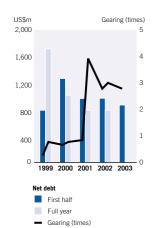
Financial Review

Liquidity and financial resources

Net debt and gearing

An analysis of net debt and gearing for consolidated and associated companies follows.

Net debt and gearing



Consolidated

| | At 30 June 2003 | | | At 31 December 2002 | | |
|---------------------|-----------------|---------------|---------|---------------------|------------|---------|
| | | Net assets/ | Gearing | | | Gearing |
| US\$ millions | Net debt(i) | (liabilities) | (times) | Net debt(i) | Net assets | (times) |
| Head Office | 91.5 | 808.0 | 0.09x | 152.1 | 726.5 | 0.15x |
| Indofood | 642.6 | 532.7 | 1.21x | 676.9 | 463.8 | 1.46x |
| Metro Pacific | 135.7 | (56.2) | _ | 233.7 | 139.0 | 1.68x |
| Consolidated before | | | | | | |
| goodwill reserve | 869.8 | 1,284.5 | 0.68x | 1,062.7 | 1,329.3 | 0.80x |
| Goodwill reserve | _ | (972.2) | _ | _ | (976.4) | _ |
| Consolidated after | | | | | | |
| goodwill reserve | 869.8 | 312.3 | 2.79x | 1,062.7 | 352.9 | 3.01x |

Associated

| | At 30 June 2003 | | | At 31 December 2002 | | |
|---------------|-----------------|---------------|---------|---------------------|---------------|---------|
| | | Net assets/ | Gearing | | Net assets/ | Gearing |
| US\$ millions | Net debt | (liabilities) | (times) | Net debt | (liabilities) | (times) |
| PLDT | 2,765.0 | 1,672.9 | 1.65x | 2,964.7 | 1,678.4 | 1.77x |
| Escotel | 172.3 | (87.9) | _ | 183.8 | (36.3) | |

(i) Includes pledged deposits and excludes inter-company debt.

- Head Office gearing decreased as a result of a partial repayment of its bank loan with the proceeds from Metro Pacific's repayment of the Larouge loan.
- Indofood gearing declined as profits and a stronger rupiah enhanced net assets.
- Metro Pacific's net debt decreased and changed from positive net assets position to net liabilities position mainly because of the deconsolidation of BLC.
- PLDT's gearing declined as free cash flows reduced net debt.

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Financial Review

Maturity profile

The maturity profile of consolidated debt and associated companies' debt follows.

Maturity profile of consolidated debt 30 June 2003





Maturity profile of consolidated debt 31 December 2002





Consolidated

| | At | At |
|-------------------|---------|-------------|
| | 30 June | 31 December |
| US\$ millions | 2003 | 2002 |
| Within one year | 303.6 | 531.7 |
| One to two years | 65.2 | 106.7 |
| Two to five years | 733.9 | 586.2 |
| Over five years | 8.1 | 64.3 |
| TOTAL | 1,110.8 | 1,288.9 |

The lengthening of the debt maturity profile principally reflects First Pacific's US\$80 million prepayment of its bank loan and a lengthening of the profile of Indofood's debt during the period. In particular, US\$39.2 million of Indofood's short-term debts with high interest costs were refinanced through a Rupiah 1.5 trillion (US\$181.1 million) five-year Rupiah-bonds.

Associated

| | PLDT | | Escotel | |
|-------------------|---------------|-------------------|---------------|-------------------|
| | At 30 June | At 31 December | At 30 June | At 31 December |
| US\$ millions | 2003 | 2002 | 2003 | 2002 |
| Within one year | 436.6 | 374.9 | 41.8 | 30.6 |
| One to two years | 504.1 | 470.7 | 64.3 | 54.6 |
| Two to five years | 1,209.4 | 1,416.6 | 66.5 | 100.1 |
| Over five years | 822.0 | 907.0 | _ | _ |
| TOTAL | 2,972.1 | 3,169.2 | 172.6 | 185.3 |

Charges on group assets

At 30 June 2003, certain bank loans and other borrowings were secured by the Group's property and equipment, accounts receivable and inventories equating to a net book value of US\$61.8 million (31 December 2002: US\$95.0 million). Apart from these, the Head Office's US\$107.4 million bank loan was principally secured by the Group's interests in Indofood, PLDT and Metro Pacific of 51.5 per cent, 15.8 per cent and 80.6 per cent, respectively.

