

# Profile of Directors and Senior Management



**Chairman**  
**Dr. WEI Jiafu**

aged 54, joined the Company as the Chairman in June 2000. Dr. Wei is responsible for formulating the overall strategy and policy of COSCO International and its subsidiaries. He is also the President of COSCO and the Chairman of COSCO Hong Kong, COSCO Pacific Limited ("COSCO Pacific") and COSCO Container Lines Company Limited. He was elected into the CPC Central Committee for Discipline Inspection in November 2002. Dr. Wei had been a COSCO ship captain for many years and was awarded with the professional qualification of a Senior Engineer by Ministry of Communications of the PRC. He is the Chairman of China Shipowners' Association, Executive Chairman of China Federation of Industrial Economics, Director of the Board of Bo'ao Forum for Asia, President of China Maritime Law Association, advisor of Harvard Business School and advisor of Panama Canal Authority. He obtained his Master's degree in Shipping Management and Engineering from Dalian Maritime University and his Doctoral degree from Tianjin University. Dr. Wei had been the President of COSCO Investment (Singapore) Limited and Managing Director of Sino-Tanzania Joint Shipping Co., Tianjin Ocean Shipping Co. and COSCO Bulk Carrier Co., Ltd.

aged 53, joined the Company as the Vice-Chairman in November 2000. He is also the Executive Vice-Chairman and President of COSCO (Hong Kong) Group Limited ("COSCO Hong Kong"), the Vice-Chairman of COSCO Pacific, the Chairman of COSCO (H.K) Shipping Company Limited and COSCO (Hong Kong) Industry & Trade Holdings Limited.

Upon graduating from the Beijing Foreign Languages University in February 1975, Mr. Liu joined COSCO in the same year. In August 1982, he earned the Master of Laws degree (LL.M) from the Law School of the University of Washington, USA. Since 1984, Mr. Liu had been the General Manager of the Law & Policy Research Department, the Executive Division and the Planning & Project Division in COSCO head office. In 1990, he was awarded the qualification of Senior Economist by the Ministry of Communications of the PRC. In 1991, Mr. Liu was promoted as the Senior Commercial Director of COSCO head office. Thereafter, he had been the Senior Deputy Managing Director of COSCO Tianjin, Senior Vice President and then Vice-Chairman, President of COSCO Europe GMBH.

Mr. Liu has accumulated rich knowledge on corporate management, shipping business management and investment management in domestic and overseas enterprises from his past years' working experience in COSCO.

Currently, he is the member of the Hong Kong Port Development Council, the Hong Kong Maritime Industry Council, the Hong Kong Logistics Development Council, the Council member of Hong Kong Management Association, the Council member of the Hong Kong General Chamber of Commerce as well as Secretary General of the Hong Kong Chinese Enterprises Association.



**Vice Chairman**  
**Mr. LIU Guoyuan**



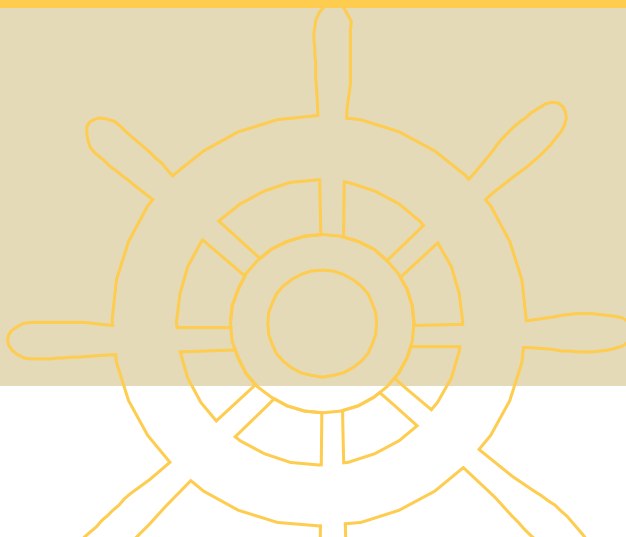
**Executive Director**  
**Mr. LI Jianhong**

aged 47, joined the Company as the Executive Director in March 2002. He is also the Vice-President of COSCO and a director of COSCO Pacific. Mr. Li graduated from the University of East London in the United Kingdom with a Master's degree in business administration. He had been a director of Nantong Shipyard, Managing Director of COSCO Industries Co., COSCO Real Estate Development Co., Limited and COSCO Property Group Company. He has wide experience in corporate management.

