

Accounting Data and Business Statistics Highlights

1. PROFIT FOR THE YEAR AND ITS ANALYSIS

- (1) In accordance with the Accounting Standards and the Accounting System for Business Enterprises of the PRC (collectively the "PRC GAAP" or "PRC Accounting Regulations"), the Company and its subsidiary company (the "Group") have achieved total profit of Rmb 412,938,000, details of which are as follows:

	<i>Rmb</i>
Total profit	412,938,000
Net Profit	276,892,000
Net profit after excluding extraordinary items	278,005,000
(Note: net of extraordinary items and amounts: non-operating income of Rmb 302,000 non-operating expenses of Rmb 1,415,000)	
Profit from principal operations	466,037,000
Profit from other operations	6,388,000
Operating profit	414,051,000
Non-operating expenses – net	(1,113,000)
Net cash flows from operating activities	280,325,000
Decrease in cash and cash equivalents	(87,855,000)

- (2) The net profit of the Group as prepared in accordance with the PRC GAAP was Rmb 276,892,000. The net profit of the Group as prepared in accordance with the Accounting Principles Generally Accepted in Hong Kong (the "HK GAAP") was Rmb 276,892,000. There is no difference.

2. PRINCIPAL ACCOUNTING DATA AND FINANCIAL HIGHLIGHTS FOR THREE YEARS

(1) For each of the three years ended 31st December 2003, as prepared in accordance with the PRC GAAP:

Indicators	Unit	2003	2002 <i>Note</i>	2001 <i>Note</i>
1. Principal operating income	Rmb'000	629,696	670,749	595,986
2. Net profit	Rmb'000	276,892	287,236	267,634
3. Total assets	Rmb'000	3,186,946	2,757,008	1,926,984
4. Shareholders' equity (excluding minority interest)	Rmb'000	2,018,966	1,855,124	1,674,288
5. Earnings per share	Rmb per share	0.21	0.22	0.20
6. Net asset value per share	Rmb per share	1.52	1.39	1.26
7. Adjusted net asset value per share	Rmb per share	1.52	1.39	1.26
8. Net cash flows from operating activities per share	Rmb per share	0.21	0.27	0.14
9. Return on net assets	%	13.71	15.48	15.98

Note:

Effective from 1st July 2003, the Company has adopted the revised "Accounting Standard for Business Enterprises – Events Occurring After the Balance Sheet Date". Prior to the adoption of the revised standard, proposed cash dividend distribution was transferred out of shareholders' equity and recognised as payables in the period related to which the Board of Directors proposed the distribution plan. Subsequent to 1st July 2003, cash dividend distribution is recognised in the period when the distribution plan is approved at the general meeting of the shareholders. As a result of the adoption of the revised standard, the net asset value per share, adjusted net asset value per share and return on net assets in 2001 and 2002 has been adjusted retrospectively due to the change in accounting policy.

(2) Return on net assets and earnings per share as calculated according to the "Information Disclosure for Companies Issuing Listed Securities" (No. 9) of the China Securities Regulatory Commission are as follows:

Profit for the year under review	Return on net assets		Earnings per share	
	Fully diluted %	Weighted average %	Fully diluted (Rmb)	Weighted average (Rmb)
Profit from principal operations	23.08	24.06	0.35	0.35
Operating profit	20.51	21.38	0.31	0.31
Net profit	13.71	14.29	0.21	0.21
Net profit, net of extraordinary item	13.77	14.35	0.21	0.21

2. PRINCIPAL ACCOUNTING DATA AND FINANCIAL HIGHLIGHTS FOR THREE YEARS (Cont'd)

(3) For each of the three years ended 31st December 2003, as prepared in accordance with HK GAAP:

Indicators	Unit	2003	2002	2001
1. Income from principal operations	Rmb'000	594,645	633,858	563,207
2. Net profit	Rmb'000	276,892	287,236	267,634
3. Total assets	Rmb'000	3,186,946	2,757,008	1,926,984
4. Shareholders' equity	Rmb'000	2,018,966	1,855,124	1,674,288
5. Earnings per share	Rmb per share	0.21	0.22	0.20
6. Net asset value per share	Rmb per share	1.52	1.39	1.26
7. Adjusted net asset value per share	Rmb per share	1.52	1.39	1.26
8. Net cash flows from operating activities per share	Rmb per share	0.21	0.27	0.14
9. Return on net assets	%	13.71	15.48	15.98

Note: There is no change in the number of shares throughout the year. As a result, weighted average earnings per share is equal to fully diluted earnings per share.

3. CHANGE IN SHAREHOLDERS' EQUITY DURING THE REPORTING PERIOD

(Prepared in accordance with PRC GAAP)

Item	Beginning of the year Rmb'000	Increase Rmb'000	Decrease Rmb'000	End of the year Rmb'000	Reasons for the changes
Share capital	1,330,000	—	—	1,330,000	—
Capital reserve fund	69,289	—	—	69,289	—
General reserves	84,335	41,534	—	125,869	Transfer from profit for the year
Including: Statutory provident fund	28,112	13,845	—	41,957	—
Undistributed profits	371,500	276,892	(154,584)	493,808	The balance of the retained profit after profit appropriation during the year
Shareholders' equity	1,855,124	318,426	(154,584)	2,018,966	—