

# 二零零四年大事回顧

## 2004 Milestones

### 一月 January



- 中信嘉華銀行有限公司(「中信嘉華」)獲香港總商會頒發「2003香港服務業獎：創意獎」
- 中信嘉華推出「展望成才」壽險計劃
- 中信嘉華信用咭推出迎新推廣優惠
- 中信資本(中信資本市場控股有限公司(「中信資本控股」)及其附屬公司)以包銷方式為超大現代農業(控股)有限公司配售七億港元股份
- CITIC Ka Wah Bank Limited (「CKWB」) was awarded the "2003 Hong Kong Award for Services: Innovation Award" by the Hong Kong General Chamber of Commerce
- CKWB launched "HOPE Educator" life insurance plan
- CKWB launched Credit Card acquisition campaign
- CITIC Capital (CITIC Capital Markets Holdings Limited ("CCMH") and its subsidiaries) acted as sole placing agent of a HK\$700 million top up placement for Chaoda Modern Agriculture (Holdings) Limited

- 中信嘉華舉行完成收購中國國際財務有限公司(深圳)(「中國國際財務」)誌慶酒會
- 中信嘉華推出「RMB+ 中港一線通服務」
- 中信嘉華設立「CEPA諮詢專櫃」
- 中信嘉華提升高息貨幣聯繫存款計劃
- 中信嘉華信用咭推出高達五倍「樣樣都後數」積分獎賞計劃
- 中信資本推出「中信資本Monhegan全球高收益傘型基金」
- 中信資本為海城化工集團有限公司一億二千萬港元可轉讓貸款擔任唯一安排行及代理行

- CKWB organised a cocktail reception to celebrate the completion of the acquisition of China International Finance Company Limited (Shenzhen) ("CIFC")
- CKWB launched "RMB+ China Linked Services"
- CKWB established "CEPA Desk"
- CKWB launched enhanced currency-linked deposit programme
- CKWB launched Credit Card - up to five times "Gen-X" bonus points programme
- CITIC Capital launched "CITIC Capital Monhegan Global High Yield Fund of Funds"
- CITIC Capital acted as sole mandated arranger and agent of a HK\$120 million transferable loan facility for Ocean Grand Chemicals Holdings

### 二月 February



### 三月 March



- 中信國際金融有限公司(「本集團」)公佈二零零三年度業績
- 中信嘉華為聯洲珠寶有限公司一億二千萬港元銀團貸款擔任獨家安排行
- 中信嘉華推出保本貨幣聯繫存款
- 中信嘉華信用咭推出迎新推廣優惠及分期換購禮品優惠
- 中信嘉華捐贈舊版鈔票予仁濟醫院拍賣籌得二十七萬八千港元
- 中信資本為濰柴動力股份有限公司十三億港元招股上市擔任唯一保薦人兼建檔人
- CITIC International Financial Holdings Limited (the "Group") announced its 2003 Final Results
- CKWB acted as sole arranger of a HK\$120 million syndicated loan for Egana Jewellery & Pearls Limited
- CKWB launched principal-protected currency-linked deposit
- CKWB launched Credit Card acquisition campaign and spending promotion to allow customers to redeem fabulous gifts at discounted instalment price
- CKWB donated old edition bank notes to a charity auction organised by Yan Chai Hospital which raised a total of HK\$278,000
- CITIC Capital acted as sole sponsor and bookrunner for Weichai Power Company Limited's HK\$1.3 billion initial public offering

- 本集團舉行股東特別大會，通過收購中信資本控股25%權益，令所持中信資本控股的股權上升至50%
- 本集團為中信綠色工程基金籌得四十萬港元善款
- 中信嘉華為堅柱有限公司五億八千萬港元銀團貸款擔任獨家安排行
- 中信嘉華與中信資本聯合為路勁基建有限公司安排一億二千萬美元銀團貸款
- 中信嘉華配售香港五隧一橋有限公司零售債券
- 中信嘉華推出附加年金選項之「暖意」退休計劃
- 中信嘉華信用卡推出「月結單都分期」計劃
- 中信資本證券有限公司於灣仔及觀塘開設新分行

