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MANAGEMENT'S DISCUSSION AND ANALYSIS

The Directors of Industrial and Commercial Bank of China (Asia) Limited (the "Bank" or "ICBC (Asia)") are pleased to present the interim report and condensed accounts of the Bank and its subsidiaries (the "Group") for the six months ended 30 June 2005. The consolidated profit and loss account, consolidated cash flow statement and consolidated statement of changes in equity for the Group for the six months ended 30 June 2005, and the consolidated balance sheet as at 30 June 2005 of the Group, all of which are unaudited and condensed, along with notes to the condensed interim accounts, are set out on pages 13 to 36 of this report.

Interim Accounts

The Directors of ICBC (Asia) are pleased to announce that the unaudited consolidated after tax profit of the Group for the six months ended 30 June 2005 was HK\$476 million. This represented a 33% growth over the same period of last year (First half of 2004: HK\$358 million). Basic earnings per share for the six months ended 30 June 2005 were HK\$0.45 (First half of 2004: HK\$0.42). Return on average ordinary equity increased to 11.4% (First half of 2004: 11.1%).

Interim Dividend

The Directors are pleased to declare an interim dividend of HK\$0.18 per ordinary share for the six months ended 30 June 2005 (First half of 2004: HK\$0.14). The interim dividend will be payable in cash on or about Friday, 16 September 2005 to shareholders whose names appear on the Register of Members of the Bank at the close of business on Friday, 2 September 2005.

Closure of Register of Members

The Register of Members of the Bank will be closed from Monday, 5 September 2005 to Friday, 9 September 2005, both days inclusive, during this period no transfer of shares will be registered. In order to qualify for the above interim dividend, all transfer documents, accompanied by the relevant share certificates, must be lodged for registration with the Bank's Share Registrars, Tengis Limited at G/F., Bank of East Asia Harbour View Centre, 56 Gloucester Road, Wanchai, Hong Kong before 4:00 p.m. on Friday, 2 September 2005.

Financial Review

For the first half of 2005, the Group achieved a remarkable record in profit attributable to shareholders of HK\$476 million, an increase of 33% when compared to HK\$358 million for the corresponding period in 2004.

Consolidated net interest income for the first half of 2005 was slightly up by 2% to HK\$570 million from HK\$558 million for the first half of 2004.

Tremendous growth in other operating income, up 178% to HK\$386 million (First half of 2004: HK\$139 million) mainly due to an increase in fees and commission income benefited from strong loans growth, foreign exchange trading as well as the half-year effect of the acquisition of Belgian Bank.

Operating expenses increased by 87% to HK\$429 million for the first half of 2005 (First half of 2004: HK\$229 million), cost-to-income ratio rose to 44.9% from 32.8% of the same period in 2004, mainly due to the inclusion of Belgian Bank's operations, the premises cost and IT upgrade expenses.

In line with the loan growth and the new approaches to assessing loan impairment according to the Hong Kong Accounting Standard 39, the Group made additional loan impairment allowance (previously referred to as the "charge for bad and doubtful debts") of HK\$9 million for the first half of 2005.



Share of net profit of an associated company recorded a profit of HK\$0.3 million for the period (First half of 2004: HK\$34 million net loss).

Balance Sheet

The Group's total assets reached HK\$107,819 million as at 30 June 2005, a 9% rise compared with 31 December 2004 or 12% rise compared with 30 June 2004.

The Group's loan portfolio had diversified from mainly syndicated loans into other areas such as high-yield SME loans, trade finance as well as hire purchase loans. The total loans reached HK\$70,145 million as at 30 June 2005 (HK\$62,740 million as at 31 December 2004), an increase of 12%.

Due to the continuing interest rate hikes, the Group reduced 11% in certificates of deposits held, amounted to HK\$5,815 million as at 30 June 2005 (HK\$6,565 million as at 31 December 2004). The held-to-maturity securities decreased by 70% to HK\$2,269 million as at 30 June 2005 (HK\$7,663 million as at 31 December 2004), the available-for-sale and non-trading securities increased by 3 times to HK\$6,262 million as at 30 June 2005 (HK\$1,536 million as at 31 December 2004) and the newly-created fair value through profit or loss securities totaled HK\$1,125 million as at 30 June 2005 as a result of a change in classification of the securities held after the adoption of Hong Kong Accounting Standard 39.

