## Supplementary Financial Information

## Average Balance Sheets and Yield

The following tables set out the average balances and yields for Standard Chartered's assets and liabilities for the years ended 31 December 2004 and 31 December 2003. For the purpose of the following table, average balances have generally been determined on the basis of daily balances, except for certain categories, for which balances have been determined less frequently. The Company does not believe that the information presented in this table would be significantly different had such balances been determined on a daily basis.

|  | Average non interest earning balance Smillion | Average earning balance Smillion $\qquad$ | Interest income Smillion | $2004$ |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash, balances at central banks and cheques in course of collection | 1,899 | 211 | 3 | 1.4 |
| Treasury bills and other eligible bills | - | 5,296 | 254 | 4.8 |
| Gross loans and advances to banks | 1,167 | 18,882 | 488 | 2.6 |
| Gross loans and advances to customers | 484 | 66,529 | 3,550 | 5.3 |
| Provisions against loans and advances to banks and customers | $(1,875)$ | (579) | - | - |
| Debt securities | 266 | 26,961 | 937 | 3.5 |
| Equity shares | 173 |  |  |  |
| Premises and equipment | 812 |  |  |  |
| Prepayments, accrued income and other assets | 10,083 |  |  |  |
| Total average assets | 13,009 | 117,300 | 5,232 | 4.5 |
|  |  |  |  | 2003 |
|  |  | Average interest |  |  |
|  | $\begin{aligned} & \text { anterest } \\ & \text { eerring } \end{aligned}$ | earning | Interest | Gross |
|  | balance <br> \$million | balance \$million | income \$million | yield |
| Assets |  |  |  |  |
| Cash, balances at central banks and cheques in course of collection | 1,374 | 233 | 3 | 1.3 |
| Treasury bills and other eligible bills | 884 | 5,346 | 222 | 4.2 |
| Gross loans and advances to banks | 1,178 | 16,946 | 373 | 2.2 |
| Gross loans and advances to customers | 183 | 60,281 | 3,341 | 5.5 |
| Provisions against loans and advances to banks and customers | $(2,105)$ | (650) | - | - |
| Debt securities | 238 | 24,783 | 851 | 3.4 |
| Equity shares | 296 |  |  |  |
| Premises and equipment | 850 |  |  |  |
| Prepayments, accrued income and other assets | 12,175 |  |  |  |
| Total average assets | 15,073 | 106,939 | 4,790 | 4.5 |


| Average Balance Sheets and Yield continued | $\begin{array}{r} \text { Average } \\ \text { non-interest } \\ \text { bearing } \\ \text { balance } \\ \text { \$million } \\ \hline \end{array}$ | Average bearing balance \$million | Interest expense \$million | $\begin{gathered} 2004 \\ \\ \begin{array}{c} \text { Rate paid } \\ \% \end{array} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Liabilities |  |  |  |  |
| Non-interest bearing current and demand accounts | 10,876 |  |  |  |
| Interest bearing current and demand accounts | - | 26,149 | 184 | 0.7 |
| Savings deposits | 121 | 5,607 | 68 | 1.2 |
| Time deposits | 243 | 53,596 | 1,205 | 2.2 |
| Other deposits | 288 | 2,758 | 123 | 4.5 |
| Debt securities in issue | - | 7,037 | 120 | 1.7 |
| Accruals, deferred income and other liabilities | 9,361 | - | - | - |
| Subordinated liabilities: |  |  |  |  |
| Undated loan capital | - | 1,577 | 36 | 2.3 |
| Dated loan capital | 4,431 | 4,431 | 328 | 7.4 |
| Minority interests | 8 |  |  |  |
| Shareholders' funds | 8,257 |  |  |  |
| Total average liabilities and shareholders' funds | 33,585 | 101,155 | 2,064 | 2.0 |
| Net yield |  |  |  | 2.4 |
| Net interest margin |  |  |  | 2.7 |
|  |  |  |  | 2003 |
|  | $\begin{gathered} \text { Average } \\ \text { non-interest } \end{gathered}$ | Average interest |  |  |
|  | bearing balance | bearing balance | Interest expense |  |
|  | balance Smilion | balance Smilion | $\begin{aligned} & \text { expense } \\ & \text { \$million } \end{aligned}$ | Rate paid $\%$ |
| Liabilities |  |  |  |  |
| Non-interest bearing current and demand accounts | 7,938 |  |  |  |
| Interest bearing current and demand accounts | - | 23,622 | 195 | 0.8 |
| Savings deposits | 104 | 4,453 | 68 | 1.5 |
| Time deposits | 254 | 50,386 | 1,018 | 2.0 |
| Other deposits | 142 | 1,847 | 114 | 6.2 |
| Debt securities in issue | 69 | 6,537 | 133 | 2.0 |
| Accruals, deferred income and other liabilities | 13,612 | - | - | - |
| Subordinated liabilities: |  |  |  |  |
| Undated loan capital | - | 1,541 | 28 | 1.8 |
| Dated loan capital | - | 3,454 | 266 | 7.7 |
| Minority interests | 366 |  |  |  |
| Shareholders' funds | 7,687 |  |  |  |
| Total average liabilities and shareholders' funds | 30,172 | 91,840 | 1,822 | 2.0 |
| Net yield |  |  |  | 2.5 |
| Net interest margin |  |  |  | 2.8 |