## 四月 April

- The Group held its Extraordinary General Meeting and approved the acquisition of a 25% interest in CCMH, which increased the Group's shareholding in CCMH to 50%
- The Group raised HK\$400,000 for CITIC Lü Se Gong Cheng Ji Jin
- CKWB acted as sole arranger of a HK\$580 million syndicated loan for Stone Pole Limited
- CKWB and CITIC Capital jointly arranged a US\$120 million syndicated loan for Road King Infrastructure Limited
- CKWB acted as placing bank for Hong Kong Link 2004 Limited retail bond
- CKWB launched "WARMTH" retirement plan with annuity option
- CKWB launched Credit Card "Statement Balance IFFI" programme
- CITIC Capital Securities Limited opened new branches in Wanchai and Kwun Tong



## 五月 May



- 本集團舉行第七十九屆股東週年大會暨股東特別大會
- 中信嘉華推出Dollar\$mart私人貸款
- 中信嘉華推出九成定息按揭貸款計劃
- 中信嘉華推出「親密薦友」按揭推薦計劃
- 中信嘉華信用卡推出「任何賬單都分期」計劃
- 中信嘉華信用卡推出五月簽賬優惠
- The Group held its 79th Ordinary Yearly Meeting & Extraordinary General Meeting
- CKWB launched Dollar\$mart personal instalment loan
- CKWB launched 90% fixed-rate mortgage loan
- CKWB launched "Customer Member-Get-Member" mortgage loan referral programme
- CKWB launched Credit Card "Non-Conventional IFFI" programme
- CKWB launched Credit Card May spending promotion

- 中信嘉華獲香港管理專業協會頒贈二零零四年度優質管理優異獎
- 中信嘉華推出全面按揭貸款計劃
- 中信嘉華配售香港按揭證券有限公司零售債券
- 中信嘉華革新「劃時理財戶口」
- 中國國際財務推出有出口保險機構承保之出口應收賬貼現
- 中信投資研究有限公司正式成為中信資本控股的全資附屬公司
- 中信鵬基管理有限公司正式成為中信資本控股的附屬公司
- 中信資本為亞洲資源控股有限公司配售股份，集資三億五千萬港元

- CKWB was awarded a Certificate of Merit in the 2004 HKMA Quality Award
- CKWB launched comprehensive range of mortgage plans
- CKWB acted as placing bank for the Hong Kong Mortgage Corporation Limited retail bond
- CKWB relaunched "NOW Account"
- CIFIC launched export account receivable discounting with recourse to export insurance agency
- CITIC Frontier China Research Limited formally became a wholly-owned subsidiary of CCMH
- CITIC Provident Management Limited formally became a subsidiary of CCMH
- CITIC Capital acted as placing agent of a HK\$350 million top-up placement for Asia Resources Holdings Limited

## 六月 June



## 七月 July



- 中信嘉華成立商務銀行部
- 中信嘉華發行可贖回利率遞增型港元存款證
- 中信嘉華推出按揭貸款推廣(超級禮品計劃)
- 中信嘉華配售香港特區政府零售債券
- 中信嘉華信用卡推出七月簽賬優惠
- 中信資本的私募基金CITIC Japan Partners第二期募集後，成功將集資總額大幅提升至一億三千二百萬美元
- CKWB established Business Banking Department
- CKWB issued HKD callable step-up certificates of deposit
- CKWB launched mortgage loan promotion (super gift plan)
- CKWB acted as placing bank for the HKSAR Government retail bond
- CKWB launched Credit Card July spending promotion
- CITIC Capital's private equity funds, CITIC Japan Partners, successfully increased its total commitments to US\$132 million after the completion of the second closing