Total customer deposits plus certificate of deposits issued reached HK\$66,737 million as at 30 June 2005, representing 71% of the total liabilities and an increase of 5% compared with HK\$63,404 million as at 31 December 2004.

Capital Adequacy and Liquidity

The Group's capital adequacy ratio was down to 15.8% as at 30 June 2005 from 17.4% as at 31 December 2004. The liquidity position remained strong throughout the first half of 2005 with an average liquidity ratio of 35.1% (Average for the first half of 2004: 40.4%)

Impaired/Non-performing Loans

The Group's non-performing loan ratio was 1.3% as at 31 December 2004 and (when combined with Belgian Bank) dropped to 0.7% as at 30 June 2005. The impaired loan ratio (previously referred to as "non-performing loan ratio") of ICBC (Asia) and Belgian Bank as at 30 June 2005 were 0.6% and 1.1% respectively. This improvement in the Group's figures is resulted from our tireless efforts on loan recoveries.

As a result of an improvement in asset quality and the new approaches to assessing loan impairment, the cumulative loan impairment allowances (previously referred to as the "provisions for bad and doubtful debts") of the Group fell by 35% to HK\$546 million, in which the individual impairment allowances and collective impairment allowances were HK\$213 million and HK\$333 million respectively.

Compared with 31 December 2004, overdue loans decreased by HK\$214 million to HK\$265 million as at 30 June 2005.



Acquisition of Chinese Mercantile Bank

On 30 December 2004, the Bank entered into an acquisition agreement with The Industrial and Commercial Bank of China ("ICBC"), its ultimate holding company, and CITIC Ka Wah Bank Limited in relation to the Bank's acquisition of the entire equity interest in Chinese Mercantile Bank ("CMB"). The consideration for the acquisition was 1.1 times of the audited net asset value of CMB as at the completion date as determined by reference to the completion accounts. CITIC Ka Wah Bank Limited received no consideration for the transaction as ICBC was the beneficial owner of the entire equity interest of CMB. The completion of the acquisition took place on 12 August 2005 and CMB became a wholly-owned subsidiary of the Bank. The Bank has allotted and issued 66,698,102 ordinary shares as consideration shares to ICBC pursuant to the acquisition agreement. Fortis Bank has also exercised its anti-dilution right to subscribe for 6,596,330 ordinary shares of the Bank pursuant to the sale and purchase agreement dated 31 December 2003 entered into between the Bank, Generale Belgian Holding B.V. and Fortis Bank. Accordingly, ICBC's shareholding in the Bank increased from 57.53% to 59.72% whilst the shareholding of Fortis Bank in the Bank remains at 9%.

CMB was previously a Sino-foreign equity joint venture bank incorporated in the PRC and is principally engaged in non-Renminbi banking business in Shenzhen, the PRC. The banking section in the PRC will be further expanded as the PRC economy continues to grow and the PRC banking section is of huge business potential. As many foreign banks have already entered into the PRC banking sector by acquiring minority stakes in domestic banks in the PRC, the transaction provides the Bank with the opportunity to immediately capitalize on the platform and network of CMB.

Business Review

In the first half of year 2005, with continued growth in the economy led mainly by the growth in the US's and China's economy, Hong Kong's unemployment rate improved further to 5.8% at the end of May 2005, which obviously boomed the climate of retail business sector and the local property market as consumer sentiment and confidence continued to improve. Nonetheless, keen competition within the banking industry remained fierce. Despite such a competitive and challenging business environment, the Group still managed to achieve a notable growth for the first half of year 2005.

During the first half of 2005, our retail banking business was growing steadily with both customer deposit and loan balance increased progressively.

Hong Kong's property market was revived in the first quarter of 2005. In response to such period of time, our Bank had cooperated with the major estate developers, to provide special tailor-made mortgage loan plans to homebuyers for their new projects. Up to the end of June, total of new mortgage loans drawn down was HK\$1.68 billion approximately. Compared with the same figure in first half-year of 2004, there is a growth rate of almost 28%.

For the China mortgage business, our Bank signed several agreements with Mainland major estate developers in Shanghai and Beijing, to provide HKD/USD currency mortgage loan financing to customers including foreign buyers during the first half year of 2005. Up to the end of June, total of new mortgage loans drawn down for China's property market was HK\$170 million approximately.

