# 2004/05

INTERIM REPORT

For the six months ended 30 September 2004



#### CORPORATE INFORMATION

# **Board of Directors**

Executive directors

Mr. Chan Wai Cheung, Glenn, Chairman and Managing Director Mr. Chan Ka Lai, Joseph, Deputy Managing Director

Mrs. Chan King Catherine

Mr. Chiu Wai

Mr. Shum Wing Hon Ms. Wong Tsui Yue, Lucy

Independent non-executive directors

Mrs. Fung Yeh Yi Hao, Yvette Mr. Chan Ip Sing, Evans (alternate to Mrs. Fung Yeh Yi Hao, Yvette) Mr. Cassam Soliman Gooljarry Dr. Kwok Lok Wai, William

#### **Audit Committee**

Mr. Cassam Soliman Gooljarry, Committee Chairman
Mrs. Fung Yeh Yi Hao, Yvette
Mr. Chan Ip Sing, Evans (alternate to Mrs. Fung Yeh Yi Hao, Yvette)
Dr. Kwok Lok Wai, William

# Company Secretary

Ms. Wong Tsui Yue, Lucy

# **Authorized Representatives**

Mr. Chan Wai Cheung, Glenn Ms. Wong Tsui Yue, Lucy

# **Registered Office**

27/F, World Trade Centre 280 Gloucester Road Causeway Bay, Hong Kong Tel: (852) 2527 6311

Fax: (852) 2520 2119

E-mail: hkcm@hkcatering.com

# **Share Registrar**

Computershare Hong Kong Investor Services Limited 46/F, Hopewell Centre 183 Queen's Road East Wanchai, Hong Kong

# **Share Transfer Office**

Computershare Hong Kong Investor Services Limited Shops 1712-6, 17/F, Hopewell Centre 183 Queen's Road East Wanchai, Hong Kong

# **Principal Bankers**

Dah Sing Bank Limited
DBS Bank (Hong Kong) Limited

#### Solicitors

Sidley Austin Brown & Wood

# Auditors

PricewaterhouseCoopers

#### Stock Code

668

#### Website

http://www.hkcatering.com

The board of directors (the "Board") of Hong Kong Catering Management Limited (the "Company") is pleased to announce that the unaudited consolidated results of the Company and its subsidiaries (the "Group") for the six months ended 30 September 2004 are as follow:

Unaudited

# CONSOLIDATED PROFIT AND LOSS ACCOUNT

FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2004

		Six months ended 30 September	
	Note	2004 HK\$'000	2003 HK\$'000
Turnover Other revenues Cost of inventories consumed Staff costs Operating lease rentals Depreciation of fixed assets Other operating expenses Amortization of intangible assets	2 3	495,252 52,248 (153,106) (164,074) (48,792) (32,311) (89,505) (2,300)	467,013 3,135 (138,606) (157,970) (43,807) (23,575) (84,425) (2,339)
Operating profit Share of net profits of associated companies	4	57,412 788	19,426
Profit before taxation Taxation	5	58,200 (9,158)	19,900 (3,570)
Profit after taxation Minority interests		49,042 (17,042)	16,330 (8,263)
Profit attributable to shareholders		32,000	8,067
Dividend Interim Special	6	3,290 13,158 ————————————————————————————————————	3,178
Earnings per share Basic Diluted	7	9.7 cents 9.6 cents	2.6 cents 2.4 cents

