# Report of the Directors

The directors present their report and the audited financial statements of the Company and the Group for the year ended 31 December 2003.

### **Principal activities**

The principal activity of the Company is investment holding.

The principal activities of the Group consist of the import and distribution of cement in Hong Kong, the manufacture and distribution of cement and slag powder in other areas of the People's Republic of China ("Mainland China") and the provision of cement handling services in the Philippines. Through its associates, the Group is also engaged in the production and distribution of ready-mixed concrete in Hong Kong, Mainland China and Brunei. There were no significant changes in the nature of the Group's principal activities during the year.

### **Results and dividends**

The Group's profit for the year ended 31 December 2003 and the state of affairs of the Company and the Group at that date are set out in the financial statements on pages 29 to 79.

The board of directors recommends the payment of a final dividend of HK2.5 cents per ordinary share in respect of the year, to shareholders on the register of members on 31 May 2004. This recommendation has been incorporated in the financial statements as an allocation of share premium within the capital and reserves section in the balance sheet.

# **Summary financial information**

Set out below is a summary of the results and net assets of the Group for the last five financial years, as extracted from the audited financial statements, restated and reclassified as appropriate.

### **Results**

		Year	ended 31 Dece	mber	
	2003 HK\$'000	2002 HK\$'000	2001 HK\$'000	2000 HK\$'000	1999 HK\$'000
	HK\$ 000	Π <b>Λ</b> Φ 000	ПК\$ 000	(Restated)	пк\$ 000
TURNOVER	253,246	277,236	671,355	651,090	443,385
NET PROFIT/(LOSS) FROM					
ORDINARY ACTIVITIES					
ATTRIBUTABLE TO					
SHAREHOLDERS	60,007	(584,636)	96,561	(311,791)	145,398

### Assets, liabilities and minority interests

	<b>2003</b> HK\$'000	2002 HK\$'000	31 December 2001 HK\$'000	2000 HK\$'000 (Restated)	1999 <i>HK\$'000</i> (Restated)
TOTAL ASSETS TOTAL LIABILITIES MINORITY INTERESTS	1,578,635 (656,197) (71,681)	1,415,119 (552,141) (68,500)	1,369,264 (561,179) (63,842)	1,277,432 (464,739) (74,424)	881,611 (138,346) (71,128)
	850,757	794,478	744,243	738,269	672,137

### **Fixed assets**

Details of movements in the fixed assets of the Group during the year are set out in note 13 to the financial statements.

### Share capital and share options

There were no movements in the Company's authorised share capital during the year. Details of movements in the Group's issued share capital and share options during the year, together with the reasons therefor, are set out in notes 24 and 25 to the financial statements.

# **Pre-emptive rights**

There are no provisions for pre-emptive rights under the Company's articles of association or the Companies Law (2000 revision) of the Cayman Islands which would oblige the Company to offer new shares on a pro rata basis to existing shareholders.

# Purchase, redemption or sale of listed securities of the Company

During the year, the Company repurchased certain of its shares on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and these shares were subsequently cancelled by the Company. The directors consider that the repurchase of shares will benefit shareholders by enhancing the net assets and earnings per share of the Group. Further details of these transactions are set out in note 24 to the financial statements.

Except as disclosed above, neither the Company, nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the year.

#### **Reserves**

Details of movements in the reserves of the Company and the Group during the year are set out in note 26 to the financial statements and in the consolidated summary statement of changes in equity.

### **Distributable reserves**

At 31 December 2003, the Company's reserves, including the share premium and contributed surplus accounts, available for cash distribution and/or distribution in specie, computed in accordance with the Companies Law (2003 revision) of the Cayman Islands, amounted to HK\$733,122,000. Under the laws of the Cayman Islands, a company may make distributions to its members out of the share premium and contributed surplus accounts under certain circumstances.

#### **Directors**

The directors of the Company during the year and up to the date of this report were:

#### Executive directors

KOO Cheng Yun, Leslie (*Chairman*) WU Yih Chin (*Managing Director*) TSAO Jas Yee, James

#### Non-executive directors

HUI-BON-HOA Khien Piau, Pierre CHIANG Cheng Hsiung CHEN Chi Hsiung

# Independent non-executive directors

LIAO Poon Huai, Donald SHAN Weijian

In accordance with article 116 of the Company's articles of association, CHIANG Cheng Hsiung and SHAN Weijian will retire by rotation and, being eligible, will offer themselves for re-election at the forthcoming annual general meeting.