For the first six months of 2005, our loan portfolio of hire purchase and leasing business recorded a remarkably growth. Our market share on taxi and public light bus further increased to 14% approximately and stood at top 5 ranking in the market.

For Deposit & Investment Services, the Group continued to enhance the wealth management services and expand the investment products range. Four batches of Certificate of Deposit were issued for customers' subscription. Moreover, the Group cooperated with different international financial institutions to offer 12 structured products that linked to stock price or credit performance of the underlying entities. The Group also lined up with one more renowned fund house in the first quarter. As at the end of June, more than 196 funds managed by 7 fund houses was available for the subscription by our customers. To keep expansion of our wealth management business, the Group launched a promotion program for new deposit and unit trusts business in second quarter and reduced the minimum deposit amount for High-Yield Currency-Linked Deposit in order to make the investment products more attractive and competitive in the retail market and extend the products to more potential customers. Our branch network rationalization program had continuously progressed in order to build up a comprehensive and well-covered network.

New insurance products including "Savings Plan 8 Plus", "Rainbow Age Whole Life Plan" and "Peaceful Age Whole Life Plan" were launched to provide customers with life protection as well as savings plan. Meanwhile, the Accidental Emergency Medical & Hospitalization Insurance was launched to provide customers with medical treatment protection via network of authorized hospitals on the mainland.

For initial public offering ("IPO") business, the Group successfully acted as the receiving bank of the listings of the major Chinese enterprises in Hong Kong, including "Shanghai Electric", "China Shenhua" and "Bank of Communications" in the first half of 2005, which had further proved our ability and potential to expand the IPO receiving bank business in the future.

In the second half of 2005, we forecast that the growth of residential mortgage loan business will continuously be slow down, as the increasing interest rate trend will continue. However, the downward pressure on our net interest margin will be diminished since we will be benefited by the ascending Prime rate and residential mortgage rate for new mortgage loan drawn down. Our mortgage business in China is expected to grow steadily during the second half-year. We will keep developing the markets of Shanghai and Beijing to absorb more high-end customers.

The integration of the Belgian Bank is expected to complete in the fourth quarter of 2005. Our branch network shall then be increased from 20 to 42 branches. With the launching of new IT system platform and new Customer Relationship Management System, we will be able to provide more comprehensive, convenience and quality banking services to our different segments of customers with our unified brand name, ICBC (Asia).

Corporate and Investment Banking continued to upgrade its product and service capacities and expand its client base both locally and internationally. The Group will continue to keep the expansion of the capital market business.

Commercial Banking had continuously expanded as expected during the first half of 2005. Renewed loan demand from SME as well as positive property market sentiment has led to significant loan growth. Despite the tightening of lending policy in PRC, the impact on local SME doing business in China will be minimal.

Treasury and Markets ("T&M") achieved good results in the first half of 2005 in despite of the challenging interest rate environment. T&M had done well in all lines of business, including treasury dealing, investment and fee-based activities.

Our investments were managed conservatively that a large proportion of our investment was the floatingrate securities, which reduced the volatility of interest rate risk. Over 94% of the debt investments were investment grade securities. Besides, the continued tightening in credit spread during the year had given a hand to our performance. T&M continued to offer new yield-enhancing and principal-guaranteed products, especially those linking with the Renminbi exchange rate to individual investors as well as institutions. We had also offered several structured Certificate of Deposits to retail customers with satisfactory results. To expand and have a stable funding source, our Bank had issued a number of short and medium term Certificate of Deposits.

Financial Institutions Department had continuously strengthened its position on acting as the bridge linking the financial activities between Mainland China and Taiwan. In the first half of 2005, through the competent customer services and competitive pricing, the Group had extended the cooperation with domestic financial institutions for business development.

Looking ahead in the second half of 2005, the operating environment will remain challenging due to the continuing rise in US interest rate; intense competition in the banking industry. Nonetheless, we will continue to control costs through the streamline of operations as well as broadening of our fee income and expanding our consumer finance businesses through the leverage on structural investment and wealth management products for both retail and corporate customers in Hong Kong and China. We also expect the orchestrating growth through the successful integration of Belgian Bank in October this year. A larger operating platform will be generated to provide innovative products and distinguished services.

Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures

As at 30 June 2005, the interests of the Directors and chief executives of the Bank in the shares, underlying shares and debentures of the Bank and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) (the "Associated Corporations") as recorded in the register required to be kept under section 352 of the SFO, or as otherwise notified to the Bank and The Stock Exchange of Hong Kong Limited pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers, were as follows:—

Ordinary shares of HK\$2 each in the Bank

| Name of Director | Personal interests | Total number of shares held | % of total issued shares |
|-------------------------|--------------------|--------------------------------|--------------------------|
| Dr. Jiang Jianqing | 14,000 | 14,000 | 0.001% |
| Mr. Zhu Qi | 50,000 | 50,000 | 0.005% |
| Mr. Zhang Yi | 2,000 | 2,000 | 0.0002% |
| Mr. Tsui Yiu Wa, Alec | 100,000 | 100,000 | 0.01% |
| Mr. Yuen Kam Ho, George | 50,000 | 50,000 | 0.005% |
| , | , | , | |

All the interests stated above represent long positions. As at 30 June 2005, no short positions were recorded in the register required to be kept under section 352 of the SFO.

Save as disclosed above, as at 30 June 2005, none of the Directors or chief executives of the Bank or their spouses or children under 18 years of age were granted, or had exercised, any rights to subscribe for any equity or debt securities of the Bank or any of its Associated Corporations during the period ended 30 June 2005.



Substantial Shareholders' and other persons' Interests and Short Positions in Shares and Underlying Shares

So far as is known to any Director, as at 30 June 2005, the following persons (other than a Director or chief executive of the Bank) who had interests in the shares or underlying shares of the Bank which were recorded in the register required to be kept under section 336 of the SFO:—

Ordinary shares of HK\$2 each in the Bank

| Name of shareholder | Total number of shares held | % of total issued shares |
|---|--------------------------------|--------------------------|
| The Industrial and Commercial Bank of China | 602,888,957 | 57.53% |
| Fortis Bank SA/NV | 94,317,000 | 9% |
| Fortis N.V.* | 94,317,000 | 9% |
| Fortis SA/NV* | 94,317,000 | 9% |
| Fortis Brussels SA/NV* | 94,317,000 | 9% |

^{*} Fortis Bank SA/NV is the legal owner of 94,317,000 ordinary shares of the Bank. Each of Fortis N.V., Fortis SA/NV and Fortis Brussels SA/NV is interested in such shares as a result of Fortis N.V. and Fortis SA/NV being entitled to exercise, or control the exercise of, one-third or more of the voting power at general meetings of Fortis Brussels SA/NV and Fortis Brussels SA/NV being entitled to exercise, or control the exercise of, one-third or more of the voting power at general meetings of Fortis Bank SA/NV.

All the interests stated above represent long positions. As at 30 June 2005, no short positions were recorded in the register required to be kept under section 336 of the SFO.

Save as disclosed above, as at 30 June 2005, the Bank had not been notified by any persons (other than Directors or chief executives of the Bank) who had interests or short positions in the shares or underlying shares of the Bank which would fall to be disclosed to the Bank under the provisions of Part XV of the SFO, or which were recorded in the register required to be kept under section 336 of the SFO.

Risk Management

The Group has established policies and procedures for the identification, measurement, control and monitoring of risk factors (including credit, liquidity, market, interest rate, operational, legal and compliance risks). The management and the relevant functional committees review these policies and procedures on a regular basis, and the Group's Internal Audit Department also performs regular checks to ensure due compliance with policies and procedures.

(a) Credit risk management

Credit risk is the risk that a borrower or counterparty of the Group will be unable or unwilling to honour a repayment obligation. The Group has standards, policies and procedures and designated functional departments in place to control and monitor these risks.

The Group recognizes that sound credit risk management is essential to business growth and maximization of the return on Group's resources employed. The management has laid down credit policies in forms of credit manuals and other policy papers, which formulate the necessary credit risk management process to identify, measure, monitor and control risks inherent in the operation of various lending business. This process ensures prudence in lending and enables potential problems to be detected and tackled as early as practicable, thereby minimizing business loss.

High-level credit policies of the Group are set, reviewed and constantly updated by the relevant functional committees, and for prominent issues, by the Board of Director to take balanced accounts of the dynamic market situation, regulatory development, the Group's usual prudent lending practices and the latest business strategies. They also review the efficiency of credit approval processes and delegate credit approval authorities.

