

## COMPANY PROFILE

Yanzhou Coal Mining Company Limited (“Yanzhou Coal”, “the Company” or “Company”) is located in Shandong Province, China. The Company is principally engaged in underground coal mining, preparation and processing, and sale and railway transportation of coal.

In 2004, the Company produced 39.15 million tonnes of raw coal, making it the largest coal producer in Eastern China; sold 38 million tonnes of saleable coal with an export sale volume of 10.02 million tonnes, making it one of the largest coal exporters in China; and realized a net profit of RMB3,154.3 million, making it one of the most profitable coal enterprises in China.

### Products

The Company’s products are mainly prime quality and low-sulphur coal, which is suitable for large-scale power plant as steam coal, metallurgical production as coal to be used with coking coal and for use in pulverized coal injection (PCI).

### Customers

The customers of the Company are mainly located in countries or regions in East Asia such as Japan, Korea, Eastern China and South China.



### Major Prizes in 2004

- China Quality Award by China Association of Quality Management.
- No.4 of the China's Best Corporate Governance as rated by the magazine Asia Currency in Hong Kong.
- No. 2 of the Top 10 Best Resources Integration Listed Companies with Strongest Development Strength in China as rated by China Securities & Asian Business.
- One of the 2005 Global Well-Chosen Stocks of Standard & Poor's.

### Important Events

- Successfully listed in New York, Hong Kong and Shanghai stock markets in 1998.
- Successfully issued 100 million new A shares and 170 million new H shares in 2001.
- Acquired Jining II coal mine, Jining III coal mine and railway assets specifically used for the transportation of coal (the "Railway Assets") in 1998, 2001 and 2002, respectively.
- Successfully placed 204 million new H shares in 2004.
- Successfully acquired Southland Coal Mine, which is the first successful purchase of overseas coal mine by Chinese enterprise.
- Started the preliminary preparation works for new coal mine projects in Shandong Province and Shaanxi Province and Methanol Project in Shaanxi Province in 2004.



China Quality Award



Australian Austar Coal Mine (former Southland Coal Mine)

