

REPORT OF MANAGING DIRECTOR

董事總經理報告

Dear Shareholders,

On behalf of the Board of Directors, I am pleased to report the results of the Group for the financial year 2005.

In the financial year ended 31 March 2005, with the continuous development of our core exhibition business, the Group recorded turnover of approximately HK\$228,678,000. Profit attributable to shareholders amounted to approximately HK\$36,943,000, representing an approximately 15% increase comparing with last year. Earnings per share was approximately HK17.0 cents, up 13% approximately. Besides our core business, the satisfactory performance was mainly derived from the revenue streams as reported below.

The Group recorded a gain on partial disposal of a subsidiary and unrealised gain on other investments of approximately HK\$12,948,000 this year. In addition, during the year, the Group disposed one of its medium term leasehold land and buildings to an independent third party for a cash consideration of approximately HK\$14,500,000, thus recorded gain on disposal of approximately HK\$668,000 in addition to gain on disposal of other fixed assets of approximately HK\$1,585,000. The Group will continue the strategy of diversifying business and exploring new investment opportunities worldwide.



MANAGING DIRECTOR 董事總經理

Mr. Cheung Shui Kwai 張瑞貴先生

致各股東

本人謹代表董事會，欣然向各位報告有關本集團2005年財政年度之業績。

截至2005年3月31日止年度，有鑒於本集團的核心展覽會業務持續發展，年內錄得營業額約為228,678,000港元。股東應佔溢利約為36,943,000港元，較去年同期增長約15%。每股盈利約為17.0港仙，增幅約為13%。這個理想之業績表現除了核心展覽會業務外，主要受以下闡述之收入來源所帶動。

年內，本集團之出售附屬公司部份權益之收益及其他投資之未變現收益錄得利潤約12,948,000港元。此外，本集團亦於本財政年度內將其中一項中期租約土地及樓宇以14,500,000港元的現金代價出讓予獨立第三者，並錄得出售投資收益約668,000港元，而出售其他固定資產收益亦錄得約1,585,000港元。集團將繼續維持其分散業務，發掘環球投資商機的策略。

DIVIDEND

The Board of Directors proposed a final dividend of HK8.0 cents per share for the year ended 31 March 2005. Subject to the approval of the shareholders in the forthcoming annual general meeting to be held on 21 May 2005, the dividend will be paid on or before 26 May 2005 to the shareholders of Kenfair International whose names appeared on the register of shareholders as at 21 May 2005. The register of shareholders of Kenfair International will be closed from 18 May 2005 to 20 May 2005, both dates inclusive. Together with the interim dividend of HK9.0 cents per share, the total dividend for the year will be HK17.0 cents. Based on the closing price of HK\$1.22 per share as at 22 April 2005, the dividend yield is approximately 14%.

股息

董事會建議向股東派發截至2005年3月31日止年度末期股息每股8.0港仙。待將於2005年5月21日舉行之週年股東大會上獲股東通過，股息將於2005年5月26日或之前向2005年5月21日名列於建發國際股東名冊上之股東派發。建發國際將於2005年5月18日至2005年5月20日(包括首尾兩天)暫停辦理股東登記手續。連同已派發的每股9.0港仙中期股息，全年股息為17.0港仙。按照2005年4月22日收市價每股1.22港元計算，派息率約為14%。



BUSINESS REVIEW

With solid growth in the fiscal year, Kenfair International consolidated its leading position as a prominent exhibitions organizer in Hong Kong. Our remarkable achievement is fuelled by our continuous commitment to acting as “a gateway to achieve business opportunities” for Asian manufacturers and buyers from around the world. The financial performance is attributable to our sound business model, our unrelenting efforts in seizing every opportunity rendered by the rebounding global economy and the steadily growing toys, gifts, premium and houseware industries.

During the year, Kenfair International was focused on enhancing its value-added services, and more importantly, strategically branding its trade fairs into the “Mega Show” series and “Asia Expo” series, which were launched in Hong Kong and overseas respectively.

業務回顧

建發國際於本財政年度內，進一步鞏固其作為香港著名展覽會主辦機構的領導地位。本集團有此成績，有賴我們貫徹為亞洲廠商及國際買家「開啟商機之門」的承諾、穩固的業務基礎，以及於全球經濟復甦及玩具、禮品、贈品及家居用品行業穩步增長的環境下積極把握每個商機、鏗而不捨的精神。

年內，建發國際致力提升其各項增值服務的質素，更重要的是，我們策略性地為旗下展覽會融組成兩個專業展覽品牌—在香港舉辦的「亞洲展覽盛事」系列及在海外舉辦的「亞洲博覽會」系列。