# **CONSOLIDATED BALANCE SHEET**

AS AT 30 SEPTEMBER 2004

	Note	Unaudited 30 September 2004 <i>HK\$'000</i>	Audited 31 March 2004 <i>HK\$</i> '000
	NOTE	πφ σσσ	τικφ σσσ
Non-current assets Trademarks Fixed assets Investments Rental deposits paid Deferred tax assets	8 9	29,900 265,783 6,661 21,885 2,456	32,200 358,236 6,885 20,945 1,470
		326,685	419,736
Current assets Inventories Trade receivables Deposits, prepayments and other receivables Taxation recoverable Bank balances and cash	10 S	21,910 18,671 18,805 8 358,803 418,197	19,158 3,319 13,130 353 253,811 289,771
Current liabilities Trade payables Other payables and accrued charges Taxation payable Cake coupon liabilities – current portion	11	32,956 107,347 10,412 41,828 192,543	26,223 89,805 1,798 43,097
Net current assets		225,654	128,848
Total assets less current liabilities Financed by:		552,339	548,584
Share capital Reserves Dividend reserve Shareholders' funds Minority interests Non-current liabilities	12	32,896 315,598 16,448 364,942 96,930	32,896 324,682 11,514 369,092 88,175
Cake coupon liabilities – non-current portion Rental deposits received Provision for long service payments Deferred tax liabilities		77,028 444 11,136 1,859 90,467 552,339	76,162 1,451 11,457 2,247 91,317 548,584

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2004

	Share capital HK\$'000	Share premium HK\$'000	Investment property revaluation reserve HK\$'000	Exchange fluctuation reserve HK\$'000	Retained earnings HK\$'000	Dividend reserve HK\$'000	<b>Total</b> HK\$'000
At 1 April 2003 Recognition of deferred tax liabilities on adopting SSAP12	31,303	119,225	-	69	157,304	4,695	312,596
(Revised) Profit for the period	-	-	-	-	(1,081) 8,067	-	(1,081) 8,067
2002/03 final	-	_	_	_	0,007	_	0,007
dividend paid 2003/04 interim	-	-	-	-	-	(4,695)	(4,695)
dividend declared					(3,178)	3,178	
At 30 September 2003	31,303	119,225		69	161,112	3,178	314,887
At 1 April 2004 Write-back of revaluation gain of investment	32,896	125,278	24,636	69	174,699	11,514	369,092
properties on disposal	-	_	(24,636)	_	_	_	(24,636)
Profit for the period 2003/04 final	-	-	-	-	32,000	-	32,000
dividend paid	-	-	-	-	-	(11,514)	(11,514)
2004/05 interim dividend declared	_	_	_	_	(3,290)	3,290	_
2004/05 special						•	
dividend declared					(13,158)	13,158	
At 30 September 2004	32,896	125,278		69	190,251	16,448	364,942

# CONDENSED CONSOLIDATED CASH FLOW STATEMENT

FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2004

	Unaudited Six months ended 30 September 2004 2003 HK\$'000 HK\$'000	
Net cash inflow from operating activities	38,158	55,726
Net cash inflow/(outflow) from investing activities	85,766	(34,552)
Net cash outflow from financing activities	(18,932)	(7,962)
Increase in cash and cash equivalents	104,992	13,212
Cash and cash equivalents at 1 April	253,811	202,973
Cash and cash equivalents at 30 September	358,803	216,185
Analysis of balances of cash and cash equivalents: Bank balances and cash	358,803	216,185

# NOTES TO THE ACCOUNTS

# 1. Basis of preparation and accounting policies

The condensed interim accounts have not been audited by the Company's auditors but have been reviewed by the Company's Audit Committee. They are prepared in accordance with the Statement of Standard Accounting Practice 25, "Interim financial reporting" issued by the Hong Kong Institute of Certified Public Accountants and Appendix 16 of the Rules Governing the Listing of Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Stock Exchange"). They should be read in conjunction with the 2004 annual accounts.

The accounting policies and methods of computation used in the preparation of the interim accounts are consistent with those used in the annual accounts for the year ended 31 March 2004.

