The directors ("Directors") of Concepta Investments Limited (the "Company") submit their report together with the audited financial statements for the year ended 31st March 2004 (the "Year").

# **Principal activities**

The Company is an investment company incorporated with limited liability as an exempted company in the Cayman Islands on 26th July 2002. The investment objective of the Company is to achieve earnings in the form of medium to long-term capital appreciation mainly through investments in listed and unlisted companies in the Greater China.

## **Segment information**

No segment information is provided as all of the turnover and contribution to the operating results of the Company are attributable to investment activities which are carried out or originated principally in Hong Kong.

# **Results and appropriations**

The results of the Company for the Year are set out in the income statement on page 17.

The Directors propose a final dividend of HKD0.10 per ordinary share, totalling HKD10,000,000.

#### Reserves

Details of the movements in the reserves of the Company during the Year are set out in the statement of changes in equity on page 19 and other details are set out in note 17 to the financial statements.

# **Plant and equipment**

Details of the movements in plant and equipment of the Company during the Year are set out in note 11 to the financial statements.

## **Share capital**

Details of the movements in share capital of the Company during the Year are set out in note 15 to the financial statements.

## **Pre-emptive rights**

There is no provision for pre-emptive rights under the Company's Memorandum and Articles of Association and there is no restriction against such rights under the laws of Cayman Islands.

## **Financial summary**

A summary of the results and of the assets and liabilities of the Company since the date of incorporation is set out on page 40.

# Purchase, sale or redemption of securities

The Company has not purchased, sold or redeemed any of its shares during the Year.



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## **Share options**

Information about the share options of the Company during the Year are set out in note 16 to the financial statements.

## **Directors**

The Directors during the Year and up to the date of this report were:

Executive Directors Mr. ZHANG Zhi Ping Mr. ZHANG Gaobo

Non-executive Director Mr. LIU Hongru

Independent Non-executive Directors Mr. KWONG Che Keung, Gordon Prof. HE Jia

In accordance with Article 113 of the Company's Articles of Association, Mr. KWONG Che Keung, Gordon and Prof. HE Jia will retire by rotation from office and, being eligible, offer themselves for re-election.

The non-executive Director and each of the independent non-executive Directors are not appointed for a specific term but they are subject to retirement by rotation in accordance with the Company's Articles of Association.

The Company confirms that it has received from each of the independent non-executive Directors an annual confirmation of his independence pursuant to Rule 3.13 of the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited (the "Listing Rules") and the Company consider the independent non-executive Directors are independent.

## **Directors' service contracts**

Each of the executive Directors has entered into a service agreement with the Company for an initial fixed term of three years commencing on 1st February 2003 and will continue thereafter until terminated by not less than three months' notice in writing served by either party on the other, which notice shall not expire until after the initial fixed term. Each of these executive Directors is entitled to the respective basic salary (subject to an annual increment at the discretion of the Directors of not more than 10% of the annual salary at the time of the relevant review). In addition, in respect of the financial year ended 31st March 2004 and each of the financial years thereafter of the Company, each of the executive directors is also entitled to a discretionary bonus provided that the aggregate amount of the bonuses payable to all the executive directors in respect of any financial year of the Company may not exceed 5% of the audited net profit of the Company (or as the case may be, combined

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or consolidated audited net profit of the Company and its subsidiaries (if any)) (after taxation and minority interests but before extraordinary or exceptional items) in respect of that financial year of the Company. An executive Director shall not vote on any resolution of the board of Directors (the "Board") regarding the amount of the discretionary bonus payable to him. No discretionary bonus has been paid to the executive Directors for the Year.

Save as disclosed above, no other Directors have entered into service agreements with the Company which are not determined by the Company within one year without payment of compensation, other than statutory compensation.

# **Directors' interests in contracts**

Save as disclosed in the paragraph headed "Connected transactions" in this report and in note 20 to the financial statements, no other contracts of significance in relation to the Company's business to which the Company was a party and in which any Director had a material interest, whether directly or indirectly, subsisted at the end of the Year or at any time during the Year.

# Directors' and chief executives' interests in shares

As at 31st March 2004, the interests of the Directors and chief executives of the Company in the shares of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register maintained by the Company under Section 352 of the SFO or as notified to the Company were as follows:

Name of director	Number of ordinary shares of the Company	Percentage of share holding
	Corporate interests (note)	
Mr. ZHANG Zhi Ping Mr. ZHANG Gaobo	25,000,000 25,000,000	25.00% 25.00%

Note:

These shares are held by Oriental Patron Financial Services Group Limited ("OPFSGL"), the entire issued share capital of which is beneficially owned as to 95% by Oriental Patron Holdings Limited and 5% by Eldridge International Limited. The entire issued share capital of Oriental Patron Holdings Limited is beneficially owned by Million West Limited and Best Future International Limited in equal share. The entire issued share capital of Million West Limited is beneficially owned as to 90% by Mr. ZHANG Gaobo and 10% by Mr. ZHANG Zhi Ping. The entire issued share capital of Best Future International Limited is beneficially owned as to 89% by Mr. ZHANG Zhi Ping and 11% by an independent party.