## Volume and Price Variances

The following table analyses the estimated change in Standard Chartered's net interest income attributable to changes in the average volume of interest-earning assets and interest-bearing liabilities and changes in their respective interest rates for the periods presented. Volume and rate variances have been determined based on movements in average balances and average exchange rates over the period and changes in interest rates on average interest-earning assets and average interest-bearing liabilities. Variances caused by changes in both volume and rate have been allocated to changes in volume.

2004 versus 2003

|  | Increase/(decrease) in interest due to |  | $\begin{array}{r} \text { Net } \\ \text { increase/ } \\ \text { (decrease) } \\ \text { in interest } \\ \text { \$million } \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | Volume Smillion | $\begin{gathered} \text { Rate } \\ \text { Smillion } \end{gathered}$ |  |
| Interest earning assets |  |  |  |
| Cash and unrestricted balances at central banks | - | - | - |
| Treasury bills and other eligible bills | (2) | 34 | 32 |
| Loans and advances to banks | 50 | 65 | 115 |
| Loans and advances to customers | 340 | (131) | 209 |
| Debt securities and equity shares | 76 | 10 | 86 |
| Total interest earning assets | 464 | (22) | 442 |
| Interest bearing liabilities |  |  |  |
| Dated subordinated loan capital | 72 | (10) | 62 |
| Undated subordinated loan capital | 1 | 7 | 8 |
| Interest bearing current and demand accounts | 18 | (29) | (11) |
| Savings deposits | 14 | (14) | - |
| Time deposits | 72 | 115 | 187 |
| Other deposits | 41 | (32) | 9 |
| Debt securities in issue | 9 | (22) | (13) |
| Total interest bearing liabilities | 227 | 15 | 242 |

2003 versus 2002
Net

|  | Increase/(decrease) in interest due to |  |  |
| :---: | :---: | :---: | :---: |
|  | Volume <br> \$million | $\begin{gathered} \text { Rate } \\ \text { Smilion } \end{gathered}$ |  |
| Interest earning assets |  |  |  |
| Cash and unrestricted balances at central banks | 1 | (1) | - |
| Treasury bills and other eligible bills | 14 | (48) | (34) |
| Loans and advances to banks | (63) | (296) | (359) |
| Loans and advances to customers | 188 | (383) | (195) |
| Debt securities and equity shares | 220 | (130) | 90 |
| Total interest earning assets | 360 | (858) | (498) |
| Interest bearing liabilities |  |  |  |
| Dated subordinated loan capital | (30) | 54 | 24 |
| Undated subordinated loan capital | (5) | (28) | (33) |
| Interest bearing current and demand accounts | 44 | (43) | 1 |
| Savings deposits | (5) | (34) | (39) |
| Time deposits | 2 | (387) | (385) |
| Other deposits | (90) | 111 | 21 |
| Debt securities in issue | 49 | (41) | 8 |
| Total interest bearing liabilities | (35) | (368) | (403) |

