

# Notes to the Financial Statements

30th June 2004

## 1. BACKGROUND OF THE COMPANY AND PRINCIPAL ACTIVITIES

Techwayson Holdings Limited (the "Company") was incorporated in the Cayman Islands on 1st September 2000 as an exempted company with limited liability under the Companies Law (Revised) of the Cayman Islands. Its shares have been listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

The principal activities of the Company and its subsidiaries (collectively referred to as the "Group") are investment holding, design, supply and integration of automation and control systems.

## 2. PRINCIPAL ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these financial statements are set out below.

### (a) BASIS OF PREPARATION

The financial statements have been prepared in accordance with Statements of Standard Accounting Practice ("SSAP") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong, and the disclosure requirements of the Hong Kong Companies Ordinance and the Rules Governing the Listing of Securities on the Stock Exchange. The financial statements have been prepared under the historical cost convention.

In the current year, the Group has adopted, for the first time, the following SSAP issued by the HKICPA which are effective for accounting periods commencing on or after 1st January 2003:

SSAP 12 (revised)	:	Income taxes
SSAP 35	:	Government grant

The adoption of these standards has not had any significant impact on the results for the current or prior accounting periods. Accordingly, no prior period adjustment is required.

# Notes to the Financial Statements

30th June 2004

## 2. PRINCIPAL ACCOUNTING POLICIES *(Continued)*

### (b) BASIS OF CONSOLIDATION

The consolidated financial statements incorporate the financial statements of the Company and its subsidiaries made up to 30th June. The results of subsidiaries acquired or disposed of during the year are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate.

All significant intercompany transactions and balances within the Group are eliminated on consolidation.

### (c) GOODWILL

Positive goodwill arising on consolidation represents the excess of the cost of the acquisition over the Group's share of the fair value of the identifiable assets and liabilities acquired. In respect of acquisitions of subsidiaries and associates, positive goodwill is amortised to the consolidated income statement on a straight-line basis over its estimated useful life. Positive goodwill in respect of subsidiaries is stated in the consolidated balance sheet at cost less any accumulated amortisation and any impairment losses.

Negative goodwill arising on acquisition of subsidiaries represents the excess of the Group's share of the fair value of the identifiable assets and liabilities acquired over the cost of the acquisition. Negative goodwill is accounted for to the extent that negative goodwill relates to an expectation of future losses and expenses that are identified in the plan of acquisition and can be measured reliably, but which have not yet been recognised, it is recognised in the consolidated income statement when the future losses and expenses are recognised. Any remaining negative goodwill, but not exceeding the fair values of the non-monetary assets acquired, is recognised in the consolidated income statement over the weighted average useful life of those non-monetary assets that are depreciable/amortisable. Negative goodwill in excess of the fair values of the non-monetary assets acquired is recognised immediately in the consolidated income statement.

In respect of any negative goodwill not yet recognised in the consolidated income statement for subsidiaries, such negative goodwill is shown in the consolidated balance sheet as a deduction from assets in the same balance sheet classification as positive goodwill.

On disposal of a subsidiary, any attributable amount of purchased goodwill not previously amortised through the consolidated income statement is included in the calculation of the profit or loss on disposal.

# Notes to the Financial Statements

30th June 2004

## 2. PRINCIPAL ACCOUNTING POLICIES *(Continued)*

### (d) SUBSIDIARIES

A subsidiary is a company in which the Company directly or indirectly, controls more than 50% of its voting power or issued share capital or controls the composition of its board.

Investment in subsidiaries in the Company's balance sheet are stated at cost less provision for impairment loss, if necessary. The results of subsidiaries are accounted for by the Company to the extent of dividends received and receivable.

### (e) TURNOVER AND REVENUE RECOGNITION

The Group enters into contracts with customers on the sales of automation products and provision of project and technical services. Revenue is recognised in accordance with the accounting policies described in (i) and (ii) below. Advance payments received from customers are recorded as receipts in advance.

Revenue is recognised when the outcome of a transaction can be measured reliably and when it is probable that the economic benefits associated with the transaction will flow to the Group. Revenue is recognised on the following bases:

#### (i) Sales of automation products

Revenue from sales of automation products is recognised when the work is completed and the customer has accepted the goods together with the risks and rewards of ownership.

#### (ii) Provision of project and technical services

Revenue from the provision of project and technical services is recognised by reference to the stage of completion of the system integration work at the balance sheet date. Stage of completion is generally determined by reference to the services performed to date as a proportion of total services to be performed. In instances where the stage of completion is not identifiable, revenue from the provision of project and technical services is recognised on a straight-line basis over the period in which the project and technical work is performed.

The Group prepares project timetables for all contracts signed with its customers. Revenue from provision of project and technical services is recognised over the period of service set out in the project timetable. Project timetables are reviewed regularly. The effect of changes in the project timetable on the amount of revenue recognised is accounted for in the period in which the change is made.

# Notes to the Financial Statements

30th June 2004

## 2. PRINCIPAL ACCOUNTING POLICIES *(Continued)*

### (e) **TURNOVER AND REVENUE RECOGNITION** *(Continued)*

#### (iii) **Interest income**

Interest income is recognised on a time-proportion basis on the principal outstanding and at the rate applicable.

### (f) **SEGMENT REPORTING**

A segment is a distinguishable component of the Group that is engaged either in providing products or service (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

Inter-segment pricing is based on similar terms as those available to other external parties.

