30th June 2003, the Group had contingent liabilities in respect of several guarantees given to banks to secure banking facilities of a jointly controlled entity to the extent of HK\$32,140,000 (31st December 2002: HK\$38,623,000).
- (c) As at 30th June 2003, the Group sold its notes receivable with recourse to finance companies, which amounted to HK\$11,074,000 (31st December 2002: HK\$35,239,000).
- (d) As at 30th June 2003, the Group committed to supply 91.3 million (31st December 2002: 14.7 million) aluminium cans to a customer in Taiwan at a fixed price. Such commitment was covered by a bank guarantee issued to the customer, which amounted to approximately HK\$9,214,000 (31st December 2002: HK\$2,684,000). The Group had contingent liabilities arising from counter indemnity given to the bank in respect of such guarantee.

#### 10. 或然負債

- (a) 於二零零三年六月三十日,本公司的或 然負債為本公司向銀行提出的擔保,以 便若干附屬公司取得銀行信貸額。而有 關附屬公司已動用之信貸金額共港幣 204,001,000元(二零零二年十二月三十 一日:港幣172,030,000元)。
- (b) 於二零零三年六月三十日,本集團的或 然負債為多項由本集團向銀行提出的擔 保,以便有關共同控制個體取得銀行信 貸額共港幣32,140,000元(二零零二年十 二月三十一日:港幣38,623,000元)。
- (c) 於二零零三年六月三十日,本集團向財務機構出售有追索權之應收票據,總值港幣11,074,000元(二零零二年十二月三十一日:港幣35,239,000元)。
- (d) 於二零零三年六月三十日,本集團與一 台灣客戶簽定合約,以固定價格供應 91,300,000片(二零零二年十二月三十一 日:14,700,000片)鉛罐。本集團就是項 合約向有關客戶提出銀行擔保。其擔保 金額約為港幣9,214,000元(二零零二年 十二月三十一日:港幣2,684,000元)。 本集團就是項擔保向該銀行提供相應之 損害賠償,因此被視為本集團的或然負 債。

#### 11. Related party transactions

#### 11. 有關連人士的交易

The Group had the following material transactions with its related party during the period:

於是期間內,本集團有以下重要的有關連人士 的交易:

				Six months ended 30th June			
				截至六月三十日止六個月			
				2003	2002		
				二零零三年	二零零二年		
Relat	ted party	Nature of transactions	Note	HK\$'000	HK\$'000		
有關	連人士	交易性質	附註	港幣千元	港幣千元		
Jointl	ly controlled entity	Purchase of small package oil	<i>(i)</i>	1,476	1,458		
共同	控制個體	購買小包裝食油					
		Sales of aroma oil	<i>(ii)</i>	20,103	14,372		
		香味油銷售					
		Sales of detergent products	( <i>ii</i> )	1,747	1,676		
		清潔用品銷售					
		Bottling and refinery income of small package oil	(iii)	17,704	5,722		
		小包裝食油裝罐及精煉收入					
		Royalties received for the use of trademarks	(iv)	10,214	10,822		
		商標使用的版權費收入					
Note	95:		附註:				
(i) Purchase of small package oil were carried out at		ckage oil were carried out at cost plus a percentage	(i) .	購買小包裝食油是以	成本加利潤百份比		
	of profit mark-up.	of profit mark-up.					
(ii)		nd detergent products were made with reference		香味油和清潔用品銷售均按照市場價格 進行。			
	to the market price.						

- (iii) Bottling and refinery income of small package oil were determined on the basis of the cost and the amount of services performed by the Group.
- (iv) Under the trademark licence agreement, the royalties received for the use of the trademarks are calculated based on a percentage as may be agreed between the parties from time to time of the gross sales value of licensed products sold by the licensee within Hong Kong and Macau.