### Directors' and senior management's biographies

Biographical details of the directors of the Company and the senior management of the Group are set out on pages 15 to 17 of the annual report.

# **Directors' service contracts**

No director being proposed for re-election at the forthcoming annual general meeting has a service contract with the Group which is not determinable by the Group within one year without payment of compensation other than by statutory obligation.

#### **Directors' interests in contracts**

Except as further detailed in note 30 to the financial statements, no director had a material interest, either directly or indirectly, in any contract of significance to the business of the Group to which the Company or any of its holding companies, fellow subsidiaries and subsidiaries was a party during the year.

# Directors' interests and short positions in shares and underlying shares

At 31 December 2003, the interests and short positions of the directors in the shares and underlying shares of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Companies (the "Model Code"), were as follows:

# Long positions in ordinary shares of the Company

Name of director	Capacity and nature of interest	Number of shares held	Percentage of the Company's issued share capital
KOO Cheng Yun, Leslie	Directly beneficially owned	1,200,000	0.16
WU Yih Chin	Directly beneficially owned	2,000,000	0.26
TSAO Jas Yee, James	Directly beneficially owned	1,220,000	0.16
HUI-BON-HOA Khien Piau, Pierre	Directly beneficially owned	5,680,000	0.73
		10,100,000	1.31

The interests of the directors in the share options of the Company are separately disclosed in note 25 to the financial statements.

# Long positions in shares and underlying shares of associated corporations

# (i) Taiwan Cement Corporation ("TCC") \*

	Number of shares held, capacity and nature of interest				Percentage of the
Name of director	Directly beneficially owned	Through spouse or minor children	Through controlled corporation	Total	associated corporation's issued share capital
KOO Cheng Yun, Leslie	22,013,573	84 (Note 1)	9,254,000 (Note 2)	31,267,657	1.23
WU Yih Chin	218,197	_	_	218,197	0.01
CHIANG Cheng Hsiung	518,543	31,203 (Note 1)	_	549,746	0.02
CHEN Chi Hsiung	356,730	1,042	_	357,772	0.01
LIAO Poon Huai, Donald	497,327	638,926	_	1,136,253	0.04
		(Note 1)			
				33,529,625	1.31

The ultimate holding company of the Company

# **Directors' interests and short positions in shares and underlying shares** (continued)

Long positions in shares and underlying shares of associated corporations (continued)

### Notes:

- (1) The shares are held by the respective directors' spouse as the registered and beneficial shareholder.
- (2) KOO Cheng Yun, Leslie, together with his spouse, hold 44% of the issued capital of a company which holds 9,254,000 shares of TCC.
- (ii) Hong Kong Cement Manufacturing Company Limited \*\*

Name of director	Capacity and nature of interest	Number of shares held	Percentage of the associated corporation's issued share capital
HUI-BON-HOA Khien Piau, Pierre	Directly beneficially owned	710	0.02

# (iii) Prosperity Dielectrics Company Limited \*\*

Name of director	Capacity and nature of interest	Number of shares held	Percentage of the associated corporation's issued share capital
KOO Cheng Yun, Leslie CHIANG Cheng Hsiung	Directly beneficially owned Directly beneficially owned	1,040 23,090	0.02
		24,130	0.02

# (iv) Taiwan Cement Engineering Corporation \*\*

	Capacity and		Percentage of the associated corporation's issued
Name of director	nature of interest	Number of shares held	share capital
CHIANG Cheng Hsiung	Directly beneficially owned	25,517	0.04

# Directors' interests and short positions in shares and underlying shares (continued)

Long positions in shares and underlying shares of associated corporations (continued)

### (v) Ta-Ho Maritime Corporation \*\*

Name of director	Capacity and nature of interest	Number of shares held	Percentage of the associated corporation's issued share capital
CHIANG Cheng Hsiung	Directly beneficially owned	48,988	0.03
	Through spouse or minor children	110,939	0.07
		159,927	0.10
CHEN Chi Hsiung	Directly beneficially owned	17,403	0.01
	Through spouse or minor children	17,403	0.01
		34,806	0.02

Subsidiaries of the ultimate holding company of the Company

In addition to the above, certain directors have non-beneficial personal equity interests in certain subsidiaries of the Group held for the benefit of the Company solely for the purpose of complying with the minimum company membership requirements.