aged 55, joined the Company as the Executive Director in September 2000. He is also a director and Vice-President of COSCO Hong Kong and a director of COSCO Pacific. He graduated from the Dalian Maritime University. He had been the General Manager of China Ocean Shipping Agency, Nanjing and the Deputy General Manager of COSCO Asia Development Limited and COSCO (H.K.) Industry & Trade Holdings Limited. Mr. Zhou has a lot of professional experiences in enterprise management.



**Executive Director**  
**Mr. ZHOU Liancheng**





**Managing Director**  
**Mr. LIU Hanbo**

aged 44, joined the Company as the Managing Director in January 2002. He is also the Vice-President of COSCO Hong Kong. Mr. Liu graduated from Dalian Maritime University in Communication and Transportation Management and Planning with a Master's degree and is a Senior Economist. He had been the General Manager of COSCO Dalian Enterprises Development Company, General Manager of the Development Division of COSCO and Head of Asset Operating Centre, as well as General Manager of COSCO (H.K.) Industry & Trade Holdings Limited.

aged 49, joined the Company as the Executive Director in November 2003. He is also the Financial Controller of COSCO Hong Kong. He graduated from Shanghai Harbour School in 1974. He was awarded the professional qualification of Senior Accountant by Ministry of Communications of the PRC in 1997. During 2001 to 2003, Mr. He attended a Master Program of Management Science and Engineering in Shanghai University. He had been the Deputy Manager of Financial Division of COSCO Shanghai, Deputy General Manager of Financial Division of COSCO Container Lines Company Limited, Deputy General Manager of Financial Department of COSCO and Chief Financial Officer of COSCO Container Lines and COSCO Shanghai respectively.



**Executive Director**  
**Mr. HE Jiale**



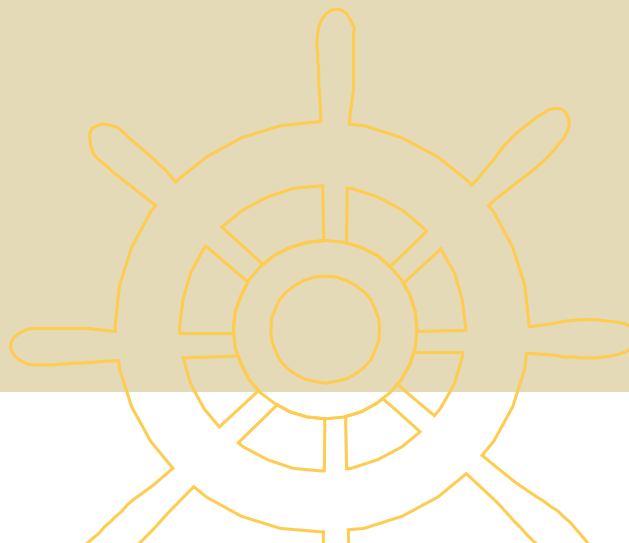
**Executive Director**  
**Dr. GUO Huawei**

Aged 38, joined the Company as the Executive Director in April 2004. He is the Deputy General Manager of Assets Management Division of COSCO. Dr. Guo graduated from Xian Highway College with a Master's degree in Transportation Management and obtained a Doctoral degree in Transportation Economics from Northern Jiaotong University in 1997. He is also a Senior Economist. Dr. Guo had been the Deputy Department Head of Enterprises Restructure Department of Management Division of COSCO. He has professional knowledge and extensive experience in transportation management and corporate management.

aged 36, joined the Company as the Executive Director in June 2002. He is also the General Manager of the Strategic Planning Division of COSCO Hong Kong. Mr. Chen graduated from the Dalian Maritime University in 1990 and obtained a Master's degree in Business Administration from the University of South Australia in 2002. He had been Deputy General Manager of Executive Division of COSCO and Deputy General Manager of Strategic Planning Division of COSCO Hong Kong. Mr. Chen has wide experience in corporate management.



