1. TOTAL PROFIT OF THE COMPANY AND ITS SUBSIDIARIES (THE "GROUP") RECORDED FOR THE YEAR AND ITS BREAKDOWN PREPARED UNDER PRC ACCOUNTING STANDARDS (UNIT: RMB'000)2003
Profit before tax ..... 2,987,914
Net profit ..... 2,792,971
Net profit excluding non-recurring gains or losses ..... 2,801,221
Profit from principal operating activities ..... 3,916,104
Other operating profit ..... 63,050
Operating profit ..... 3,007,539
Investment loss$(8,366)$
Subsidies income ..... 1,414
Net non-operating expenses ..... $(12,673)$
Net cash flows from operating activities ..... 3,568,687
Net increase in cash and cash equivalents ..... 1,371,103

Note: Items and amounts of non-recurring gains or losses for the current reporting period (UNIT: RMB'000):

| Items | Amount |
| :--- | :---: |
| Loss on disposal of long term equity investments | $(10,630)$ |
| Loss on disposal of fixed assets, net | $(47,261)$ |
| Subsidies income | 1,414 |
| Reversal of provision for decline in value of short term investments | 2,264 |
| Other non-operating income and expense items | $(28,966)$ |
| Reversal of impairment provisions made in prior years | 63,554 |
| Income tax effect | 11,375 |
| Non-recurring gains or losses, net | $(8,250)$ |

2. EFFECTS ON NET PROFIT OF MAJOR DIFFERENCES IN THE CONSOLIDATED ACCOUNTING STATEMENTS PREPARED UNDER PRC ACCOUNTING STANDARDS AND HONG KONG ACCOUNTING STANDARDS FOR THE YEAR ARE SUMMARISED AS FOLLOWS (UNIT: RMB'000)

Net profit under Hong Kong Accounting Standards 2,659,198
Add:
Amortisation of deferred staff costs 70,400
Staff housing subsidies to current employees 34,716
Provision for furnace relining costs utilised 21,824
Deferred tax expense 10,091
Employee bonus and welfare fund 348
Less:
Transfer of deferred income
Net profit under PRC Accounting Standards
Note: Please see Note V(45) of Notes to Financial Statements prepared under PRC Accounting Standards and note 35 of Notes to Financial Statements prepared under Hong Kong Accounting Standards for reason of differences.

3. MAJOR ACCOUNTING FIGURES AND FINANCIAL INDICATORS (UNIT: RMB)
(1) Prepared under PRC Accounting Standards
Index item
Principal operating income ('000)
Net profit ('000)
Earnings per share (RMB)
Fully diluted
Weighted average
Net cash flows from operating activities per share (RMB)
Return on net assets (\%)

| 2003 | $\begin{array}{r} 2002 \\ \text { (Restated) } \end{array}$ | $\begin{array}{r} 2001 \\ \text { (Restated) } \end{array}$ |
| :---: | :---: | :---: |
| 15,740,348 | 10,973,917 | 9,547,929 |
| 2,792,971 | 384,441 | 208,396 |
| 0.433 | 0.060 | 0.032 |
| 0.433 | 0.060 | 0.032 |
| 0.5528 | 0.4012 | 0.2147 |
| 18.67 | 3.18 | 1.75 |
| 20.71 | 3.18 | 1.72 |
| 18.72 | 6.82 | 3.91 |
| 20.77 | 6.82 | 3.84 |
| 31 December 2003 | 31 December 2002 <br> (Restated) | 31 December 2001 <br> (Restated) |
| 26,355,229 | 17,138,511 | 16,723,013 |
| 14,960,345 | 12,088,768 | 11,906,213 |
| 2.32 | 1.87 | 1.84 |
| 2.32 | 1.87 | 1.84 |
| 2003 | $\begin{array}{r} 2002 \\ \text { (Restated) } \end{array}$ | $\begin{array}{r} 2001 \\ \text { (Restated) } \end{array}$ |
| 15,740,348 | 10,973,917 | 9,547,929 |
| 2,659,198 | 339,729 | 161,742 |
| 0.412 | 0.053 | 0.025 |
| 0.412 | 0.053 | 0.025 |
| 0.5528 | 0.4167 | 0.1989 |
| 17.98 | 2.75 | 1.33 |
| 19.43 | 2.76 | 1.33 |
| 18.04 | 6.31 | 3.45 |
| 19.49 | 6.34 | 3.44 |
| 31 December | 31 December $2002$ <br> (Restated) | 31 December 2001 <br> (Restated) |
| 26,418,528 | 17,275,219 | 16,853,941 |
| 14,788,020 | 12,354,758 | 12,144,135 |
| 2.29 | 1.91 | 1.88 |
| 2.29 | 1.90 | 1.87 |

Total assets ('000)
Shareholders' funds ('000)
Net assets per share (RMB)
Adjusted net assets per share (RMB)
2.29

2002
(Restated)

73,917
0.060
0.060
3.18
3.18
.82
ully diluted
Weighted average

Index item

Total assets ('000)
Shareholders' funds ('000)
Net assets per share (RMB)
Adjusted net assets per share (RMB)
(2) Prepared under Hong Kong Accounting Standards

Index item

Principal operating income ('000)
Net profit ('000)
Earnings per share (RMB)
Fully diluted
Weighted average
Net cash flows from operating activities per share (RMB)
Return on net assets (\%)
Fully diluted
Weighted average
Return on net assets excluding non-recurring gains or losses (\%)

