

The Directors have pleasure in submitting to shareholders their annual report together with the audited statement of accounts for the year ended 30th June, 2004.

## **Principal Activities**

The Company is an investment holding company and the principal activities of its subsidiaries during the year were property development and investment, finance, building construction, infrastructure, hotel operation, department store operation, project management, investment holding and property management.

An analysis of the Group's turnover and contribution from operations by business segment and geographical segment, is set out in note 13 to the accounts on pages 111 to 114.

## **Subsidiaries**

Particulars of the principal subsidiaries of the Company as at 30th June, 2004 are set out on pages 136 to 145.

## **Group Profit**

The profit of the Group for the year ended 30th June, 2004 and the state of affairs of the Company and the Group at that date are set out in the accounts on pages 87 to 147.

### **Dividends**

An interim dividend of HK\$0.35 per share was paid on 23rd April, 2004. The Directors have recommended the payment of a final dividend of HK\$0.55 per share to shareholders whose names appear on the Register of Members of the Company on 6th December, 2004.

## **Charitable Donations**

Charitable donations made by the Group during the year amounted to HK\$1,830,000 (2003-HK\$6,370,000).

### **Fixed assets**

Particulars of the movements in fixed assets during the year are set out in note 14 to the accounts on pages 115 to 117.

## Bank Loans, Overdrafts and Other Borrowings

Particulars of bank loans, overdrafts and other borrowings of the Company and the Group as at 30th June, 2004 are set out in note 31 to the accounts on page 123.

## **Guaranteed Convertible Notes**

In February 2004, Henson International Finance Limited ("Henson"), a wholly-owned subsidiary of the Company, issued HK\$5,750,000,000 1% guaranteed convertible notes due 2006 ("Convertible Notes"). The Convertible Notes are convertible into ordinary shares of the Company at any time from 9th March, 2004 to 10th January, 2006 at a conversion price of HK\$48.96 per share (subject to adjustment). The holders of Convertible Notes will have the right at their option to require Henson to redeem the Convertible Notes at 92% of their outstanding principal amount together with accrued interest on 8th February, 2005. Unless previously redeemed, converted or purchased and cancelled, the Convertible Notes will be redeemed on 9th February, 2006 at 82% of their principal amount together with accrued interest. Further details of the Convertible Notes are set out in note 35 to the accounts on page 125. During the year under review, there was no conversion or redemption of the Convertible Notes.

## **Interest Capitalised**

The amount of interest capitalised by the Group during the year ended 30th June, 2004 is set out in note 7(a) to the accounts on page 106.

### Reserves

Particulars of the movements in reserves during the year are set out in notes 38 to 40 to the accounts on pages 126 to 129.

## **Share Capital**

Details of movements in the Company's share capital during the year, together with the reasons therefor, are set out in note 36 to the accounts on page 125.

## **Share Placement**

On 6th October, 2003, 92,440,000 existing ordinary shares in the Company were placed at a price of HK\$32.45 per share (the "Placing Price") through a share placement arrangement ("Share Placement") and the Company subsequently issued 92,440,000 new ordinary shares ("New Shares"), with a view to strengthening the capital base of the Company. The placees included professional and institutional investors, corporate entities and individuals who were not connected persons of the Company. The Placing Price represented a discount of approximately 7% to the closing price of HK\$34.9 per share in the Company as quoted on The Stock Exchange of Hong Kong Limited on 6th October, 2003.

The New Shares represented approximately 5.4% of the issued share capital of the Company prior to the Share Placement. The issue price for the New Shares was approximately HK\$32.00 per share, which is equivalent to the Placing Price less expenses and commissions of the Share Placement. A net amount of approximately HK\$2,954 million in aggregate after expenses was received. One-third of such proceeds was planned to be applied to hotel developments that are catered to the mainland visitors travelling to Hong Kong, with the remaining two-thirds of the proceeds to be used for its acquisition of new development land and making payment to the Government in settlement of land use conversion premium, as well as for the general working capital use of the Group.

## **Group Financial Summary**

The results, assets and liabilities of the Group for the last five years are summarized on page 83.

## **Development and Investment Properties**

Particulars of development and investment properties of the Group are set out on pages 24 to 38.

## **Directors' Remuneration**

Particulars of the Directors' remuneration disclosed pursuant to Section 161 of the Hong Kong Companies Ordinance and Appendix 16 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited are set out in note 46 to the accounts on pages 134 and 135. The Directors' fees shall be subject to shareholders' approval at general meetings. Other emoluments are to be determined by the Board of Directors of the Company with reference to Directors' duties, responsibilities and performance and the results of the Group.

### Aegean Coast, Tuen Mun

Total G.F.A.: Approx. 1,250,000 sq.ft.; 25% owned by the Group. This development project comprises seven 29-storey residential towers, a 2-storey commercial complex consisting of shops and a kindergarten, and two basement levels of carparks. It was completed in December 2002.



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### Directors

The Directors of the Company during the financial year and up to the date of this report are:

### **EXECUTIVE DIRECTORS:**

Dr. Lee Shau Kee (Chairman and Managing Director) Lee Ka Kit (Vice Chairman) Colin Lam Ko Yin (Vice Chairman) Lee King Yue Fung Lee Woon King Leung Sing Eddie Lau Yum Chuen Li Ning Lee Ka Shing Patrick Kwok Ping Ho Ho Wing Fun John Yip Ying Chee Suen Kwok Lam

### INDEPENDENT NON-EXECUTIVE DIRECTORS:

The Hon Lo Tak Shing (Vice Chairman) Sir Po-shing Woo Leung Hay Man Angelina Lee Pui Ling Vincent Liang (Alternate Director to Lo Tak Shing) Jackson Woo Ka Biu (Alternate Director to Sir Po-shing Woo) Gordon Kwong Che Keung (appointed on 19th August, 2004) Dr. Alex Wu Shu Chih (appointed on 19th August, 2004)

### **NON-EXECUTIVE DIRECTORS:**

Lee Tat Man Kan Fook Yee

Mr. Gordon Kwong Che Keung and Dr. Alex Wu Shu Chih retire in accordance with Article 99 of the Company's Articles of Association at the forthcoming annual general meeting and, being eligible, offer themselves for re-election. Dr. Lee Shau Kee, The Hon Lo Tak Shing, Sir Poshing Woo, Mr. Leung Hay Man, Mr. Li Ning and Madam Fung Lee Woon King retire by rotation at the forthcoming annual general meeting in accordance with Article 116 of the Company's Articles of Association and, being eligible, offer themselves for re-election.

The Company has received confirmation of independence from Mr. Gordon Kwong Che Keung and Dr. Alex Wu Shu Chih, and considers them to be independent.

## Biographical Details of Directors and Senior Management

**EXECUTIVE DIRECTORS** 

Dr. LEE Shau Kee, D.B.A.(Hon.), D.S.Sc.(Hon.), LL.D.(Hon.), aged 75, is the founder of the Company. He has been the Chairman and Managing Director of the Company since 1976 and has been engaged in property development in Hong Kong for more than 45 years. He is also the founder and the chairman and managing director of Henderson Investment Limited, the chairman of The Hong Kong and China Gas Company Limited, Miramar Hotel and Investment Company, Limited and Henderson Cyber Limited, the vice chairman of Sun Hung Kai Properties Limited as well as a director of Henderson China Holdings Limited, Hong Kong Ferry (Holdings) Company Limited and The Bank of East Asia, Limited. Dr. Lee is a director of Henderson Development Limited, Glorious Asia S.A., Believegood Limited and Cameron Enterprise Inc. which have discloseable interests in the Company under the provisions of the Securities and Futures Ordinance. He is the brother of Mr. Lee Tat Man and Madam Fung Lee Woon King, the father of Ms. Lee Pui Man, Margaret, Mr. Lee Ka Kit and Mr. Lee Ka Shing and the father-in-law of Mr. Li Ning.

LEE Ka Kit, aged 41, National Committee Member of Political Consultative Conference, PRC, has been an Executive Director of the Company since 1985 and Vice Chairman since 1993. He was educated in the United Kingdom and has been primarily responsible for the development of the PRC business of Henderson Land Group since he joined the Company in 1985. Mr. Lee is also the chairman and president of Henderson China Holdings Limited, the vice chairman of Henderson Development Limited ("Henderson Development") and Henderson Investment Limited, an executive director of Henderson Cyber Limited as well as a director of The Hong Kong and China Gas Company Limited. Mr. Lee is a director of Henderson Development which has discloseable interests in the Company under the provisions of the Securities and Futures Ordinance. He is the son of Dr. Lee Shau Kee, the brother of Ms. Lee Pui Man, Margaret and Mr. Lee Ka Shing and the brother-in-law of Mr. Li Ning.

LAM Ko Yin, Colin, B.Sc., A.C.I.B., M.B.I.M., F.C.I.L.T., aged 53, joined the Company in 1982 and has been an Executive Director since 1985 and Vice Chairman since 1993. He holds a B.Sc. (Honours) degree from the University of Hong Kong and has over 31 years' experience in banking and property development. He is also the chairman of Hong Kong Ferry (Holdings) Company Limited, the vice chairman of Henderson Investment Limited, an executive director of Henderson China Holdings Limited and Henderson Cyber Limited as well as a director of The Hong Kong and China Gas Company Limited and Miramar Hotel and Investment Company, Limited. Mr. Lam was appointed a Director of The University of Hong Kong Foundation for Educational Development and Research Limited in October 2003. Mr. Lam is a

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director of Rimmer (Cayman) Limited, Riddick (Cayman) Limited, Hopkins (Cayman) Limited, Henderson Development Limited and Believegood Limited which have discloseable interests in the Company under the provisions of the Securities and Futures Ordinance.

LEE King Yue, aged 78, has been an Executive Director of the Company since 1976. He joined Henderson Development Limited, the parent company of the Company on its incorporation in 1973 and has been engaged with Chairman in property development for over 45 years. He is also an executive director of Henderson Investment Limited and Henderson China Holdings Limited. Mr. Lee is a director of Glorious Asia S.A., Believegood Limited and Cameron Enterprise Inc. which have discloseable interests in the Company under the provisions of the Securities and Futures Ordinance.

FUNG LEE Woon King, aged 66, has been an Executive Director of the Company since 1976. She joined Henderson Development Limited ("Henderson Development"), the parent company of the Company as treasurer in 1974 and has been an executive director of Henderson Development since 1979. She is also the treasurer of Henderson Development Group, Henderson Land Group and Henderson Investment Group and Henderson China Group. Mrs. Fung is a director of Rimmer (Cayman) Limited, Riddick (Cayman) Limited, Hopkins (Cayman) Limited, Henderson Development, Glorious Asia S.A., Believegood Limited and Cameron Enterprise Inc. which have discloseable interests in the Company under the provisions of the Securities and Futures Ordinance. She is the sister of Dr. Lee Shau Kee and Mr. Lee Tat Man

**LEUNG Sing,** aged 67, has been an Executive Director of the Company since 1985. He has over 35 years' experience in property development. Mr. Leung is also an executive director of Henderson China Holdings Limited.

LAU Yum Chuen, Eddie, aged 58, has been an Executive Director of the Company since 1987. He has over 35 years' experience in banking, finance and investment. Mr. Lau is also an executive director of Henderson Investment Limited as well as a director of Hong Kong Ferry (Holdings) Company Limited and Miramar Hotel and Investment Company, Limited.

LI Ning, B.Sc., M.B.A., aged 47, has been an Executive Director of the Company since 1992. He holds a B.Sc. degree from Babson College and a M.B.A. degree from the University of Southern California. Mr. Li is also an executive director of Henderson Investment Limited as well as a director of Hong Kong Ferry (Holdings) Company Limited. He is the son-in-law of Dr. Lee Shau Kee, the spouse of Ms. Lee Pui Man, Margaret and the brother-in-law of Mr. Lee Ka Kit and Mr. Lee Ka Shing.

LEE Ka Shing, aged 33, a Committee Member of the 9th Guangxi Zhuangzu Zizhigu Committee of Political Consultative Conference, PRC, has been an Executive Director of the Company since 1993. He was educated in Canada. He is also an executive director of Henderson Development Limited ("Henderson Development"), Henderson Investment Limited, Henderson China Holdings Limited and Henderson Cyber Limited as well as a director of The Hong Kong and China Gas Company Limited. Mr. Lee is a director of Henderson Development and Believegood Limited which have discloseable interests in the Company under the provisions of the Securities and Futures Ordinance. He is the son of Dr. Lee Shau Kee, the brother of Ms. Lee Pui Man, Margaret and Mr. Lee Ka Kit and the brother-in-law of Mr. Li Ning.