商標使用的版權費收入是根據商標租用 合同,以商標使用者在香港及澳門銷售 可使用商標產品的總銷售金額按已訂百 分率徵收。此已訂百分率可在雙方同意 下定期更改。

小包裝食油裝罐及精煉收入均以有關成

本及本集團所提供的服務而釐定。

(iii)

(iv)

#### **INTERIM DIVIDEND**

The Board does not recommend the payment of an interim dividend for the period (2002: Nil).

# DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS IN SHARES

As at 30th June 2003, the directors and chief executives or their associates have the following interests or short positions in shares, underlying shares and debentures of the Company or any associated corporations (within the meaning of the Securities and Futures Ordinance ("SFO")) as recorded in the register required to be kept under Section 352 of the SFO or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Companies ("Model Code"):

#### (A) Interests in shares/underlying shares of the Company

#### 中期股息

董事會擬不派發中期股息(二零零二年:無)。

### 董事及主要行政人員之持股權益

於二零零三年六月三十日,各董事、主要行政人 員或彼等有關連人士於本公司或其任何相聯法團 (定義見證券及期貨條例)擁有須根據證券及期貨 條例第352條規定而設之登記名冊中所載之股 份,有關股本中之淡倉股份,相關股份及債權證 之權益及根據上市公司董事進行證券交易的標準 守則(「標準守則」)須知會本公司及香港聯合交易 所(「聯交所」)之權益:

#### (A) 於本公司股份/相關股份之權益

持有股份/相關股份數目及權益性質						
Nature of interest 權益性質	Number of shares/ underlying shares held 持有股份/ 相關股份數目	Notes 附註	Total	Approximate percentage of interest 概約權益 百分比		
Personal 個人 Family	7,337,637 6,222,534					
家族 Parties acting in concert 一致行動人仕	140,910,065	(a) & (b)	154,470,236	63.48%		
Personal 個人	712,000		712,000	0.29%		
Personal 個人	2,050,000	(e)	2,050,000	0.84%		
	權益性質 Personal 個人 Family 家族 Parties acting in concert 一致行動人仕 Personal 個人 Personal	Number of shares/ underlying shares held 持有股份/ 相關股份數目Nature of interest 權益性質持有股份/ 相關股份數目Personal 個人 Family 家族7,337,637 (個人 6,222,534) 家族Parties acting in concert 一致行動人仕140,910,065 712,000 (個人Personal 個人712,000 (個人Personal 個人2,050,000	Number of shares/ underlying shares heldNature of interest持有股份/ 持有股份/ 相關股份數目Notes權益性質相關股份數目附註Personal 個人 下amily 家族7,337,637個人 下amily 家族6,222,534Parties acting in concert 一致行動人仕140,910,065(a) & (b)Personal 個人712,000個人712,000(e)	Number of shares/ underlying shares heldNotesTotalNature of interest持有股份/ 相關股份數目NotesTotal權益性質相關股份數目附註總計Personal 個人 Family 家族7,337,637(a) & (b)154,470,236Parties acting in concert 一致行動人仕140,910,065(a) & (b)154,470,236Personal 個人712,000712,000712,000图人2,050,000(e)2,050,000		

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# **DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS IN SHARES** 董事及主要行政人員之持股權益(續) (continued)

(A) Interests in shares/underlying shares of the Company (continued)

(A) 於本公司股份/相關股份之權益(續)

shares/ underlying shares held 持有股份/ 相關股份數目 27,123,743 18,457 127,346,493 323,754 274,000	Notes 附註 (c) (a) & (d)		概約權益 百分比 63.48% 0.13%
shares held 持有股份/ 相關股份數目 27,123,743 18,457 127,346,493 323,754	附註 (c)	Total 總計 154,488,693 323,754	interest 概約權益 百分比 63.48% 0.13%
持有股份/ 相關股份數目 27,123,743 18,457 127,346,493 323,754	附註 (c)	總計 154,488,693 323,754	interest 概約權益 百分比 63.48% 0.13% 0.11%
相關股份數目 27,123,743 18,457 127,346,493 323,754	附註 (c)	總計 154,488,693 323,754	百分比 63.48% 0.13%
27,123,743 18,457 127,346,493 323,754	( <i>c</i> )	154,488,693 323,754	63.48% 0.13%
18,457 127,346,493 323,754		323,754	0.13%
127,346,493 323,754		323,754	0.13%
127,346,493 323,754		323,754	0.13%
323,754	(a) & (d)	323,754	0.13%
274,000		274,000	0.11%
274,000		274,000	0.117
149,000		149,000	0.06%
30,690		30,690	0.01%
409,000		409,000	0.17%
1,250,000	(f)	1,250,000	0.51%
	409,000	409,000	409,000 409,000