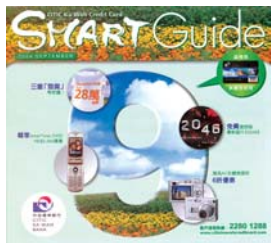
- 本集團公佈二零零四年度中期業績
- 本集團委任孔丹先生為行政總裁，同時委任中信國際資產管理有限公司行政總裁盧永逸先生為替任行政總裁
- 中信嘉華為香港中國保險(集團)有限公司十二億港元銀團貸款擔任獨家安排行
- 中信嘉華為廣州市越堡水泥有限公司八億港元銀團貸款擔任獨家安排行
- 中信嘉華深水埗分行正式開幕
- 中信嘉華推出九成半按揭保險計劃
- 中信嘉華推出旅遊保險計劃
- 中信資本控股委任王軍先生為董事長
- 中信資本為美亞電力有限公司一億七千萬美元銀團貸款擔任唯一協調安排行及代理人

- The Group announced its 2004 Interim Results
- The Group appointed Mr. Kong Dan as the Chief Executive Officer and Mr. Lo Wing Yat Kelvin, the Chief Executive Officer of CITIC International Assets Management Limited as Alternate Chief Executive Officer
- CKWB acted as sole arranger of a HK\$1.2 billion syndicated loan for China Insurance Hong Kong (Holdings) Company Limited
- CKWB acted as sole arranger of a HK\$800 million syndicated loan for Guangzhou Heidelberg Yuexiu Cement Company Limited
- CKWB officially opened Shamshuipo branch
- CKWB launched 95% mortgage insurance programme
- CKWB launched travel insurance plan
- CCMH appointed Mr. Wang Jun as Chairman
- CITIC Capital acted as sole mandated arranger and agent of a US\$170 million syndicated loan for Meiya Power Company Limited

## 八月 August



## 九月 September



- 本集團委任曾耀強先生為本集團及中信嘉華之獨立非執行董事及審核委員會主席
- 中信嘉華推出境內外聯動式貿易結算融資服務
- 中信嘉華發行可贖回利率遞增型美元存款證
- 中信嘉華推出商業樓宇按揭推廣計劃
- 中信嘉華推出「明智萬用」壽險計劃
- 中信嘉華信用卡推出九月簽賬優惠
- 中信嘉華參加由香港貿易發展局和上海市金融服務辦公室主辦的「香港金融服務博覽2004」
- 中信資本與三星資產運用(亞洲)有限公司合作推出「中信資本大中華動力基金」
- 中信資本為福能發展遠東有限公司六千三百萬美元銀團貸款擔任唯一協調安排行及代理人
- The Group appointed Mr. Tsang Yiu Keung Paul as an Independent Non-executive Director and the Chairman of the Audit Committee of the Group and CKWB
- CKWB launched cross-border interacting trade settlement and financing service
- CKWB issued USD callable step-up certificates of deposit
- CKWB launched commercial property mortgage promotion
- CKWB launched "BRIGHT" life insurance plan
- CKWB launched Credit Card September spending promotion
- CKWB participated in the Hong Kong Financial Services Expo 2004 organised by the Hong Kong Trade Development Council and Shanghai Municipal Government Financial Service Office
- CITIC Capital jointly launched the "CITIC Capital Greater China Active Fund" with Samsung Asset Management (Asia) Limited
- CITIC Capital acted as sole mandated arranger and agent of a US\$63 million syndicated loan for Full Power Development Far East Limited

- 中信嘉華為江蘇舒康包裝材料有限公司／江蘇恆創包裝材料有限公司三千六百萬美元銀團貸款擔任獨家安排行
- 中信嘉華為至卓國際(控股)有限公司一億港元銀團貸款擔任獨家安排行
- 中信嘉華灣仔分行以新面貌開展業務
- 中信嘉華推出「BUSINESS NOW」商貿理財服務及商務咭
- 中信嘉華推出遞增型利率定期存款
- 中信嘉華推出全新Dollar\$mart Cash Card循環貸款
- 中信嘉華信用咭推出澳門旅遊優惠及「八達通」自動增值服務登記獎賞