Segment revenue, expenses, results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis to that segment. Segment revenue, expenses, assets, and liabilities are determined before intercompany balances and intercompany transactions are eliminated as part of the consolidation process, except to the extent that such intercompany balances and transactions are between Group enterprises within a single segment.

Segment capital expenditure is the total cost incurred during the period to acquire segment assets (both tangible and intangible) that are expected to be used for more than one period.

Unallocated items mainly comprise financial and corporate assets, interest-bearing loans, borrowing, corporate and financing expenses.

### (g) **ADVERTISING AND PROMOTION**

Costs of advertising and promotion are expensed as incurred.

### (h) **DEFERRED SOFTWARE DEVELOPMENT COSTS**

Research expenditures are written off as incurred. Software development costs are also written off as incurred except for those incurred for specific projects which are deferred where recoverability can be foreseen with reasonable assurance and which comply with the following criteria: (i) the costs attributable to the product or process can be separately identified and measured reliably; (ii) the technical feasibility of the product or process can be demonstrated; (iii) there is intention to produce and market, or use, the product or process; (iv) the ability to produce or use the product or process can be demonstrated; (v) the existence of a market for the product or process or, if it is to be used internally rather than sold, its usefulness, can be demonstrated; and (vi) adequate resources exist, or their availability can be demonstrated, to complete the project and market or use the product or process.

# Notes to the Financial Statements

30th June 2004

## 2. PRINCIPAL ACCOUNTING POLICIES *(Continued)*

### (h) DEFERRED SOFTWARE DEVELOPMENT COSTS *(Continued)*

Deferred software development costs are stated at cost less accumulated amortisation and accumulated impairment losses.

Deferred software development costs are amortised on a straight-line basis over a period of not more than three years in which the related products or processes are available for sale or use.

### (i) PRODUCT WARRANTY

The Group provides for estimated warranty costs in the period in which the related sales are recognised. Such provision is based upon historical experience and management's estimate of the level of future claims. Claims exceeding amounts previously provided are recognised as an expense in the period in which the claims become known.

### (j) PROPERTY, PLANT AND EQUIPMENT AND DEPRECIATION

Property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Property, plant and equipment are depreciated at rates sufficient to write off their cost less residual value over their estimated useful lives on a straight-line basis. The principal annual rates are as follows:

Leasehold improvements	20% or over the lease term, if shorter
Equipment	18% to 20%
Furniture	18%
Motor vehicles	18%

Major costs incurred in restoring property, plant and equipment to their normal working condition are charged to the income statement. Improvements are capitalised and depreciated over their expected useful lives to the company.

The gain or loss on disposal of property, plant and equipment is the difference between the net sales proceeds and the carrying amount of the relevant asset, and is recognised in the income statement.

### (k) PROPERTY UNDER DEVELOPMENT

Property in the course of construction is carried at cost, less any identified impairment loss. Depreciation of this property commences when the property is ready for its intended use.

# Notes to the Financial Statements

30th June 2004

## 2. PRINCIPAL ACCOUNTING POLICIES *(Continued)*

### (l) IMPAIRMENT

At each balance sheet date, both internal and external sources of information are considered to assess whether there is any indication that assets are impaired. If any such indication exists, the recoverable amount of the asset is estimated and where relevant, an impairment loss is recognised to reduce the asset to its recoverable amount. Such impairment losses are recognised in the income statement except where the asset is carried at valuation and the impairment loss does not exceed the revaluation surplus for that same asset, in which case it is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, to the extent the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised as income immediately, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

### (m) INVENTORIES

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted-average method and includes costs of materials and, in the case of work-in-progress and finished goods, also direct labour. Net realisable value is based on estimated selling price in the ordinary course of business, less further costs expected to be incurred to completion and disposal. Provision is made for obsolete, slow-moving or defective items where appropriate.

When inventories are sold, the carrying amount of those inventories is recognised as an expense in the period in which the related revenue is recognised. The amount of any write-down of inventories to net realisable value and all losses of inventories are recognised as an expense in the period the write-down or loss occurs. The amount of any reversal of write-down of inventories, arising from an increase in net realisable value, is recognised as a reduction in the amount of inventories recognised as an expense in the period in which the reversal occurs.

### (n) Government grants

A government grant, including non-monetary grants at fair value, is not recognised until there is reasonable assurance that the Group will comply with the conditions attaching to it and that the grant will be received.

Government grant is recognised as income over the period necessary to match them with the related costs which they are intended to compensate.

Government grants relating to assets are included in non-current liabilities as deferred income and are credited to the income statement on a straight-line basis over the expected useful lives of the related assets.

# Notes to the Financial Statements

30th June 2004

## 2. PRINCIPAL ACCOUNTING POLICIES *(Continued)*

### (o) INVESTMENT IN SECURITIES

Investments in securities are recognised on a trade-date basis and are initially measured at cost.

Investment securities, which are securities held for an identified long-term strategic purpose, are measured at subsequent reporting dates at cost, as reduced by any impairment loss that is other than temporary.

### (p) BORROWING COSTS

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, are capitalised as part of the cost of those assets. Capitalisation of such borrowing costs ceases when the assets are substantially ready for their intended use.

All other borrowing costs are charged to the income statement in the year in which they are incurred.

### (q) PROVISION AND CONTINGENCIES

A provision is recognised when there is a present obligation, legal or constructive, as a result of a past event and it is probable (i.e. more likely than not) that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed regularly and adjusted to reflect the current best estimate. Where the effect of the time value of money is material, the amount of a provision is the present value of the expenditures expected to be required to settle the obligation.