On 29 July 2003, following the refinancing of the US\$107.4 million bank loan by the issuance of bonds in the amount of US\$115 million, which are secured by the Group's 51.5 per cent interest in Indofood, the charges against the Group's investments in PLDT and Metro Pacific were released.

Financial risk management

Foreign currency risk

(a) Company risk

As the Head Office debt is currently denominated in U.S. dollars, foreign currency risk relates mainly to the receipt of cash dividends and to the translation of non-U.S. dollar denominated investments in subsidiary and associated companies.

The Company actively reviews the potential benefits of hedging based on forecast dividend flows. However, the Company does not actively seek to hedge risks arising on the translation of foreign currency denominated investments, due to the non-cash nature of such investments and the high costs associated with such hedging. Accordingly, First Pacific is exposed to the impact of foreign currency fluctuations on the translated U.S. dollar value of its foreign currency denominated investments.

With the exception of the Head Office, the principal components of the Company's adjusted net asset value (NAV) relate to investments denominated in peso or rupiah. Accordingly, any change in these currencies, against their respective 30 June 2003 exchange rates, would have an effect on the Company's NAV in U.S. dollar terms.

The following table illustrates the estimated effect on the Company's adjusted NAV for a one per cent change of the peso and rupiah against the U.S. dollar.

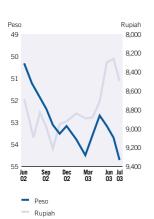
| | | Effect on |
|---------------|-----------------|--------------|
| | Effect on | adjusted NAV |
| | adjusted NAV(i) | per share |
| Company | US\$m | HK cents |
| PLDT | 4.34 | 1.06 |
| Indofood | 4.51 | 1.10 |
| Metro Pacific | 1.06 | 0.26 |
| TOTAL | 9.91 | 2.42 |

⁽i) Adjusted NAV is based on quoted share prices applied to the Company's economic interest.

(b) Group risk

The Group's operating results are denominated in local currencies, principally the peso and rupiah, which are translated and consolidated to give the Group's result in U.S. dollar. The changes of these currencies against the U.S. dollar is summarized below.

Peso and Rupiah closing rates against the U.S. dollar



| | At | At | | | |
|----------|---------|-------------|------------|------------|----------|
| | 30 June | 31 December | Six months | At 30 June | One year |
| Closing: | 2003 | 2002 | change | 2002 | change |
| Peso | 53.71 | 53.18 | -1.0% | 50.33 | -6.3% |
| Rupiah | 8,285 | 8,950 | 8.0% | 8,713 | 5.2% |

| | Six months ended | 12 months ended | | Six months ended | |
|----------|------------------|-----------------|------------|------------------|----------|
| | 30 June | 31 December | Six months | 30 June | One year |
| Average: | 2003 | 2002 | change | 2002 | change |
| Peso | 53.58 | 51.64 | -3.6% | 50.72 | -5.3% |
| Rupiah | 8,674 | 9,265 | 6.8% | 9,505 | 9.6% |

Financial Review

Analysis of total borrowings by currency



13% Peso9% HK\$

Net debt by currency

It is often necessary for operating entities to borrow in U.S. dollars, which results in the risk of a translation impact on local currency results. A summary of consolidated and associated companies' net debt by currency follows.