KWOK Ping Ho, Patrick, B.Sc., M.Sc., Post-Graduate Diploma in Surveying, A.C.I.B., aged 52, joined the Company in 1987 and has been an Executive Director since 1993. He holds a B.Sc. (Engineering) degree as well as a M.Sc. (Administrative Sciences) degree and he is also a holder of the Post-Graduate Diploma in Surveying (Real Estate Development). Mr. Kwok is an Associate Member of The Chartered Institute of Bankers of the United Kingdom and he had worked in the international banking field for more than 11 years with postings in London, Chicago, Kuala Lumpur, Singapore as well as in Hong Kong before joining the Company. He is also an executive director of Henderson Investment Limited and Henderson China Holdings Limited.

HO Wing Fun, aged 71, has been an Executive Director of the Company since 1997. He joined Henderson Development Limited in 1975 and has over 45 years' experience in operational management of property investment and development, specializing in accounting, auditing and taxation. Mr. Ho is also an executive director of Henderson Investment Limited and Henderson China Holdings Limited.

YIP Ying Chee, John, LL.B., F.C.I.S., aged 55, joined the Company as Group Company Secretary in 1996 and has been an Executive Director of the Company since 1997. Mr. Yip is also an executive director of Henderson Cyber Limited. He graduated from the University of Hong Kong and the London School of Economics and is a solicitor and a certified public accountant. He has over 25 years' experience in corporate finance, and corporate and investment management. **SUEN Kwok Lam,** *F.H.I.R.E.A*, aged 57, joined the Company in 1997 and has been an Executive Director of the Company since January 2002. He is also an executive director of Henderson Investment Limited. He is the President of Hong Kong Association of Property Management Companies, a Council Member of Hong Kong Institute of Real Estate Administration and an individual Member of The Real Estate Developers Association of Hong Kong. He has over 30 years' experience in property management.

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

The Hon LO Tak Shing, G.B.M., J.P., aged 69, was awarded the Grand Bauhinia Medal in July 1997, has been a Director and Vice Chairman of the Company since 1981. He is a solicitor. He was the vice chairman of the Basic Law Consultative Committee, a committee member of the Preliminary Committee of the Preparatory Committee from July 1993 and a committee member of The Preparatory Committee of the Hong Kong Special Administrative Region from December 1995.

**Sir Po-shing WOO**, *Hon. LL.D., F.C.I.Arb., F.I.Mgt., F.Inst.D., F.H.K.M.A.*, aged 75, has been a Director of the Company since 1981. He is a solicitor and a Consultant of Woo, Kwan, Lee & Lo, Solicitors & Notaries. He is also a director of Henderson Investment Limited and Sun Hung Kai Properties Limited. He was awarded Hon. LL.D. by the City University of Hong Kong and is a Fellow of the King's College of London as well as Honorary Professor of Nankai University of Tianjin. Sir Poshing Woo became Fellow of The Hong Kong Management Association in 2000. He is also the founder of Woo Po Shing Medal in Law and Woo Po Shing Overseas Summer School Travelling Scholarship, both at the University of Hong Kong. Sir Po-shing Woo is also the founder of the Woo Po Shing Professor (Chair) of Chinese and Comparative Law in City University. Sir Po-shing Woo is a director of Henderson Development Limited which has discloseable interests in the Company under the provisions of the Securities and Futures Ordinance. He is the father of Mr. Woo Ka Biu, Jackson.

**LEUNG Hay Man,** *F.R.I.C.S., F.C.I.Arb., F.H.K.I.S.,* aged 70, has been a Director of the Company since 1981. He is a Chartered Surveyor. He is also a director of Henderson Investment Limited, Hong Kong Ferry (Holdings) Company Limited and The Hong Kong and China Gas Company Limited.

**LEE Pui Ling, Angelina,** *J.P., LL.B., F.C.A.,* aged 55, has been a Director of the Company since 1996. She is a practising solicitor and is also a Fellow of the Institute of Chartered Accountants in England and Wales. She is active in public services and currently serves on a number of statutory, advisory and appeal committees. She is also a director of a number of other listed companies in Hong Kong.

Vincent LIANG, J.P., aged 59, has been the Alternate Director to The Hon Lo Tak Shing, Director of the Company, since 1986. He is a solicitor and a former Vice President of the Law Society of Hong Kong. WOO Ka Biu, Jackson, M.A. (Oxon), aged 42, has been the Alternate Director to Sir Po-shing Woo, Director of the Company, since July 2000. Mr. Woo is also an Independent Non-executive Director of Henderson Cyber Limited. He is a director of Kailey Group of Companies. He holds a MA degree in Jurisprudence from the Oxford University and is a qualified solicitor in England and Wales, Hong Kong Special Administrative Region and Australia. He was a director of N. M. Rothschild & Sons (Hong Kong) Limited ("Rothschild"). Prior to joining Rothschild, Mr. Woo was a partner in the corporate finance department of Woo, Kwan, Lee & Lo and is now a consultant of Woo, Kwan, Lee & Lo. He is the son of Sir Po-shing Woo.

KWONG Che Keung, Gordon, F.C.A., aged 55, has been an Independent Non-executive Director of the Company since 19th August, 2004. He graduated from the University of Hong Kong with a bachelor's degree in social sciences in 1972 and qualified as a chartered accountant in England in 1977. He was a partner of Pricewaterhouse from 1984 to 1998. He is a non-executive director of COSCO Pacific Limited and COSCO International Holdings Limited and also serves as an independent non-executive director of Henderson Investment Limited, Henderson China Holdings Limited, Tianjin Development Holdings Limited, Beijing Capital International Airport Company Limited, Vision Century Corporation Limited, NWS Holdings Limited, China Oilfield Services Limited, Concepta Investments Limited, China Chengtong Development Group Limited, Global Digital Creations Holdings Limited, Ping An Insurance (Group) Company of China, Ltd., Quam Limited, Tom Online Inc. and New World Mobile Holdings Limited. He was an independent member of the Council of The Stock Exchange of Hong Kong from 1992 to 1997.

Dr. WU Shu Chih, Alex, C.B.E., LL.D., J.P., aged 83, has been an Independent Non-executive Director of the Company since 19th August, 2004. He was a member of the Legislative Council, the Vice-Chairman of The Hong Kong Stock Exchange and a member of the Advisory Committee of the Securities and Futures Commission. He is the Chairman of Fidelity Management Limited and an independent non-executive director of a number of listed companies including Henderson Investment Limited, Henderson China Holdings Limited, Hong Kong Ferry (Holdings) Company Limited, Hong Kong Aircraft Engineering **Company Limited, National Electronics Holdings** Limited, Paliburg Holdings Limited, Hung Hing Printing Group Limited, K. Wah International Holdings Limited, Regal Hotels International Holdings Limited and Alpha General (Holdings) Limited. He is also the Life Honorary President of The Hong Kong Printers Association. Dr. Wu was appointed a Hong Kong Affairs Adviser in April 1995 and a member of The Selection Committee for the First Government of the Hong Kong Special Administrative Region in November 1996.

#### NON-EXECUTIVE DIRECTORS

LEE Tat Man, aged 67, has been a Director of the Company since 1976. He has been engaged in property development in Hong Kong for more than 25 years and is also an executive director of Henderson Investment Limited. Mr. Lee is a director of Rimmer (Cayman) Limited, Riddick (Cayman) Limited, Hopkins (Cayman) Limited, Henderson Development Limited, Glorious Asia S.A. and Cameron Enterprise Inc. which have discloseable interests in the Company under the provisions of the Securities and Futures Ordinance. He is the brother of Dr. Lee Shau Kee and Mrs. Fung Lee Woon King. KAN Fook Yee, S.B.S., F.H.K.I.S., F.R.I.C.S., F.C.I.Arb., aged 68, has been a Director of the Company since 1997. He was an Executive Director of Henderson China Holdings Limited from June 1997 until February 2003, when he became a Non-executive Director of Henderson China Holdings Limited. In addition to his being a barrister-at-law, Mr. Kan is also a fellow member of The Hong Kong Institute of Surveyors, The Royal Institution of Chartered Surveyors and The Chartered Institute of Arbitrators. He has many years' experience in the field of property surveying.

### SENIOR MANAGEMENT

LAU Chi Keung, J.P., F.R.I.C.S., F.H.K.I.S., A.C.I.Arb., aged 55, joined the Company in 1981 and is presently the General Manager of Project Management Department. He is a Fellow Member of The Royal Institution of Chartered Surveyors and The Hong Kong Institute of Surveyors. He is also an Authorised Person (List III) under the Buildings Ordinance and has over 32 years' experience in property development. Mr. Lau is an executive director of Henderson Investment Limited. He was appointed as Justice of the Peace by the Government of the Hong Kong Special Administrative Region in 2001. LEE Pui Man, Margaret, B.A. (Hons), aged 43, joined the Company in 1984 and is presently the General Manager of Marketing Department since 1988. She holds a B.A. (Honours) degree from the University of London and has over 20 years' experience in marketing development. She is the daughter of Dr. Lee Shau Kee, the spouse of Mr. Li Ning and the sister of Mr. Lee Ka Kit and Mr. Lee Ka Shing.

CHEUNG Ping Keung, Donald, B.A., F.R.I.C.S., A.A.C.I., F.H.K.I.S., M.H.I.R.E.A., R.P.S., aged 49, joined the Company in 1992 and is presently the General Manager of Sales Department. He holds a B.A. (Honours) degree from the University of London and is a Chartered Valuation Surveyor and an Accredited Canadian Appraiser. He has over 25 years' experience in property development, professional general practice surveying and real estate agency in Hong Kong, China and Canada. Mr. Cheung is an executive director of Henderson Investment Limited.

CHAO Lung Yu, F.C.C.A., C.P.A., aged 44, joined the Henderson Land Group in 1990 and was appointed Qualified Accountant of the Company in March, 2004. He is a fellow member of the Association of Chartered Certified Accountants and an associate member of the Hong Kong Institute of Certified Public Accountants. He has over 20 years' experience in accounting and auditing.

### Sereno Verde, Yuen Long

Total G.F.A.: Approx. 1,140,000 sq.ft.; 44% owned by the Group. This project has been developed by four phases into 16 residential tower blocks. Occupation permit of the whole development project was issued in December 2002.