Contingent liabilities are not recognised in the financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognised in the financial statements but disclosed when an inflow of economic benefits is probable.

### (r) OPERATING LEASES

Leases where substantially all the rewards and risks of ownership of assets remain with the leasing company are accounted for as operating leases. Rentals payables under such operating leases are accounted for in the income statement on a straight-line basis over the periods of the respective lease.

### (s) FOREIGN CURRENCY TRANSLATION

Individual companies within the Group maintain their books and records in the primary currencies of their respective operations ("functional currencies"). Transactions in other currencies during the year are translated into the respective functional currencies at the applicable rates of exchange prevailing at the time of the transactions. Monetary assets and liabilities denominated in other currencies are translated into the respective functional currencies at the applicable rates of exchange in effect at the balance sheet date. Exchange gains or losses are dealt with in the income statements of individual companies.

# Notes to the Financial Statements

30th June 2004

## 2. PRINCIPAL ACCOUNTING POLICIES *(Continued)*

### (s) FOREIGN CURRENCY TRANSLATION *(Continued)*

The Group prepares consolidated financial statements in Renminbi. On consolidation, the assets and liabilities of group companies with functional currencies other than Renminbi are translated into Renminbi at the rate of exchange in effect at the balance sheet date, while income and expense items are translated at the applicable average rates of exchange prevailing during the year. Exchange differences arising from such translations are dealt with as movements of cumulative translation adjustment. There were no material cumulative translation adjustments during the years ended 30th June 2003 and 2004.

### (t) RELATED PARTY

Two parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence.

### (u) INCOME TAX

Income tax comprises current and deferred tax. Income tax is recognised in the income statement, or in equity if it relates to items that are recognised in the same or a different period directly in equity.

Deferred tax is provided, using the liability method, on all temporary differences at the balance sheet date arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Tax rates enacted or substantively enacted by the balance sheet date are used to determine deferred tax.

Deferred tax liabilities are provided in full on all taxable temporary differences while deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised.

### (v) EMPLOYEE BENEFITS

(i) Salaries, annual bonuses, paid annual leave, leave passage and the cost to the Group of non-monetary benefits are accrued in the year in which the associated services are rendered by employees of the Group. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.

(ii) Contributions to Mandatory Provident Fund as required under the Hong Kong Mandatory Provident Fund Schemes Ordinance and a state-sponsored retirement plan organized by municipal government as stipulated by the regulations of the People's Republic of China (the "PRC") are recognized as an expense in the income statement as incurred, except to the extent that they are included in the cost of inventories not yet recognised as an expense.



# Notes to the Financial Statements

30th June 2004

## 3. TURNOVER AND REVENUE

Turnover and revenue consisted of:

	<b>2004</b> <i>RMB'000</i>	2003 <i>RMB'000</i>
Income from*		
– Sales of automation products	<b>354,573</b>	160,592
– Fees for project and technical services	<b>4,599</b>	1,219
	<hr/>	<hr/>
Total turnover	<b>359,172</b>	161,811
	<hr/>	<hr/>
Other revenue		
Reversal of warranty provision	–	39
Government grant	<b>307</b>	–
Sundry income	<b>357</b>	1,040
Interest income	<b>142</b>	54
	<hr/>	<hr/>
	<b>806</b>	1,133
	<hr/>	<hr/>
Total revenue	<b>359,978</b>	162,944
	<hr/>	<hr/>

\* *The Group's income excludes PRC value-added tax.*

Approximately 79% (2003: 77%) of the Group's turnover was made to top five customers for the year ended 30th June 2004.

## 4. SEGMENT REPORTING

Segment information is presented in respect of the Group's business and geographical segments. Business segment information is chosen as the primary reporting format because this is more relevant to the Group in making operating and financial decisions.

### Business segments

To facilitate a meaningful presentation of the Group's business and revenues, the Group has changed its presentation for business segment reporting from "building automation" and "industrial automation" in the previous year to "automation products" and "project and technical services" for the year ended 30th June, 2004. The change in basis was necessary because of the Group's effort to develop its own product TCS and distribution of automation products for other international brands and at the same time to develop project and technical support services. Arising from the change, which does not represent a change in accounting policy, the comparative figures for the previous year have been restated to conform with the current year presentation of accounts.

# Notes to the Financial Statements

30th June 2004

## 4. SEGMENT REPORTING *(Continued)*

### Business segments *(Continued)*

Segment information about these businesses for the year is presented below:

	Automation products <i>RMB'000</i>	Project and technical services <i>RMB'000</i>	Consolidated <i>RMB'000</i>
For the year ended 30th June 2004			
<b>Revenue</b>	<b>354,573</b>	<b>4,599</b>	<b>359,172</b>
<b>Segment results</b>	<b>37,079</b>	<b>1,144</b>	<b>38,223</b>
Sundry income			499
Unallocated expenses			(20,894)
Profit from operations			17,828
Finance costs			(3,024)
Profit before taxation			14,804
Taxation			(3,883)
Profit after taxation			10,921
<b>Balance sheet</b>			
<b>Assets</b>			
Segment assets	214,678	6,404	221,082
Unallocated assets			134,043
Consolidated total assets			355,125

# Notes to the Financial Statements

30th June 2004

## 4. SEGMENT REPORTING (Continued)

### Business segments (Continued)

	Automation products RMB'000	Project and technical services RMB'000	Consolidated RMB'000
For the year ended 30th June 2004 (Continued)			
<b>Liabilities</b>			
Segment liabilities	(128,298)	(268)	(128,566)
Unallocated liabilities			(33,786)
			<hr/>
Consolidated total liabilities			(162,352)
<b>Other information</b>			
Amortisation of deferred software development costs	9,546	-	9,546

