

Achievements

Major Milestones

- ▼ Hutchison Telecommunications International Limited lists on the Stock Exchanges of New York and Hong Kong on 14 and 15 October 2004 respectively.



- ▼ The Group signs an agreement with Hanoi Telecom to roll out a CDMA2000 network in Vietnam with service expected to commence in late 2005.



- ▶ Our global customer base reaches 12.6 million at the end of 2004, an increase of 47% over 2003.



- ▶ Hong Kong listed company Hutchison Global Communications Holdings Limited is formed through the joining of forces of Hutchison Global Communications with PowerCom Group, the Vanda Group and Hutchison GlobalCentre ("Hutchison Global Communications Group").
- ▶ The Group receives regulatory approval for the consolidation of its operations in India.
- ▶ Hong Kong and Macau Mobile achieves a record 2.2 million customers.
- ▶ Hutchison India doubles its base in Gujarat to over a million customers, to become the first mobile service provider in that state to achieve this milestone.

Awards of the Year

- ▶ Hutchison Global Communications Group is named "IBM Overall Top Business Partner in ASEAN" and "IBM Best Application Solutions – China Channel".
- ▶ Hutchison India voted number one in customer satisfaction survey and receives a host of advertising awards including "CNBC Campaign of the Year 2003", *Business Today's* "Most Strategic Marketers of 2004", ABBY Awards for "Creative Advertiser, Best Continuing Campaign", three golds and two silvers for other campaigns, and the Grand EFFIE 2004 award for "Most Effective Advertiser of the Year".
- ▶ Partner's Orange™ brand is cited as the number one brand in the telecom industry for the second consecutive year and number two, after Coca Cola™, in the overall consumer brand rankings in terms of brand equity value, in a nationwide survey conducted by *Globes*, Israel's leading business newspaper.
- ▶ Hong Kong Mobile receives *Capital Magazine's* "Best Mobile Network Service Provider" in its Best of the Best Executives 2004 award and several other industry awards including "Yahoo! Emotive Brand Awards" and "Yahoo! Good Corporate Citizens" award.

Business Highlights



▲ Hong Kong Mobile becomes the first operator in Hong Kong to roll out commercial 3G services under the “3” brand name, launching services with 99% coverage in the business and populated areas.

▼ Hutchison Global Communications Group establishes the world’s first inter-Autonomous System International Ethernet network with KT Corporation in March 2004. With these multipoint International Ethernet services, companies can connect their Hong Kong and South Korean Ethernet LANs easily, flexibly and cost effectively. The network extends to Taiwan.



▼ Hutchison India becomes the first operator in India to nationally roll out EDGE (Enhanced Data GSM Environment) and Hutch TV, India’s first and only multi-channel TV-on-mobile service.



▲ Hutchison India rolls out services in three new licence areas – Uttar Pradesh (West), West Bengal and Punjab – taking its total of licence areas to 13.

- ▶ Hutchison Global Communications Group’s total interconnection capacity between Mainland China and Hong Kong increases to 22.5 Gbit/s, representing the largest cross-border bandwidth amongst all fixed-line operators in Hong Kong.
- ▶ Partner launches commercial 3G services including person-to-person video calls in Israel.

- ▶ Partner reports record revenues of NIS 5,141 million (HK\$9,305 million).
- ▶ Hutchison Lanka fully digitises its services and network in Sri Lanka.