Fully diluted
Weighted average

## Index item

17.98
(Restated)
0,973,917
0.053
0.412
0.412
19.43
18.04
19.49

31 December 2001 16,853,941
12,144,135
1.88

## Extracts of Accounting and Business Data (continued)

## 4. MOVEMENT IN SHAREHOLDERS' EQUITY DURING THE REPORTING PERIOD (UNIT: RMB'000)

(1) Prepared under PRC Accounting Standards

| Item | Share capital | Capital reserve | Surplus reserves | Including: statutory public welfare fund | Retained profits | Proposed ordinary share dividend | Shareholders' funds |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At the beginning of the year | 6,455,300 | 4,864,976 | 502,754 | 251,112 | 39,803 | 225,936 | 12,088,769 |
| Increase during the year | - | 304,890 | 565,156 | 282,055 | 2,793,886 | 1,355,613 | 5,019,545 |
| Decrease during the year | - | - | (915) | (328) | $(1,921,118)$ | $(225,936)$ | $(2,147,969)$ |
| At the end of the year | 6,455,300 | 5,169,866 | 1,066,995 | 532,839 | 912,571 | 1,355,613 | 14,960,345 |

(2) Prepared under Hong Kong Accounting Standards

|  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Share <br> capital | Share premium | Surplus reserves | statutory public welfare fund | Retained profits | Proposed final dividend | Shareholders' equity |
| At the beginning of the year | 6,455,300 | 4,864,976 | 502,754 | 251,112 | 305,792 | 225,936 | 12,354,758 |
| Increase during the year | - | - | 565,156 | 282,055 | 2,660,113 | 1,355,613 | 4,580,882 |
| Decrease during the year | - | - | (915) | (328) | $(1,920,769)$ | $(225,936)$ | $(2,147,620)$ |
| At the end of the year | 6,455,300 | 4,864,976 | 1,066,995 | 532,839 | 1,045,136 | 1,355,613 | 14,788,020 |

Note: Reasons for movement: (1) The increase in capital reserve represented the transfer of project payables of the completion of part of the State's subsiding project. (2) Increases in surplus reserve and statutory public welfare fund have been appropriated in accordance with relevant regulations based on the Company's profit for the year. (3) The increase in retained profits was due to increase in the Company's profit during the year. The decrease in retained profits was due to proposed dividend distribution for ordinary shares for the year 2003.
(4) The increase in the proposed dividend distribution for ordinary shares was due to the appropriation of dividend distribution for ordinary shares for the year 2003. The decrease in the proposed dividend distribution for ordinary shares was due to the distribution of dividend for ordinary shares for 2002 during the reporting period.

## 5. FINANCIAL SUMMARY (UNIT: RMB'000)

A summary of the results and of the assets, liabilities and minority interests of the Group for the last five financial years, as extracted from the published audited financial statements and reclassified as appropriate, is set out below. The amounts for 1999, 2000, 2001 and 2002 prepared under PRC and Hong Kong Accounting Standards have been adjusted in accordance with the respective revised accounting standards.

## Consolidated Results

(1) Prepared under PRC Accounting Standards

|  | Year ended 31 December |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 2003 | 2002 | 2001 | 2000 | 1999 |
| Principal operating income | $\mathbf{1 5 , 7 4 0 , 3 4 8}$ | $10,973,917$ | $9,547,929$ | $8,185,687$ | $6,668,436$ |
| Profit before tax | $2,987,914$ | 479,702 | 297,131 | 197,087 | 13,381 |
| Income tax | 193,770 | 95,261 | 88,735 | 21,056 | 269 |
| Minority interests | 1,173 | - | - | - | - |
| Net profit | $\mathbf{2 , 7 9 2 , 9 7 1}$ | 384,441 | 208,396 | 176,031 | 13,112 |

(2) Prepared under Hong Kong Accounting Standards

|  | Year ended 31 December |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 | $\begin{array}{r} 2002 \\ \text { (Restated) } \end{array}$ | $\begin{array}{r} 2001 \\ \text { (Restated) } \end{array}$ | $\begin{array}{r} 2000 \\ \text { (Restated) } \end{array}$ | $\begin{array}{r} 1999 \\ \text { (Restated) } \end{array}$ |
| Turnover | 15,740,348 | 10,973,917 | 9,547,929 | 8,185,687 | 6,668,436 |
| Profit before tax | 2,864,232 | 403,194 | 241,016 | 121,220 | 16,150 |
| Tax | 203,861 | 63,465 | 79,274 | $(13,201)$ | (109) |
| Minority interests | 1,173 | - | - | - | - |
| Net profit from ordinary activities attributable to shareholders | 2,659,198 | 339,729 | 161,742 | 134,421 | 16,259 |

Consolidated assets, liabilities and minority interests
(1) Prepared under PRC Accounting Standards

2003 | 2002 |
| ---: |
| (Restated) |

| 31 December |  |  |
| :---: | ---: | ---: |
| 2001 | 2000 | 1999 |
| (Restated) | (Restated) | (Restated) |

Total assets
Total liabilities

| $26,355,229$ | $17,138,511$ |  |
| ---: | ---: | ---: |
| $11,359,464$ | $5,049,743$ |  |
| 35,420 | - |  |
| $\mathbf{1 4 , 9 6 0 , 3 4 5}$ |  | $12,088,768$ |


| $16,723,013$ | $16,857,270$ | $17,299,627$ |
| ---: | ---: | ---: | ---: |
| $4,816,800$ | $4,840,179$ | $5,437,695$ |
| - | - | - |
| $11,906,213$ | $12,017,091$ | $11,861,932$ |

(2) Prepared under Hong Kong Accounting Standards

Total assets
Total liabilities
Minority interests

26,418,528 11,595,088 35,420

14,788,020

2002
(Restated)

31 December