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# **DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS IN SHARES** 董事及主要行政人員之持股權益(續) (continued)

# (B) Interest in shares/underlying shares of subsidiary of the Company

# (B) 於本公司附屬公司之股份/相關股份之權益

		Nature of interest 權益性質	Number shares/underlyir shares he 持有股份 相關股份數	ng Id	Total 總計	Approximate percentage of interest 概約權益 百分比
N	<b>. Packaging Offshore Limite</b> G Ping Kin, Peter 秉堅	d Personal 個人	3,00	00	3,000	0.36%
Note	s:			附註	::	
(a)	which the respective parties h in relation to the sharehold agreement both dated 27th a WHANG Tar Choung, Madam WHANG Siong Tiat), Raven In & Company (Private) Limited,	n included the interest in the C neld by virtue of Section 317 of lers' agreement and the suppl May 1997 made, inter alia, am TEO Joo Yee, Dr. WHANG Sun T nvestment Company Limited, T.C Guoinvest International Limited Guoline International Limited.	the SFO emental ong Mr. ze (alias . Whang	(a)	本文所披露之權益包括T 據證券及期貨條例第313 大椿先生、張如意女士、 利宏投資有限公司、T Company (Private) Guoinvest Internationa 於一九九七年五月二十七 協議及補充協議而持有方 及包括透過Guoline Limited所持有之權益。	7條規定以及黃 、黃上哲博士、 .C. Whang & ) Limited、 al Limited根據 二日訂立之股東 《本公司之權益
(b)		ents the deemed interest of Mr. N ordinary shares in the Company		(b)	所披露之權益代表上文附 大椿先生持有本公司140, 股之被視為擁有之權益。	,910,065股普通
(c)	Sun Tze in 18,457 ordinary Investment Company Limited	nts the corporate interest of Dr. V shares in the Company held in which is a corporation contr e of Section 344(3) of the SFO.	by SGR	(c)	所 披 露 之 權 益 代 表 黃 SGR Investment Compan 本公司18,457股普通股 據證券及期貨條例344(3) 乃黃上哲博士所控制之法	ny Limited 持有 2公司權益及根 條之定義,後者
(d)		ents the deemed interest of Dr. V ary shares in the Company refer		(d)	所披露之權益代表上文附 上哲博士持有本公司127, 股之被視為擁有之權益。	,346,493股普通

# DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS IN SHARES (continued)

Notes: (continued)

- (e) The interest of Mr. TSAO Chen, James represents the interest in 50,000 shares and interest in 2,000,000 underlying shares in respect of the share options granted by the Company, the details of which are stated in the following section 'Share Options'.
- (f) The interest of Mr. LEUNG Wai Fung represents the interest in 1,250,000 underlying shares in respect of the share options granted by the Company, the details of which are stated in the following section 'Share Options'.

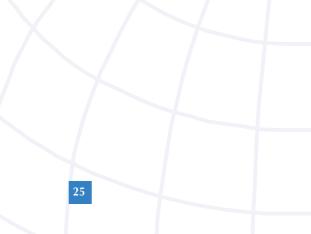
All the interests disclosed in sections (A) and (B) above represent long position in the shares of the Company.

