# NOTES TO THE CONDENSED FINANCIAL STATEMENTS

For the six months ended 31st December, 2004

#### 1. BASIS OF PREPARATION

The condensed financial statements have been prepared in accordance with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and with Statement of Standard Accounting Practice 25 "Interim financial reporting" issued by the Hong Kong Institute of Certified Public Accountants.

### 2. PRINCIPAL ACCOUNTING POLICIES

The condensed financial statements have been prepared under the historical cost convention, as modified for the revaluation of investment properties and investments in securities.

The accounting policies adopted are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 30th June, 2004.

### 3. SEGMENT INFORMATION

### **Business segments**

For management purposes, the Group is currently organised into five operating divisions - property, security, financing, hotel and building management and services. These operating divisions are the basis on which the Group reports its primary segment information:

Six months ended 31st December, 2004

					Building management and		
	Property	Security	Financing	Hotel	services	Elimination	Consolidated
	HK\$	HK\$	HK\$	HK\$	HK\$	HK\$	HK\$
REVENUE							
Turnover							
Property rental	436,449,186	-	-	-	-	-	436,449,186
Property sales	2,150,444,412	-	-	-	-	-	2,150,444,412
Hotel operations	-	-	-	144,068,699	-	-	144,068,699
Management services	32,924,817	-	-	-	175,915,837	-	208,840,654
Share investment and dealing	-	31,303,459	-	-	-	-	31,303,459
Financing			13,490,540				13,490,540
	2,619,818,415	31,303,459	13,490,540	144,068,699	175,915,837	_	2,984,596,950
Other operating income	8,283,595	1,423,127	676,693	-	7,182,186	-	17,565,601
Inter-segment sales*					7,227,668	(7,227,668)	
Total revenue	2,628,102,010	32,726,586	14,167,233	144,068,699	190,325,691	(7,227,668)	3,002,162,551
SEGMENT RESULT	1,100,858,151	322,029,062	14,167,233	70,907,980	73,981,344		1,581,943,770
Release of negative goodwill arising on acquisition of a listed subsidiary							18,777,654
Unallocated corporate expenses							(218,452,063)
Profit from operations							1,382,269,361

For the six months ended 31st December, 2004

# 3. SEGMENT INFORMATION (Continued)

**Business segments** (Continued)

Six months ended 31st December, 2003

					Building management and		
	Property	Security	Financing	Hotel	services	Elimination	Consolidated
	HK\$	HK\$	HK\$	HK\$	HK\$	HK\$	HK\$
REVENUE							
Turnover							
Property rental	428,654,984	-	-	-	-	-	428,654,984
Property sales	2,594,720,610	-	-	-	-	-	2,594,720,610
Hotel operations	-	-	-	129,511,422	-	-	129,511,422
Management services	32,684,285	-	-	-	173,656,186	-	206,340,471
Share investment and dealing	-	30,664,529	-	-	-	-	30,664,529
Financing			30,121,897				30,121,897
	3,056,059,879	30,664,529	30,121,897	129,511,422	173,656,186	_	3,420,013,913
Other operating income	10,713,401	3,822,783	1,835,603	-	3,111,635	-	19,483,422
Inter-segment sales*					12,410,949	(12,410,949)	
Total revenue	3,066,773,280	34,487,312	31,957,500	129,511,422	189,178,770	(12,410,949)	3,439,497,335
SEGMENT RESULT	832,370,621	331,084,959	31,957,500	62,637,270	76,641,099		1,334,691,449
Release of negative goodwill arising on acquisition of							10.072.007
a listed subsidiary							18,063,006
Unallocated corporate expenses							(179,054,402)
Profit from operations							1,173,700,053

<sup>\*</sup> Inter-segment sales were charged at costs plus margin basis as agreed between both parties.

