

44 Consolidated revenue and profit and loss account

Year ended 31 December 2003

	Notes	2003 HK\$'000	2002 HK\$'000 (Restated)
REVENUE			
Turnover	4	1,697,283	1,709,527
Investment income, net gains, and other income	4	514,992	342,044
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Total revenue and gains, net		2,212,275	2,051,571
Less: Reinsurance premiums		(169,049)	(191,381)
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Net revenue		2,043,226	1,860,190
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OPERATING EXPENSES			
Policyholders' benefits	5	(667,866)	(781,523)
Agency commission and allowances		(277,196)	(252,478)
Change in deferred acquisition costs	20	(104,245)	(165,900)
Management expenses		(334,291)	(371,596)
Other operating expenses		(8,186)	(1,375)
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Total operating expenses		(1,391,784)	(1,572,872)
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Increase in future insurance liabilities		(425,586)	(158,767)
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OPERATING PROFIT BEFORE TAX	6, 7	225,856	128,551
Tax	10	(9,817)	(9,562)
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NET PROFIT ATTRIBUTABLE TO SHAREHOLDERS	11, 28	216,039	118,989
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DIVIDEND			
Proposed final	12	49,281	8,222
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EARNINGS PER SHARE			
Basic	13	26.30 cents	14.44 cents
Diluted		26.24 cents	—