The credit manuals also contain the credit approval matrix for sanctioning lending propositions. To uphold a high degree of professionalism in the exercise of credit approval authorities, credit approvers are selected by the relevant functional committees with level of authority commensurate with the individual credit officer's area of responsibilities, exposure and experience level. To maintain objectivity and balance, the Group adopts a "dual approval" system whereby credit proposition generally requires joint-approval by at least two credit approvers or otherwise requires approval by the relevant functional committees.

Credit Risk Management Department is the centralized department in the Bank mandated to carry out credit policies. Whilst in Belgian Bank this is carried out by the Credit Division. Each performs independent credit assessment, post-approval credit administration and other credit control functions to ensure that the credit process complies with credit policies and guidelines laid down by the management. Apart from the independent credit assessment and matrix approval process, regular credit audits are conducted on specific loan portfolio or operating units in the credit process. To maintain its independence, the Credit Risk Management Department of the Bank has a direct reporting line to the Risk Management Department, which in turn reports to a Deputy General Manager independent of business. The Credit Division of Belgian Bank reports to its Risk Management Committee.

The management spares no efforts in monitoring the quality and behavior of the loan portfolio. The Group's internal credit risks grading system was first introduced in the last quarter of 2000 to track the health of the Group's loan portfolio. The grading system expands beyond the standard 5-grades system of the Hong Kong Monetary Authority and incorporates a 15-tier classification system by weighing borrowers' financial, management, ownership, industrial and other characteristics. With internal data being constantly enriched through years of experience, it is expected that the Group could make further use of statistics in the internal credit risk grading system to profile and track down credit risk migration and to measure loan default probabilities and other credit risk management requirements.



(b) Liquidity risk management

Liquidity risk is the risk that the Group cannot meet its financial obligations as and when they fall due. Liquidity risk management is therefore to ensure that there is adequate cash flows to meet all financial obligations in both normal and contingency circumstances in a cost-effective manner whereas at the same time complying with all regulatory requirements. To manage liquidity risk, the Group has established asset and liquidity management policies which are reviewed by the relevant functional committees, and for prominent issues, approved by the Board of Directors. Liquidity is also managed and forecasted on a daily basis to enable the Treasury and Markets ("T&M") and the relevant functional committee to react proactively according to fluctuations in market conditions and implement contingency plans on a timely basis. The Group continues to explore and diversify funding channels to capitalize an opportunity for the Group's business expansion. The elevation of the Group's profile, being a member of ICBC Group, has created more rooms and capabilities in liquidity management. As at 30 June 2005, the Group has a total of approximately HK\$8.3 billion certificates of deposit issued to secure longer term funding.

The liquidity position remained strong throughout the first half of 2005 with an average liquidity ratio at 35.1% (Average for the first half of 2004: 40.4%), which was well above the statutory requirement of 25%.

(c) Capital management

The Group manages its capital to execute its strategic business plans and support its growth and investments in an efficient way. The Group's level of capital base and capital ratio as at 30 June 2005 remained strong, with capital adequacy ratios well above the regulatory requirements. The Group's adjusted Tier 1 and total capital adequacy ratios were 9.2% and 15.8%, respectively as at 30 June 2005.

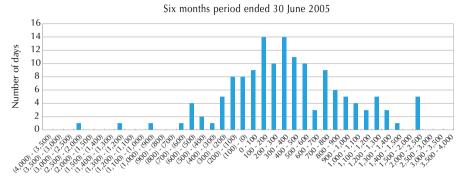
(d) Market risk management

Market risk is the risk that market rates and prices on assets, liabilities and off-balance sheet positions change, thus causing profits or losses. Generally, the Group's market risk is associated with its positions in foreign exchange, debt securities and derivatives. Most off-balance sheet derivative positions arise from the execution of customer-related orders and positions taken for hedging purpose.

Market risk exposure for different types of transactions is managed within risk limits and guidelines approved by the management and the Asset and Liability Management Committee ("ALCO"), and for prominent issues, by the Board of Directors. Exposures are measured and monitored against limits on positions, stop-loss, value-at-risk, sensitivity, delta, gamma, etc. Daily risk monitoring is carried out by an independent Middle Office Department, which ensures all dealing activities are conducted within approved limits. The Group's market risk exposures are reviewed by the ALCO and the Risk Management Committee. All exceptions to limits are reported to the ALCO. Stress tests are performed regularly to estimate the possible losses under extreme circumstances. The Group's Internal Audit Department also performs regular review and testing on dealing activities to ensure compliance with all internal guidelines. Besides, various reputable treasury systems are being used to further strengthen the functions of control and monitoring.