Save as disclosed herein, none of the directors and chief executives or their associates has any interests or short positions in any shares, underlying shares and debentures of the Company or any associated corporations (within the meaning of the SFO) as recorded in the register to be kept under section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code. 附註:(續)

- (e) 曹震先生持有之權益代表50,000股
   股份及獲授本公司購股權之
   2,000,000股相關股份之權益。詳情
   可見於下列「購股權」部分。
- (f) 梁偉峰先生持有之權益代表獲授本 公司購股權之1,250,000股相關股份 之權益。詳情可見於下列「購股權」 部分。

所有於上述(A)及(B)部所披露之權益皆代表持有 本公司好倉股份。

除本文所披露者外,概無任何董事、主要行政人 員及彼等有關連人士於本公司或其任何相聯法團 (定義見證券及期貨條例)擁有須根據證券及期貨 條例第352條規定而設之登記名冊中所載之股 份,有關股本中之淡倉股份,相關股份及債權證 及根據標準守則須知會本公司及聯交所之權益。



# **SHARE OPTIONS**

As at 30th June 2003, details of share options granted to the directors or eligible employees under the share option schemes of the Company and its subsidiaries are as follows:

# (1) The Company 本公司

# 購股權

於二零零三年六月三十日,根據本公司及各附屬 公司之購股權計劃,董事或合資格之員工獲授購 股權之詳情如下:

					Number of share options 購股權認購股份之數目		
	Crantees 獲授者	Date of grant 獲授日期	Exercise period 可行使期	Exercise price per share 每股認購價 HK\$ 港幣	As at 1st January 2003 二零零三年 一月一日	As at 30th June 2003 二零零三年 六月三十日	Notes 附註
i)	Name of director 董事姓名						
	TSAO Chen, James 曹 震	5th June 2002 二零零二年 六月五日	2 years following notification of entitlement to confirm quantum of options exercisable but in any event not later than 10 years from the date of grant 授予購股權數量之通知日起計 兩年後,惟不會超過至獲授 日期起之十年內	2.530	2,000,000	2,000,000	(1) & (2)
	LEUNG Wai Fung 梁偉峰	5th June 2002 二零零二年 六月五日	2 years following notification of entitlement to confirm quantum of options exercisable but in any event not later than 10 years from the date of grant 授予購股權數量之通知日起計 兩年後,惟不會超過至獲授 日期起之十年內	2.530	1,250,000	1,250,000	(1) & (2)
ii)	Other participants 其他參與者						
	Employees 員工	5th June 2002 二零零二年 六月五日	2 years following notification of entitlement to confirm quantum of options exercisable but in any event not later than 10 years from the date of grant 授予購股權數量之通知日起計 兩年後,惟不會超過至獲授 日期起之十年內	2.530	700,000	700,000	(1) & (2)

# SHARE OPTIONS (continued)

# **購股權**(續)

# (2) Subsidiary 附屬公司

# Flourtech International Holdings Limited

					Number of share options 購股權認購股份之數目		
	Grantees 獲授者	Date of grant 獲授日期	Exercise period 可行使期	Exercise price per share 每股認購價	Asat 1st January 2003 二零零三年 一月一日	Asat 30th June 2003 二零零三年 六月三十日	Notes 附註
				HK\$ 港幣			
i)	Name of director 董事姓名						
	HO King Cheung 何景祥	1st February 1993 一九九三年 二月一日	1st February 1993 to 31st January 2003 一九九三年二月一日至 二零零三年一月三十一日	1.000	180,000	_	(2) & (3)
ii)	Other participants 其他參與者						
	Employees 員工	2nd February 1993 一九九三年 二月二日	2nd February 1993 to 1st February 2003 一九九三年二月二日至 二零零三年二月一日	1.000	90,000		(2) & (3)
Note	5:			附言	:		
(1)	A total of 3,950,000 share options were granted on 5th June 2002 under the Share Option Scheme of the Company adopted on 26th May 2000 ("the Scheme"). The Scheme was cancelled and terminated on 23rd May 2003, but without prejudice to any share options previously granted prior to such termination. No option was granted, exercised, cancelled or lapsed during the period ended 30th June 2003.			(1)	購股權計劃(「 零二年六月五 權。該計劃已 日取消及終止 已獲授之購股	年五月二十六日 該計劃」),本公 日授出共3,950,0 於二零零三年五 ,但不會影響於 權之人士。截至 ,沒有任何購股 終止。	司於二零 00股購股 月二十三 此日期前 二零零三
(2)	Pursuant to the terms of the share option scheme of Flourtech International Holdings Limited, all share options granted lapsed during the period.			(2)		International 之購股權計劃之 權已終止。	0