### 2. Turnover and segment information

The Group is principally engaged in two main business segments:

- Restaurant operation operating restaurants of different cuisine
- Bakery operation manufacturing and selling bakery products and operating eateries which are undertaken by Saint Honore Holdings Limited ("SHHL") and its subsidiaries

# 2. Turnover and segment information (cont'd)

An analysis of the Group's turnover and results for the period by business segments is as follows:

	Six n	Jnaudited nonths ended ptember 2004 Bakery <i>HK\$</i> ′000	Group HK\$'000	Six m	Inaudited nonths ended ptember 2003 Bakery HK\$'000	Group HK\$'000
Turnover Inter-segment sales	199,945	298,125 (2,818)	498,070 (2,818)	190,320	279,551 (2,858)	469,871 (2,858)
Segment turnover	199,945	295,307	495,252	190,320	276,693	467,013
Segment results	(16,991)	22,651	5,660	(5,617)	23,195	17,578
Unallocated revenue		_	51,752			1,848
Operating profit			57,412			19,426
Share of net profits of associated companies	788		788	474	-	474
Profit before taxation Taxation		-	58,200 (9,158)			19,900 (3,570)
Profit after taxation Minority interests		-	49,042 (17,042)			16,330 (8,263)
Profit attributable to shareholders			32,000			8,067
Segment assets Investments in associated	319,821	420,933	740,754	242,900	352,588	595,488
companies Unallocated assets	1,664		1,664 2,464	3,725	-	3,725 63,083
Total assets			744,882			662,296
Segment liabilities Unallocated liabilities	68,054	202,685	270,739 12,271	72,847	189,785	262,632 10,670
Total liabilities			283,010			273,302
Capital expenditure Depreciation Amortization charge	9,056 17,811 –	16,696 14,500 2,300	25,752 32,311 2,300	28,364 8,152 39	10,393 15,423 2,300	38,757 23,575 2,339

Unallocated revenue included a gain on disposal of properties amounting to HK\$50.3 million.

No geographical analysis is provided as less than 10% of the Group's turnover and less than 10% of the consolidated results of the Group are attributable to markets outside Hong Kong and Macau.

#### 3. Other revenues

	Unaudited Six months ended	
	30 September	
	2004	2003
	HK\$'000	HK\$'000
Net gain on disposal of properties	50,310	-
Interest income	496	1,287
Rental income from investment properties	584	1,848
Rental income from other properties	858	
	52,248	3,135

# 4. Operating profit

Operating profit is stated after charging/(crediting) the following:

Ollaudited		
Six months ended		
30 September		
2004 2		
HK\$'000	HK\$'000	
8	(1,061)	
552	539	
6,538	6,317	
	Six mor 30 Se 2004 <i>HK\$'000</i> 8	

Unaudited

#### 5. Taxation

	Six mo	Unaudited Six months ended 30 September		
	2004 HK\$'000	2003 HK\$'000		
Current taxation Hong Kong profits tax Overseas taxation	3,546 6,305	3,241 1,294		
Deferred taxation	9,015	(1,052)		
Share of taxation attributable to associated company	143	87		
Taxation charge	9,158	3,570		

Hong Kong profits tax has been provided at the rate of 17.5% (2003: 17.5%) on the estimated assessable profits for the period. Taxation on overseas profits has been calculated on the estimated assessable profits for the period at the rates of taxation prevailing in the countries in which the Group operates.

# 6. Dividend

7.

Dividend		
	Six mo	audited nths ended eptember 2003 HK\$'000
Interim dividend, declared on 9 December 2004, of HK1 cent (2003: HK1 cent)		
per ordinary share Special dividend, declared on 9 December 2004, of HK4 cents (2003: Nil)	3,290	3,178
per ordinary share	13,158	
	16,448	3,178
Earnings per share		
	Six mo	audited nths ended eptember
	2004 HK\$'000	2003 HK\$'000
Earnings		
Earnings for the purpose of the calculation of basic earnings per share	32,000	8,067
Adjustment to the share of results of a subsidiary based on the dilution of this subsidiary's earnings per share	(236)	(490)
Earnings for the purpose of the calculation of diluted earnings per share	31,764	7,577
	2004	2003
Number of shares		
Weighted average number of ordinary shares for the purpose of the calculation of		
basic earnings per share Effect of dilutive potential ordinary shares	328,958,609 1,725,758	313,028,609 2,113,012
Weighted average number of ordinary shares for the purpose of the calculation of diluted earnings per share	330,684,367	315,141,621
anatoa carriingo per onare	330,004,307	515,171,021

#### 8. Trademarks

		<b>Unaudited</b> HK\$'000
	Net book value, 1 April 2004 Amortization charge	32,200 (2,300)
	Net book value, 30 September 2004	29,900
	Cost Accumulated amortization	92,000 (62,100)
	Net book value, 30 September 2004	29,900
	Cost Accumulated amortization	92,000 (59,800)
	Net book value, 31 March 2004	32,200
9.	Fixed assets	
		Unaudited HK\$'000
	Net book value, 1 April 2004 Additions Disposals Depreciation	358,236 25,752 (85,894) (32,311)
	Net book value, 30 September 2004	265,783
40	To do accidente.	