# Notes to the Financial Statements

30th June 2004

## 4. SEGMENT REPORTING *(Continued)*

### Business segments *(Continued)*

	Automation products <i>RMB'000</i>	Project and technical services <i>RMB'000</i>	Consolidated <i>RMB'000</i>
For the year ended 30th June 2003			
<b>Revenue</b>	160,592	1,219	161,811
<b>Segment results</b>	41,619	870	42,489
Sundry income			1,133
Unallocated expenses			(13,776)
Profit from operations			29,846
Impairment loss on investment securities			(16,324)
Finance costs			(456)
Profit before taxation			13,066
Taxation			(3,443)
Profit after taxation			9,623
<b>Balance sheet</b>			
<b>Assets</b>			
Segment assets	158,635	732	159,367
Unallocated assets			174,230
Consolidated total assets			333,597

# Notes to the Financial Statements

30th June 2004

## 4. SEGMENT REPORTING (Continued)

### Business segments (Continued)

	Automation products RMB'000	Projects and technical services RMB'000	Consolidated RMB'000
For the year ended 30 June 2003 (Continued)			
<b>Liabilities</b>			
Segment results	(122,659)	(654)	(123,313)
Unallocated liabilities			<u>(28,432)</u>
Consolidated total liabilities			<u><u>(151,745)</u></u>
<b>Other information</b>			
Amortisation of deferred software development costs	4,945	–	4,945

### Geographical segments

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers. Segment assets and capital expenditure are based on the geographical location of assets.

	2004 RMB'000	2003 RMB'000
Revenue from external customers		
PRC (including Hong Kong and Macau)	<b>133,414</b>	62,690
Malaysia	<b>65,641</b>	–
Singapore	–	65,327
Taiwan	–	20,300
Korea	<b>160,117</b>	13,494
	<u><b>359,172</b></u>	<u>161,811</u>

All segment assets and capital expenditures are in the PRC (including Hong Kong).

# Notes to the Financial Statements

30th June 2004

## 5. FINANCE COSTS

	<b>2004</b> <i>RMB'000</i>	2003 <i>RMB'000</i>
Interest on bank borrowings and overdraft wholly repayable within 5 years	<b>2,687</b>	172
Interest on other borrowings wholly repayable after 5 years	<b>337</b>	284
	<b>3,024</b>	456

## 6. PROFIT BEFORE TAXATION

Profit before taxation is stated after charging the following:

	<b>2004</b> <i>RMB'000</i>	2003 <i>RMB'000</i>
Staff costs		
Salaries and allowances (including directors' emoluments)	<b>8,988</b>	7,544
Contributions to defined contribution plan	<b>544</b>	503
	<b>9,532</b>	8,047
<i>Less: Amount included in research and development expenditures</i>	<b>(807)</b>	(172)
	<b>8,725</b>	7,875
Operating lease rentals of premises	<b>2,357</b>	1,711
Research and development expenditures	<b>1,234</b>	524
Advertising and promotion costs	<b>190</b>	90
Depreciation of property, plant and equipment	<b>1,276</b>	1,228
Amortisation of deferred software development costs	<b>9,546</b>	4,945
	<b>10,822</b>	6,173
<i>Less: Amount included in research and development expenditures</i>	<b>(317)</b>	(264)
	<b>10,505</b>	5,909
Professional fees in respect of listing of the Company's shares on the Main Board of the Stock Exchange by way of introduction	<b>–</b>	4,116
Loss on disposal of property, plant and equipment	<b>335</b>	43
Auditors' remuneration	<b>360</b>	339

# Notes to the Financial Statements

30th June 2004

## 7. DIRECTORS' AND SENIOR EXECUTIVES' EMOLUMENTS

(a) Details of directors' emoluments are:

	<b>2004</b> <i>RMB'000</i>	2003 <i>RMB'000</i>
Fees for executive directors	–	–
Fees for non-executive directors	<b>254</b>	223
Other emoluments for executive directors		
– Basic salaries and allowances	<b>935</b>	1,043
– Contributions to pension scheme	<b>19</b>	14
	<b>1,208</b>	1,280

During the year, four directors waived emoluments of RMB1,003,748 (2003: Two with amount RMB678,000). No incentive payment for joining the Group or compensation for loss of office was paid or payable to any director during the year (2003: Nil).

The emoluments of all directors for the year ended 30th June 2004 (2003: All) fall within the band of nil to RMB1,060,000 (equivalent of HK\$1,000,000).

# Notes to the Financial Statements

30th June 2004

## 7. DIRECTORS' AND SENIOR EXECUTIVES' EMOLUMENTS *(Continued)*

### (b) Individuals with highest emoluments

Of the five individuals with the highest emoluments, one (2003: one) is a director whose emoluments are disclosed in Note 7(a). The aggregate of the emolument in respect of the other four (2003: four) individuals are as follows:

	<b>2004</b>	2003
	<b>RMB'000</b>	RMB'000
Basic salaries and allowances	<b>2,142</b>	1,360
Contributions to pension scheme	<b>57</b>	25
	<b>2,199</b>	1,385
Number of directors	<b>1</b>	1
Number of employees	<b>4</b>	4
	<b>5</b>	5

During the year, no emoluments were paid to the five highest paid individuals (including directors and other employees) as inducement to join or upon joining the Group or as compensation for loss of office (2003: Nil)

The emoluments of all of the five highest paid individuals (including directors and other employees) for the year ended 30th June 2004 (2003: four) fall within the band of nil to RMB1,060,000 (equivalent of HK\$1,000,000).