- CKWB acted as sole arranger of a US\$36 million syndicated loan for Jiangsu Shukang Packing Materials / Jiangsu Hengchuang Packing Materials
- CKWB acted as sole arranger of a HK\$100 million syndicated loan for Topsearch International (Holdings) Company Limited
- CKWB officially opened newly-renovated Wanchai branch
- CKWB launched "BUSINESS NOW" and Business Credit Card
- CKWB launched step-up time deposit
- CKWB launched Dollar\$mart Cash Card revolving loan
- CKWB launched Credit Card Macau travel programme and "Octopus" automatic add-value service enrolment reward programme

## 十月 October



## 十一月 November



- 中信嘉華發行三億美元五年期高級定息債券，中信資本為聯席牽頭行
- 中信嘉華訂立正式協議，以三億五千一百萬港元出售嘉華銀行中心
- 中信嘉華推出Dollar\$mart稅務貸款及信用咭「幾時都分期」交稅計劃
- 中信嘉華信用咭推出聖誕及新年簽賬推廣優惠
- 中信資本協助一家排名「財富500」之一的食品公司完成其在內地的首宗收購交易
- CKWB issued US\$300 million five-year senior fixed-rate Eurobond, in which CITIC Capital acted as joint lead manager
- CKWB entered into a formal agreement on the disposal of Ka Wah Bank Centre at HK\$351 million
- CKWB launched Dollar\$mart tax loan and Credit Card tax instalment plan
- CKWB launched Credit Card Christmas and New Year offers
- CITIC Capital assisted a "Fortune 500" food company to complete its first acquisition in the Mainland

- 本集團宣佈委任竇建中先生為行政總裁，由二零零五年一月一日起正式生效，竇總並獲推選為中信嘉華副董事長
- 本集團委任席伯倫先生為獨立非執行董事
- 中信嘉華捐出五十萬港元予南亞海嘯災民，連同本集團員工籌得善款共八十五萬港元
- 中信嘉華成立上海分行
- 中信嘉華為上海聯合水泥股份有限公司一億零五百萬港元銀團貸款擔任獨家安排行
- 中信嘉華參與「領匯房地產投資信託基金」(「領匯」)招股活動，其後推出「領匯」退票存款／投資優惠
- 中信嘉華推出「御峰」按揭貸款計劃
- 中信嘉華信用咭推出「2倍積分」交稅計劃
- 中信嘉華連續第二年贊助香港青年協會主辦「我係義工」青年義工領袖會議
- 中信資本為北青傳媒股份有限公司首次發行集資十億港元擔任聯席保薦人及聯席牽頭行
- 中信資本宣佈投資一億美元入股內地領先藥業企業哈藥集團，並支持其向哈藥集團股份有限公司發出內地有史以來最大宗之要約收購

- The Group appointed Mr. Dou Jianzhong as the Chief Executive Officer with effect from 1 January 2005, Mr. Dou has also been elected as the Vice Chairman of CKWB
- The Group appointed Mr. Gil-Tienda Rafael as an Independent Non-executive Director
- CKWB donated HK\$500,000 to South Asia tsunami victims, coupled with donations from the Group's staff, a total of HK\$850,000 was raised
- CKWB established Shanghai branch
- CKWB acted as sole arranger of a HK\$105 million syndicated loan for Shanghai Allied Cement Holdings Limited
- CKWB participated in the public offering of the Link Real Estate Investment Trust ("Link REIT") and later launched the "Link REIT" refund cheque deposit / investment offer
- CKWB launched "Grand Pacifica" preferential mortgage plan
- CKWB launched Credit Card "Double Bonus Point" tax payment offers
- CKWB sponsored the Youth Volunteer Leaders Conference organised by the Hongkong Federation of Youth Groups for the second consecutive year
- CITIC Capital acted as joint sponsor and joint lead manager for Beijing Media Corporation Limited's HK\$1 billion initial public offering
- CITIC Capital announced to invest US\$100 million in Harbin Pharmaceutical Group Holding Company Limited, a leading pharmaceutical company in the Mainland, and supported it to launch the General Offer, the largest of its kind in the Mainland, to the shareholders of Harbin Pharmaceutical Group Company Limited

## 十二月 December