## **Disclosure of Interests**

#### **DIRECTORS' INTERESTS IN SHARES**

As at 30th June, 2004, the interests and short positions of each Director of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) as recorded in the register required to be kept under Section 352 of the SFO or which were notified to the Company or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited pursuant to the Model Code for Securities Transactions by Directors of Listed Companies were as follows:

## Ordinary Shares (unless otherwise specified)

### Long Positions

| Name of<br>Company                      | Name of<br>Director    | Note | Personal<br>Interests | Family<br>Interests | Corporate<br>Interests | Other<br>Interests | Total         | %<br>Interest |
|---|------------------------|------|-----------------------|---------------------|------------------------|--------------------|---------------|---------------|
| Henderson Land                          | Lee Shau Kee           | 1    |                       |                     | 1,122,938,300          |                    | 1,122,938,300 | 61.88         |
| Development                             | Lee Ka Kit             | 1    |                       |                     |                        | 1,122,938,300      | 1,122,938,300 | 61.88         |
| Company                                 | Lee Ka Shing           | 1    |                       |                     |                        | 1,122,938,300      | 1,122,938,300 | 61.88         |
| Limited                                 | Li Ning                | 1    |                       | 1,122,938,300       |                        |                    | 1,122,938,300 | 61.88         |
|   | Lee Tat Man            | 2    | 498,000               |                     |                        |                    | 498,000       | 0.03          |
|   | Lo Tak Shing           | 3    | 11,000                |                     |                        |                    | 11,000        | 0.00          |
|   | Lee Pui Ling, Angelina | 4    | 30,000                |                     |                        |                    | 30,000        | 0.00          |
|   | Kan Fook Yee           | 5    |                       | 24,000              |                        |                    | 24,000        | 0.00          |
|   | Lee King Yue           | 6    | 26,400                | 16,500              | 19,800                 |                    | 62,700        | 0.00          |
|   | Fung Lee Woon King     | 7    | 1,000,000             |                     |                        |                    | 1,000,000     | 0.06          |
|   | Leung Sing             | 8    | 85,600                |                     |                        |                    | 85,600        | 0.00          |
|   | Ho Wing Fun            | 9    | 100                   |                     |                        |                    | 100           | 0.00          |
|   | Woo Ka Biu, Jackson    | 10   |                       | 2,000               |                        |                    | 2,000         | 0.00          |
| Henderson                               | Lee Shau Kee           | 11   | 34,779,936            |                     | 2,075,859,007          |                    | 2,110,638,943 | 74.92         |
| Investment                              | Lee Ka Kit             | 11   |                       |                     |                        | 2,075,859,007      | 2,075,859,007 | 73.68         |
| Limited                                 | Lee Ka Shing           | 11   |                       |                     |                        | 2,075,859,007      | 2,075,859,007 | 73.68         |
|   | Li Ning                | 11   |                       | 2,075,859,007       |                        |                    | 2,075,859,007 | 73.68         |
|   | Lee Tat Man            | 12   | 6,666                 |                     |                        |                    | 6,666         | 0.00          |
|   | Lo Tak Shing           | 13   | 404,375               |                     |                        |                    | 404,375       | 0.01          |
|   | Lee King Yue           | 14   | 959,028               | 42,711              |                        |                    | 1,001,739     | 0.04          |
|   | Leung Sing             | 15   | 150,000               |                     |                        |                    | 150,000       | 0.01          |
|   | Ho Wing Fun            | 16   | 1,100                 |                     |                        |                    | 1,100         | 0.00          |
| Henderson                               | Lee Shau Kee           | 17   |                       |                     | 325,133,977            |                    | 325,133,977   | 65.32         |
| China                                   | Lee Ka Kit             | 17   |                       |                     |                        | 325,133,977        | 325,133,977   | 65.32         |
| Holdings                                | Lee Ka Shing           | 17   |                       |                     |                        | 325,133,977        | 325,133,977   | 65.32         |
| Limited                                 | Li Ning                | 17   |                       | 325,133,977         |                        |                    | 325,133,977   | 65.32         |
|   | Woo Ka Biu, Jackson    | 18   | 544,802               |                     |                        |                    | 544,802       | 0.11          |
| Henderson                               | Lee Shau Kee           | 19   | 173,898               |                     | 4,244,996,094          |                    | 4,245,169,992 | 84.90         |
| Cyber Limited                           | Lee Ka Kit             | 19   |                       |                     |                        | 4,244,996,094      | 4,244,996,094 | 84.90         |
| ,                                       | Lee Ka Shing           | 19   |                       |                     |                        | 4,244,996,094      | 4,244,996,094 | 84.90         |
|   | Li Ning                | 19   |                       | 4,244,996,094       |                        |                    | 4,244,996,094 | 84.90         |
|   | Lee Tat Man            | 20   | 33                    |                     |                        |                    | 33            | 0.00          |
|   | Lo Tak Shing           | 21   | 2,021                 |                     |                        |                    | 2,021         | 0.00          |
|   | Lam Ko Yin, Colin      | 22   | 55                    |                     |                        |                    | 55            | 0.00          |
|   | Lee King Yue           | 23   | 4,795                 | 588                 |                        |                    | 5,383         | 0.00          |
|   | Leung Sing             | 24   | 750                   |                     |                        |                    | 750           | 0.00          |
|   | Ho Wing Fun            | 25   | 5                     |                     |                        |                    | 5             | 0.00          |
| The Hong Kong                           | Lee Shau Kee           | 26   | 3,226,174             |                     | 2,157,017,776          |                    | 2,160,243,950 | 38.28         |
| and China Gas                           | Lee Ka Kit             | 26   |                       |                     |                        | 2,157,017,776      | 2,157,017,776 | 38.22         |
| Company Limited                         | Lee Ka Shing           | 26   |                       |                     |                        | 2,157,017,776      | 2,157,017,776 | 38.22         |
| , | Li Ning                | 26   |                       | 2,157,017,776       |                        |                    | 2,157,017,776 | 38.22         |

## Ordinary Shares (unless otherwise specified) (cont'd)

Long Positions

| Name of<br>Company | Name of<br>Director | Note | Personal<br>Interests | Family<br>Interests | Corporate<br>Interests | Other<br>Interests | Total                | %<br>Interest |
|--------------------|---------------------|------|-----------------------|---------------------|------------------------|--------------------|----------------------|---------------|
| Hong Kong          | Lee Shau Kee        | 27   | 7,799,220             |                     | 111,636,090            |                    | 119,435,310          | 33.52         |
| Ferry (Holdings)   | Lee Ka Kit          | 27   | .,,                   |                     | ,                      | 111,636,090        | 111,636,090          | 31.33         |
| Company            | Lee Ka Shing        | 27   |                       |                     |                        | 111,636,090        | 111,636,090          | 31.33         |
| Limited            | Li Ning             | 27   |                       | 111,636,090         |                        | 111,030,030        | 111,636,090          | 31.33         |
| Linited            | Lam Ko Yin, Colin   | 28   | 150,000               | 111,050,050         |                        |                    | 150,000              | 0.04          |
|                    | Fung Lee Woon King  | 29   | 465,100               |                     |                        |                    | 465,100              | 0.13          |
|                    | Leung Hay Man       | 30   | 2,250                 |                     |                        |                    | 2,250                | 0.00          |
| Viramar Hotel      | Lee Shau Kee        | 31   |                       |                     | 252,169,250            |                    | 252,169,250          | 43.69         |
| and Investment     | Lee Ka Kit          | 31   |                       |                     |                        | 252,169,250        | 252,169,250          | 43.69         |
| Company,           | Lee Ka Shing        | 31   |                       |                     |                        | 252,169,250        | 252,169,250          | 43.69         |
| .imited            | Li Ning             | 31   |                       | 252,169,250         |                        | ,,                 | 252,169,250          | 43.69         |
|                    | Kan Fook Yee        | 32   |                       | 20,000              |                        |                    | 20,000               | 0.00          |
|                    | Woo Po Shing        | 33   | 2,705,000             | 20,000              | 2,455,000              |                    | 5,160,000            | 0.89          |
| lenderson          | Lee Shau Kee        | 34   |                       |                     | 8,190                  |                    | 8,190                | 100.00        |
| Development        |                     |      |                       |                     | (Ordinary              |                    | (Ordinary            |               |
| imited             |                     |      |                       |                     | A Shares)              |                    | A Shares)            |               |
|                    | Lee Shau Kee        | 35   |                       |                     | 3,510                  |                    | 3,510                | 100.00        |
|                    |                     |      |                       |                     | (Non-voting            |                    | (Non-voting          |               |
|                    |                     |      |                       |                     | B Shares)              |                    | B Shares)            |               |
|                    | Lee Shau Kee        | 36   | 35,000,000            |                     | 15,000,000             |                    | 50,000,000           | 100.00        |
|                    |                     | 50   | (Non-voting           |                     | (Non-voting            |                    | (Non-voting          | 100.00        |
|                    |                     |      | Deferred              |                     | Deferred               |                    | Deferred             |               |
|                    |                     |      | Shares)               |                     | Shares)                |                    | Shares)              |               |
|                    | Lee Ka Kit          | 34   | Jildies/              |                     | Jildies/               | 8,190              | 8,190                | 100.00        |
|                    |                     | 54   |                       |                     |                        |                    | (Ordinary            | 100.00        |
|                    |                     |      |                       |                     |                        | (Ordinary          |                      |               |
|                    | Lee Ve Vit          | 25   |                       |                     |                        | A Shares)          | A Shares)            | 100.00        |
|                    | Lee Ka Kit          | 35   |                       |                     |                        | 3,510              | 3,510<br>(Non voting | 100.00        |
|                    |                     |      |                       |                     |                        | (Non-voting        | (Non-voting          |               |
|                    | Lee Ke Kit          | 26   |                       |                     |                        | B Shares)          | B Shares)            | 20.00         |
|                    | Lee Ka Kit          | 36   |                       |                     |                        | 15,000,000         | 15,000,000           | 30.00         |
|                    |                     |      |                       |                     |                        | (Non-voting        | (Non-voting          |               |
|                    |                     |      |                       |                     |                        | Deferred           | Deferred             |               |
|                    |                     |      |                       |                     |                        | Shares)            | Shares)              |               |
|                    | Lee Ka Shing        | 34   |                       |                     |                        | 8,190              | 8,190                | 100.00        |
|                    |                     |      |                       |                     |                        | (Ordinary          | (Ordinary            |               |
|                    |                     |      |                       |                     |                        | A Shares)          | A Shares)            |               |
|                    | Lee Ka Shing        | 35   |                       |                     |                        | 3,510              | 3,510                | 100.00        |
|                    |                     |      |                       |                     |                        | (Non-voting        | (Non-voting          |               |
|                    |                     |      |                       |                     |                        | B Shares)          | B Shares)            |               |
|                    | Lee Ka Shing        | 36   |                       |                     |                        | 15,000,000         | 15,000,000           | 30.00         |
|                    |                     |      |                       |                     |                        | (Non-voting        | (Non-voting          |               |
|                    |                     |      |                       |                     |                        | Deferred           | Deferred             |               |
|                    |                     |      |                       |                     |                        | Shares)            | Shares)              |               |
|                    | Li Ning             | 34   |                       | 8,190               |                        |                    | 8,190                | 100.00        |
|                    |                     |      |                       | (Ordinary           |                        |                    | (Ordinary            |               |
|                    |                     |      |                       | A Shares)           |                        |                    | A Shares)            |               |
|                    | Li Ning             | 35   |                       | 3,510               |                        |                    | 3,510                | 100.00        |
|                    | -                   |      |                       | (Non-voting         |                        |                    | (Non-voting          |               |
|                    |                     |      |                       | B Shares)           |                        |                    | B Shares)            |               |
|                    | Li Ning             | 36   |                       | 15,000,000          |                        |                    | 15,000,000           | 30.00         |
|                    |                     |      |                       | (Non-voting         |                        |                    | (Non-voting          | 20.00         |
|                    |                     |      |                       | Deferred            |                        |                    | Deferred             |               |
|                    |                     |      |                       | Shares)             |                        |                    | Shares)              |               |
|                    |                     |      |                       | Jildies)            |                        |                    | Jildies/             |               |

## Ordinary Shares (unless otherwise specified) (cont'd) Long Positions

| Name of<br>Company                      | Name of<br>Director | Note | Personal<br>Interests | Family<br>Interests | Corporate<br>Interests | Other<br>Interests | Total  | %<br>Interes |
|---|---------------------|------|-----------------------|---------------------|------------------------|--------------------|--------|--------------|
| company                                 | Birector            | note | interests             | interests           | interests              | interests          | lotai  | meres        |
| Best Homes                              | Lee Shau Kee        | 37   |                       |                     | 26,000                 |                    | 26,000 | 100.00       |
| Limited                                 | Lee Ka Kit          | 37   |                       |                     |                        | 26,000             | 26,000 | 100.00       |
|   | Lee Ka Shing        | 37   |                       |                     |                        | 26,000             | 26,000 | 100.00       |
|   | Li Ning             | 37   |                       | 26,000              |                        |                    | 26,000 | 100.00       |
| China<br>Investment<br>Group<br>Limited | Woo Ka Biu, Jackson | 38   |                       |                     | 16,000                 |                    | 16,000 | 5.33         |
| Drinkwater                              | Leung Hay Man       | 39   |                       |                     | 5,000                  |                    | 5,000  | 4.49         |
| Investment                              | Woo Po Shing        | 40   |                       |                     | 3,250                  |                    | 3,250  | 2.92         |
| Limited                                 | wooroshing          | 10   |                       |                     | 5,230                  |                    | 5,250  | 2.51         |
| Feswin<br>Investment<br>Limited         | Lee Ka Kit          | 41   |                       |                     | 5,000                  | 5,000              | 10,000 | 100.00       |
| Fordley<br>Investment<br>Limited        | Fung Lee Woon King  | 42   | 2,000                 |                     |                        |                    | 2,000  | 20.00        |
| Gain Base<br>Development<br>Limited     | Fung Lee Woon King  | 43   | 50                    |                     |                        |                    | 50     | 5.00         |
| Henfield<br>Properties<br>Limited       | Lee Ka Kit          | 44   |                       |                     | 4,000                  | 6,000              | 10,000 | 100.00       |
| Heyield                                 | Lee Shau Kee        | 45   |                       |                     | 100                    |                    | 100    | 100.00       |
| Estate                                  | Lee Ka Kit          | 45   |                       |                     |                        | 100                | 100    | 100.00       |
| Limited                                 | Lee Ka Shing        | 45   |                       |                     |                        | 100                | 100    | 100.00       |
|   | Li Ning             | 45   |                       | 100                 |                        |                    | 100    | 100.00       |
| Land Fortune<br>Development<br>Limited  | Lo Tak Shing        | 46   |                       |                     | 1                      |                    | 1      | 16.67        |
| Maxfine<br>Development<br>Limited       | Lee Ka Kit          | 47   |                       |                     | 3,050*                 | 3,050*             | 3,050  | 33.33        |
| Perlin<br>Development<br>Limited        | Lee Ka Kit          | 48   |                       |                     | 5                      | 5                  | 10     | 100.00       |
| Pettystar                               | Lee Shau Kee        | 49   |                       |                     | 3,240                  |                    | 3,240  | 80.00        |
| Investment                              | Lee Ka Kit          | 49   |                       |                     |                        | 3,240              | 3,240  | 80.00        |
| Limited                                 | Lee Ka Shing        | 49   |                       |                     |                        | 3,240              | 3,240  | 80.00        |
|   | Li Ning             | 49   |                       | 3,240               |                        |                    | 3,240  | 80.00        |