#### **SHARE OPTIONS** (continued)

Notes: (continued)

(3) In the absence of any provisions to the contrary set out in the share option schemes, all the share options entitled were deemed to be fully vested in the grantees on the commencement dates of the respective exercise periods.

Apart from the foregoing, there was no arrangement to which the Company or any of its subsidiaries was a party to enable the directors and their spouses to acquire benefits by means of acquisition of shares in or debentures of the Company or any other body corporate.

# **購股權**(續)

附註:(續)

(3) 基於購股權計劃中沒有相反條文,所有 購股權於開始日之相關行使期內均全被 視為賦予授股權者。

除上列者外,是期間本公司及各附屬公司並無簽 訂任何協議,使本公司董事及其配偶可藉此購買 本公司或任何其他公司之股份或債權證而獲得利 益。



#### SUBSTANTIAL SHAREHOLDERS

As at 30th June 2003, the following persons (other than a director or chief executive of the Company) who have interests or short positions in the shares and underlying shares as recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO:

### 主要股東

於二零零三年六月三十日,根據證券及期貨條例 第336條規定而設之登記冊所載,下列人士(本公 司董事或主要行政人員除外)持有股份,有關股 本中之淡倉股份或相關股份之權益:

	Number of shares held 持有之 股份數目	Notes 附註	Approximate percentage of interest 概約權益百分比
Raven Investment Company Limited ("Raven")	154,470,236	A+B	63.48%
利宏投資有限公司(「利宏」)			
T.C. Whang & Company (Private) Limited ("T.C. & Co.")	154,470,236	A+C	63.48%
TEO Joo Yee 張如意	154,470,236	A+D	63.48%
Hong Leong Company (Malaysia) Berhad ("HLCM")	154,470,236	A+E+F	63.48%
QUEK Leng Chan ("QLC") 郭令燦	154,470,236	A+E+F	63.48%
HL Holdings Sdn Bhd ("HLH")	154,470,236	A+E+F	63.48%
Hong Leong Investment Holdings Pte Limited ("HLIH")	154,470,236	A+E+F	63.48%
Kwek Holdings Pte Limited ("KH")	154,470,236	A+E+F	63.48%
Hap Seng Consolidated Berhad ("Hap Seng")	29,444,411		12.10%
Malaysian Mosaics Berhad ("Malaysian Mosaics")	29,444,411	G	12.10%
Gek Poh (Holdings) Sdn. Bhd ("Gek Poh")	29,444,411	Н	12.10%
Datuk Seri Panglima Lau Cho Kun	29,444,411	T	12.10%
Tan Sri Datuk Seri Panglima Lau Gek Poh	29,444,411	I	12.10%
Notes:	附註:		

#### Notes:

The interests disclosed herein included the interest in the Company which (A) the respective parties held by virtue of section 317 of the SFO in relation to the shareholders' agreement and the supplemental agreement both dated 27th May 1997 made, inter alia, among Mr. WHANG Tar Choung, Madam TEO Joo Yee, Dr. WHANG Sun Tze (alias WHANG Siong Tiat), Raven, T.C. & Co., Guoinvest International Limited ("Guoinvest") and also included the interest held by Guoline International Limited ("Guoline ").

