BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

DIRECTORS

Mr David Gordon ELDON GBS, JP

Chairman

Age 59. Appointed a Director of the Bank in June 1996 and non-executive Chairman on 1 January 1998. Chairman of The Hongkong and Shanghai Banking Corporation Limited. A Director of HSBC Holdings plc, MTR Corporation Limited and Swire Pacific Limited. Steward of The Hong Kong Jockey Club. Chairman of the Executive Committee of The Community Chest of Hong Kong. Deputy Chairman of the General Committee of The Hong Kong General Chamber of Commerce and a member of the Hong Kong Trade Development Council. Recipient of the Business Person of the Year award in the Hong Kong Business Awards 2003. Awarded the Gold Bauhinia Star by the HKSAR Government in July 2004.

Mr Vincent Hoi Chuen CHENG OBE, JP

Vice-Chairman and Chief Executive

Age 56. Appointed a Director of the Bank in October 1994 and became a Managing Director in April 1995. Appointed Vice-Chairman and Acting Chief Executive in March 1998. Vice-Chairman and Chief Executive since August 1998. Chairman of Hang Seng Life Limited, Hang Seng School of Commerce and the Board of Trustees of the Lord Wilson Heritage Trust. A Director of The Hongkong and Shanghai Banking Corporation Limited and Great Eagle Holdings Limited. Chairman of the Process Review Panel for the Securities and Futures Commission and the Standing Committee on Directorate Salaries and Conditions of Service of the HKSAR Government. President of the Hong Kong Institute of Bankers. Vice-Chairman of Business and Professionals Federation of Hong Kong. A Committee Member of the Chinese General Chamber of Commerce. A member of the Standing Committee of the Beijing Municipal

Committee of the Chinese People's Political Consultative Conference and the Independent Commission on Remuneration for Members of the Executive Council and the Legislature of the HKSAR. Vice Patron of The Community Chest of Hong Kong. Court member of the Hong Kong University of Science and Technology. Visiting professor of Zhejiang University of China and Shenzhen University of China since September 2000 and April 2001 respectively. Honorary professor of Southwestern University of Finance & Economics of China since October 2000. Awarded Director of the Year in the category of Listed Company Executive Directors by The Hong Kong Institute of Directors in 2004.

* Mr CHAN Cho Chak John GBS, JP

Age 61. Managing Director of The Kowloon Motor Bus Company (1933) Limited. A Director of The Kowloon Motor Bus Holdings Limited and Guangdong Investment Limited. A Director and Chairman of RoadShow Holdings Limited. Former member of the Hong Kong Civil Service from 1964 to 1978 and from 1980 to 1993. Key posts held in Government included Private Secretary to the Governor, Deputy Secretary (General Duties), Director of Information Services, Deputy Chief Secretary, Secretary for Trade and Industry and Secretary for Education and Manpower. Deputy Chairman of The Hong Kong Jockey Club. Chairman of the Council of the Hong Kong University of Science and Technology. Vice Patron and Campaign Committee Co-Chairman of The Community Chest of Hong Kong. Awarded the Gold Bauhinia Star by the HKSAR Government in July 1999. Appointed a Director of the Bank in August 1995.

* Dr CHENG Yu Tung DPMS, DBA(Hon), LLD(Hon), DSSc(Hon)

Age 79. Chairman of New World Development Company Limited. Managing Director of Chow Tai Fook Jewellery Company Limited and a Director of Shun Tak Holdings Limited. Appointed a Director of the Bank in March 1985.

* Dr CHEUNG Kin Tung Marvin DBA(Hon), SBS, OBE, JP

Age 57. Chairman of the Listing Committee of the Main Board and GEM of The Stock Exchange of Hong Kong Limited, Board Member of the Airport Authority Hong Kong, Member of the Exchange Fund Advisory Committee of the Hong Kong Monetary Authority, Member of the Greater Pearl River Delta Business Council, Vice-Chairman of the Council of the Hong Kong University of Science and Technology and Council Member of the Open University of Hong Kong. An independent non-executive Director of both HKR International Limited and Shui On Construction and Materials Limited. Appointed a Director of the Bank in May 2004.

Mr Simon Jeremy GLASS

Age 42. Chief Financial Officer of The Hongkong and Shanghai Banking Corporation Limited since April 2003. Chief Executive of Bank of Bermuda, Hong Kong Branch. Appointed a Director of the Bank in May 2003.

* Mr Jenkin HUI

Age 61. Director and Chief Executive of Pointpiper Investment Limited. A Director of Central Development Limited, Jardine Matheson Holdings Limited, Jardine Strategic Holdings Limited and Hongkong Land Holdings Limited. Appointed a Director of the Bank in August 1994.