# 4. PROFIT FROM OPERATIONS

	Six months ended	
	<b>31st December,</b> 31st December,	
	2004	2003
	HK\$	HK\$
Profit from operations has been arrived at after charging:		
Cost of hotel inventories	13,419,165	11,994,412
Depreciation	9,160,692	8,053,232

For the six months ended 31st December, 2004

### 5. FINANCE INCOME

	Six months ended		
	31st December,	31st December,	
	2004	2003	
	HK\$	HK\$	
Interest income on:			
advances to associates	22,355,066	30,073,491	
advances to investee companies	3,416,640	3,450,391	
bank deposits	5,265,495	13,661,750	
	31,037,201	47,185,632	

### 6. FINANCE COSTS

	Six months ended		
	31st December,	31st December,	
	2004	2003	
	HK\$	HK\$	
Interests on borrowings	121,397,402	156,593,949	
Provision for premium on redemption of convertible notes	_	8,423,671	
Amortisation of issue costs of convertible bonds/notes	795,028	3,787,405	
Loan facility arrangement fees and finance charges	6,452,070	15,061,617	
	128,644,500	183,866,642	
Less: Amount capitalised to properties under development	(22,327,828)	(31,536,930)	
	106,316,672	152,329,712	

# 7. RESULTS ATTRIBUTABLE TO ASSOCIATES

Results attributable to associates include amortisation of goodwill arising on acquisition of associates of HK\$6,477,214 (*six months ended 31st December, 2003: HK\$6,477,214*) and release of negative goodwill arising on acquisition of an associate of HK\$2,564,199 (*six months ended 31st December, 2003: HK\$2,564,199*).

For the six months ended 31st December, 2004

#### 8. INCOME TAX EXPENSE

	Six months ended		
	31st December,	31st December,	
	2004	2003	
	HK\$	HK\$	
The charge comprises:			
Taxation attributable to the Company and its subsidiaries			
Hong Kong Profits Tax	130,057,129	82,145,155	
Other jurisdictions	13,909,844	324,052	
Deferred taxation	2,240,309	(3,387,207)	
	146,207,282	79,082,000	
Share of taxation attributable to associates			
Hong Kong Profits Tax	100,513,301	9,843,764	
Deferred taxation	2,879,028	1,160,741	
	103,392,329	11,004,505	
	249,599,611	90,086,505	

Hong Kong Profits Tax is calculated at 17.5% (six months ended 31st December, 2003: 17.5%) of the estimated assessable profits for the period.

Taxes on profits assessable in the People's Republic of China and elsewhere have been calculated at rates of taxation prevailing in the country and the regions in which the Group operates.

The Inland Revenue Department ("IRD") initiated tax inquiries for the years of assessment 1995/96, 1996/97 and 1997/98 on Sing-Ho Finance Company Limited ("Sing-Ho Finance"), a wholly-owned subsidiary of the Company's listed subsidiary, Sino Land Company Limited ("Sino Land"). Notices of assessment for additional tax in an aggregate sum of approximately HK\$165,514,000 were issued to Sing-Ho Finance for the years under review and objections were lodged with the IRD by Sing-Ho Finance. The IRD also initiated a tax inquiry for the years of assessment 1998/99 to 2001/02 on City Empire Limited ("City Empire"), another wholly-owned subsidiary of Sino Land. Notices of assessment for additional tax of approximately HK\$263,438,000 were issued to City Empire for the years under review and objections were lodged with the IRD by City Empire. In the opinion of the Directors, in view of the tax inquiries are still at the stage of collation of evidence, the ultimate outcome of these tax inquiries cannot presently be determined with an acceptable degree of reliability, and accordingly, no provision for any liabilities that may result has been made.

For the six months ended 31st December, 2004

#### 9. DIVIDEND

	Six months ended	
	31st December,	31st December,
	2004	2003
	HK\$	HK\$
Final dividend for the year ended 30th June, 2004 of HK7 cents per share with a scrip dividend option		
(year ended 30th June, 2003: Nil)	96,249,452	

The Directors determined that an interim dividend for the six months ended 31st December, 2004 of HK8.5 cents (six months ended 31st December, 2003: HK5 cents) per share would be paid to the shareholders of the Company whose names appear in the Register of Members on 19th April, 2005.