## Five Year Summary

|  | $\begin{array}{r} 2004 \\ \text { \$million } \end{array}$ | $\begin{gathered} 2003^{\star} \\ \text { \$million } \end{gathered}$ | $\begin{gathered} 2002 \\ \text { \$million } \end{gathered}$ | $\begin{aligned} & 2001 \\ & \text { \$million } \end{aligned}$ | $\begin{gathered} 2000 \\ \text { \$million } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit before provisions | 2,371 | 2,097 | 1,982 | 1,820 | 1,347 |
| Provisions for bad and doubtful debts, and contingent liabilities and commitments | (214) | (536) | (712) | (731) | (470) |
| Amounts written off fixed asset investments | (1) | (11) | (8) | - | - |
| Income from joint venture | 2 | - | - | - | - |
| Operating profit including joint venture before taxation | 2,158 | 1,550 | 1,262 | 1,089 | 877 |
| Profit before taxation | 2,158 | 1,550 | 1,262 | 1,089 | 1,409 |
| Profit attributable to shareholders | 1,479 | 1,024 | 844 | 699 | 1,026 |
| Loans and advances to banks | 18,922 | 13,354 | 16,001 | 19,578 | 23,759 |
| Loans and advances to customers | 71,596 | 59,744 | 57,009 | 53,005 | 51,882 |
| Total assets | 141,688 | 120,202 | 112,953 | 107,535 | 102,435 |
| Deposits by banks | 15,813 | 10,924 | 10,850 | 11,688 | 11,103 |
| Customer accounts | 84,572 | 73,767 | 71,626 | 67,855 | 65,037 |
| Shareholders' funds | 8,435 | 7,529 | 7,270 | 7,538 | 6,508 |
| Total capital resources ${ }^{1}$ | 16,123 | 14,110 | 12,974 | 12,959 | 11,117 |
| Information per ordinary share |  |  |  |  |  |
| Basic earnings per share | 121.2c | 82.0c | 57.6c | 55.9c | 92.2c |
| Normalised earning per share ${ }^{2}$ | 125.9c | 90.1 c | 74.9c | 66.3 c | 71.1 c |
| Dividends per share | 57.5c | 52.0c | 47.0c | 41.92c | 38.105c |
| Net asset value per share | 658.3c | 588.0c | 569.8c | 555.3c | 551.1 c |
| Ratios |  |  |  |  |  |
| Post-tax return on ordinary shareholders' funds-normalised basis ${ }^{2}$ | 20.1\% | 15.7\% | 13.4\% | 12.0\% | 13.4\% |
| Basic cost-income ratio | 55.8\% | 55.8\% | 56.3\% | 58.9\% | 66.8\% |
| Cost-income ratio - normalised basis ${ }^{2}$ | 53.5\% | 53.6\% | 53.6\% | 55.8\% | 57.3\% |
| Capital ratios: |  |  |  |  |  |
| Tier 1 capital | 8.6\% | 8.6\% | 8.3\% | 9.0\% | 7.2\% |
| Total capital | 15.0\% | 14.5\% | 14.2\% | 16.2\% | 14.3\% |

*Comparative restated (see note 54 on page 118)
${ }^{1}$ Shareholders' funds, minority interests and subordinated loan capital.
${ }^{2}$ Results on a normalised basis reflect the Group's results, excluding profits and losses of a capital nature, charges for restructuring and profits and losses on repurchase of share capital.