Save as disclosed above, none of the Directors, chief executives or their associates had any personal, family, corporate or other interests in the shares of the Company or any of its associated corporations as defined in the SFO.



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## Substantial shareholders

The register of substantial shareholders maintained under Section 336 of the SFO shows that as at 31st March 2004, the Company had been notified of the following substantial shareholders' interests, being 5% or more of the Company's issued share capital. These interests are in addition to those disclosed above in respect of the directors and chief executives.

	Number of	Percentage
Name of shareholder	ordinary shares of the Company	of share holding
OPFSGL (note)	25,000,000	25.00%
Oriental Patron Holdings Limited (note)	25,000,000	25.00%
Best Future International Limited (note)	25,000,000	25.00%
Million West Limited (note)	25,000,000	25.00%
Mr. WANG Wencang	14,096,000	14.10%
Mr. XIAO Wei	11,796,000	11.80%
Ms. LI Luo Dan	9,000,000	9.00%
Mr. POON Tak Chun, Paul	9,000,000	9.00%
Mr. SHUM Ka Sang	6,000,000	6.00%
Mr. XU Yedong	5,000,000	5.00%

Note:

OPFSGL is a company incorporated in the Cayman Islands, the entire issued share capital of which is beneficially owned as to 95% by Oriental Patron Holdings Limited and 5% by Eldridge International Limited. The entire issued share capital of Oriental Patron Holdings Limited is beneficially owned by Million West Limited and Best Future International Limited in equal share. The entire issued share capital of Million West Limited is beneficially owned as to 90% by Mr. ZHANG Gaobo and 10% by Mr. ZHANG Zhi Ping. The entire issued share capital of Best Future International Limited is beneficially owned as to 89% by Mr. ZHANG Zhi Ping and 11% by an independent party.

By virtue of the SFO, Oriental Patron Holdings Limited, Best Future International Limited and Million West Limited are deemed to be interested in the same 25,000,000 shares held by OPFSGL.

## **Management contracts**

Save as disclosed in the paragraph headed "Connected transactions" and note 20(f) to the financial statements, no other contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the Year.

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## **Connected transactions**

During the Year, the Company engaged in the following transactions with its connected parties:

#### (A) INVESTMENT MANAGEMENT AGREEMENT

Pursuant to the Investment Management Agreement dated 4th March 2003 (the "Investment Agreement"), the Company has appointed Oriental Patron Fund Management (the trade name adopted by Oriental Patron Asia Limited ("OPAL") in fund management activities) as its investment manager to provide investment management services for an initial fixed term of three years commencing on 20th March 2003. Pursuant to the Investment Agreement, the Company will pay Oriental Patron Fund Management a monthly management fee at 1.5% per annum of the Net Asset Value ("NAV") as at the immediately preceding Valuation Date as defined in the Investment Agreement on the basis of the actual number of days in arrears in the relevant calendar month over a year of 360 days and a performance fee at 10% of the increase in the NAV per share as at the Performance Fee Valuation Day as defined in the Investment Agreement. During the Year, the Company paid/payable a management fee and a performance fee amounting to HKD879,059 (2003: HKD23,150) and HKD1,447,200 (2003: Nil) respectively to Oriental Patron Fund Management.

OPAL is regarded as a connected person of the Company under the Listing Rules. In addition, OPAL is a wholly owned subsidiary of OPFSGL, which is a substantial shareholder of the Company. Accordingly, the Investment Agreement constitutes a connected transaction of the Company.

The Company has applied to the Stock Exchange of Hong Kong Limited (the "Stock Exchange") for waiver from strict compliance with Rule 14.25(1) of the pre-amended Listing Rules and the waiver has been granted by the Stock Exchange. Details of such wavier are set out in the Company's Prospectus dated 7th March 2003.

## (B) CUSTODIAN AGREEMENT

Pursuant to the Custodian Agreement dated 26th February 2003 (the "Custodian Agreement"), the Company appointed Standard Chartered Bank as its custodian with effect from 20th March 2003. The custodian has agreed to provide securities services to the Company including the safe custody and physical settlement of the securities in the investment portfolio of the Company and the collection of dividends and other entitlements in respect of such securities. The Custodian Agreement will continue in force until terminated by either the Company or the custodian giving to the other not less than 60 days' notice in writing expiring at any time. Pursuant to the Custodian Agreement, custody fee of 0.05% to 0.08% per annum in respect of listed securities, a flat fee per counter per month in respect of unlisted securities, subject to certain minimum charge per month, and transaction fee of about USD40 to USD80 per receipt or delivery of securities will be paid to the custodian. The custodian fee paid during the Year amounted to HKD147,866 (2003: HKD7,800).

The custodian is regarded as a connected person of the Company under Rule 21.13 of the Listing Rules. Accordingly the Custodian Agreement constitutes a connected transaction of the Company. However, the Custodian Agreement is on normal commercial terms and the custodian fee fell below the deminimis threshold under Rule 14.24(5) of the pre-amended Listing Rules, and would be exempted from the reporting, announcement and/or shareholders' approval requirements under the Listing Rules.