### 10. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share is based on the following data:

	Six mo	nths ended
	31st December,	31st December,
	2004	2003
	HK\$	HK\$
Earnings for the purpose of basic earnings per share Adjustment to the share of results of a subsidiary,	839,695,694	510,037,538
based on dilution of its earnings per share	(6,295,810)	(13,704,568)
Earnings for the purpose of diluted earnings per share	833,399,884	496,332,970
	Number of shares	Number of shares
Weighted average number of ordinary shares for the purposes of basic and diluted earnings per share	1,375,513,421	1,367,905,827

### 11. INVESTMENT PROPERTIES

During the six months ended 31st December, 2004, certain properties under development were transferred to investment properties amounting to HK\$111,861,403 (six months ended 31st December 2003: HK\$151,184,995).

# 12. PROPERTY, PLANT AND EQUIPMENT

During the six months ended 31st December, 2004, additions to property, plant and equipment amounted to HK\$9,698,971 (six months ended 31st December, 2003: HK\$4,338,911).

For the six months ended 31st December, 2004

### 13. INTERESTS IN ASSOCIATES

	31st December, 2004 HK\$	30th June, 2004 <i>HK</i> \$
Share of net assets	3,080,941,732	2,550,980,294
Goodwill	148,975,930	155,453,144
Negative goodwill	(87,182,747)	(89,746,946)
	3,142,734,915	2,616,686,492
Advances to associates, less allowances	7,842,049,313	7,883,811,545
	10,984,784,228	10,500,498,037

The IRD initiated tax inquiries for the years of assessment 1994/95 to 2002/03 on a wholly-owned subsidiary, Wide Harvest Investment Limited ("WHI"), of one of the Group's associate, Million Success Limited ("MSL"), and for the years of assessment 1994/95 to 1997/98 on a wholly-owned subsidiary, Murdoch Investments Inc. ("MII"), of one of the Group's associate, Erleigh Investment Limited. Notices of assessment for additional tax in the aggregate amounts of approximately HK\$396,088,000 and HK\$37,759,000 were issued to WHI and MII for the years under review, respectively, and objections were lodged with the IRD by WHI and MII. The effective share of the amount attributable to the Group as at 31st December, 2004 is estimated to be approximately HK\$51,085,000 and HK\$8,766,000, respectively. In view of the tax inquiries are still at the stage of collation of evidence, the management of WHI and of MII are of the opinion that the ultimate outcome of the tax inquiries cannot presently be determined with an acceptable degree of reliability, and accordingly, no provision for any liabilities that may result has been made in the financial statements of WHI and of MII.

The Directors of the Company have taken note of the above matters and have made due inquiries. Nothing has come to the attention of the Board of Directors of the Company which indicates that there has been material subsequent development or change in status in respect of the above matters.

### 14. LOANS RECEIVABLE

The Group offers loans to buyers of properties sold by the Group and the repayment of the loans is specified in the respective loan agreements.

For the six months ended 31st December, 2004

#### 15. ACCOUNTS AND OTHER RECEIVABLES

Included in accounts and other receivables are trade receivables of HK\$92,004,304 (30th June, 2004: HK\$98,129,329) mainly comprising rental receivables, which are billed in advance and settlements are expected upon receipt of billings, and sales proceeds receivables.

The following is an aged analysis of trade receivables at the reporting date:

	31st December,	30th June,
	2004	2004
	HK\$	HK\$
0-30 days	36,583,223	47,107,606
31 – 60 days	11,675,752	5,639,849
61 – 90 days	4,775,182	5,564,708
Over 90 days	38,970,147	39,817,166
	92,004,304	98,129,329

Trade receivables over 90 days amounting to HK\$38,970,147 (30th June, 2004: HK\$39,817,166) are sufficiently covered by rental deposits received from the respective tenants and no allowance is required for these receivables under the Group's allowance policy.

