## Supplementary Financial Information Provided by the Management

|  |  |  | As at December 31, |  |
| :--- | ---: | ---: | ---: | ---: | ---: |

[^0]
## Consolidated Income Statement

Supplementary Financial Information Provided by the Management

|  | Year ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1999 | 2000 | 2001 | 2002 | 2003 |
|  | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Revenues: |  |  |  |  |  |
| Electronic travel distribution | 358,793 | 439,119 | 459,868 | 524,915 | 431,827 |
| Airport passenger processing | 98,220 | 155,546 | 203,558 | 242,563 | 232,105 |
| Data network | 99,879 | 108,960 | 114,609 | 162,067 | 158,729 |
| Others | 46,762 | 38,362 | 52,766 | 47,897 | 70,957 |
| Total revenues | 603,654 | 741,987 | 830,801 | 977,442 | 893,618 |
| Business taxes and other surcharges | $(19,344)$ | $(24,735)$ | $(29,652)$ | $(32,604)$ | $(32,005)$ |
| Net revenues | 584,310 | 717,252 | 801,149 | 944,838 | 861,613 |
| Operating expenses: |  |  |  |  |  |
| Depreciation and amortisation | $(88,218)$ | $(104,857)$ | $(109,658)$ | $(137,373)$ | $(149,166)$ |
| Network usage | $(34,803)$ | $(54,772)$ | $(48,640)$ | $(49,823)$ | $(58,792)$ |
| Personnel | $(33,787)$ | $(39,656)$ | $(72,019)$ | $(99,595)$ | $(147,783)$ |
| Operating lease rentals | $(18,670)$ | $(31,516)$ | $(35,278)$ | $(37,109)$ | $(42,870)$ |
| Technical support and maintenance fees | $(21,525)$ | $(42,295)$ | $(40,701)$ | $(45,735)$ | $(44,650)$ |
| Commission and promotion expenses | $(18,002)$ | $(26,933)$ | $(44,207)$ | $(75,397)$ | $(74,537)$ |
| Other operating expenses | $(53,986)$ | $(69,807)$ | $(84,216)$ | $(93,838)$ | $(119,492)$ |
| Total operating expenses | $(268,991)$ | $(369,836)$ | $(434,719)$ | $(538,870)$ | $(637,290)$ |
| Operating profit | 315,319 | 347,416 | 366,430 | 405,968 | 224,323 |
| Financial income (charges), net | (960) | 4,921 | 41,956 | 42,635 | 34,569 |
| Share of results from associated companies | 392 | 3,446 | 7,289 | 14,255 | 11,445 |
| Other (expenses) income, net | 209 | $(2,729)$ | $(4,102)$ | $(2,998)$ | 2,008 |
| Profit before taxation and minority interests | 314,960 | 353,054 | 411,573 | 459,860 | 272,345 |
| Taxation | $(103,742)$ | $(94,166)$ | $(3,189)$ | $(3,149)$ | $(23,092)$ |
| Income before minority interests | 211,218 | 258,888 | 408,384 | 456,711 | 249,253 |
| Minority interests | $(3,180)$ | $(2,296)$ | (483) | $(3,484)$ | $(6,712)$ |
| Net profit | 208,038 | 256,592 | 407,901 | 453,227 | 242,541 |
| Earnings per share, basic and diluted (RMB) | 0.36 | 0.44 | 0.48 | 0.51 | 0.27 |
| Weighted average number of shares outstanding (thousand) | 577,304 | 577,304 | 855,314 | 888,158 | 888,158 |


[^0]:    Note: Certain prior year figures have been reclassified to better present the financial position of the Group.