Save as disclosed above, none of the directors had registered an interest or short position in the shares or underlying shares of the Company or any of its associated corporations that was required to be recorded pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code at the balance sheet date.

# Directors' rights to acquire shares or debentures

Apart from the details as disclosed under the heading "Directors' interests and short positions in shares and underlying shares" above and in the share option scheme disclosures in note 25 to the financial statements, at no time during the year were rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any director or their respective spouse or minor children, or were any such rights exercised by them; or was the Company, or any of its holding companies, fellow subsidiaries and subsidiaries a party to any arrangement to enable the directors to acquire such rights in any other body corporate.

# Substantial shareholders' and other persons' interests in shares and underlying shares

As at 31 December 2003, the following interests of 5% or more of the issued share capital and share options of the Company were recorded in the register of interests required to be kept by the Company pursuant to Section 336 of the SFO:

Name	Capacity and nature of interest	Number of ordinary shares held	Percentage of the Company's issued share capital	Number of share options held
TCC International Limited	Directly beneficially owned	540,404,000	69.92%	_
TCC*	Through a controlled corporation	540,404,000	69.92%	_

TCC is interested in the shares of the Company by virtue of its beneficial ownership of the entire issued share capital of TCC International Limited.

All the interests stated above represent long positions. Save as disclosed above, no person, other than the directors of the Company, whose interests are set out in the section "Directors' interests and short positions in shares and underlying shares" above, had registered an interest or short position in the shares or underlying shares of the Company that was required to be recorded pursuant to Section 336 of the SFO at the balance sheet date.

# **Major customers and suppliers**

In the year under review, sales to the Group's largest customer and its five largest customers accounted for approximately 28.2% and 62.6% of the Group's sales revenue, respectively.

Purchases from the Group's largest supplier and its five largest suppliers accounted for approximately 63.6% and 86.9% of the Group's total purchases, respectively.

Messrs. KOO Cheng Yun, Leslie, WU Yih Chin, CHIANG Cheng Hsiung, CHEN Chi Hsiung, and LIAO Poon Huai, Donald, directors of the Company, had direct or indirect interests in TCC, the Group's largest supplier. The Group's largest customer is an associate of the Group.

Apart from the above, none of the directors of the Company or any of their associates or any shareholders which, to the best knowledge of the directors, own more than 5% of the Company's share capital, had any interest in any of the Group's five largest customers and suppliers during the year.

### Related party and connected transactions

Related party transactions, which fall within the definition stipulated in the Hong Kong Statement of Standard Accounting Practice 2.120 ("SSAP 20") "Related Party Disclosures", undertaken by the Group during the year are set out in note 30 to the financial statements. The transactions included in note 30(A) items (i) to (iii) to the financial statements also constituted connected transactions as defined under the Listing Rules.

The directors have reviewed the following connected transactions under which a conditional waiver from strict compliance with the connected transaction requirements as set out in Chapter 14 of the Listing Rules has been obtained:

- (i) supply of cement by the Company's ultimate holding company;
- (ii) leasing of a site on Tsing Yi Island, Hong Kong, from a fellow subsidiary of the Company;
- (iii) leasing of a site in Tondo, Manila, the Philippines, from an associate of the Company's ultimate holding company;
- (iv) supply of clinker and cement by a minority shareholder of a subsidiary;
- (v) supply of woven bags by an associate of a minority shareholder of a subsidiary; and
- (vi) sale of slag powders to a minority shareholder of a subsidiary.

The directors, including the independent non-executive directors, confirmed that these connected transactions have been approved by the board of directors and, in their opinion, were:

- (a) conducted on normal commercial terms and in the ordinary and usual course of business of the Group;
- (b) fair and reasonable so far as the shareholders of the Company are concerned;
- (c) entered into either in accordance with the terms of the agreements governing such transactions or, where there are no such agreements, on terms that are no less favourable than those available to or from independent third parties;
- (d) within an annual limit of 80% of the audited consolidated turnover of the Group for the year in respect of the transaction (i) stated above;
- (e) within an annual limit of 75% of the audited turnover of the subsidiary for the year in respect of the transaction (iv) stated above;
- (f) within an annual limit of RMB10 million in respect of the transaction (v) stated above; and
- (g) within an annual limit of 50% of the audited turnover of the subsidiary for the year in respect of the transaction (vi) stated above.

