## UNAUDITED CONSOLIDATED INCOME STATEMENT

 for the six months ended 30 June 2004|  | Note | Six months ended 30 June |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 2004 \\ (R M B) \end{array}$ | $\begin{array}{r} 2003 \\ \text { (RMB) } \\ \text { Audited } \end{array}$ | $\begin{gathered} 2004 \\ \text { (US\$) } \\ \text { (Note 13) } \end{gathered}$ | 2003 (US\$) (Note 13) |
| Turnover |  | 291,558,020 | 253,350,648 | 35,226,786 | 30,607,515 |
| Cost of sales |  | (105,738,589) | $(114,786,018)$ | $(12,775,607)$ | $(13,867,400)$ |
| Gross profit |  | 185,819,431 | 138,564,630 | 22,451,179 | 16,740,115 |
| Other operating income |  | 2,210,409 | 4,594,852 | 267,067 | 555,108 |
| Distribution expenses |  | $(111,739,981)$ | $(86,268,503)$ | $(13,500,711)$ | $(10,422,173)$ |
| General and administrative expenses |  | $(12,318,382)$ | $(9,234,399)$ | $(1,488,338)$ | $(1,115,616)$ |
| Other operating expenses |  | (12,668,571) | (9,588,009) | $(1,530,649)$ | $(1,158,336)$ |
| Profit from operations |  | 51,302,906 | 38,068,571 | 6,198,548 | 4,599,098 |
| Net finance income/(costs) | 3 | 1,026,006 | $(2,042,097)$ | 123,965 | $(246,708)$ |
| Profit from ordinary activities before taxation | 3 | 52,328,912 | 36,026,474 | 6,322,513 | 4,352,390 |
| Income tax expenses | 4 | (7,092,054) | $(180,897)$ | $(856,880)$ | $(21,854)$ |
| Profit attributable to shareholders |  | 45,236,858 | 35,845,577 | 5,465,633 | 4,330,536 |
| Dividends: <br> - Dividend approved and paid during the period | 5 | 31,236,300 | - | 3,774,050 | - |
| - Interim dividend proposed after the balance sheet date |  | 21,729,600 | 35,000,000 | 2,625,426 | 4,228,381 |
| Earnings per share |  |  |  |  |  |
| -Basic | 6 | 0.33 | 0.34 | 0.04 | 0.04 |
| -Diluted | 6 | 0.33 | N/A | 0.04 | N/A |

The notes on pages 23 to 32 form part of the interim financial report.