Consolidated

| US\$ millions | US\$ | Peso | Rupiah | HK\$ | Total |
|------------------------------|--------|-------|---------|-------|---------|
| Total borrowings | 417.6 | 141.4 | 444.4 | 107.4 | 1,110.8 |
| Cash and cash equivalents(i) | (39.4) | (5.9) | (194.9) | (8.0) | (241.0) |
| NET DEBT | 378.2 | 135.5 | 249.5 | 106.6 | 869.8 |
| Representing: | | | | | |
| Head Office | (14.9) | (0.2) | _ | 106.6 | 91.5 |
| Indofood | 393.1 | _ | 249.5 | _ | 642.6 |
| Metro Pacific | _ | 135.7 | _ | _ | 135.7 |
| NET DEBT | 378.2 | 135.5 | 249.5 | 106.6 | 869.8 |

Associated

| US\$ millions | US\$ | Peso | Yen | Rupee | Total |
|---------------|---------|------|-------|-------|---------|
| PLDT | 2,544.8 | 49.0 | 171.2 | _ | 2,765.0 |
| Escotel | 69.6 | - | _ | 102.7 | 172.3 |

⁽i) Includes pledged deposits.

As a result of unhedged U.S. dollar net debt, the Group's results are sensitive to fluctuations in U.S. dollar exchange rates. The following table illustrates the estimated effect on the Group's reported profitability for a one per cent change in the principal operating currencies of subsidiary and associated companies. This does not reflect the indirect effect of fluctuating exchange rates on input costs at the operating company level.

| | | | | Profit | |
|------------------|------------|-----------------------|-----------------------|--------------------------|------------------------|
| | Total US\$ | Hedged | Unhedged | effect of 1% currency | Group profit |
| US\$ millions | exposure | amount ⁽ⁱ⁾ | amount ⁽ⁱ⁾ | change | effect ⁽ⁱⁱ⁾ |
| PLDT | 2,544.8 | (867.5) | 1,677.3 | 16.8 | 2.8 |
| Indofood | 393.1 | (310.0) | 83.1 | 0.8 | 0.3 |
| Escotel | 69.6 | (39.5) | 30.1 | 0.3 | 0.1 |
| Head Office(iii) | (14.9) | _ | (14.9) | _ | _ |
| TOTAL | 2,992.6 | (1,217.0) | 1,775.6 | 17.9 | 3.2 |

⁽i) Excludes the effect of "natural hedges".

⁽ii) Net of tax effect.

⁽iii) As the Group reports its results in U.S. dollars, unhedged HK dollar debt at the Head Office does not give rise to any significant exchange exposure.

Interest rate risk

The Company and its operating entities are exposed to changes in interest rates to the extent that they impact the cost of variable interest rate borrowings. An analysis of this follows, together with details for associated companies.

Interest rate profile



Consolidated

| | Fixed | Variable | Cash | |
|--------------------------|---------------|---------------|----------------|----------|
| | interest rate | interest rate | and cash | |
| US\$ millions | borrowings | borrowings | equivalents(i) | Net debt |
| Head Office | - | 107.4 | (15.9) | 91.5 |
| Indofood ⁽ⁱⁱ⁾ | 333.0 | 528.9 | (219.3) | 642.6 |
| Metro Pacific | 36.4 | 105.1 | (5.8) | 135.7 |
| CONSOLIDATED | 369.4 | 741.4 | (241.0) | 869.8 |

Associated

| | Fixed | Variable | Cash | |
|---------------|---------------|---------------|-------------|----------|
| | interest rate | interest rate | and cash | |
| US\$ millions | borrowings | borrowings | equivalents | Net debt |
| PLDT | 1,944.1 | 1,028.0 | (207.1) | 2,765.0 |
| Escotel | 128.9 | 43.7 | (0.3) | 172.3 |

⁽i) Includes pledged deposits.

The following table illustrates the estimated effect on the Group's reported profitability for a one per cent change in average annual interest rates.

| | | Profit | Group profit effect [©] |
|---------------|-----------------------------|---|--|
| US\$ millions | Variable | effect of 1% change in interest rates | |
| | interest rate borrowings | | |
| | | | |
| Indofood | 528.9 | 5.3 | 1.9 |
| Metro Pacific | 105.1 | 1.0 | 0.6 |
| Escotel | 43.7 | 0.4 | 0.1 |
| Head Office | 107.4 | 1.1 | 1.1 |
| TOTAL | 1,813.1 | 18.1 | 5.4 |
| | | | |

⁽i) Net of tax effect.