Details of the connected transactions set out in (i) to (iii) above, which also constituted related party transactions, are set out in note 30(A) to the financial statements.

# **Related party and connected transactions** (continued)

Details of the connected transactions set out in (iv) to (vi) above are summarised below:

	Notes	<b>2003</b> нк\$′000	2002 HK\$'000
Supply of clinker and cement by a minority			
shareholder of a subsidiary referred to in (iv) above	(1)	_	3,120
Supply of woven bags by an associate of a minority			
shareholder of the same subsidiary referred to in (v) above	(2)	_	_
Sale of slag powder to a minority shareholder of			
the same subsidiary referred to in (vi) above	(3)	2,963	4,441

### Notes:

- During the year, the Group did not purchase any clinker and cement from the minority shareholder of the subsidiary (2002: (1) HK\$3,120,000).
- During the year, the Group did not purchase any woven bags from the associate of the minority shareholder of the subsidiary (2002: Nil).
- The sales of slag powders to the minority shareholder did not exceed 50% of the total audited turnover of the subsidiary for the year ended 31 December 2003 pursuant to the supply agreement governing such transaction (the "Supply Agreement II"). The weighted average price per tonne of slag powder charged to this connected person was not less than 93% of the weighted average price in respect of its sales of slag powder to other customers in Wuhu, where the Group's subsidiary was located (the "Benchmark Price II"). The Benchmark Price II was certified by the auditors of the minority shareholder.

The basis of the pricing policies for these three types of connected transactions is set out in greater detail in a circular to the shareholders of the Company dated 26 October 2000.

On 7 October 2003, KG Telecommunications Co., Ltd. ("KG Telecom"), of which the Group holds 171,804,590 shares (the "Shares") representing approximately 9.87% equity interest, entered into a merger acquisition agreement with 遠 和 電 訊 股 份 有 限 公 司 , a company incorporated in Taiwan and is a wholly-owned subsidiary of Far EasTone Telecommunications Co. Ltd. (the "Merger"). The disposal of the Shares of KG Telecom held by the Group under the Merger constituted a major and connected transaction under the Listing Rules. Pursuant to the approval given by the Company's independent shareholders at an extraordinary general meeting held on 19 November 2003, the Directors were authorised to procure the subsidiaries of the Company which held the shares to vote in favour of the Merger in an extraordinary shareholders' meeting of KG Telecom approving the Merger.

### **Practice Note 19 of the Listing Rules**

In accordance with the disclosure requirements of paragraph 3.7.1 of Practice Note 19 of the Listing Rules, the following disclosures are included in respect of the Company's loan agreements, which contain covenants requiring performance obligations of the controlling shareholder of the Company.

# **Practice Note 19 of the Listing Rules** (continued)

Pursuant to a loan agreement dated 27 September 2001 between the Company and a bank, relating to a one-year revolving loan facility of HK\$40,000,000, a termination event would arise if TCC, the Company's ultimate holding company, ceases to own beneficially, directly or indirectly, at least 51% of the shares in the Company's capital.

Pursuant to loan agreements dated 25 April 2002 between the Company and certain banks, relating to a three-year term loan facility and a three-year syndicated loan facility of HK\$25,000,000 and HK\$250,000,000, respectively, a termination event would arise if (i) TCC, the Company's ultimate holding company, ceases to own legally and beneficially, at least 35% of the shares in the Company's capital or (ii) the Group fails to meet the financial covenants stipulated in the loan facilities.

#### **Code of Best Practice**

In the opinion of the directors, the Company complied with the Code of Best Practice as set out in Appendix 14 of the Listing Rules of the Stock Exchange throughout the accounting period covered by the annual report and up to the date of this report. Independent non-executive directors are appointed subject to retirement by rotation and re-election at the annual general meeting of the Company in accordance with the provisions of the Company's articles of association.

### **Audit committee**

The Company, in 1999, established an audit committee consisting of the three non-executive directors, of which two are independent non-executive directors, in accordance with paragraph 14 of the Code of Best Practice for the purpose of reviewing and providing supervision over the Group's financial reporting process and internal controls. The audit committee held two meetings during the year.

#### **Auditors**

Ernst & Young retire and a resolution for their reappointment as auditors of the Company will be proposed at the forthcoming annual general meeting.

ON BEHALF OF THE BOARD

# KOO Cheng Yun, Leslie

Chairman

Hong Kong 15 April 2004