# 10. Trade receivables

Details of the ageing analysis are as follows:

	Unaudited 30 September 2004 <i>HK\$'000</i>	Audited 31 March 2004 HK\$'000
Current to 30 days 31 to 60 days Over 60 days	12,448 5,976 247	3,005 191 123
	18,671	3,319

The majority of the Group's sales are conducted by cash, credit cards or through redemption of cake coupons. Credit sales are made mainly to certain corporate customers of the bakery operation who are normally granted with respective credit terms of 30 days and 61 to 120 days. Corporate customers are generally required to pay a deposit in the amount of 10% to 30% of their estimated purchase values.

# 11. Trade payables

Details of the ageing analysis are as follows:

			Unaudited 30 September 2004 <i>HK\$</i> '000	Audited 31 March 2004 HK\$'000
	31 to	ent to 30 days 60 days 60 days	8,493 23,754 709	6,409 19,416 398
			32,956	26,223
12.	Shar	e capital	N	
			Number of ordinary shares	Amount HK\$'000
	Ordin	ary shares of HK\$0.10 each		
		orized 1 April 2004 and 30 September 2004	400,000,000	40,000
		d and fully paid 1 April 2004 and 30 September 2004	328,958,609	32,896
13.	Com	mitments		
			Unaudited 30 September 2004 <i>HK\$</i> ′000	Audited 31 March 2004 HK\$'000
	(a)	Capital commitments for properties, leasehold improvements, furniture, fixtures and equipments	ent	
		Contracted but not provided for Approved but not contracted for	6,876 47,386	1,287 50,053
			54,262	51,340
	(b)	Commitments under operating leases for land and buildings		
		Within one year In the second to fifth year inclusive After the fifth year	83,293 87,637 2,322	72,402 47,380 2,335
			173,252	122,117

#### **RESULTS**

Consolidated turnover increased by 6.0% to HK\$495.3 million (2003: HK\$467.0 million) while the profit attributable to shareholders improved substantially by 296.7% to HK\$32.0 million (2003: HK\$8.1 million) as exceptional profits from disposal of properties were recognized in the period.

#### INTERIM AND SPECIAL DIVIDEND

The directors have declared an ordinary interim dividend of HK1 cent (2003: HK1 cent) plus a special dividend of HK4 cents (2003: Nil) per ordinary share paying out of the exceptional gain from property disposals mentioned above for the six months ended 30 September 2004. The dividends will be payable to the shareholders whose names appear in the register of members of the Company on 7 January 2005. The dividends will be payable on or about 26 January 2005.

#### **CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from 10 January 2005 to 13 January 2005, both days inclusive, during which period no transfer of shares will be effected. In order to qualify for the proposed interim and special dividends, all transfers of shares accompanied by the relevant share certificates must be lodged with the Transfer Office of the Company's Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-6, 17/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong not later than 4:00 p.m. on 7 January 2005.

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### **Business review**

Restaurant operation

Relaxation of travel restrictions for mainland tourists has fostered a sharp recovery of the local economy and the property market. We took this opportunity to realize the capital gain from our properties and recorded an exceptional gain of HK\$24.2 million from property sale.

Restaurant turnover increased by 5.1%. Our gross margin dropped from 70.2% to 69.2% due to rising material costs. The absence of rent concession and escalating utility charges which had increased by about 13% from the same period last year were also major obstacles that had held back our performance. In addition, we have provided accelerated depreciation on leasehold improvement for a restaurant as there is likelihood that the lease may not be renewed.

