Consolidated Statement of Income

| | | Year ended December 31, | | |
|---------------------------------------|-------|-------------------------|-------------|-------------|
| | | 2003 | 2002 | 2001 |
| | NOTES | RMB'000 | RMB'000 | RMB'000 |
| GROSS SALES OF COAL | | 8,386,629 | 7,772,315 | 6,369,649 |
| TRANSPORTATION COSTS OF COAL | | (1,592,294) | (1,558,414) | (1,493,639) |
| NET SALES OF COAL | 5 | 6,794,335 | 6,213,901 | 4,876,010 |
| RAILWAY TRANSPORTATION SERVICE INCOME | | 154,585 | 142,471 | |
| | | 6,948,920 | 6,356,372 | 4,876,010 |
| COST OF SALES AND SERVICE PROVIDED | 6 | (3,755,023) | (3,362,901) | (2,812,583) |
| GROSS PROFIT | | 3,193,897 | 2,993,471 | 2,063,427 |
| SELLING, GENERAL AND | | | | |
| ADMINISTRATIVE EXPENSES | 7 | (1,264,858) | (1,231,059) | (759,631) |
| OTHER OPERATING INCOME | 8 | 105,845 | 103,729 | 117,896 |
| OPERATING INCOME | | 2,034,884 | 1,866,141 | 1,421,692 |
| INTEREST EXPENSES | 9 | (59,966) | (117,929) | (61,519) |
| INCOME BEFORE INCOME TAXES | 10 | 1,974,918 | 1,748,212 | 1,360,173 |
| INCOME TAXES | 12 | (587,710) | (523,148) | (389,228) |
| INCOME BEFORE MINORITY INTEREST | | 1,387,208 | 1,225,064 | 970,945 |
| MINORITY INTEREST | | (522) | (3,065) | |
| NET INCOME | | 1,386,686 | 1,221,999 | 970,945 |
| APPROPRIATIONS TO RESERVES | | 425,566 | 817,187 | 141,698 |
| DIVIDEND | 13 | 298,480 | 287,000 | 235,340 |
| EARNINGS PER SHARE | 14 | RMB0.48 | RMB0.43 | RMB0.35 |
| EARNINGS PER ADS | 14 | RMB24.16 | RMB21.29 | RMB17.29 |
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