* Mr Peter LEE Ting Chang JP

Age 51. Chairman of Hysan Development Company Limited. A non-executive Director of Cathay Pacific Airways Limited, SCMP Group Limited, Maersk (China) Shipping Company Limited, and a Director of a number of other companies. Vice President of the Real Estate Developers Association of Hong Kong. Appointed a Director of the Bank in August 2002.

* Dr LI Ka Cheung Eric FCPA (Practising), GBS, OBE, JP

Age 51. Senior partner of Li. Tang. Chen & Co., Certified Public Accountants. Board Member of the International Federation of Accountants, Member of The Tenth National Committee of Chinese People's Political Consultative Conference. Director of The Kowloon Motor Bus Holdings Limited, SmarTone Telecommunications Holdings Limited, Wong's International (Holdings) Limited, CATIC International Holdings Limited, China Vanke Co, Ltd, China Resources Enterprise, Limited, RoadShow Holdings Limited, Sinochem Hong Kong Holdings Limited and Strategic Global Investments plc. President of Hong Kong Society of Accountants in 1994. Chairman of Hong Kong Monetary Authority's Process Review Committee, Member of its Deposit-taking Companies Advisory Committee and Basel II Consultation Group. Member of the Clearing and Settlement Systems Appeals Tribunal. Awarded the Gold Bauhinia Star by the HKSAR Government in July 2003. Appointed a Director of the Bank in February 2000.

Dr LO Hong Sui Vincent GBS, JP

Age 56. Chairman and Chief Executive of Shui On Group. Chairman and Chief Executive Officer of Shui On Land Limited. Director of Great Eagle Holdings Limited. An independent non-executive Director of China Telecom Corporation Ltd. Member of The Tenth National Committee of Chinese People's Political Consultative Conference. Vice Chairman of All-China Federation of Industry & Commerce. Honorary Life President of Business and Professionals Federation of Hong Kong. President of Shanghai-Hong Kong Council for the Promotion and Development of Yangtze. Economic Adviser to the Chongging Municipal Government. Court Member of the Hong Kong University of Science and Technology. Awarded the Gold Bauhinia Star by the HKSAR Government in July 1998. Recipient of the Businessman of the Year award in the Hong Kong Business Awards 2001. Awarded Director of the Year in the category of Listed Company Executive Directors by The Hong Kong Institute of Directors in 2002. Appointed a Director of the Bank in February 1999.

BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT (continued)

Mr MOK Wai Kin FCCA, CPA, ACIS, ACIB

Age 56. Joined the Bank in 1966. Served in various positions including retail banking, trade finance and internal audit. Head of Audit Division from 1988 to July 1994. Appointed Head of Retail Banking Division since August 1994. Appointed Senior Assistant General Manager in January 1995, Deputy General Manager in July 1995 and General Manager in January 1996. Appointed Director and General Manager of the Bank in August 1999. Appointed Managing Director and General Manager of the Bank in April 2000, responsible for retail banking, private banking, investment services and insurance business of the Bank. Appointed Managing Director and Chief Operating Officer of the Bank in January 2005. Member of Hong Kong Monetary Authority's Deposit-taking Companies Advisory Committee. Court and Council Member of the Hong Kong Baptist University. Vice-Chairman of the Board of Li Po Chun United World College (Hong Kong), Limited and a Board Member of Hang Seng School of Commerce.

Mr OR Ching Fai Raymond JP

Age 55. Executive Director of The Hongkong and Shanghai Banking Corporation Limited since January 2005. Chairman of HSBC Insurance (Asia-Pacific) Holdings Limited. A Director of Bank of Communications Limited, Cathay Pacific Airways Limited, Esprit Holdings Limited, Hong Kong Interbank Clearing Limited and Hutchison Whampoa Limited. Awarded "Justice of the Peace" in July 2004. Appointed a Director of the Bank in February 2000.

Mr POON Chung Yin Joseph

Age 50. Independent non-executive Director of Grandland Shipping Limited. Appointed Executive Director and Deputy Chief Executive of the Bank in December 2004.

* Dr SIN Wai Kin David DSSc(Hon)

Age 75. Chairman of Myer Jewelry Manufacturer Limited. Vice-Chairman of Miramar Hotel and Investment Company Limited. Executive Director of New World Development Company Limited. A Director of King Fook Holdings Limited. Appointed a Director of the Bank in November 1991.