#### (C) LICENCE AGREEMENTS

On 15th February 2004, the Company terminated the licence agreement with OPFSGL dated 26th February 2003 ("Old Licence Agreement") with effect from 16th February 2004. Pursuant to the Old Licence Agreement, the Company was granted a licence to use a portion of property then leased by OPFSGL as tenant from an independent third party at a monthly fee of HKD9,000 for a term of one year. The licence fee paid to OPFSGL under the Old Licence Agreement during the Year amounted to HKD94,500 (2003: HKD3,484).

On 1st November 2003, the Company entered into a new licence agreement ("New Licence Agreement") with Oriental Patron Finance Limited ("OPFL"). Pursuant to the New Licence Agreement, the Company was granted a licence to use a portion of the property ("Property") currently leased by OPFL as tenant from an independent third party at a monthly fee of HKD9,000 for a term of one year commencing from 16th February 2004. The Property is used by the Company as its principal place of business in Hong Kong. The licence fee paid to OPFL during the Year amounted to HKD13,500 (2003: Nil).

OPFL is a fellow subsidiary of OPFSGL and is regarded as a connected person of the Company for the purpose of the Listing Rules. In addition, Mr. ZHANG Gaobo, an executive Director, is also a director of OPFL. Accordingly, the New Licence Agreement constitutes a connected transaction of the Company.

However, both of the Old Licence Agreement and the New Licence Agreement are on normal commercial terms and the aggregate licence fee paid under these agreements fell below the de-minimis threshold under Rule 14.24(5) of the pre-amended Listing Rules, and would be exempted from the reporting, announcement and/or shareholders' approval requirements under the Listing Rules.

#### (D) BROKERAGE SERVICES

The Company holds a securities dealing account with Oriental Patron Securities Limited ("OPSL") for dealing in securities of listed companies in accordance with the investment objective and policies of the Company. During the Year, the Company has paid OPSL brokerage commission of approximately HKD551,857 (2003: Nil). The brokerage commission was charged at 0.25% of the value of each transaction.

OPSL is a wholly owned subsidiary of OPFSGL and is regarded as a connected person according to the Listing Rules. Therefore, the brokerage services provided by OPSL constitutes connected transactions of the Company.

However, the brokerage commission is on normal commercial terms and the total brokerage commission paid fell below the de-minimis threshold under Rule 14.24(5) of the pre-amended Listing Rules, and would be exempted from the reporting, announcement and/or shareholders' approval requirements under the Listing Rules.

The Directors, including the independent non-executive Directors, are of the opinion that the terms of the above connected transactions are fair and reasonable so far as the shareholders and the Company are concerned and that the connected transactions have been entered into on normal commercial terms and in the ordinary and usual course of business of the Company.

# Connected transactions (Continued)

The executive Directors, Mr. ZHANG Zhi Ping and Mr. ZHANG Gaobo are interested to the above transactions (A), (C) and (D) as they both have beneficial interests in OPFSGL as disclosed in the paragraph headed "Directors' and chief executives' interests in shares".

Significant related party transactions entered by the Company during the Year, which also constitute connected transactions under the Listing Rules, are disclosed in compliance with the disclosure requirements in accordance with Chapter 14 of the pre-amended Listing Rules and in note 20 to the financial statements.

# **Compliance with the Code of Best Practice**

Throughout the Year, the Company was in compliance with the Code of Best Practice as set out in Appendix 14 to the Listing Rules except that the independent non-executive Directors are not appointed for a specific term but they are subject to retirement by rotation and re-election at the annual general meeting of the Company in accordance with the Company's Articles of Association.

# **Retirement benefits scheme**

Details of the retirement benefit scheme of the Company are set out in note 21 to the financial statements.

# **Audit committee**

The Company established an audit committee on 26th February 2003 with written terms of reference in compliance with the Code of Best Practice as set out in Appendix 14 to the Listing Rules. Amongst other duties, the principal duties of the audit committee are to review and supervise the financial reporting process and internal control system of the Company.

The Company's audit committee comprise two independent non-executive Directors, namely, Mr. KWONG Che Keung, Gordon and Prof. HE Jia.

# **Directors' interests in competing business**

Mr. ZHANG Gaobo (Mr. ZHANG), an executive Director, was also a director of AVANTA Investment (International) Limited ("AVANTA") during the Year. AVANTA is the investment manager of Everest International Investments Limited, an investment company listed on the main board of the Stock Exchange.

Conflicts may arise in the allocation of investment opportunities identified by Mr. ZHANG between the Company and funds administered by AVANTA. If such conflicts arise, Mr. ZHANG shall present all identified investment opportunities to the Company and the funds administered by AVANTA on an equitable basis and abstain from voting on transactions where such conflicts arise.

Mr. ZHANG has resigned the directorship of AVANTA with effect from 31st October 2003.



# **Auditors**

A resolution to re-appoint the retiring auditors, RSM Nelson Wheeler, will be put at the forthcoming annual general meeting of the Company.

On behalf of the Board

**ZHANG Gaobo** *Executive Director* 

Hong Kong SAR, 15th July 2004

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