\* relate to the same shares

## Ordinary Shares (unless otherwise specified) (cont'd) Long Positions

| Name of<br>Company                   | Name of<br>Director | Note | Personal<br>Interests | Family<br>Interests | Corporate<br>Interests | Other<br>Interests | Total | %<br>Interest |
|--------------------------------------|---------------------|------|-----------------------|---------------------|------------------------|--------------------|-------|---------------|
| Quickcentre<br>Properties<br>Limited | Lee Ka Kit          | 50   |                       |                     | 1                      | 1                  | 2     | 100.00        |
| Shellson<br>International<br>Limited | Lee Ka Kit          | 51   |                       |                     | 25                     | 75                 | 100   | 100.00        |
| Zenger                               | Fung Lee Woon King  | 52   | 1                     |                     |                        |                    | 1     | 5.00          |
| Investment<br>Limited                | Leung Sing          | 53   | 2                     |                     |                        |                    | 2     | 10.00         |

## King's Park Hill, Kowloon

Total G.F.A.: Approx. 241,000 sq.ft.; 62.14% owned by the Group. This project was completed in early 2000 and provides 42 luxurious garden houses and 7 low-rise apartment blocks situate in one of the rare elite residential areas in Kowloon.



## **Share Option Schemes**

(I) HENDERSON CYBER LIMITED

At an extraordinary general meeting held on 4th December, 2000, the shareholders of the Company approved the Pre-IPO Share Option Plan ("Henderson Cyber Option Plan") and the Share Option Scheme ("Henderson Cyber Share Option Scheme") (collectively referred to as the "Henderson Cyber Schemes") of Henderson Cyber Limited ("Henderson Cyber"), a subsidiary of the Company. A summary of the Henderson Cyber Schemes is as below:

(1) Purpose

The purpose of the Henderson Cyber Option Plan is to recognise the contribution of the participants of the Henderson Cyber Option Plan to the growth of the Henderson Cyber Group and/or to the listing of shares of Henderson Cyber ("Henderson Cyber Shares") on the Growth Enterprise Market ("GEM") of The Stock Exchange of Hong Kong Limited ("Stock Exchange").

The purpose of the Henderson Cyber Share Option Scheme is to assist in the recruitment and retention of high calibre executives and employees by providing them with incentives of share options.

(2) Participants

Options to subscribe for 32,000,000 Henderson Cyber Shares under the Henderson Cyber Option Plan were granted on 28th June, 2000, immediately prior to the listing of the Henderson Cyber Shares on GEM on 14th July, 2000 ("IPO Date"). Henderson Cyber may grant options to subscribe for Henderson Cyber Shares under the Henderson Cyber Share Option Scheme to any executive directors and full time employees of the Henderson Cyber Group.

(3) Maximum number of Henderson Cyber Shares available for subscription

> Pursuant to the Henderson Cyber Option Plan, options to subscribe for the maximum number of 32,000,000 Henderson Cyber Shares were granted of which options to subscribe for 4,500,000 Henderson Cyber Shares had lapsed up to 30th June, 2004. No further options may be granted under the Henderson Cyber Option Plan after the IPO Date.

> The maximum number of Henderson Cyber Shares in respect of which options may be granted under the Henderson Cyber Share Option Scheme and any other share option schemes of Henderson Cyber in issue shall not exceed 30 per cent. of the total number of Henderson Cyber Shares in issue from time to time (excluding (i) any Henderson Cyber Shares issued pursuant to the Henderson Cyber Share Option Scheme and any other share option schemes of Henderson Cyber; and (ii) any pro rata entitlements to further Henderson Cyber Shares issued in respect of those Henderson Cyber Shares mentioned in (i)).

## (4) Maximum entitlement of each participant

Pursuant to the Henderson Cyber Schemes, no participant may be granted an option which, if exercised in full, would result in such person's maximum entitlement exceeding 25 per cent. of the aggregate number of Henderson Cyber Shares for the time being issued and issuable under the Henderson Cyber Schemes.

## (5) Minimum and maximum periods for the exercise of options

Pursuant to the Henderson Cyber Schemes, an option may be exercised in accordance with the terms of the respective Henderson Cyber Schemes at any time during such period or periods to be notified by the Board of Directors of Henderson Cyber to each grantee provided that the period within which the option may be exercised shall be not less than 3 years and not more than 10 years from the date on which an offer of the grant of the option is accepted.

### (6) Payment on acceptance of option

Pursuant to the Henderson Cyber Schemes, HK\$1.00 is payable to Henderson Cyber by the grantee on acceptance of the grant of an option within 28 days from the date of offer of the grant of the option ("Offer Date").

## (7) Basis of determining the subscription price

The subscription price per Henderson Cyber Share under the Henderson Cyber Option Plan is HK\$1.25, being the price per Henderson Cyber Share at which the Henderson Cyber Shares were offered for subscription by the public at the initial public offering of the Henderson Cyber Shares.

The subscription price per Henderson Cyber Share under the Henderson Cyber Share Option Scheme is determined by the Board of Directors of Henderson Cyber and shall be the highest of:

- the closing price per Henderson Cyber Share as stated in the daily quotation sheets issued by the Stock Exchange on the Offer Date, which must be a business day;
- (ii) the average closing price per Henderson Cyber Share as stated in the daily quotation sheets issued by the Stock Exchange for the five business days immediately preceding the Offer Date; and
- (iii) the nominal value per Henderson Cyber Share.

## (8) Remaining life of the Henderson Cyber Schemes

No further options shall be granted under the Henderson Cyber Option Plan after the IPO Date. Share options granted under the Henderson Cyber Option Plan on or prior to the IPO Date lapsed on 14th July, 2004.

The Henderson Cyber Share Option Scheme shall be valid and effective for a period of 10 years commencing on 28th June, 2000, after which no further options will be granted.

### (II) HENDERSON CHINA HOLDINGS LIMITED

Henderson China Holdings Limited ("Henderson China") once adopted a share option scheme on 15th March, 1996 ("Henderson China Share Option Scheme"). Henderson China by ordinary resolution passed at its special general meeting held on 1st December, 2003 adopted a new share option scheme (the "New Scheme") and terminated Henderson China Share Option Scheme in order to comply with the new requirements under the revised Chapter 17 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"). No further options may be offered under Henderson China Share Option Scheme.

However, the outstanding options granted under Henderson China Share Option Scheme shall continue to be subject to the provisions of Henderson China Share Option Scheme and the revised provisions of Chapter 17 of the Listing Rules. No share options have been granted under the New Scheme to any persons since its adoption. A summary of the Henderson China Share Option Scheme and the New Scheme is as below:

### (1) Purpose

The purpose of the Henderson China Share Option Scheme is to provide the executive directors and employees of the Henderson China Group with incentives of share options.

The purpose of the New Scheme is to provide the Henderson China Group with a flexible means of giving incentive to, rewarding, remunerating, compensating and/or providing benefits to the executive directors, non-executive directors, employees and consultants of the Henderson China Group and for such other purposes as the Board of Directors of Henderson China may approve from time to time.

### **Citygate, Tung Chung**

Total G.F.A.: Approx. 624,000 sq.ft.; 20% owned by the Group. Forming as a part of the Tung Chung Station Development (Package One), this shopping centre and office building of the Group is situated in the Tung Chung new town near the Hong Kong International Airport.



## (2) Participants

Henderson China may grant:

- (i) options to subscribe for shares in Henderson China ("Henderson China Shares") under the Henderson China Share Option Scheme to executive directors and employees of the Henderson China Group; and
- (ii) options to subscribe for Henderson China Shares under the New Scheme to executive directors, non-executive directors, employees and consultants of the Henderson China Group.

## (3) Maximum number of Henderson China Shares available for subscription

The maximum number of Henderson China Shares in respect of which options may be granted (including Henderson China Shares issued pursuant to options exercised and Henderson China Shares in respect of which any options remain outstanding) under the Henderson China Share Option Scheme and any other share option schemes of Henderson China shall not exceed 10 per cent. of the issued share capital of Henderson China from time to time excluding Henderson China Shares issued pursuant to the Henderson China Share Option Scheme.

The total number of Henderson China Shares which may be issued upon exercise of all options to be granted under the New Scheme and any other share option schemes of Henderson China shall not in aggregate exceed 10% of the total number of Henderson China Shares in issue as at the date of approval of the New Scheme unless Henderson China obtains a fresh approval from its shareholders.

Notwithstanding the above, the maximum number of Henderson China Shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the New Scheme and any other share options schemes of Henderson China (including Henderson China Share Option Scheme) shall not exceed 30% of the total number of Henderson China Shares in issue from time to time. No options may be granted under any schemes of Henderson China (or the subsidiary of the Henderson China) if this will result in the limit being exceeded.

## (4) Maximum entitlement of each participant

No participant may be granted an option which, if exercised in full, would result in such person's maximum entitlement exceeding 25 per cent. of the aggregate number of Henderson China Shares for the time being issued and issuable under the Henderson China Share Option Scheme. The maximum entitlement for any one participant is that the total number of Henderson China Shares issued and to be issued upon exercise of the options granted to each participant under the New Scheme and any other option schemes (including exercised, cancelled and outstanding options) in any 12-month period shall not exceed 1% of the total number of Henderson China Shares in issue.

## (5) Minimum and Maximum periods for the exercise of options

An option may be exercised in accordance with the terms of the Henderson China Share Option Scheme at any time during such period or periods to be notified by the Board of Directors of Henderson China to each grantee. The option may be exercised on the expiry of 6 months after the date on which the grant of an option is accepted (the "Commencement Date") and not later than a period of 3 years after the Commencement Date or 14th March, 2006, whichever is the earlier. In respect of any particular option granted under the New Scheme, the period during which an option may be exercised, and unless the Board of the Directors of Henderson China shall otherwise resolve in relation to any particular option at the time of the grant, is (i) the period commencing after the expiry of 1 year after the date of grant in respect of the first 30% of an option granted at any time to any grantee; and (ii) the period commencing after the expiry of 2 years after the date of grant in respect of a further 30% of such option; and (iii) the period commencing after the expiry of 3 years from the date of grant in respect of the remaining 40% of such option; and in any event each of such periods shall expire after 6 years from the date of grant. The Board of the Directors of Henderson China may also provide restrictions on the exercise of such option during the period an option may be exercised.

### (6) Payment on acceptance of option

HK\$1.00 is payable to Henderson China by the grantee on acceptance of an option under the Henderson China Share Option Scheme and the New Scheme within 28 days from the date of offer of the grant of an option ("Offer Date").