## 8. TAXATION

Taxation consisted of:

	<b>2004</b>	2003
	<b>RMB'000</b>	RMB'000
Current taxation		
– PRC enterprise income tax	<b>738</b>	1,874
– Hong Kong profits tax	<b>3,145</b>	106
– Macau complementary profits tax	<b>–</b>	1,463
	<b>3,883</b>	3,443



# Notes to the Financial Statements

30th June 2004

## 8. TAXATION *(Continued)*

### (a) Overseas income tax

The Company is incorporated in the Cayman Islands and is exempted from taxation in the Cayman Islands until 2020. The Company's subsidiaries established in the British Virgin Islands are incorporated under the International Business Companies Acts of the British Virgin Islands and, accordingly, are exempted from payment of British Virgin Islands income taxes.

### (b) Hong Kong profits tax

Hong Kong profits tax has been provided at the rate of 17.5% (2003: 17.5%) on the estimated assessable profit earned by a subsidiary operated in Hong Kong for the year.

### (c) PRC enterprise income tax

Taxation arising in the PRC is calculated at the rates prevailing in the PRC.

Techwayson Industrial Limited, being a High-Tech enterprise and a wholly-owned subsidiary of the Company established and operated in a special economic zone of the PRC, is normally subject to the PRC enterprise income tax at a rate of 15%. However, it is exempted from the PRC enterprise income tax for two years starting from the first year of profitable operations after offsetting prior year losses, followed by a 50% reduction in the tax rate for the next six years.

The tax exemption period expired on 31st December, 2000 and thereafter, Techwayson Industrial Limited is subject to the PRC enterprise income tax at 7.5% for 3 years until 31st December 2003, and another 3 years until 31st December, 2006 provided it continues to qualify as a High-Tech enterprise.

### (d) Macau complementary profits tax

Macau complementary profits tax has been calculated at 15% on the estimated assessable profits arising in Macau.

# Notes to the Financial Statements

30th June 2004

## 8. TAXATION *(Continued)*

### (e) Reconciliation between tax expense and accounting profit at applicable tax rates:

	<b>2004</b>	2003
	<b>RMB'000</b>	RMB'000
Profit before tax	<b>14,804</b>	13,066
Notional tax on profit tax, calculated at the rates applicable to profits the countries concerned	<b>2,591</b>	2,287
Tax effect of non-deductible expenses	<b>407</b>	3,928
Tax effect of non-taxable revenue	<b>(3,511)</b>	(1)
Tax effect of unused tax losses not recognised	<b>711</b>	(138)
Tax effect of HKGAAP adjustments	<b>3,685</b>	(2,633)
Actual tax expense	<b>3,883</b>	3,443

There was no significant unprovided deferred taxation for the year ended 30th June 2004 (2003: Nil).

## 9. PROFIT ATTRIBUTABLE TO SHAREHOLDERS

The consolidated profit attributable to shareholders included a profit of approximately RMB8,419,000 (2003: loss of approximately RMB22,365,000) which has been dealt with in the financial statements of the Company.

## 10. EARNINGS PER SHARE

The calculation of basic earnings per share for the year ended 30th June 2004 is based on the consolidated profit attributable to shareholders of RMB10,921,000 (2003: RMB9,623,000) and the weighted average number of 350,000,000 shares (2003: 350,000,000 shares) in issue during the year.

No diluted earnings per share is presented as there were no potential dilutive ordinary shares in issue during the year ended 30th June 2004 (2003: Nil).

# Notes to the Financial Statements

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## 11. PROPERTY, PLANT AND EQUIPMENT

	The Group					2003 Total RMB'000
	2004					
	Leasehold improvements RMB'000	Equipment RMB'000	Furniture RMB'000	Motor vehicles RMB'000	Total RMB'000	
<b>Cost</b>						
Beginning of year	367	4,167	720	1,172	6,426	6,335
Additions	865	2,896	118	309	4,188	839
Disposals	-	(1,039)	(240)	-	(1,279)	(748)
End of year	<u>1,232</u>	<u>6,024</u>	<u>598</u>	<u>1,481</u>	<u>9,335</u>	<u>6,426</u>
<b>Accumulated depreciation and impairment loss</b>						
Beginning of year	46	3,077	243	510	3,876	3,345
Provision for the year	231	726	80	239	1,276	1,228
Disposals	-	(596)	(130)	-	(726)	(697)
End of year	<u>277</u>	<u>3,207</u>	<u>193</u>	<u>749</u>	<u>4,426</u>	<u>3,876</u>
<b>Net book value</b>						
End of year	<u>955</u>	<u>2,817</u>	<u>405</u>	<u>732</u>	<u>4,909</u>	<u>2,550</u>
Beginning of year	<u>321</u>	<u>1,090</u>	<u>477</u>	<u>662</u>	<u>2,550</u>	<u>2,990</u>

# Notes to the Financial Statements

30th June 2004

## 12. PROPERTY UNDER DEVELOPMENT

	The Group			2003 Total RMB'000
	2004		Total RMB'000	
	Land cost RMB'000	Development cost RMB'000		
Beginning of year	2,028	66,263	68,291	11,886
Additions during the year	–	–	–	56,405
End of year	<b>2,028</b>	<b>66,263</b>	<b>68,291</b>	68,291

The property under development is located in the PRC and the Group has obtained the land use right certificate for the leasehold land with a lease period of 50 years commenced January 2003.