**Executive Director**  
**Mr. CHEN Pisen**





**Executive Director**  
**Mr. MENG Qinghui**

aged 48, joined the Company as the Executive Director in March 2002. He is a director of COSCO Pacific and the Managing Director of Finance Division of COSCO Hong Kong. Mr. Meng graduated from Changsha Railway University in 1978 and was awarded the professional qualification of Accountant in China Mainland. He has wide experience in financial management and accounting and is familiar with corporate financial planning.

aged 52, joined the Company in November 1999 and became the Deputy Managing Director in February 2004. Mr. Zhao is in charge of new business development of the Company. He had been the COSCO's Representative in Romania's office, General Manager of Tianjin Shipping Developing Company, General Manager of Tianjin Jinshen Ferry Co., Limited and the President of COSCO North America Inc. He has extensive experience in the global market operation as well as that in China Mainland.



**Deputy Managing Director**  
**Mr. ZHAO Kaiji**



**Deputy Managing Director  
Mr. LIN Libing**

aged 41, joined the Company in September 2002 and became the Deputy Manager Director in February 2004. Mr. Lin is in charge of the financial management and project investment of the Company. He joined COSCO in 1982 and had been in the finance field for years. He is a qualified Accountant in China Mainland. He had been the General Manager of Finance Division of COSCO (H.K.) Shipping Co., Limited and the General Manager of Finance Division of COSCO. He has extensive experience in the global market operation as well as in China Mainland.

aged 54, joined the Company in May 1998 and become the Non-Executive Director in March 2003. Mr. Kwong graduated from the University of Hong Kong in 1972, qualifying as a chartered accountant in England in 1977. He was a partner of Pricewaterhouse from 1984 to 1998. He is also a Non-Executive Director of COSCO Pacific and numerous listed companies in Hong Kong. He was the Managing Director of the Company from 1998 to 2001. In the public sector services, he was a part-time panel member of the Hong Kong Government's Central Policy Unit from 1993 to 1995 and was an independent member of the Council of The Stock Exchange from 1992 to 1997. He was appointed as a member of the Panel of Inquiry on the Penny Stocks Incident by the Financial Secretary in 2002.



**Non-Executive Director  
Mr. KWONG Che Keung, Gordon**



**Independent Non-Executive Director**  
**Mr. CHAN Cheong Foon, Andrew**

aged 66, joined the Company as the Independent Non-Executive Director of the Company in December 1991. He is also the senior partner of Wong Brothers & Co., Certified Public Accountants. He has wide experience in public accounting practice and is a fellow of the Taxation Institute of Hong Kong, CPA Australia and the Hong Kong Society of Accountants.

aged 62, joined the Company as the Independent Non-Executive Director of the Company in August 1997. He is also the Independent Non-Executive Director of COSCO Pacific, CITIC Pacific Limited, Esprit Holdings Limited, Shangri-La Asia Limited and a director of a number of other Hong Kong companies. He is a member of the Institute of Chartered Accountants of Scotland, a fellow of the Hong Kong Society of Accountants and a fellow of the Institute of Directors (UK). He was a partner in Pricewaterhouse and has extensive auditing and accounting experience.