(7) Basis of determining the subscription price

The subscription price per Henderson China Share under the Henderson China Share Option Scheme is determined by the Board of Directors of Henderson China and shall be the higher of:

- (i) a price being not less than 80 per cent. of the average closing price per Henderson China Share as stated in The Stock Exchange of Hong Kong Limited's daily quotation sheets for the five business days immediately preceding the Offer Date; and
- (ii) the nominal value per Henderson China Share.

The subscription price per Henderson China Share under the New Scheme shall be a price solely determined by the Board of the Directors of Henderson China and shall be at least the higher of:

 (i) the closing price of the Henderson China Shares as stated in The Stock Exchange of Hong Kong Limited's daily quotations sheet on the Offer Date;

- (ii) a price being the average closing price of the Henderson China Shares as stated in The Stock Exchange of Hong Kong Limited's daily quotations sheets for the 5 Business Days immediately preceding the Offer Date; and
- (iii) the nominal value of a Henderson China Share.

### (8) Remaining life

The Henderson China Share Option Scheme was terminated on 1st December, 2003 and no further options may be offered under the Henderson China Share Option Scheme.

The New Scheme shall remain in force for a period of 10 years commencing on 1st December, 2003, after which period no further options will be issued but in all other respects the provisions of the New Scheme shall remain in full force and effect.



Total G.F.A.: Approx. 486,000 sq.ft.; 45% owned by the Group. This development comprises three 40-storey residential towers and 130 carparking spaces to be implemented in two phases. The entire project is expected to be completed in early-2006.



### **Arrangements to Purchase Shares or Debentures**

**OPTIONS TO SUBSCRIBE FOR SHARES IN SUBSIDIARIES** 

(i) Henderson Cyber Limited

As at 30th June, 2004, the following Directors of the Company had interests in options to subscribe for shares in Henderson Cyber Limited ("Henderson Cyber"), a subsidiary of the Company, which were granted on 28th June, 2000 under the Pre-IPO Share Option Plan of Henderson Cyber ("Henderson Cyber Option Plan") and these options lapsed on 14th July, 2004:

| Name of Director     | Number of<br>share options at<br>1st July, 2003 d | Number of<br>share options<br>granted<br>uring the year | Number of<br>share options<br>exercised<br>during the year | Number of<br>share options<br>lapsed<br>during the year | Number of<br>share options<br>outstanding at<br>30th June, 2004 |
|----------------------|---|---|--|---|---|
| Lee Shau Kee         | 2,400,000   | _   | _  | _   | 2,400,000   |
| Colin Lam Ko Yin     | 1,200,000   | _   | _  | _   | 1,200,000   |
| Lee Ka Kit           | 1,200,000   | _   | _  | _   | 1,200,000   |
| Lee Ka Shing         | 1,200,000   | _   | _  | _   | 1,200,000   |
| John Yip Ying Chee   | 1,200,000   | _   | _  | _   | 1,200,000   |
| Patrick Kwok Ping Ho | 600,000   | _   | _  | _   | 600,000   |
| Li Ning              | 400,000 (No                                       | te 54) —  | _  | _   | 400,000   |
| Ho Wing Fun          | 400,000   | _   | _  | _   | 400,000   |
| Suen Kwok Lam        | 400,000   | _   | _  | _   | 400,000   |

The following were the particulars of outstanding share options of employees of Henderson Cyber under the Henderson Cyber Option Plan and these options lapsed on 14th July, 2004:

| Date of Grant | Aggregate number<br>of share options<br>at 1st July, 2003 | Number of<br>share options<br>granted<br>during the year | Number of<br>share options<br>exercised<br>during the year | Number of<br>share options<br>lapsed<br>during the year | Aggregate number<br>of share options<br>outstanding at<br>30th June, 2004 |
|---------------|---|--|--|---|---|
| 28/06/2000    | 1,850,000   | _  | _  | _   | 1,850,000   |



### Tseung Kwan O Town Lot No. 74

Total G.F.A.: Approx. 320,000 sq.ft.; 25% owned by the Group.

The site is planned to be developed into a high-rise residential tower over a 4-storey commercial podium. Superstructure work is in progress and the development is expected to be completed in mid-2005.

The following were the particulars of outstanding share options of all other participants under the Henderson Cyber Option Plan and these options lapsed on 14th July, 2004:

| Date of Grant | Aggregate number<br>of share options<br>at 1st July, 2003 | Number of<br>share options<br>granted<br>during the year | Number of<br>share options<br>exercised<br>during the year | Number of<br>share options<br>lapsed<br>during the year | Aggregate number<br>of share options<br>outstanding at<br>30th June, 2004 |
|---------------|---|--|--|---|---|
| 28/06/2000    | 16,800,000  | _  | _  | 150,000   | 16,650,000  |

Subject to the terms and conditions of the Henderson Cyber Option Plan, each of the above Directors, employees and other participants had been entitled to exercise at the price of HK\$1.25 per share (i) thirty per cent. of the share options so granted at any time after the expiry of 12 months from 14th July, 2000, (ii) a further thirty per cent. of the share options so granted at any time after the expiry of 24 months from 14th July, 2000 and (iii) the remaining share options at any time after the expiry of 36 months from 14th July, 2000 and, in each case, not later than four years from 14th July, 2000.

Particulars of outstanding share options of the employee of Henderson Cyber under the Share Option Scheme of Henderson Cyber ("Henderson Cyber Share Option Scheme") are as follows:

| Date of Grant | Aggregate number of<br>share options<br>at 1st July, 2003 | Number of<br>share options<br>granted<br>during the year | Number of<br>share options<br>exercised<br>during the year | Number of<br>share options<br>lapsed<br>during the year | Aggregate number<br>of share options<br>outstanding at<br>30th June, 2004 |
|---------------|---|--|--|---|---|
| 04/10/2000    | 100,000   | _  | _  | _   | 100,000   |

Subject to the terms and conditions of the Henderson Cyber Share Option Scheme, the employee of Henderson Cyber will be entitled to exercise at the price of HK\$0.89 per share (i) thirty per cent. of the share options so granted at any time after the expiry of 12 months from 16th October, 2000 (the date of acceptance of the share options), (ii) a further thirty per cent. of the share options so granted at any time after the expiry of 24 months from 16th October, 2000 and (iii) the remaining share options at any time after the expiry of 36 months from 16th October, 2000 and in each case, not later than four years from 16th October, 2000.

Royal Terrace, North Point

Total G.F.A.: Approx. 138,000 sq.ft.; 100% owned by the Group. This project has a 31-storey residential tower being built above one level of shops and 3 storeys of carparking facility.



As at 30th June, 2004, share options for a total of 27,500,000 shares in Henderson Cyber under the Henderson Cyber Option Plan (which options lapsed on 14th July, 2004) and 100,000 shares in Henderson Cyber under the Henderson Cyber Share Option Scheme remained outstanding, representing in aggregate approximately 0.6 per cent. of the existing issued share capital of Henderson Cyber. These share options were granted to the following categories of grantees:

|                                     | Number of<br>Grantees<br>as at | Number of<br>share options<br>as at |
|-------------------------------------|--------------------------------|-------------------------------------|
| Categories of Grantees              | 30th June, 2004                | 30th June, 2004                     |
| Henderson Cyber Option Plan         |                                |                                     |
| Directors                           | 9                              | 9,000,000                           |
| Employees                           | 4                              | 1,850,000                           |
| Other participants                  | 39                             | 16,650,000                          |
|                                     | 52                             | 27,500,000                          |
| Henderson Cyber Share Option Scheme |                                |                                     |
| Employee                            | 1                              | 100,000                             |

Save as disclosed above, no share options under the Henderson Cyber Option Plan and the Henderson Cyber Share Option Scheme had been granted, exercised, cancelled or lapsed during the year ended 30th June, 2004.

#### (ii) Henderson China Holdings Limited

As at 30th June, 2004, the following Directors of the Company had interests in options to subscribe for shares in Henderson China Holdings Limited ("Henderson China"), a subsidiary of the Company, under the Share Option Scheme of Henderson China ("Henderson China Share Option Scheme") and the options granted to Mr. Colin Lam Ko Yin lapsed on 21st August, 2004:

| Name of Director | Date of<br>Grant | Number of<br>share options at<br>1st July, 2003 | Exercisable<br>Period | Number of<br>share options<br>granted<br>during the year | Number of<br>share options<br>exercised<br>during the year | Number of<br>share options<br>lapsed<br>during the year | Number of<br>share options<br>outstanding at<br>30th June, 2004 |
|------------------|------------------|---|-----------------------|--|--|---|---|
| Colin Lam Ko Yin | 21/02/2001       | 1,500,000                                       | 21/08/2001 -          | _  | _  | _   | 1,500,000   |
|                  |                  |   | 20/08/2004            |  |  |   |   |
| Lee Ka Kit       | 02/05/2001       | 1,500,000                                       | 02/11/2001 -          | _  | _  | _   | 1,500,000   |
|                  |                  |   | 01/11/2004            |  |  |   |   |

Particulars of share options of a director of Henderson China under the Henderson China Share Option Scheme are as follows:

| Date of Grant | Aggregate<br>number of<br>share options<br>at 1st July, 2003 | Exercisable<br>Period      | Number of<br>share options<br>granted<br>during the year | Number of<br>share options<br>exercised<br>during the year | Number of<br>share options<br>lapsed<br>during the year | Aggregate number<br>of share options<br>outstanding at<br>30th June, 2004 |
|---------------|--|----------------------------|--|--|---|---|
| 12/12/2000    | 1,000,000  | 28/06/2001 –<br>27/06/2004 | _  | 1,000,000  | -   | _   |

Subject to the terms and conditions of the Henderson China Share Option Scheme, the above Directors and the employee of Henderson China have been entitled to exercise the share options in whole or in part at the price of HK\$4.00 per share at any time during the respective exercisable periods.

During the year, 1,000,000 ordinary shares of HK\$1.00 each in the capital of Henderson China were issued upon the exercise of the share options under Henderson China Share Option Scheme by a grantee at the exercise price of HK\$4.00 per Henderson China Share. The proceeds received by Henderson China from the exercise amounted to HK\$4,000,000. The weighted average closing price of the 1,000,000 Henderson China Shares issued in respect of the exercise of these share options immediately before the dates on which these share options were exercised was approximately HK\$4.62.

As at 30th June, 2004, share options granted under the Henderson China Share Option Scheme for a total of 3,000,000 shares in Henderson China remained outstanding, representing in aggregate approximately 0.6 per cent. of the existing issued share capital of Henderson China. These share options were granted to the following category of grantees:

| Category of Grantees | Number of<br>Grantees | Number of<br>share options |
|----------------------|-----------------------|----------------------------|
| Directors            | 2                     | 3,000,000                  |

Save as disclosed above, no share options under the Henderson China Share Option Scheme had been granted, exercised, cancelled or lapsed during the year ended 30th June, 2004.