## 13. DEFERRED SOFTWARE DEVELOPMENT COSTS

	The Group	
	2004 RMB'000	2003 RMB'000
<b>Cost</b>		
Beginning of year	34,637	34,637
Additions	–	–
End of year	<b>34,637</b>	34,637
<b>Accumulated amortisation and impairment</b>		
Beginning of year	15,891	10,946
Amortisation for the year	9,546	4,945
End of year	<b>25,437</b>	15,891
<b>Net book value</b>		
End of year	<b>9,200</b>	18,746
Beginning of year	<b>18,746</b>	23,691

The directors of the Company are of the opinion that the deferred software under development will generate revenue and profit (after considering normal selling costs) in the foreseeable future adequate to recover the related development costs.

# Notes to the Financial Statements

30th June 2004

## 14. INVESTMENTS IN SECURITIES

	The Group	
	2004	2003
	RMB'000	RMB'000
Investment securities		
Equity securities – Unlisted, at cost	51,940	51,940
Less: Impairment loss	(16,324)	(16,324)
	<u>35,616</u>	<u>35,616</u>

Investment securities represent the Group's 18.52% holding of the registered capital of Tongling Huarui Electronic Materials Company Limited ("Tongling Huarui"), a company incorporated in the PRC.

In 2003, the directors of the Company have considered the carrying value of the investments in Tongling Huarui with reference to the valuation report dated 11th September 2003 prepared by Sallmanns (Far East) Limited, an independent professional valuer, in respect of the value of Tongling Huarui as at 30th June 2003. On this basis, the directors of the Company identified an impairment loss of RMB 16,324,000 on the investment securities.

The underlying value of the investment securities is, in the opinion of the Company's directors, not less than their carrying value as at 30th June 2004.

## 15. INVESTMENT IN SUBSIDIARIES

	The Company	
	2004	2003
	RMB'000	RMB'000
Unlisted shares, at cost	67,638	67,638
Due from subsidiaries	56,903	47,266
	<u>124,541</u>	<u>114,904</u>
Due to subsidiaries	<u>12,049</u>	<u>10,373</u>

Amounts due from subsidiaries are unsecured, non-interest bearing and not repayable until the subsidiaries are financially capable to do so.

# Notes to the Financial Statements

30th June 2004

## 15. INVESTMENT IN SUBSIDIARIES *(Continued)*

Details of subsidiaries as at 30th June 2004 are as follows:

Name of company	Place of incorporation/ operation	Issued and fully paid share capital	Percentage of equity interest attributable to the Group		Principal activities
			Directly	Indirectly	
Usualink Development Limited	British Virgin Islands/ British Virgin Islands	US\$1,250	100%	–	Investment holding
Techwayson Industrial Limited *	PRC/PRC	HK\$10,000,000	–	100%	Design, supply and integration of automation and control systems
Techwayson Management Limited	Hong Kong/ Hong Kong	HK\$10,000	100%	–	Provision of management services
Techwayson Enterprises Limited	British Virgin Islands/ PRC	US\$100	100%	–	Design and integration of automation and control systems
Techwire Enterprises Limited	British Virgin Islands/ British Virgin Islands	US\$100	100%	–	Investment holding
Techwayson Automation Limited (formerly known as Techwayson Trading Limited)	Hong Kong/ Hong Kong	HK\$10,000	100%	–	Trading of automation products
Realtop Limited	British Virgin Islands/ British Virgin Islands	US\$100	100%	–	Investment holding
Hiwayson Technology Limited*	PRC/PRC	HK\$10,000,000	–	100%	Design, supply and integration of automation and control systems

\* *Techwayson Industrial Limited and Hiwayson Technology Limited are wholly foreign owned enterprises established in a special economic zone of Mainland China to be operated for 15 years up to September 2012 and 20 years up to June 2023 respectively.*

# Notes to the Financial Statements

30th June 2004

## 16. INVENTORIES

	The Group	
	2004	2003
	<i>RMB'000</i>	<i>RMB'000</i>
Raw materials	5,624	78
Work in progress	2,430	2,198
Merchandises	306	9,703
	<u>8,360</u>	<u>11,979</u>

None of the inventories were stated at net realisable value (2003: Nil).

## 17. PREPAYMENT, DEPOSITS AND OTHER CURRENT ASSETS

	The Group	
	2004	2003
	<i>RMB'000</i>	<i>RMB'000</i>
Purchase deposit	2,621	46,627
Prepayment	258	1,258
Utility and rental deposit	464	459
Other receivable	115,385	841
	<u>118,728</u>	<u>49,185</u>

## 18. TRADE RECEIVABLES AND BILLS RECEIVABLE

Trade receivables and bills receivable consisted of:

	The Group	
	2004	2003
	<i>RMB'000</i>	<i>RMB'000</i>
Trade receivables	82,827	65,950
Retention monies receivable *	3,522	1,380
	<u>86,349</u>	<u>67,330</u>
Bills receivable	<u>1,123</u>	-

\* *Retention monies are receivable upon expiry of the product warranty period, ranging from one to three years after completion of the contract.*

Customers are normally required to settle the debts within one month upon issue of invoices, except for certain well established customers where the terms are extended to two to three months.