* Mr Richard Yat Sun TANG MBA, BBS, JP

Age 52. Chairman and Managing Director of Richcom Company Limited. A Vice Chairman of King Fook Holdings Limited. A Director of Miramar Hotel and Investment Company Limited and Hong Kong Commercial Broadcasting Company Limited. Chairman of the Correctional Services Children's Education Trust Committee of the Correctional Services Department, an Adjudicator of the Registration of Persons Tribunal, a member of the HKSAR Passports Appeal Board, a member of the Barristers Disciplinary Tribunal Panel and a member of Customs & Excise Service Children's Education Trust Fund Investment Advisory Board. Awarded "Justice of the Peace" in 1997. Awarded the Bronze Bauhinia Star by the HKSAR Government in July 2000. Appointed a Director of the Bank in August 1995.

* Independent non-executive Directors

Mr D G Eldon is a Director of HSBC Holdings plc and The Hongkong and Shanghai Banking Corporation Limited. Mr Vincent H C Cheng is a Director of The Hongkong and Shanghai Banking Corporation Limited. Mr Raymond C F Or is an Executive Director of The Hongkong and Shanghai Banking Corporation Limited. Mr S J Glass is a Director of HSBC Asia Holdings BV, Chief Financial Officer of The Hongkong and Shanghai Banking Corporation Limited. Each of HSBC Holdings plc, HSBC Asia Holdings BV and The Hongkong and Shanghai Banking Corporation Limited has an interest in the share capital of the Bank as disclosed under the provisions of Divisions 2 and 3 of Part XV of the Securities and Futures Ordinance.

SENIOR MANAGEMENT

Mr Vincent Hoi Chuen CHENG OBE, JP Vice-Chairman and Chief Executive

(Biographical details are set out on page 52)

Mr POON Chung Yin Joseph

Executive Director and Deputy Chief Executive

(Biographical details are set out on page 54)

Mr MOK Wai Kin FCCA, CPA, ACIS, ACIB Managing Director and Chief Operating Officer (Biographical details are set out on page 54)

Mr LEUNG Wing Cheung William

General Manager and Head of Wealth Management

Age 50. Joined the Bank in 1994 as Assistant General Manager and Head of Credit Card Centre. Appointed Deputy General Manager and Deputy Head of Retail Banking in May 2000. Appointed Deputy Head of Commercial Banking in October 2003. Appointed General Manager and Head of Wealth Management since January 2005. Responsible for wealth management of the Bank. A Director of HSBC Asset Management (Hong Kong) Limited and EPS Company (Hong Kong) Limited. Chairman of the Committee on Management and Supervisory Training of the Vocational Training Council. A member of the Hong Kong Sports Commission and the Estate Agents Authority Board. A trustee and member of the Moral Education Concern Group.

Mr NG Yuen Tin FHKIB

Deputy General Manager and Head of Corporate and Institutional Banking

Age 53. Joined the Bank in 1971. Appointed Assistant General Manager and Deputy Head of Corporate Banking Division in January 1994. Appointed Head of Corporate and Institutional Banking Division in September 1999. Appointed Deputy General Manager and Head of Corporate and Institutional Banking since July 2000. Responsible for overseeing the corporate and institutional banking functions of the Bank. Director and Chief Executive of Hang Seng

Finance Limited. A Director of HSI Services Limited. A member of the Hang Seng Index Advisory Committee. An Executive Committee Member of the Hong Kong Institute of Bankers. An Executive Committee Member of The Chinese Gold & Silver Exchange Society.

Mr CHAN Kwok Wai Patrick MBA, FCPA, FCCA, ACIS Deputy General Manager and Chief Financial Officer

Age 48. Joined the Bank in 1995 as Assistant General Manager and Head of Financial Control. Appointed Chief Financial Officer since 1998 and Deputy General Manager in June 2003. A Director and Executive Committee member of Industrial Bank Company Limited, PRC. A member of Professional Accountants in Business Committee of HKICPA, Professional Development Sub-committee of the ACCA Hong Kong, advisory board on accounting studies of the Chinese University of Hong Kong and the Hong Kong University of Science and Technology, Investment Committee of the Foundation of Tsinghua University Center for Advanced Study Company Limited and Investment Committee of Quality Education Fund.

Mr TAM Wai Hung David FCIB, FHKIB

Deputy General Manager and Head of Commercial Banking

Age 55. Joined the Bank in 1999 as Assistant General Manager and Head of Commercial Banking. Appointed Deputy General Manager in June 2003. Responsible for overseeing the commercial banking business of the Bank and the functional departments of trade services and cash management.

Mr CHEUNG Tai Keung Jack

Deputy General Manager and Head of Treasury

Age 45. Joined the Bank in June 2004 as Deputy General Manager and Acting Head of Treasury. Responsible for overseeing the Treasury and Singapore operations. Appointed Deputy General Manager and Head of Treasury since August 2004. Director, Head of Balance Sheet Management, Asia-Pacific Global Markets of The Hongkong and Shanghai Banking Corporation Limited before joining the Bank.