Except for the above, at no time during the year was the Company or any of its holding companies, subsidiary companies or fellow subsidiaries a party to any arrangement to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

## Substantial Shareholders' and Others' Interests

As at 30th June, 2004, the interests and short positions of every person, other than Directors of the Company, in the shares and underlying shares of the Company as recorded in the register required to be kept under Section 336 of the SFO were as follows:

### Long Positions

|   | No. of shares<br>in which interested | %<br>Interest |
|---|--------------------------------------|---------------|
|   |                                      |               |
| Substantial Shareholders:                   |                                      |               |
| Rimmer (Cayman) Limited (Note 1)            | 1,122,938,300                        | 61.88         |
| Riddick (Cayman) Limited (Note 1)           | 1,122,938,300                        | 61.88         |
| Hopkins (Cayman) Limited (Note 1)           | 1,122,938,300                        | 61.88         |
| Henderson Development Limited (Note 1)      | 1,122,745,800                        | 61.87         |
| Glorious Asia S.A. (Note 1)                 | 538,437,300                          | 29.67         |
| Believegood Limited (Note 1)                | 222,045,300                          | 12.24         |
| Deveen other them Substantial Chevelaldover |                                      |               |
| Person other than Substantial Shareholders: |                                      |               |
| Cameron Enterprise Inc. (Note 1)            | 145,090,000                          | 8.00          |

### Notes:

Of these shares, (i) 570,743,800 shares were owned 1 by Henderson Development Limited ("HD"); (ii) 7,092,000 shares and 870,100 shares were respectively owned by Sandra Investment Limited and Mightygarden Limited, both of which were wholly-owned subsidiaries of HD; (iii) 222,045,300 shares, 145,090,000 shares, 61,302,000 shares, 55,000,000 shares and 55,000,000 shares were respectively owned by Believegood Limited, Cameron Enterprise Inc., Prosglass Investment Limited, Fancy Eye Limited and Spreadral Limited, all of which were wholly-owned subsidiaries of Glorious Asia S.A. which in turn was 100% held by HD; (iv) 5,602,600 shares were owned by Superfun Enterprises Limited, a wholly-owned subsidiary of The Hong Kong and China Gas Company Limited ("China Gas") which was 36.72% held by Henderson Investment Limited ("HI"). HI was 73.48% held by Henderson Land Development Company Limited ("HL") which in turn was 61.87%

held by HD; and (v) 192,500 shares were owned by Fu Sang Company Limited ("Fu Sang"). Hopkins (Cayman) Limited ("Hopkins") as trustee of a unit trust (the "Unit Trust") owned all the issued ordinary shares of HD and Fu Sang. Rimmer (Cayman) Limited ("Rimmer") and Riddick (Cayman) Limited ("Riddick"), as trustees of respective discretionary trusts, held units in the Unit Trust. The entire issued share capital of Hopkins, Rimmer and Riddick were owned by Dr. Lee Shau Kee. Dr. Lee Shau Kee was taken to be interested in these shares by virtue of the Securities and Futures Ordinance ("SFO"). As directors of the Company and discretionary beneficiaries of two discretionary trusts holding units in the Unit Trust, Mr. Lee Ka Kit and Mr. Lee Ka Shing were taken to be interested in these shares by virtue of the SFO. As director of the Company and the spouse of a discretionary beneficiary of two discretionary trusts holding units in the Unit Trust, Mr. Li Ning was taken to be interested in these shares by virtue of the SFO.

- 2 Mr. Lee Tat Man was the beneficial owner of these shares.
- 3 Mr. Lo Tak Shing was the beneficial owner of these shares.
- 4 Mrs. Lee Pui Ling, Angelina was the beneficial owner of these shares.
- 5 These shares were owned by the wife of Mr. Kan Fook Yee.
- 6 Of these shares, Mr. Lee King Yue was the beneficial owner of 26,400 shares, and for the remaining 36,300 shares, (i) 16,500 shares were owned by his wife; and (ii) 19,800 shares were held by Ngan Hei Development Company Limited which was 50% each owned by Mr. Lee King Yue and his wife.
- 7 Madam Fung Lee Woon King was the beneficial owner of these shares.
- 8 Mr. Leung Sing was the beneficial owner of these shares.
- 9 Mr. Ho Wing Fun was the beneficial owner of these shares.
- 10 These shares were owned by the wife of Mr. Woo Ka Biu, Jackson.
- Of these shares, Dr. Lee Shau Kee was the beneficial owner of 34,779,936 shares, and for the remaining 2,075,859,007 shares, (i) 802,854,200 shares, 602,168,418 shares, 363,328,900 shares, 217,250,000 shares and 84,642,341 shares were respectively owned by Banshing Investment Limited, Markshing Investment Limited, Covite Investment Limited, Gainwise Investment Limited and Darnman Investment Limited, all of which were wholly-owned subsidiaries of Kingslee S.A. which in turn was 100% held by HL; and (ii) 5,615,148 shares were owned by Fu Sang. Dr. Lee Shau Kee was taken to be interested in HL and Fu

Sang as set out in Note 1 and HI by virtue of the SFO. As directors of the Company and discretionary beneficiaries of two discretionary trusts holding units in the Unit Trust, Mr. Lee Ka Kit and Mr. Lee Ka Shing were taken to be interested in these shares by virtue of the SFO. As director of the Company and the spouse of a discretionary beneficiary of two discretionary trusts holding units in the Unit Trust, Mr. Li Ning was taken to be interested in these shares by virtue of the SFO.

- 12 Mr. Lee Tat Man was the beneficial owner of these shares.
- 13 Mr. Lo Tak Shing was the beneficial owner of these shares.
- 14 Of these shares, Mr. Lee King Yue was the beneficial owner of 959,028 shares, and the remaining 42,711 shares were owned by his wife.
- 15 Mr. Leung Sing was the beneficial owner of these shares.
- 16 Mr. Ho Wing Fun was the beneficial owner of these shares.

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Of these shares, 175,000,000 shares, 75,233,977 shares and 74,900,000 shares were respectively owned by Primeford Investment Limited, Timsland Limited and Quantum Overseas Limited, all of which were wholly-owned subsidiaries of Brightland Enterprises Limited which in turn was 100% held by HL. Dr. Lee Shau Kee was taken to be interested in HL as set out in Note 1 and Henderson China Holdings Limited ("HC") by virtue of the SFO. As directors of the Company and discretionary beneficiaries of two discretionary trusts holding units in the Unit Trust, Mr. Lee Ka Kit and Mr. Lee Ka Shing were taken to be interested in these shares by virtue of the SFO. As director of the Company and the spouse of a discretionary beneficiary of two discretionary trusts holding units in the Unit Trust, Mr. Li Ning was taken to be interested in these shares by virtue of the SFO.

- 18 Mr. Woo Ka Biu, Jackson was the beneficial owner of these shares.
- 19 Of these shares, Dr. Lee Shau Kee was the beneficial owner of 173,898 shares, and for the remaining 4,244,996,094 shares, (i) 902,700,000 shares were owned by Technology Capitalization Limited, a wholly-owned subsidiary of Towngas Investment Company Limited which in turn was 100% held by China Gas; (ii) 3,333,213,616 shares were owned by Felix Technology Limited, a wholly-owned subsidiary of Best Selection Investments Limited which in turn was 100% held by HI; (iii) 4,014,271 shares, 1,816,644 shares, 1,714,027 shares, 1,086,250 shares and 423,211 shares were respectively owned by Banshing Investment Limited, Markshing Investment Limited, Covite Investment Limited, Gainwise Investment Limited and Darnman Investment Limited, all of which were wholly-owned subsidiaries of Kingslee S.A. which in turn was 100% held by HL; and (iv) 28,075 shares were owned by Fu Sang. Dr. Lee Shau Kee was taken to be interested in China Gas. HI, HL and Fu Sang as set out in Notes 1, 11 and 26 and Henderson Cyber Limited by virtue of the SFO. As directors of the Company and discretionary beneficiaries of two discretionary trusts holding units in the Unit Trust, Mr. Lee Ka Kit and Mr. Lee Ka Shing were taken to be interested in these shares by virtue of the SFO. As director of the Company and the spouse of a discretionary beneficiary of two discretionary trusts holding units in the Unit Trust, Mr. Li Ning was taken to be interested in these shares by virtue of the SFO.
- 20 Mr. Lee Tat Man was the beneficial owner of these shares.
- 21 Mr. Lo Tak Shing was the beneficial owner of these shares.

### Winning Centre, San Po Kong

Total G.F.A.: Approx. 150,000 sq.ft.; 100% owned by the Group. This is a 24-storey industrial building.

- 22 Mr. Lam Ko Yin, Colin was the beneficial owner of these shares.
- 23 Of these shares, Mr. Lee King Yue was the beneficial owner of 4,795 shares, and the remaining 588 shares were owned by his wife.
- 24 Mr. Leung Sing was the beneficial owner of these shares.
- 25 Mr. Ho Wing Fun was the beneficial owner of these shares.
- 26 Of these shares, Dr. Lee Shau Kee was the beneficial owner of 3,226,174 shares, and for the remaining 2,157,017,776 shares, (i) 1,159,024,597 shares, 484,225,002 shares and 429,321,946 shares were respectively owned by Disralei Investment Limited, Medley Investment Limited and Macrostar Investment Limited, all of which were whollyowned subsidiaries of Timpani Investments Limited which was 100% held by HI; (ii) 3,966,472 shares were owned by Mightygarden Limited, a whollyowned subsidiary of HD; and (iii) 80,479,759 shares were owned by Fu Sang. Dr. Lee Shau Kee was taken to be interested in HI, HD and Fu Sang as set out in Notes 1 and 11 and China Gas by virtue of the SFO. As directors of the Company and discretionary beneficiaries of two discretionary trusts holding units in the Unit Trust. Mr. Lee Ka Kit and Mr. Lee Ka Shing were taken to be interested in these shares by virtue of the SFO. As director of the Company and the spouse of a discretionary beneficiary of two discretionary trusts holding units in the Unit Trust, Mr. Li Ning was taken to be interested in these shares by virtue of the SFO.



- 27 Of these shares. Dr. Lee Shau Kee was the beneficial owner of 7,799,220 shares, and for the remaining 111,636,090 shares, (i) 23,400,000 shares each were respectively owned by Graf Investment Limited, Mount Sherpa Limited and Paillard Investment Limited, all of which were wholly-owned subsidiaries of Pataca Enterprises Limited which in turn was 100% held by HI: and (ii) 41.436.090 shares were held by Wiselin Investment Limited, a wholly-owned subsidiary of Max-mercan Investment Limited which in turn was 100% held by HI. Dr. Lee Shau Kee was taken to be interested in HI as set out in Note 11 and Hong Kong Ferry (Holdings) Company Limited by virtue of the SFO. As directors of the Company and discretionary beneficiaries of two discretionary trusts holding units in the Unit Trust, Mr. Lee Ka Kit and Mr. Lee Ka Shing were taken to be interested in these shares by virtue of the SFO. As director of the Company and the spouse of a discretionary beneficiary of two discretionary trusts holding units in the Unit Trust, Mr. Li Ning was taken to be interested in these shares by virtue of the SFO.
- 28 Mr. Lam Ko Yin, Colin was the beneficial owner of these shares.
- 29 Madam Fung Lee Woon King was the beneficial owner of these shares.
- 30 Mr. Leung Hay Man was the beneficial owner of these shares.
- 31 Of these shares, 100,612,750 shares, 79,121,500 shares and 72,435,000 shares were respectively owned by Higgins Holdings Limited, Multiglade Holdings Limited and Threadwell Limited, all of which were wholly-owned subsidiaries of Avnbury Investments Limited which in turn was 100% held by HI. Dr. Lee Shau Kee was taken to be interested in HI as set out in Note 11 and Miramar Hotel and Investment Company, Limited by virtue of the SFO. As directors of the Company and discretionary beneficiaries of two discretionary trusts holding units in the Unit Trust, Mr. Lee Ka Kit and Mr. Lee Ka Shing were taken to be interested in these shares by virtue of the SFO. As director of the Company and the spouse of a discretionary beneficiary of

two discretionary trusts holding units in the Unit Trust, Mr. Li Ning was taken to be interested in these shares by virtue of the SFO.

- 32 These shares were owned by the wife of Mr. Kan Fook Yee.
- 33 Of these shares, Sir Po-shing Woo was the beneficial owner of 2,705,000 shares, and the remaining 2,455,000 shares were held by Fong Fun Company Limited which was 50% owned by Sir Po-shing Woo.
- 34 These shares were held by Hopkins as trustee of the Unit Trust.
- 35 These shares were held by Hopkins as trustee of the Unit Trust.
- 36 Of these shares, Dr. Lee Shau Kee was the beneficial owner of 35,000,000 shares, and the remaining 15,000,000 shares were owned by Fu Sang.
- 37 Of these shares, (i) 10,400 shares were owned by HL; (ii) 2,600 shares were owned by HD; and (iii) 13.000 shares were owned by Manifest Investments Limited which was 50% held by Wealth Sand Limited which in turn was 70% held by Firban Limited. Firban Limited was 50% held by each of Perfect Bright Properties Inc. and Furnline Limited, both of which were wholly-owned subsidiaries of Jetwin International Limited. Triton (Cayman) Limited as trustee of a unit trust owned all the issued share capital of Jetwin International Limited. Triumph (Cayman) Limited and Victory (Cayman) Limited, as trustees of respective discretionary trusts, held units in the unit trust. The entire share capital of Triton (Cayman) Limited, Triumph (Cayman) Limited and Victory (Cayman) Limited were owned by Dr. Lee Shau Kee who was taken to be interested in such shares by virtue of the SFO. As discretionary beneficiaries of the discretionary trusts holding units in such unit trust, Mr. Lee Ka Kit and Mr. Lee Ka Shing were taken to be interested in such shares by virtue of the SFO. As the spouse of a discretionary beneficiary of the discretionary trusts holding units in such unit trust, Mr. Li Ning was taken to be interested in such shares by virtue of the SFO.