⁽ii) In January 2003, Indofood entered into an interest rate swap agreement with a bank which effectively changed its US\$280 million Euro-bonds from fixed interest rate (10.375 per cent) to variable interest rate (LIBOR+7.39 per cent).

Equity market risk

As the majority of the Company's investments are listed, the Company is exposed to fluctuations in the equity market values of such investments. In addition, the value of the Company's investments may be impacted by sentiment towards specific countries.

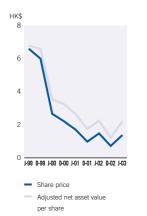
First Pacific's listed investments are located in the Philippines and Indonesia. Accordingly, in addition to operating factors within the Company's control, the Company also has an equity market risk in respect of general investor sentiment towards these countries. Changes in the stock market indices of the Philippines and Indonesia, during the first half of 2003, is summarized as follows:

| | Philippines | Jakarta |
|------------------------------------|-------------|-----------|
| | Composite | Composite |
| | Index | Index |
| At 31 December 2002 | 1,018.4 | 425.0 |
| At 30 June 2003 | 1,222.8 | 505.5 |
| Increase during first half of 2003 | 20.1% | 19.0% |

Share price vs adjusted net asset value per share



There follows a calculation of the Group's underlying worth, as assessed by calculating the adjusted NAV of each of the Group's listed investments.



Adjusted net asset value by country 30 June 2003



| | | At 31 December | | |
|--|-------|-----------------|------------------------|----------|
| | | At 30 June 2003 | | 2002 |
| | | Adjusted | Invested | Adjusted |
| US\$ millions | Basis | NAV | Capital ⁽ⁱ⁾ | NAV |
| PLDT | (ii) | 433.8 | 1,240.7 | 209.3 |
| Indofood | (ii) | 451.0 | 706.6 | 294.7 |
| Metro Pacific | (ii) | 106.1 | 648.8 | 45.1 |
| HEAD OFFICE | | | | |
| Net debt | | (91.5) | (91.5) | (152.1) |
| – Receivable | (iii) | _ | _ | 90.0 |
| TOTAL VALUATION | (iv) | 899.4 | 2,504.6 | 487.0 |
| NUMBER OF ORDINARY SHARES IN ISSUE | | | | |
| (millions) | | 3,186.0 | 3,186.0 | 3,186.0 |
| Value per share | | | | |
| – U.S. dollar | | 0.28 | 0.79 | 0.15 |
| – HK dollars | | 2.20 | 6.13 | 1.19 |
| Company's closing share price (HK\$) | | 1.36 | 1.36 | 0.70 |
| Share price discount to HK\$ value per share (%) | | 38.2 | 77.8 | 41.2 |

- (i) Before impairment provisions effected in 2001.
- (ii) Adjusted NAV is based on quoted share prices applied to the Company's economic interest.
- (iii) Represents the inter-company loan to Metro Pacific.
- (iv) No value has been attributed to the Group's investment in Escotel, Mobile-8 and Infrontier.

Employee information

The following information relates to the Head Office and its subsidiaries.

| Six months ended 30 June | 2003 | 2002 |
|---|------|------|
| US\$ millions | | |
| EMPLOYEE REMUNERATION (INCLUDING DIRECTORS' REMUNERATION) | | |
| Basic salaries | 61.0 | 50.9 |
| Bonuses | 7.3 | 7.5 |
| Benefits in kind | 11.5 | 12.1 |
| Pension contribution | 2.2 | 1.1 |
| TOTAL | 82.0 | 71.6 |

| | 2003 | 2002 |
|--|--------|--------|
| NUMBER OF EMPLOYEES | | |
| – At 30 June | 44,490 | 48,500 |
| Average for the period | 44,515 | 47,045 |

For details regarding the Group's remuneration policies for Directors and senior executives, please refer to page 26 of First Pacific's 2002 Annual Report.