本文所披露之權益包括下述有關各方根據證券 (A) 及期貨條例第317條之規定以及黃大椿先生、張 如意女士、黃上哲博士、利宏、T.C. & Co.、 Guoinvest International Limited ([Guoinvest]) 根據於一九九七年五月二十七日訂立之股東協 議及補充協議而持有於本公司之權益及包括透 過Guoline International Limited (「Guoline」) 所持有之權益。

#### SUBSTANTIAL SHAREHOLDERS (continued)

Notes: (continued)

- (B) The interests disclosed comprised (i) own interest of Raven in 1,221,205 ordinary shares in the Company and (ii) the deemed interest in 153,249,031 ordinary shares in the Company referred to in Note (A) above.
- (C) The interests disclosed comprised (i) own interest of T.C. & Co. in 869 ordinary shares in the Company and (ii) the deemed interest in 154,469,367 ordinary shares in the Company referred to in Note (A) above.
- (D) The interests disclosed comprised (i) own interest of TEO Joo Yee in 6,222,534 ordinary shares in the Company and (ii) the deemed interest in 148,247,702 ordinary shares in the Company referred to in Note (A) above.
- (E) The interests disclosed comprise (i) the corporate interests in 94,615,248 ordinary shares in the Company held through Guoinvest and 17,949,000 ordinary shares held by Guoline and (ii) the deemed interest in 41,905,988 ordinary shares in the Company referred to in Note (A) above.
- (F) Both Guoinvest and Guoline are wholly-owned subsidiaries of Guoline Capital Assets Limited which in turn is a wholly-owned subsidiary of HLCM. By virtue of Section 316(2) of the SFO, HLCM is a corporation controlled by HLH and HLIH which are in turn corporations controlled by QLC and KH respectively.
- (G) The interests disclosed represent the aggregate corporate interests which Malaysian Mosaics held in the Company through Hap Seng.
- (H) The interests disclosed represent the aggregate corporate interests which Gek Poh held in the Company through Malaysian Mosaics and Hap Seng.
- The interests disclosed represent the aggregate corporate interests which Datuk Seri Panglima Lau Cho Kun held in the Company through Gek Poh, Malaysian Mosaics and Hap Seng.
- (J) The interests disclosed represent the aggregate corporate interests which Tan Sri Datuk Seri Panglima Lau Gek Poh held in the Company through Gek Poh, Malaysian Mosaics and Hap Seng.

#### 主要股東(續)

附註:(續)

- (B) 所披露之權益包括(i)利宏本身於本公司 1,221,205股普通股之權益及(ii)上文附註(A)所 述於本公司153,249,031股普通股之被視為擁有 之權益。
- (C) 所披露之權益包括(i)T.C. & Co.本身於本公司 869股普通股之權益及(ii)上文附註(A)所述於本 公司154,469,367股普通股之被視為擁有之權 益。
- (D) 所披露之權益包括(i)張如意女士本身於本公司 6,222,534股普通股之權益及(ii)上文附註(A)所述 於本公司148,247,702股普通股之被視為擁有之 權益。
- (E) 所披露之權益包括(i)透過Guoinvest 持有於本公司94,615,248股普通股之公司權益及Guoline International Limited所擁有本公司17,949,000 股普通股份之權益及(ii)上文附註(A)所述於本公 司41,905,988股普通股之權益。
- (F) Guoinvest及Guoline均為Guoline Capital Assets Limited之全資附屬公司,後者為HLCM之全資 附屬公司。根據證券及期貨條例316(2)條之定 義,HLCM乃HLH及HLIH所控制之法團,而後 兩者分別為QLC及KH所控制之法團。
- (G) 所披露之權益代表Malaysian Mosaics透過Hap Seng持有本公司股份之公司權益總額。
- (H) 所披露之權益代表Gek Poh透過Malaysian Mosaics及Hap Seng持有本公司股份之公司權益 總額。
- (I) 所披露之權益代表Datuk Seri Panglima Lau Cho Kun透過Gek Poh、Malaysian Mosaics及Hap Seng持有本公司股份之公司權益總額。
  - 所披露之權益代表Tan Sri Datuk Seri Panglima Lau Gek Poh透過Gek Poh、Malaysian Mosaics 及Hap Seng持有本公司股份之公司權益總額。

(I)

#### SUBSTANTIAL SHAREHOLDERS (continued)

All the interests disclosed under this Section represent long position in the shares of the Company.