- 38 These shares were held by Pearl Assets Limited which was 60% owned by Mr. Woo Ka Biu, Jackson.
- 39 These shares were held by Gilbert Investment Inc. which was wholly-owned by Mr. Leung Hay Man.
- 40 These shares were held by Coningham Investment Inc. which was wholly-owned by Fong Fun Investment Inc. of which 50% was owned by Sir Poshing Woo and 50% by his wife.
- 41 Of these shares, (i) 5,000 shares were owned by Applecross Limited which was wholly-owned by Mr. Lee Ka Kit; and (ii) 5,000 shares were owned by Henderson (China) Investment Company Limited, a wholly-owned subsidiary of Andcoe Limited which was wholly-owned by HC.
- 42 Madam Fung Lee Woon King was the beneficial owner of these shares.
- 43 Madam Fung Lee Woon King was the beneficial owner of these shares.
- 44 Of these shares, (i) 4,000 shares were owned by Applecross Limited which was wholly-owned by Mr. Lee Ka Kit; and (ii) 6,000 shares were owned by Henderson (China) Investment Company Limited, a wholly-owned subsidiary of Andcoe Limited which was wholly-owned by HC.
- 45 Of these shares, (i) 80 shares were owned by Tactwin Development Limited, a wholly-owned subsidiary of HL; (ii) 10 shares were owned by Henderson Finance Company Limited, a whollyowned subsidiary of HD; and (iii) 5 shares each were owned by Perfect Bright Properties Inc. and Furnline Limited, both of which were whollyowned subsidiaries of Jetwin International Limited.
- 46 The share was held by Bull City Limited which was50% owned by Mr. Lo Tak Shing.

- 47 These shares were owned by Quickcentre Properties Limited which was 50% each owned by Applecross Limited which was wholly-owned by Mr. Lee Ka Kit and Henderson (China) Investment Company Limited, a wholly-owned subsidiary of Andcoe Limited which was wholly-owned by HC.
- 48 Of these shares, (i) 5 shares were owned by Heleken Development Limited which was wholly-owned by Mr. Lee Ka Kit; and (ii) 5 shares were owned by Henderson (China) Investment Company Limited, a wholly-owned subsidiary of Andcoe Limited which was wholly-owned by HC.
- 49 Of these shares, (i) 3,038 shares were owned by HL; and (ii) 202 shares were owned by Allied Best Investment Limited which was 50% held by each of Perfect Bright Properties Inc. and Furnline Limited, both of which were wholly-owned subsidiaries of Jetwin International Limited.
- 50 Of these shares, (i) 1 share was owned by Applecross Limited which was wholly-owned by Mr. Lee Ka Kit; and (ii) 1 share was owned by Henderson (China) Investment Company Limited, a wholly-owned subsidiary of Andcoe Limited which was wholly-owned by HC.
- 51 Of these shares, (i) 25 shares were owned by Shine King International Limited which was whollyowned by Mr. Lee Ka Kit; and (ii) 75 shares were owned by Henderson (China) Investment Company Limited, a wholly-owned subsidiary of Andcoe Limited which was wholly-owned by HC.
- 52 Madam Fung Lee Woon King was the beneficial owner of the share.
- 53 Mr. Leung Sing was the beneficial owner of these shares.
- 54 The number of share options offered and accepted included the option to subscribe for 200,000 shares in Henderson Cyber Limited granted to the spouse of Mr. Li Ning.

## Interests in Contracts and Connected Transactions

During the year under review, the Group has entered into the following transactions and arrangements as described below with persons who are "connected persons" for the purposes of the Rules Governing the Listing of Securities ("Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange"):

- (1) (i) Under the terms of an agreement dated 15th March, 1996, the Group agreed to provide Henderson China Holdings Limited ("Henderson China") with finance, administration and accounting services as may be requested by Henderson China from time to time and the Group would be reimbursed by Henderson China in respect of such services at cost. For the year ended 30th June, 2004, payment made to the Group for the above services amounted to approximately HK\$2 million.
  - (ii) In relation to the spin-off of the Group's property development and property investment businesses in the PRC and the transfer of the Group's direct or indirect interests in certain PRC properties to Henderson China, the Group agreed to indemnify Henderson China in respect of any diminution in the value of Henderson China arising from, inter alia, PRC income tax and Land Appreciation Tax in accordance with an indemnity deed dated 15th March, 1996 between the Group and Henderson China. The

maximum value of the tax indemnities in respect of PRC income tax and Land Appreciation Tax had been estimated to be approximately HK\$2,583 million and HK\$1,921 million respectively. As at 30th June, 2004, approximately HK\$291.6 million and HK\$1.42 million in respect of the indemnities on income tax and Land Appreciation Tax respectively were accrued.

(iii) Henderson Real Estate Agency Limited, a wholly-owned subsidiary of the Company made advances from time to time to Henderson Investment Finance Limited, a wholly-owned subsidiary of Henderson Investment Limited, with interest chargeable on the balances outstanding from time to time based on Hong Kong Inter-bank Offer Rate ("HIBOR") quoted by banks. As at 30th June, 2004, an amount of approximately HK\$72 million was due by Henderson Investment Finance Limited to Henderson Real Estate Agency Limited.

- (iv) Henderson Finance Company Limited made advances from time to time to Henderson Real Estate Agency Limited, Choiform Limited, Jetkey Development Limited and Perfect Grand Development Limited, subsidiaries of the Company, with interest chargeable on the balances outstanding from time to time based on HIBOR quoted by banks. As at 30th June, 2004, the amounts of approximately HK\$4,609.8 million, HK\$41.6 million, HK\$26.1 million and HK\$125.3 million were due by Henderson Real Estate Agency Limited, Choiform Limited, Jetkey **Development Limited and Perfect** Grand Development Limited respectively to Henderson Finance Company Limited, which have been included in the accounts under "Amounts due to fellow subsidiaries".
- (v) Glorious Asia S.A., a wholly-owned subsidiary of Henderson Development Limited made advances from time to time to West Chelsea Holdings Co. Limited, a wholly-owned subsidiary of the Company, with interest chargeable on the balances outstanding from time to time based on HIBOR quoted by banks. As at 30th June, 2004, there was no outstanding balance due by West Chelsea Holdings Co. Limited to Glorious Asia S.A..

- (vi) Henderson Real Estate Agency Limited made advances from time to time to Henderson (China) Finance Limited, a wholly-owned subsidiary of Henderson China, with interest chargeable on the balances outstanding from time to time based on HIBOR quoted by banks. As at 30th June, 2004, an amount of approximately HK\$486.9 million was due by Henderson (China) Finance Limited to Henderson Real Estate Agency Limited.
- (vii) Henderson Real Estate Agency Limited made advances from time to time to Shellson International Limited, a nonwholly owned subsidiary of Henderson China, with interest chargeable on the balances outstanding from time to time based on HIBOR quoted by banks. As at 30th June, 2004, an amount of approximately HK\$181.4 million was due by Shellson International Limited to Henderson Real Estate Agency Limited.
- (viii) Henderson Finance Company Limited made advances from time to time to Shellson International Limited with interest chargeable on the balances outstanding from time to time based on HIBOR quoted by banks except for an interest free loan of HK\$200 million. As at 30th June, 2004, an amount of approximately HK\$222.6 million was due by Shellson International Limited to Henderson Finance Company Limited, which has been included in the accounts under "Amounts due to fellow subsidiaries".

- (ix) The management agreements and the construction agreements for the management and development of the properties of the Henderson Development Limited Group and the Henderson Investment Limited Group entered into by both Henderson Development Limited and Henderson Investment Limited with each of Henderson Real Estate Agency Limited and E Man Construction Company Limited, two wholly-owned subsidiaries of the Company, still subsisted at the financial year end.
- (2) At the extraordinary general meeting of the Company held on 22nd June, 1998, an ordinary resolution was passed by the independent shareholders of the Company to approve, inter alia, the provision of leasing agency and property management services by the Group (the "Continuing Connected Transactions") in respect of the commercial development and carparks of Metro City Plaza and Sheung Shui Centre, the property interests of which are represented by shares held by Champion York Limited, a wholly-owned subsidiary of Henderson Development Limited. The aggregate amount of the Continuing Connected Transactions as approved by the independent shareholders shall not exceed HK\$45 million per annum. For the year ended 30th June, 2004, the aggregate amount received by the Group in respect of the Continuing Connected Transactions which were based on normal commercial terms was approximately HK\$31 million.

The Hong Kong Stock Exchange has granted a waiver to the Company from strict compliance with the connected transaction requirements under the Listing Rules applicable to the Continuing Connected Transactions on the basis that:

- (i) (a) the Continuing Connected Transactions are entered into by the Group in the ordinary and usual course of its business and the aggregate amount received per annum by the Group thereunder will not exceed HK\$45 million;
  - (b) the Continuing Connected Transactions are entered into on normal commercial terms that are fair and reasonable so far as the Independent Shareholders are concerned; and
  - (c) details of the Continuing Connected Transactions are to be disclosed in the Company's next and subsequent published annual report in accordance with Rule 14.25(1)(A) to (D) of the Listing Rules;
- (ii) a Committee of the Independent Nonexecutive Directors of the Company shall review annually the Continuing Connected Transactions and confirm in the Company's annual report whether the Continuing Connected Transactions are conducted in the manner as stated in paragraph (i) above; and

(iii) the Auditors of the Company shall review annually the Continuing Connected Transactions and provide the Directors with a letter, with a copy to the Hong Kong Stock Exchange, confirming that the Continuing Connected Transactions (a) have received approval from the Board; (b) have been transacted in accordance with the pricing policies as stated in the Company's annual report for the period; and (c) have been entered into in accordance with the terms of the agreement(s) governing the Continuing Connected Transactions or, where there is no agreement, on terms no less favourable than terms available to (or from, as appropriate) independent third parties.

A Committee of Independent Non-executive Directors of the Company has reviewed and confirmed that the Continuing Connected Transactions have been entered into by the Group in accordance with the waiver conditions granted by the Hong Kong Stock Exchange as stated in paragraph (i) above.

The Auditors of the Company have also confirmed that the Continuing Connected Transactions have been conducted in the manner as stated in paragraph (iii) above.

Dr. Lee Shau Kee, Mr. Lee Ka Kit and Mr. Lee Ka Shing were taken to be interested in the transactions and contracts referred to in (1) and (2) above as a director (and as more particularly described in the section "Disclosure of Interests" above) of the Company's subsidiaries, Henderson Investment Limited and Henderson China and the Company's ultimate holding company, Henderson Development Limited. Mr. Li Ning was taken to be interested in the transactions and contracts referred to in (1) and (2) above as a director (and as more particularly described in the section "Disclosure of Interests" above) of the Company's subsidiaries, Henderson Investment Limited. Mr. Lee Ka Kit was further interested in the transactions referred to in (1)(vii) and (viii) above as a director and indirect shareholder of Shellson International Limited.

Mr. Lee Ka Kit, through companies owned or (3) controlled by him, has interests in five companies in which Henderson China is interested and through which Henderson China holds interests in five projects. Mr. Lee has 25 per cent. interest in Shellson International Limited holding the Beijing Henderson Centre, 50 per cent. interest in Perlin Development Limited holding the Shanghai Skycity, 50 per cent. interest in Quickcentre Properties Limited holding Lot 433 of Yanan Road West, 50 per cent. interest in Feswin Investment Limited holding Lot 470 of Wanping Road South and 40 per cent. interest in Henfield Properties Limited holding Lots 406-2, 406-3 and 406-4 of Hengfeng Road, with the remaining interests owned by members of the Henderson China Group. Mr. Lee Ka Kit is a Director of the Company.

Mr. Lee Ka Kit agreed to provide and has provided finance in the form of advances to these companies in proportion to his equity interests in these companies. An agreement entered into between Henderson China and Mr. Lee Ka Kit on 15th March, 1996 provided that all existing and future advances made by Henderson China and Mr. Lee Ka Kit to these companies would be unsecured, on the same basis and at the same interest rate or without interest. As at 30th June, 2004, the advances made by Mr. Lee Ka Kit to the Henderson China Group's non wholly-owned subsidiaries and associates amounted to approximately HK\$470.5 million and HK\$586.8 million respectively and from 1st January, 2003 to 30th June, 2004, no interest on the advances made by Mr. Lee Ka Kit to the associates was charged.