# Notes to the Financial Statements

30th June 2004

## 18. TRADE RECEIVABLES AND BILLS RECEIVABLE *(Continued)*

Ageing analysis of trade receivables and bills receivable at the year end date is as follows:

	<b>The Group</b>	
	<b>2004</b>	2003
	<b>RMB'000</b>	RMB'000
Trade receivables		
0 – 60 days	<b>24,530</b>	55,755
61 – 90 days	<b>12,792</b>	14
91 – 365 days	<b>45,888</b>	11,531
Over 365 days	<b>3,139</b>	30
	<hr/> <b>86,349</b> <hr/>	<hr/> 67,330 <hr/>
Bills receivable		
0-60 days	<b>1,123</b>	–
	<hr/> <b>1,123</b> <hr/>	<hr/> – <hr/>

## 19. TRADE PAYABLES AND BILLS PAYABLE

Ageing analysis of trade payables and bills payable at the year end date is as follows:

	<b>The Group</b>	
	<b>2004</b>	2003
	<b>RMB'000</b>	RMB'000
Trade payables		
0 – 60 days	<b>3,960</b>	28,828
61 – 90 days	<b>38,994</b>	–
91 – 365 days	<b>1,554</b>	2,403
Over 365 days	<b>2,848</b>	4,632
	<hr/> <b>47,356</b> <hr/>	<hr/> 35,863 <hr/>
Bills payable		
0 – 60 days	<b>48,262</b>	51,416
	<hr/> <b>48,262</b> <hr/>	<hr/> 51,416 <hr/>



# Notes to the Financial Statements

30th June 2004

## 20. WARRANTY PROVISION

	The Group	
	2004 <i>RMB'000</i>	2003 <i>RMB'000</i>
Beginning of year	27	84
Provision during the year	-	6
Utilisation of provision	-	(24)
Unused amounts reversed during the year	-	(39)
End of year	<b>27</b>	27

The warranty provision represents management's best estimate of the Group's liability under the 1 to 3 years warrants granted on automation products and project and technical services based on historical experience and management's estimate of anticipated level of future claims.

## 21. LOANS PAYABLE

	The Group		The Company	
	2004 <i>RMB'000</i>	2003 <i>RMB'000</i>	2004 <i>RMB'000</i>	2003 <i>RMB'000</i>
Other loans, unsecured	<b>15,868</b>	16,696	<b>15,868</b>	16,696

# Notes to the Financial Statements

30th June 2004

## 21. LOANS PAYABLE (Continued)

The above loans were not wholly repayable within five years and the maturity is as follows:

	The Group		The Company	
	2004 RMB'000	2003 RMB'000	2004 RMB'000	2003 RMB'000
On demand or within one year	6,328	3,578	6,328	3,578
More than one year, but not exceeding two years	2,385	2,385	2,385	2,385
More than two years, but not exceeding five years	7,155	7,155	7,155	7,155
More than five years	–	3,578	–	3,578
	<b>15,868</b>	16,696	<b>15,868</b>	16,696
Less: Amounts due within one year shown under current liabilities	(6,328)	(3,578)	(6,328)	(3,578)
	<b>9,540</b>	13,118	<b>9,540</b>	13,118

The loans bore interest at LIBOR plus 0.5% p.a. and are repayable in 16 equal instalments over a period of 8 years.

## 22. SHORT TERM LOANS PAYABLE

	The Group		The Company	
	2004 RMB'000	2003 RMB'000	2004 RMB'000	2003 RMB'000
Bank loan, secured	30,000	30,000	–	–
Other loan, unsecured	–	2,000	–	–
	<b>30,000</b>	32,000	<b>–</b>	–

The above loans are repayable on demand or within one year.

# Notes to the Financial Statements

30th June 2004

## 23. SHARE CAPITAL

Ordinary shares of RMB0.106 each (equivalent of HK\$0.1)

	The Company	
	Number of shares	Amount
		RMB'000
<i>Authorised:</i>		
As at 30th June 2003	1,000,000,000	106,000
<b>As at 30th June 2004</b>	<b>1,000,000,000</b>	<b>106,000</b>
<i>Issued and fully paid:</i>		
As at 30th June 2003	350,000,000	37,100
<b>As at 30th June 2004</b>	<b>350,000,000</b>	<b>37,100</b>

*Note:* During the year, there was no changes in the company's authorised and issued share capital.

## 24. EMPLOYEE SHARE OPTIONS

The Company has an employee share option scheme, under which it may grant options to employees of the Group (including executive directors of the Company) to subscribe for shares in the Company, subject to a maximum of 10% of the issued share capital of the Company from time to time, excluding for this purpose shares issued on the exercise of options. The subscription price will be determined by the Company's board of directors and will not be less than the highest of (i) the nominal value of the Company's shares, (ii) the average of the closing price of the shares quoted on The Growth Enterprise Market of The Stock Exchange of Hong Kong Limited on the five trading days immediately preceding the grant date and (iii) the closing price of the shares on the grant date. No option has been granted since the adoption of the share option scheme.

