# Management Discussion

## SIGNIFICANT INVESTMENTS HELD

During the year, there is no material change in the significant investments and properties held by the Group.

## DETAILS OF MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES

During the year, there was no material acquisitions and disposals of subsidiaries.

### LIQUIDITY AND FINANCIAL RESOURCES

The Group continues to be in a stable financial position with cash and bank balances of approximately HK\$36,039,000 as at 31 December 2003 (2002: approximately HK\$11,659,000). As at 31 December 2003, the Group's gearing ratio, as a ratio of interest bearing borrowings to shareholders' funds, was 147% (2002: 439%).

### CHARGES ON THE GROUP'S ASSETS

As at 31 December 2003, properties of the Group with an aggregate net book value of approximately HK\$2,216,046,000 (2002: approximately HK\$1,702,740,000) and no bank deposits (2002: Nil) were pledged to secure banking facilities for the Group.

### **CONTINGENT LIABILITIES**

A property related proceedings relating to the purchase of certain properties in Yuen Long by a subsidiary of the Company is still under progress. In such transaction, the said subsidiary has already paid a deposit of HK\$65,000,000. The transaction has fallen through and the said deposit of HK\$65,000,000 has been forfeited by the Vendor. According to the legal advice taken by the Company, the shareholders of such subsidiary would not incur any further liability apart from costs.

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### **SEGMENT INFORMATION**

The analysis of the principal activities and the operating results of the Group during the financial year are set out as follows:

## For the year ended 31 December 2003

	Segment	Revenue			
	External customers HK\$'000	Inter- segment HK\$'000	Segment result HK\$'000	Inter-segment transactions HK\$'000	Contribution from operation HK\$'000
Property development	1,000	3,560	(751)	_	(751)
Property leasing	91,091	3,278	85,988	1,288	87,276
Building management services	8,511	_	5,204	_	5,204
Urban infrastructure	23,341	_	552	_	552
Others	660	_	44,146	(1,288)	42,858
Elimination	_	(6,838)	_	_	_
Total	124,603		135,139		(18 500)
Unallocated income and expenses					(18,500)
·					
Profit from operations					116,639
Finance costs					(54,658)
Gain on deemed disposal of interest					
in a subsidiary					—
Share of profits less losses of					
associates					(4)
Taxation					510
Minority interests					(681)
Profit attributable to shareholders					61,806

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### For the year ended 31 December 2002

	Segment	Revenue			
	External	Inter-	Segment	Inter-segment	Contribution
	customers	segment	result	transactions	from operation
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Property development	8,549	_	(202,089)	_	(202,089)
Property leasing	91,578	3,788	83,213	3,280	86,493
Building management services	28,450	_	7,159	_	7,159
Urban infrastructure	_	_	_	_	_
Others	833	14,038	(229,786)	(3,280)	(233,066)
Elimination	_	(17,826)	_	_	
Total Unallocated income and expenses	129,410		(341,503)		(341,503) 18,121
Unallocated income and expenses					18,121
Loss from operations					(323,382)
Finance costs					(95,713)
Gain on deemed disposal of interest					
in a subsidiary					4,712
Share of profits less losses of					
associates					4
Taxation					(226)
Minority interests					2,834
Loss attributable to shareholders					(411,771)

### **EMPLOYEES REMUNERATION**

The Group had approximately 28 employees and 130 employees in Hong Kong and PRC respectively as at 31 December 2003 (2002: 37). Total staff costs incurred during the year amounted to approximately HK\$10,663,000 (2002: approximately HK\$11,335,000). The Group also offers its employees competitive remuneration packages. During the year, share options were granted to various directors and employees on a performance related basis.