- During the year, a subsidiary of Henderson (4) Investment Limited made advances to Lucky Country Development Limited in which Mr. William Cheng Kai Man has a 50 per cent. interest. The remaining 50% interest is held by a subsidiary of Henderson Investment Limited. Dr. Lee Shau Kee, the Chairman of the Company, is the father-in-law of Mr. William Cheng Kai Man. Both the said subsidiary of Henderson Investment Limited and Mr. William Cheng Kai Man made advances in proportion to their equity interests in the company. All advances to the company are unsecured, repayable on demand and with interest on normal commercial terms.
- (5) As disclosed in the Company's announcement dated 2nd April, 2004, Beijing Henderson Properties Co., Ltd., in which Henderson China, a 65.32% owned

subsidiary of the Company, has an attributable 75% interest, has on 30th March, 2004 entered into a Tenancy Agreement with Beijing Henderson Yansha Development Store Limited Company (the "Tenant"), in which Mr. Li Siu Nam has an 80% interest, for the leasing of certain shop premises from 1st floor to 3rd floor of the shopping mall of Henderson Centre in Beijing, the People's Republic of China, for a term of three years at the monthly rent being an amount equal to 8% of the Tenant's monthly turnover. Under the tenancy agreement, Beijing Henderson Yansha Department Store Limited Company was entitled to a rent-free period of 6 months. Mr. Li Siu Nam is the brother of Dr. Lee Shau Kee, the chairman of the Company, As Mr. Li Siu Nam is a connected person of the Company, the Tenancy Agreement constitutes a continuing connected transaction of the Company under the Listing Rules. As a result of the rent-free period to which Beijing Henderson Yansha Department Store Limited Company was entitled, there was no rental income receivable by Beijing Henderson Properties Co., Ltd. in respect of this property from the commencement of the lease on 1st April, 2004 to the end of the financial year.

The Directors (including Independent Nonexecutive Directors) of the Company considered that the Tenancy Agreement was negotiated on an arm's length basis and was entered into on normal commercial terms and in the ordinary course of business of Beijing Henderson Properties Co., Ltd. and Beijing Henderson Yansha Department Store Limited Company and the terms of the Tenancy Agreement were fair and reasonable for Beijing Henderson Properties Co., Ltd.



A Committee of Independent Non-executive Directors of the Company has reviewed and confirmed that the transaction referred to above is (a) in accordance with the terms of the agreement relating to the transaction in question; (b) in the ordinary and usual course of business of the Company; (c) on normal commercial terms or on terms no less favourable than terms available to (or from) independent third parties; and (d) fair and reasonable so far as the shareholders of the Company are concerned.

The Auditors of the Company have also confirmed that the transaction received the approval of the Company's Board of Directors and that the transactions have been entered into in accordance with the terms of the agreement governing the transactions or where there is no such agreement on terms no less favourable than terms available to (or from) independent third parties.

(6) During the year, the Group made advances to the following non wholly-owned subsidiaries and associates as unsecured working capital repayable on demand:

> Best Homes Limited Choiform Limited Feswin Investment Limited Gain Base Development Limited Hang Seng Quarry Company Limited Harvest Development Limited Harvest Ocean Investment Limited

Henfield Properties Limited Heyield Estate Limited Lane Success Development Limited Lucky Country Development Limited Perlin Development Limited Primeland Investment Limited Quickcentre Properties Limited Riunite Enterprises Inc. Shellson International Limited Yieldway International Limited 20K Company Limited

Certain Directors of the Company or its subsidiaries have interests in the above companies. Both the Group and such Directors' associates made advances in proportion to their equity interests in the companies. The advances by the Group and the Directors' associates to the individual companies listed above were either both interest-bearing on identical normal commercial terms or both without interest.

(7) The material related party transactions set out in note 45 to the accounts on pages 133 and 134 constitute continuing connected transactions for which the disclosure requirements under the Listing Rules have been met.

Save as disclosed above, no other contracts of significance to which the Company, its holding company or any of its subsidiaries or fellow subsidiaries was a party, and in which a Director of the Company had a material interest, subsisted at the year end or at any time during the year.

## Directors' Interests in Competing Business

Pursuant to Rule 8.10 of the Listing Rules, the interests of Directors of the Company in businesses which might compete with the Group during the year ended 30th June, 2004 and as at 30th June, 2004 were as follows:

Dr. Lee Shau Kee, the Chairman of the Company, and Mr. Lee Ka Kit, Mr. Lee Ka Shing and Mr. Li Ning, Directors of the Company, have deemed interests and/or held directorships in companies engaged in the businesses of property investment and development in Hong Kong and Mainland China. As those companies which might have competing businesses with the Group were involved in the development and investment of properties of different types and/or in different locations, the Group has been operating independently of, and at arm's length from, the businesses of those companies.

## **Service Contracts**

None of the Directors has a service contract with the Company or any of its subsidiaries which is of a duration exceeding three years or which is not determinable by the employer within one year without payment of compensation (other than statutory compensation).

## Purchase, Sale or Redemption of the Company's Listed Securities

Except for the Share Placement in October of last year by the Company, neither the Company or any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities during the year.

### **Major Customers and Suppliers**

For the financial year ended 30th June, 2004:

- (1) the aggregate amount of purchases attributable to the Group's five largest suppliers represented less than 30 per cent. of the Group's total purchases.
- (2) the aggregate amount of turnover attributable to the Group's five largest customers represented less than 30 per cent. of the Group's total turnover.

### **Management Discussion and Analysis**

A management discussion and analysis of the Group's annual results is shown on pages 40 to 44.

### **Retirement Benefits Scheme**

The Group's Hong Kong employees participate in the Henderson Staff Provident Fund (the "Fund"), a defined contribution provident fund scheme as defined in the Occupational Retirement Schemes Ordinance or in another defined contribution scheme (the "Scheme") as mentioned below or in schemes (the "MPF Schemes") registered under the Mandatory Provident Fund Scheme Ordinance ("MPFO").

Contributions to the Fund are made by the participating employers at rates ranging from 4 per cent. to 6 per cent., and by the employees at 2 per cent., of the employees' basic monthly salaries. The portion of employers' contributions to which the employees are not entitled and which has been forfeited shall not be used to reduce the future contributions of the participating employers.

As for the Scheme, contributions are made by both the employers and the employees at the rate of 5 per cent. of the employees' basic monthly salaries. Forfeited contributions can be applied towards reducing the amount of future contributions payable by the employers. The amount of forfeited contributions of the Scheme utilised during the year was HK\$429,000 (2003: HK\$295,000). As at 30th June, 2004, the amount of forfeited contributions that could be utilised to reduce the Group's contributions to the Scheme totalled HK\$86,000 (2003: HK\$37,000).

No employees of the Group were eligible to join the Fund or the Scheme on or after 1st December, 2000.

Employees of the Group who are not members of the Fund and the Scheme participate in the MPF Schemes. In addition to the minimum benefits set out in the MPFO, the Group provides certain voluntary top-up benefits to employees participating in the MPF Schemes. The portion of employer's contributions to which the employees are not entitled and which has been forfeited can be used by the Group to reduce the future contributions. The total amount so utilised in the year ended 30th June, 2004 was HK\$797,000 (2003: HK\$385,000) and the balance available to be utilised as at 30th June, 2004 was HK\$35,000 (2003:

The Group also participates in the state-organised pension scheme operated by the Government of the PRC for its PRC employees and contributes a certain percentage of the employees' covered payroll to fund the benefits.

### **AIA Tower, North Point**

Total G.F.A.: Approx. 512,000 sq.ft.; 94.56% owned by the Group. This 44-storey commercial building is owned by the Group for rental purpose.

The Group's retirement costs charged to the profit and loss account for the year ended 30th June, 2004 were HK\$31,516,000 (2003: HK\$29,932,000).

## Revolving Credit Agreement with Covenants of the Controlling Shareholders

As disclosed in the Company's announcement dated 17th September, 2004, a wholly-owned subsidiary of the Company and a wholly-owned subsidiary of Henderson Investment Limited ("HI"), as several borrowers, have obtained a HK\$10,000,000,000 revolving credit facility that consists of a 5-year and a 7-year tranche in equal amount (the "Facility") from a syndicate of banks under the respective several guarantees given by the Company and HI.

In connection with the Facility, it will be an event of default if the Company ceases to own and control at least 51 per cent. of the issued equity share capital of HI or if either the Company or HI ceases to be ultimately controlled by Dr. Lee Shau Kee and/or his family and/or companies controlled by any of them or any trust in which Dr. Lee Shau Kee and/or his family and or companies controlled by any of them are beneficiaries. If any event of default occurs, the Facility may become due and payable on demand.



# Disclosure Pursuant to Rules 13.22 of the Listing Rules

FINANCIAL ASSISTANCE TO AFFILIATED COMPANIES As at 30th June, 2004, the issued share capital of the Company comprised 1,814,580,000 shares in the Company in issue. Based on the average closing price of the Company's shares of HK\$32.46 per share by reference to The Stock Exchange of Hong Kong Limited's daily quotation sheets for the trading days from 23rd June, 2004 to 29th June, 2004 (both days inclusive) being the five business days immediately preceding 30th June, 2004, the total market capitalisation of the Company was approximately HK\$58,901 million (the "Market Capitalisation") as at 30th June, 2004. As at 30th June, 2004, the Group had provided financial assistance to, and guarantees for certain affiliated companies amounting to HK\$14,482.2 million in aggregate exceeding 8 per cent. of the Market Capitalisation. Details of such financial assistance were disclosed in the announcement of the Company dated 14th June, 2004. In accordance with Rule 13.22 of the Listing Rules, the proforma combined balance sheet of and the Group's attributable interest in these affiliated companies as at 30th June, 2004 are set out as follows:

|                                       |                          | The Group's<br>attributable<br>interest<br>HK\$ million |
|---------------------------------------|--------------------------|---|
|                                       | Combined<br>HK\$ million |   |
| Non-current assets                    | 41,388                   | 13,731  |
| Current assets                        | 9,226                    | 3,045   |
| Current liabilities                   | (5,399)                  | (2,147)   |
| Net current assets                    | 3,827                    |   |
| Total assets less current liabilities | 45,215                   | 14,629  |
| Non-current liabilities               | (40,207)                 | (13,110)  |
| Net assets                            | 5,008                    | 1,519   |

| Yau Tong Bay Marine Lots & Associated Areas   | TTU De  |
|---|---------|
| Total G.F.A.: Approx. 9,700,000 sq.ft.; 19.01% owned by the Group.                          |         |
| The environmental impact assessments of both the reclamation and the proposed               | 1 Carat |
| development of this site were approved by the Director of Environment Protection            |         |
| Department in April 2002. The site is planned for the development of 38 residential towers. | Ser Com |



## **Audit Committee**

The Audit Committee was established in December 1998. The members of the Audit Committee are Mr. Leung Hay Man (Chairman), Mrs. Angelina Lee Pui Ling, Mr. Gordon Kwong Che Keung and Dr. Alex Wu Shu Chih, all of whom are Independent Nonexecutive Directors. The Audit Committee members have reviewed the interim and annual reports of the Group for the financial year under review and Audit Committee meetings were held twice during the financial year.

## **Public Float**

As at the date of this report, the Company has maintained the prescribed public float under the Listing Rules, based on the information that is publicly available to the Company and within the knowledge of the Directors.

## Auditors

A resolution for the re-appointment of KPMG as Auditors of the Company is to be proposed at the forthcoming annual general meeting.

### **Code of Best Practice and Model Code**

The Company has complied with the Code of Best Practice as set out in Appendix 14 to the Listing Rules on the Hong Kong Stock Exchange throughout the financial year ended 30th June, 2004, except that Non-executive Directors of the Company are not appointed for a specific term but are subject to retirement by rotation and reelection at the Company's annual general meetings in accordance with Article 116 of the Company's Articles of Association. The Company has adopted the Model Code of the Listing Rules as the code for dealing in securities of the Company by the Directors (the "Code"). Having made specific enquiry, the Company confirmed that all Directors have complied with the required standard as set out in the Code.

On behalf of the Board

**Lee Shau Kee** Chairman

Hong Kong, 23rd September, 2004