The group-wide restaurant renovation project is near to completion. We refurbished a fast-food restaurant and Shanghai Lu Yang Cun Restaurant in this period, during such time business was suspended for about one month. The associated company closed down one more restaurant in August 2004 thereby leaving only one Japanese restaurant still running under this joint-venture. As at 30 September 2004, we were operating 18 restaurants.

#### MANAGEMENT DISCUSSION AND ANALYSIS (cont'd)

# Business review (cont'd)

Bakery operation

Consolidated net turnover grew by 6.6% mostly driven by sales of festive products as the economy started to pick up. Festive products which accounted for slightly over 20% of our bakery sales recorded a year-on-year growth of 28% with the PRC market by itself grew 78%. Mooncakes remained to be our best performing festive products following the introduction of the new "Snowy Mooncake" series and our continuous effort to improve on quality. Normal bakery business remains relatively steady.

During the past half year, we inevitably had to pass on to our customers a portion of the cost burden coming from double-digit price increases for our major raw materials by cutting back discounts and promotional offers. Despite that, our gross margin still reduced by 1.3% as compared to the same period last year. Rental expenses increased by 10% partly due to increase in the number of outlets and partly due to the absence of rental concession offered by landlords during the SARS period last year. We have increased our marketing efforts to promote mooncakes and other new products and which inevitably led to increased promotional expenses. The inflation that started since end of last year also pushed up other operating expenses.

Included in other revenues is an exceptional gain of HK\$26.1 million following the completion of the property disposal in Macau in August 2004. This profit will be subject to Macau's profit tax and an amount of HK\$4.1 million has been provided as additional taxation charge. Part of the sale proceed has been set aside for setting up a new centralized workshop and expanding the sales network to cope with local flourishing business.

# **Prospect**

The influx of mainland tourists will continue to foster local economic growth. Though our business is not directly benefiting from it, it is still a stimulus to Hong Kong economy as a whole. The Consumer Price Index recently released for October 2004 rose by 0.2% on year to year basis and inflation is set to return. Therefore we foresee an upward trend in commodity prices, soon-to-increase labour costs and also rise in market rent upon lease renewal in the coming months. Nevertheless, we are more confident in passing our cost burden to customers as they are more receptive to reasonable upward price adjustment with improved product and service quality.

In respect of our bakery business, we will be prudent in opening new stores in Hong Kong whereas in Macau, we can expand the retail network there by opening another 4-5 outlets within the next 12 months following the completion of a new factory around end of 2004. We also have definite plan to open new outlets in Guangzhou if appropriate sites can be secured. As our mooncakes have been well received in the PRC market, we will continue to expand our sales channels and product variety to capture a greater share of the huge domestic market in China.

# MANAGEMENT DISCUSSION AND ANALYSIS (cont'd)

# Liquidity and capital resources

Upon full receipt of sales proceeds of properties sold, the Group's freehold cash on hand has increased by HK\$105 million to HK\$358.8 million as at 30 September 2004 (31 March 2004: HK\$253.8 million). The Group did not borrow any loan and the gearing is zero. The capital commitment as at 30 September 2004 amounted to HK\$54.3 million most of which relates to expansion of our bakery production plants and bakery retail networks. All these projects will be financed internally.

# Pledge of assets

No assets were pledged throughout the period.

# **Employees**

As at 30 September 2004, the Group had hired about 3,120 (2003: 2,830) full time employees. Employees' remuneration package was determined with references to prevailing market practices and individual performance. Remuneration package includes basic salaries, sales incentives which are only payable to some operational staff, medical and retirement benefit schemes. Discretionary bonus may be granted to eligible employees based on the performance of individual employees and the Group.

## Contingent liabilities

The Group had no significant contingent liabilities as at 30 September 2004.

# Exposure to fluctuations in exchange rates and related hedges

The Group conducts most of its business transactions in currencies of Hong Kong dollars and Renminbi ("RMB"). To reduce the Group's exposure to the speculation of RMB revaluation around two years ago, we have taken out forward contracts to cover regular payments in this currency. As at 30 September 2004, the Group has committed in RMB forward contracts which amounted to HK\$17.5 million which will expire within this financial year (31 March 2004: HK\$23 million).