**Independent Non-Executive Director**  
**Mr. Alexander Reid HAMILTON**



**Independent Non-Executive Director**  
**Mr. TSUI Yiu Wa, Alec**

aged 55, joined the Company as an Independent Non-Executive Director in February 2004. He is also the Chief Executive of WAG Financial Services Group Limited and the Chairman of the Hong Kong Securities Institute. He is an independent non-executive director of a number of listed companies in Hong Kong, including Industrial and Commercial Bank of China (Asia) Limited, Value Convergence Holdings Limited, Techpacific Capital Limited, Stockmarket Holdings Limited, Vertex Group Limited and China Chengtong Development Group Limited. He is also a director of Hong Kong Professional Consultants Association Limited and Galaxy Satellite Broadcasting Limited. Mr. Tsui graduated from the University of Tennessee, United States with a Bachelor of Science degree and a Master of Engineering degree in Industrial Engineering. He completed the program for Senior Managers in Government at the John F. Kennedy School of Government of Harvard University. He has numerous years of experience in finance and administration, corporate and strategic planning, IT as well as human resources management.

## SENIOR MANAGEMENT

### **Mr. WANG Xiaodong**

Aged 45, joined the Company in March 2004, is the Deputy General Manager of the Company. Mr. Wang is responsible for the development and management of paint businesses. Mr. Wang has a background in both marine engineering and business. He graduated from Dalian Maritime University with a Bachelor of Science degree in Marine Mechanical Management in 1983 and a Master's degree of Business Administration from China and Europe International Business School in 1998. In 1983, Mr. Wang was the Technology Manager and Assistant General Manager and General Manager of China Marine Bunker Supply Company. In 1994, he joined the Trade Division as the Deputy General Manager and the Department Head of Consolidated Trade Department of COSCO. Later, he was the General Manager of China Marine Bunker Supply Company, the Deputy General Manager of COSCO International Trading Company and General Manager of COSCO Industry Company. Mr. Wang is a Senior Engineer and has extensive experience in ship supplying fuels, marine industry and paint industry.





### **Mr. PAK Wai Keung, Martin**

aged 40, joined the Company in January 2001, is the Financial Controller of the Company. Mr. Pak is an associate of the Hong Kong Society of Accountants and had worked for international accounting firms, merchant bank, industrial company and certain listed companies.

### **Ms. WAI Ching Sum**

aged 36, joined the Company in February 1999, is the Company Secretary of the Company. She is a qualified chartered secretary designated as FCIS, FCS. Ms. Wai obtained a Master of Science degree in Financial Economics from University of London, England and a Master of Laws degree in Chinese Law and Comparative Law from the City University of Hong Kong. Before joining the Company, she had been a Company Secretary of other listed companies in Hong Kong.

### **Mr. ZHANG Yansheng**

aged 53, joined SSCE in June 2002, is the Managing Director of SSCE. Upon his graduation from the Tianjin Normal University in 1977, Mr. Zhang joined COSCO in the same year. He had taught in Tianjin Mariner School and had been a division manager in Tianjin Ocean Shipping Company from 1982 to 1990. Mr. Zhang has been in charge of the infrastructure and property development business and involved in corporate management since 1991. He had been the chief of Infrastructure Division of Tianjin Ocean Shipping Company, General Manager of COSCO Tianjin Property Development Company and Chief Engineer of COSCO Tianjin Property Management Company Limited. Mr. Zhang is a certified economist and has extensive working experience in infrastructure and property development.

### **Mr. YIN Guoping**

Aged 51, joined Shanghai COSCO Honour Property Development Company Limited (“COSCO Honour”) in February 1999, is the General Manager of the COSCO Honour. He is responsible for the management and sale of Shanghai Fragrant Garden. Mr. Yin graduated from the First Foreign Language University of the PLA in 1974, majoring in English Language. He had been Deputy Division Chief of Security Bureau of Shanghai Municipal Government, Personnel Training Manager and Security Manager of Ocean Hotel Shanghai. He has extensive experience in personnel management and corporate management.



### **Mr. HUO Conglin**

Aged 49, joined Shanghai Kansai and Tianjin Kansai in August 2003, is the General Manager of both companies. Mr. Huo joined COSCO in 1982, he had been the Deputy Head of the Education Department of COSCO, Personnel Manager of China Ocean Shipping Agency and Deputy General Manager of COSCO Industry Company. Mr. Huo graduated from Dalian Maritime College in 1978 and has extensive experience in shipping management, paint technology and corporate management.

