

Proforma Consolidated Profit and Loss Account

For the year ended 31 December 2004

	Note	2004 RMB'000	2003 RMB'000
Turnover	3	852,907	708,571
Cost of sales	4	(400,361)	(347,667)
Gross profit		452,546	360,904
Other revenue	3	5,088	6,950
Distribution costs		(179,363)	(158,980)
General and administrative expenses		(40,437)	(37,694)
Operating profit	6	237,834	171,180
Finance costs	7	(750)	(800)
Profit before taxation		237,084	170,380
Taxation	8	(60,618)	(46,006)
Profit after taxation		176,466	124,374
Minority interests		(553)	19
Profit attributable to shareholders	24	175,913	124,393
Dividends	9	78,800	78,805
Proforma basic earnings per share (RMB)	10	0.20	0.14