### 16. ACCOUNTS AND OTHER PAYABLES

Included in accounts and other payables are trade payables of HK\$110,371,540 (30th June, 2004: HK\$55,986,780).

The following is an aged analysis of trade payables at the reporting date:

	31st December,	30th June,
	2004	2004
	HK\$	HK\$
0 – 30 days	100,830,770	49,987,656
31 - 60  days	4,813,382	1,464,324
61 – 90 days	183,876	368,850
Over 90 days	4,543,512	4,165,950
	110,371,540	55,986,780

### 17. BORROWINGS

During the six months ended 31st December, 2004, the Group issued HK\$2,500,000,000 1.625% guaranteed convertible bonds due in 2009 (the "Bonds"). The Bonds carry a right to convert at any time from 30th December, 2004 to 30th October, 2009 into ordinary shares of Sino Land at an initial conversion price of HK\$9.225 per share (subject to adjustment).

For the six months ended 31st December, 2004

#### 18. PLEDGE OF ASSETS

- (a) At 31st December, 2004, the aggregate facilities of bank loans, overdrafts and other loans amounting to HK\$16,345,700,512 (30th June, 2004: HK\$14,162,769,691) were secured by certain of the Group's listed investments, properties, bank deposits, bank balances and shares of Sino Land. At that date, the facilities were utilised to the extent of HK\$9,138,560,762 (30th June, 2004: HK\$7,943,823,691).
- (b) At 31st December, 2004, investments and the benefits in the advances to certain associates were pledged or assigned to secure loan facilities made available by banks or financial institutions to such associates. The Group's attributable portion of these facilities amounted to HK\$2,801,721,667 (30th June, 2004: HK\$2,699,860,049), of which HK\$2,441,961,578 (30th June, 2004: HK\$2,537,624,606) were utilised by the associates and guaranteed by Sino Land.

#### 19. COMMITMENTS AND CONTINGENT LIABILITIES

At the balance sheet date, the Group had the following commitments and contingent liabilities not provided for in the financial statements:

		31st December, 2004 HK\$	30th June, 2004 <i>HK</i> \$
(a) Commitments in resp	pect of property development expe	enditure:	
Authorised but not	t contracted for	111,089,814	46,056,752
Contracted but not	t provided for	2,359,982,195	2,760,051,382
		2,471,072,009	2,806,108,134
(b) Guarantees in respec	et of banking facilities and associates:		
Utilised		2,441,961,578	2,537,624,606
Not utilised		362,265,089	164,740,443
		2,804,226,667	2,702,365,049

(c) On 19th December, 1996, Sino Land and its wholly-owned subsidiary, Mariner International Hotels Limited (collectively referred to as "Mariner"), entered into an agreement (the "Agreement") with Hang Lung Development Company Limited and its subsidiary, Atlas Limited (collectively referred to as "Hang Lung") to acquire a company which owned a property in Yau Kom Tau, Tsuen Wan, New Territories, which was to be developed into a hotel. The total consideration payable by Mariner for the purchase was HK\$1,070,000,000, in respect of which a deposit and part payments in the total sum of HK\$321,000,000 were paid by Mariner to Hang Lung pursuant to the Agreement. On 30th June, 1998, Mariner terminated the Agreement. This termination gave rise to litigation between Mariner and Hang Lung. There has been a trial of the issue of which party repudiated the Agreement. On this issue the trial judge gave judgment for Hang Lung on the 2nd day of August, 2004.

On legal advice Mariner lodged an appeal against the judgment. The appeal will be heard in November 2005. On the basis of the uncertainty of the outcome of the pending appeal, the Directors are of the opinion that no provision in respect of the deposit and other liabilities is required for the six month period ended 31st December, 2004.