### **Mr. CHEN Daming**

aged 47, joined COSCO Ship Trading in January 1998, is the Managing Director of COSCO Ship Trading. Mr. Chen graduated from the Dalian Maritime University in Shipping Engineering Management in 1982 and joined COSCO Tianjin in the same year. He had been the Assistant Engineer, Fourth Engineer, Third Engineer and traveled with COSCO's crews all over the world. In 1987, he was assigned to work in the Shipbuilding Division of COSCO and in charge of the sale and purchase of second-hand vessels, scrap vessels and containers businesses. Mr. Chen was awarded with the professional qualification of Senior Engineer and has extensive experience in ship trading.

### **Mr. DONG Qingbo**

Aged 50, joined Shenyang COSCO in July 2003, is the General Manager of the Shenyang COSCO. Mr. Dong graduated from Sichuan Foreign Languages University in 1977 and obtained his degree of Master of Business Administration from the Hong Kong Baptist University in 2003. Mr. Dong had been General Manager of Ocean Hotel Qingdao, the Deputy General Manager of CRED, Executor Director of COSCO Hotel Real Estate Management Company and, Vice-Chairman of Guangzhou Yihe Group Company Limited. Mr. Dong has extensive experience in property and real estate management.

### **Mr. ZHANG Huimin**

Aged 53, joined the Company in December 1997, is the General Manager of Henan XZY. Mr. Zhang is responsible for the operation and management of the Plant. He graduated from Hangzhou University in 1976, majoring in foreign languages. From 1977 to 1996, he worked for Shanghai Ocean Shipping Company in the areas of shipping and shipping economic management and held the positions of Division Chief, Deputy Division Chief and Deputy General Manager of Shipping Division. He has also been awarded as Senior Economist by the Ministry of Communications of the PRC.

### **Mr. WANG Jixin**

aged 32, joined the Company in September 2002, is the General Manager of the Corporate Management Department of the Company. Mr. Wang graduated from Renmin University of China, majoring in real estate economics and finance. He has a degree in Master of Science in Economics. Mr. Wang joined CRED in 1994. He was the Deputy General Manager of the Beijing Yuanquen Real Estate Development Company Limited and the Deputy General Manager of Beijing Tianlin Real Estate Development Company Limited. Mr. Wang had been responsible for the whole development projects of Ocean Cityscape and Ocean Prospect in Beijing.

### **Ms. SUN Xian**

aged 32, joined the Company in April 2004, is the General Manager of the Finance Department of the Company. She graduated from the Central University of Finance and Economics in 1994, majoring in Foreign Accounting, with a Bachelor of Economics degree and obtained her Master's degree in Management from the same university in 2000. Prior to joining the Company, Ms. Sun was the Assistant Manager of the Finance Department of COSCO Finance Company Limited and Manager of the Finance Department of Yuan Tong Marine Service Company Limited. She has extensive experience in accounting and financial management.



**Mr. LIN Jianhua**

Aged 52, joined the Company in September 1997, is the Deputy General Manager of the Strategic Investment Department of the Company. He graduated from Karlsruhe University, Germany, and holds a Master's degree of Economic Engineering. He has extensive experience in project investment and corporate management, and has good technical background.

**Mr. CHU Wai Yeung, Wallace**

Aged 36, joined the Company in 2001, is the Internal Audit Manager of the Company. Mr. Chu has a Master's degree in Accounting in Monash University, Australia and is a member of Australia Society of Certified Practising Accountants. Mr. Chu had worked in various listed companies and has much experience in corporate audit.

**Mr. DONG Weiguo**

Aged 34, joined the Company in January 2000, is the General Manager of the Administration Department. He graduated from Renmin University of China in 1992 and joined COSCO in the same year. He had worked for the Executive Division of COSCO, COSCO Hong Kong and COSCO (H.K.) Property Development Limited. He has extensive experience in administration and human resource management.