# Notes to the Financial Statements

30th June 2004

## 25. RESERVES

	Share premium RMB'000	General reserve funds (Note (a)) RMB'000	Capital reserve (Note (b)) RMB'000	Contributed surplus (Note (c)) RMB'000	(Accumulated deficit)/ Retained profit RMB'000	Total RMB'000
<b>The Group</b>						
As at 1st July 2002	7,160	5,309	13,841	–	108,819	135,129
Profit attributable to shareholders	–	–	–	–	9,623	9,623
As at 30th June 2003	7,160	5,309	13,841	–	118,442	144,752
Profit attributable to shareholders	–	–	–	–	10,921	10,921
<b>As at 30th June 2004</b>	<b>7,160</b>	<b>5,309</b>	<b>13,841</b>	<b>–</b>	<b>129,363</b>	<b>155,673</b>
<b>The Company</b>						
As at 1st July 2002	7,160	–	–	67,614	(2,266)	72,508
Loss attributable to shareholders	–	–	–	–	(22,365)	(22,365)
As at 30th June 2003	7,160	–	–	67,614	(24,631)	50,143
Profit attributable to shareholders	–	–	–	–	8,419	8,419
<b>As at 30th June 2004</b>	<b>7,160</b>	<b>–</b>	<b>–</b>	<b>67,614</b>	<b>(16,212)</b>	<b>58,562</b>

# Notes to the Financial Statements

30th June 2004

## 25. RESERVES (Continued)

Notes:–

- (a) As stipulated by regulations in Mainland China, Techwayson Industrial Limited is required to appropriate 10% of after-tax profit (after offsetting prior year losses) to a general reserve fund until the balance of the fund reaches 50% of its share capital and thereafter any further appropriation is optional. The general reserve fund can be utilised to offset prior year losses, or for the issuance of bonus shares on the condition that the general reserve fund shall be maintained at a minimum of 25% of the share capital after such issuance.

The balance of the general reserve fund has reached 50% of the share capital of Techwayson Industrial Limited and the board of directors has determined that no further appropriation is necessary unless there is an increase in share capital of the Company.

- (b) Capital reserve represents effect of the reorganisation and capitalisation of shareholders' loans by a subsidiary.
- (c) Contributed surplus of the Company represents the difference between the nominal value of the ordinary shares issued by the Company and the net asset value of subsidiaries acquired through an exchange of shares pursuant to the group reorganisation on 16th January 2001.

Under the Companies Law (Revised) of the Cayman Islands, share premium and contributed surplus are distributable to shareholders, subject to the condition that the Company cannot declare or pay a dividend, or make a distribution out of share premium, capital redemption reserve and contributed surplus if (i) it is, or would after the payment be, unable to pay its liabilities as they become due, or (ii) the realisable value of its assets would thereby be less than the aggregate of its liabilities and its share capital account.

As at 30th June 2004, the Company's reserves available for distribution to shareholders amounted to RMB58,562,000 (2003: RMB50,143,000) computed in accordance with the Companies Law (Revised) of the Cayman Islands and the Company's articles of association. This includes the Company's share premium of RMB7,160,000 (2003: RMB7,160,000) and contributed surplus of RMB67,614,000 (2003: RMB67,614,000), less accumulated deficit of RMB16,212,000 (2003: RMB24,631,000), which is available for distribution provided that immediately following the date on which the dividend is proposed, the Company will be able to pay its debts as they fall due in the ordinary course of business.

# Notes to the Financial Statements

30th June 2004

## 26. COMMITMENTS

### (a) Capital commitments

	The Group		The Company	
	2004 RMB'000	2003 RMB'000	2004 RMB'000	2003 RMB'000
Authorised and contracted for				
– Property, plant and equipment	308	–	–	–
– Investment in a subsidiary	–	10,000	–	–
– Property under development	59,500	59,500	–	–
	<b>59,808</b>	<b>69,500</b>	<b>–</b>	<b>–</b>

### (b) Operating lease commitments

At the balance sheet date, the Group had commitments for future lease payments under non-cancellable operating leases in respect of premises which fall due as follows:

	The Group		The Company	
	2004 RMB'000	2003 RMB'000	2004 RMB'000	2003 RMB'000
Within one year	1,377	2,795	–	–
Between two and five years	763	2,897	–	–
	<b>2,140</b>	<b>5,692</b>	<b>–</b>	<b>–</b>

## 27. CONTINGENT LIABILITIES

The Company has executed corporate guarantee to banks for securing banking facilities granted to its subsidiaries. At the balance sheet date, the amount utilised by these subsidiaries amounting to RMB 18,262,000 (2003: RMB81,416,000).

## 28. PLEDGE OF ASSETS

Time deposits of RMB6,872,000 (2003: RMB6,834,000) have been pledged to banks to secure banking facilities granted to the Group.

# Notes to the Financial Statements

30th June 2004

## 29. RETIREMENT SCHEMES

From 1st December 2000, the Group has arranged its Hong Kong employees to join the Mandatory Provident Fund Scheme (the "MPF Scheme"), a defined contribution scheme managed by an independent trustee. Under the MPF Scheme, each of the Group (the employer) and its employees makes monthly contributions to the scheme at 5% of the employees' earnings as defined under the Mandatory Provident Fund legislation. The contributions from each of the employer and employees are subject to a cap of HK\$ 1,000 per month.

As stipulated by rules and regulations in the PRC, Techwayson Industrial Limited is required to contribute to a state-sponsored retirement plan for all of its employees at a certain percentage of the basic salaries of its employees. The state-sponsored retirement plan is responsible for the entire pension obligations payable to all retired employees. Under the state-sponsored retirement plan, the Group has no further obligations for the actual pension payments or post-retirement benefits beyond the annual contributions.

During the year ended 30th June 2004, the aggregate employer's contributions made by the Group amounted to RMB544,000 (2003: RMB503,000). As at 30th June 2004, there were no material forfeitures available to offset the Group's future contributions (2003: Nil).

## 30. COMPARATIVE FIGURES

With a review of financial statements presentation, certain items in the financial statements were reclassified which would result in a more appropriate presentation of events or transactions. Accordingly, comparative figures have been reclassified to conform with the current year's presentation.