#### **PURCHASE, SALE OR REDEMPTION OF SHARES**

The Company has not redeemed any of its shares during the period and neither the Company nor any of its subsidiaries has purchased or sold any of the Company's shares during the period.

# SHARE OPTIONS

The Company's share option scheme adopted on 13 March 2000 ("HKCM Scheme") does not fulfil certain requirements as set out in the Listing Rules on share option scheme, as a result the Company would no longer grant any further options under HKCM Scheme. Details of the movements of share options previously granted under HKCM Scheme ("HKCM Options") during the period are as follows:

					Number of HKCM Options			
		Exercis	se period	Exercise	As at 1 Apr.	Exercised during	Lapsed during	As at 30 Sept.
Participants	Grant date	From	То	price HK\$	2004	the period	the period	2004
Director								
Chan Ka Lai, Joseph	30 Aug. 2001	1 Oct. 2001	30 Sept. 2011	0.48	1,000,000	-	-	1,000,000
	30 Aug. 2001	1 Mar. 2002	30 Sept. 2011	0.48	1,000,000	-	-	1,000,000
	30 Aug. 2001	1 Sept. 2002	30 Sept. 2011	0.48	1,000,000			1,000,000
				Total	3,000,000			3,000,000
Continuous contract	30 Aug. 2001	1 Mar. 2002	30 Sept. 2011	0.48	175,000	_	_	175,000
employees	30 Aug. 2001	1 Sept. 2002	30 Sept. 2011	0.48	175,000			175,000
				Total	350,000			350,000
				Grand total	3,350,000			3,350,000

SHHL, a subsidiary of the Company, also adopted its own share option scheme ("SHHL Scheme") on 25 October 2000. This scheme does not fulfil certain requirements of the Listing Rules on share option scheme and therefore no further options can be granted under SHHL Scheme. Details of the movements of share options previously granted under SHHL Scheme ("SHHL Options") during the period are as follows:

					Number of SHHL Options			
		Exercis	se period	Exercise	As at 1 Apr.	Exercised during	Lapsed during	As at 30 Sept.
Participants	Grant date	From	То	price HK\$	2004	the period (Note)	the period	2004
Other directors and	15 Jan. 2001	1 May 2001	31 May 2010	0.50	1,030,000	(30,000)	_	1,000,000
continuous	15 Jan. 2001	1 May 2002	31 May 2010	0.50	1,000,000	-	-	1,000,000
contract employees	31 Aug. 2001	1 Mar. 2002	30 Sept. 2011	0.55	405,000	(105,000)	-	300,000
of SHHL	31 Aug. 2001	1 Sept. 2002	30 Sept. 2011	0.55	405,000	(105,000 )		300,000
				Grand total	2,840,000	(240,000 )	_	2,600,000

Note: The weighted average closing price of the shares of SHHL immediately before the dates of exercise was HK\$1.72 per share.

# DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

At 30 September 2004, the following directors and chief executives of the Company had interests or short positions in the shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) which were required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which each of them has taken or deemed to have taken under the provisions of the SFO); or (b) pursuant to section 352 of the SFO, to be entered into the register referred to therein; or (c) pursuant to the Model Code for Securities Transactions by Directors of Listed Companies to be notified to the Company and the Stock Exchange:

		Number (	Number of ordinary shares held			Total number of shares interested or deemed to		
Name of company	Name of director	Personal interest (Note a)	Family interest	Trust interest	shares held under equity derivatives	be interested (long position)	Percentage of shareholding %	
The Company	Chan Wai Cheung, Glenn	-	-	183,658,609 (Note b)	-	183,658,609	55.83	
	Chan King Catherine	-	183,658,609 (Note b)	-	-	183,658,609	55.83	
	Chan Ka Lai, Joseph	1,200,000	-	183,658,609 (Note c)	3,000,000 (Note d)	187,858,609	57.11	
	Chiu Wai	112,000	-	-	-	112,000	0.03	
	Wong Tsui Yue, Lucy	100,000	-	-	-	100,000	0.03	
SHHL	Chan Wai Cheung, Glenn	-	-	146,485,250 (Note e)	-	146,485,250	69.24	
	Chan King Catherine	-	146,485,250 (Note f)	-	-	146,485,250	69.24	
	Chan Ka Lai, Joseph	182,000	-	146,485,250 (Note c)	-	146,667,250	69.33	
	Chiu Wai	28,000	_	_	-	28,000	0.01	

# DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES (cont'd)

#### Notes:

- These shares are held by the directors as beneficial owners.
- b. These shares are directly held by Well-Positioned Corporation ("Well-Positioned"), a company beneficially owned by a trust established for the benefit of the family members of Mr. Chan Wai Cheung, Glenn and Mrs. Chan King Catherine. Mr. Chan Wai Cheung, Glenn and Mrs. Chan King Catherine are interested in these shares in the capacity of the founder of the trust and the spouse of founder respectively.
- c. Mr. Chan Ka Lai, Joseph, being the eligible beneficiary of the family trust established by Mr. Chan Wai Cheung, Glenn, is also deemed to be interested in these shares held by Well-Positioned.
- d. These are underlying shares in respect of the share options granted by the Company, the details of which are stated in the section "Share Options". The aforesaid interest is held by Mr. Chan Ka Lai, Joseph as beneficial owner.
- e. Being the founder of the trust, Mr. Chan Wai Cheung, Glenn has trust interest in SHHL held by the following means:

Number of SHHL shares held

SHHL shares directly held by Well-Positioned as beneficial owner SHHL shares held by Well-Positioned through its wholly owned subsidiary, Albion Agents Limited

28,457,152

118.028.098

146,485,250

f. Mrs. Chan King Catherine, being the spouse of Mr. Chan Wai Cheung, Glenn, is also deemed to be interested in SHHL shares held by Well-Positioned.

Save as disclosed above, as at 30 September 2004, none of the directors or chief executives of the Company had interests or short positions in the shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO) which were required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which each of them was taken or deemed to have taken under the provisions of the SFO); or (b) pursuant to section 352 of the SFO, to be entered into the register referred to therein; or (c) pursuant to the Model Code for Securities Transactions by Directors of Listed Companies to be notified to the Company and the Stock Exchange.

# SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

At 30 September 2004, according to the register of interests kept by the Company under section 336 of the SFO, and so far as was known to the directors or chief executives of the Company, the following person, other than directors or chief executives of the Company, had an interest or short position in the shares or underlying shares which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or who was directly or indirectly interested in 5% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meeting of the Company.

Name of	Number of		Percentage of
substantial shareholder	ordinary shares held	Capacity	shareholding
			%

Well-Positioned (Note) 183,658,609 Beneficial owner 55.83

Note: The 183,658,609 shares are held by Well-Positioned, a wholly owned subsidiary held by a trust established by Mr. Chan Wai Cheung, Glenn for the benefits of family members of Mr. Chan Wai Cheung, Glenn and Mrs. Chan King Catherine.

# COMPLIANCE WITH THE CODE OF BEST PRACTICE OF THE LISTING RULES

Throughout the period, the Company was in compliance with the Code of Best Practice (the "Code") as set out in Appendix 14 of the Listing Rules except in relation to guideline No. 7 that the service contracts of independent non-executive directors were renewed with no specific tenure, but they are determinable by either party with at least one month written notice in advance.

# **AUDIT COMMITTEE**

The Audit Committee was established in accordance with the requirements of the Code and comprises 3 independent non-executive directors. The Audit Committee has reviewed with management the accounting principles and practices adopted by the Group and discussed auditing, internal controls and financial reporting matters. It has also reviewed the Group's unaudited interim accounts for the six months ended 30 September 2004.

On behalf of the Board **Chan Wai Cheung, Glenn**Chairman and Managing Director

Hong Kong, 9 December 2004