

# CONSOLIDATED INCOME STATEMENT

## 綜合損益報表

For the year ended 31st March, 2004 (Expressed in Hong Kong dollars) 截至二零零四年三月三十一日止年度 (以港幣計算)

		Note 附註	2004 \$'000 千元	2003 \$'000 千元
<b>Turnover</b>	<b>營業額</b>	3 & 及 15	<b>2,269,422</b>	2,228,227
Cost of sales	銷售成本		<b>(981,230)</b>	(983,165)
Gross profit	毛利		<b>1,288,192</b>	1,245,062
Other revenue	其他收入	4	<b>20,008</b>	17,184
Marketing, selling and distribution expenses	推廣、銷售及分銷費用		<b>(876,227)</b>	(820,990)
Administrative expenses	行政費用		<b>(162,958)</b>	(161,178)
Other operating expenses	其他經營費用		<b>(116,531)</b>	(104,726)
Profit from operations	經營溢利		<b>152,484</b>	175,352
Finance costs	融資成本	5	<b>(8,421)</b>	(9,617)
Restructuring cost	重組成本	6	-	(1,213)
Compensation for traffic accident	交通意外之賠償金	7	<b>1,464</b>	(781)
Profit on disposal of an associate	出售聯營公司之溢利	8	-	2,484
Share of loss of an associate	應佔聯營公司之虧損		-	(273)
<b>Profit from ordinary activities before taxation</b>	<b>來自正常業務之除稅前溢利</b>	5	<b>145,527</b>	165,952
Income tax	所得稅	9(a)	<b>(35,019)</b>	(27,760)
<b>Profit from ordinary activities after taxation</b>	<b>來自正常業務之除稅後溢利</b>		<b>110,508</b>	138,192
Minority interests	少數股東權益		<b>5,517</b>	1,186
<b>Profit attributable to shareholders</b>	<b>股東應佔溢利</b>	12, 15 & 及 29(a)	<b>116,025</b>	139,378
<b>Dividends attributable to the year:</b>	<b>本年度股息:</b>	13(a)		
Interim dividend declared during the year	年內宣派之中期股息		<b>27,581</b>	27,275
Final dividend proposed after the balance sheet date	結算日後擬派之末期股息		<b>56,369</b>	56,100
Special dividend proposed after the balance sheet date	結算日後擬派之特別股息		<b>49,447</b>	49,211
			<b>133,397</b>	132,586
<b>Earnings per share</b>	<b>每股盈利</b>	14		
Basic	基本		<b>11.8 cents 仙</b>	14.3 cents 仙
Diluted	攤薄		<b>11.7 cents 仙</b>	14.2 cents 仙

The notes on pages 67 to 126 form part of these financial statements.

第67至126頁之附註乃本財務報表之一部份。