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Save as disclosed herein, no other person (other than a director or chief executive of the Company) has an interest or a short position in the shares and underlying shares as recorded in the register required to be kept by the Company pursuant to section 336 of the SFO.

#### **BOARD AUDIT COMMITTEE**

The Board Audit Committee comprises independent non-executive directors, Messrs. Ng Ping Kin, Peter (Chairman), Lo Kwong Chi, Clement, Tsang Cho Tai and the Group Managing Director, Tsao Chen, James. The Board Audit Committee intends to meet quarterly to assist the Board in providing an independent review on the completeness, accuracy and fairness of the financial statements of the Company, as well as the efficiency and effectiveness of the Company's operations and internal controls. In addition, the Board Audit Committee has reviewed with management the accounting policies and practices adopted by the Group and discussed auditing, internal controls and financial reporting matters including a review of the unaudited interim financial statements for the period ended 30th June 2003.

#### **CODE OF BEST PRACTICE**

In the opinion of the directors, the Company has complied with the Code of Best Practice as set out in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited throughout the period ended 30th June 2003, except that the non-executive directors were not appointed for a specific term as they are subject to retirement and re-election at the Company's Annual General Meeting in accordance with the Company's articles of association.

#### 主要股東(續)

此部之所有權益皆代表持有本公司好倉股份。

除本文所披露外,根據證券及期貨條例第336條 規定而設之登記冊顯示,並未有其他股份持有人 (本公司之董事或主要行政人員除外)持有股份及 有關股本中淡倉股份及相關股份之權益。

#### 董事會審核委員會

董事會審核委員會由獨立非執行董事伍秉堅先生 (主席),羅廣志先生、曾祖泰先生及董事總經理 曹震先生組成。董事會審核委員會擬每季舉行一 次會議以協助董事會獨立檢討本公司財務報表的 完整性、準確性和公正程度以及本公司營運與內 部監控的效率及效益。董事會審核委員會已連同 管理層檢討本集團所採納之會計政策及實務,以 及商討審計、內部監控及財務申報事宜,並已包 括審閲截至二零零三年六月三十日止期間未經審 核之中期財務報表。

# 最佳應用守則

就各董事所知,本公司截至二零零三年六月三十 日止期間之任何時間內均遵守香港聯合交易所有 限公司證券上市規則附錄十四所載之最佳應用守 則之規定,惟非執行董事並無指定任期,根據本 公司的組織細則規定,非執行董事須於本公司股 東週年常會上輪值告退及膺選連任。

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED **SHARES**

There was no purchase, sale or redemption of the Company's listed shares by the Company or any of its subsidiaries during the period.

# **APPRECIATION**

The Board would like to express its sincere appreciation to the bankers, suppliers, customers and shareholders for their continued support to the Group. The Board also wishes to thank the Group's management and staff for delivering major progresses in various core businesses.

By Order of the Board WHANG Tar Choung Chairman

承董事會命 主席 黃大椿

Hong Kong, 8th July 2003

香港,二零零三年七月八日



## 購買、出售或贖回本公司之上市股份

本公司或任何附屬公司是期間概無購買、出售或 **贖回本公司之上市股份。** 

董事會同寅對一直給予本集團支持的銀行、供應

## 鳴謝

商、顧客及股東,致以最由衷的感謝。同時董事 會同寅亦感謝本集團的管理層及員工,對核心業 務之進展所付出之努力。



# 南順優質保證 A Lam Soon Quality Product

# **Internet Web Site**

- - Packaging Division
- Lam Soon Hong Kong Group http://www.lamsoon.com
  - Detergent Division http://www.love2clean.com
  - Edible Oil Division http://www.lamsoonoil.com
    - Flour Division http://www.hkflourmills.com

      - Taiwan http://www.lamsoon.com.tw
      - Zhuhai http://www.zhuhai-lamsoon.com
    - Haomama.com http://www.haomama.com
- - Call828 http://www.call828.com

  - Lam Soon 828 http://www.ls828.com