The average daily revenue earned from the Group's market risk related activities during the period ended 30 June 2005 was HK\$405,069 (First half of 2004: HK\$55,912) and the standard deviation for such daily revenue was HK\$646,488 (First half of 2004: HK\$249,499).

The following histograms show the frequency distribution of daily revenues related to market risk activities of the Group for the six months periods ended 30 June 2005 and 2004.



Revenue HK'000



Revenue HK'000

(e) Interest rate and foreign exchange risk management

Interest rate risk is the risk that the Group's position may be adversely affected by a change in market interest rates. Interest rate risk arises mainly from the maturity mismatch of interest bearing assets and liabilities and yield curve movement. Interest rate risk exposure is managed within risk limits and guidelines again approved by the management and the ALCO.

The Group manages its interest rate risk by way of entering into on-balance sheet and off-balance sheet interest rate hedging instruments. The effectiveness of the hedging activities is assessed regularly according to the requirements of the Hong Kong Accounting Standard 39. The risk management strategy is continually reviewed by the ALCO based on market conditions.

Foreign exchange risk is the risk that the net exposure positions in foreign currencies will adversely affect the Group as a result of a change in exchange rates. The Group has very limited foreign exchange exposure and there are various limits on foreign exchange positions. The foreign exchange positions are managed by T&M within established limits approved by the ALCO.

Foreign currency funding used to fund Hong Kong dollar assets is normally hedged using currency swaps or forward exchange contracts to mitigate the foreign exchange risk.



(f) Operational risk management

Operational risk is the risk of unexpected financial losses attributable to factors including human error, fraud, unauthorized activities, system failure and natural disaster. It is inherent to every business organization and covers a wide spectrum of issues. Such risk is mitigated through the implementation of comprehensive internal control systems, adequate insurance cover, offshore computer back-up sites and contingency plans with periodic drills. The Group's Internal Audit Department also plays an important role in detecting any deviations from operating procedures and identifying weaknesses at all operating levels independently and objectively.

(g) Legal and compliance risk management

Legal and compliance risk is the prospective risk arising from unenforceable contracts and violations of, or nonconformance with, laws and regulations. Over the past year, the Group took significant steps to further enhance controls regarding legal and compliance risk.

The Legal and Compliance Department was established in November 2001 to handle relevant legal and compliance issues concerning the Group. With the issuance of Compliance Policy and monthly Compliance Bulletin, together with the provision of regular compliance training, all staff is kept abreast of the latest legal and regulatory developments. The Legal and Compliance Department also performs compliance checking, provides advice on new products and corporate issues to ensure compliance in all aspects, and reviews contracts to be made by the Group with third parties in order to minimize prospective legal risks.

Further, a team of qualified personnel and legal officers has been appointed in the Head Office of Belgian Bank to handle relevant legal and compliance issues concerning the Group in Belgium. Acting as the Belgian spokesperson and counterpart to the Belgian authorities and supervisory bodies, the qualified personnel will ensure that the regulatory requirements of the relevant Belgian authorities and supervisory bodies are fully complied with and that periodic reporting to the relevant Belgian authorities is made promptly. The legal officers will assist the Group with any Belgian-related issues to ensure that prospective legal risk will be minimized.

Compliance with the Guideline on "Interim Financial Disclosure by Locally Incorporated Authorized Institutions"

The Bank has fully complied with the disclosure requirements as set out in the Supervisory Policy Manual entitled "Interim Financial Disclosure by Locally Incorporated Authorized Institutions" issued by the Hong Kong Monetary Authority.

Corporate Governance

The Bank has fully complied with the requirements set out in the Supervisory Policy Manual entitled "Corporate Governance of Locally Incorporated Authorized Institutions" issued by the Hong Kong Monetary Authority on 21 September 2001. The prominent functional committees of the Bank are as follows:-

- General Management Committee
- Audit Committee
- Risk Management Committee
- Credit Committee
- Asset and Liability Management Committee
- Remuneration Committee
- Nomination Committee

Except for the Non-executive Directors not appointed for specific terms but are subject to retirement by rotation and re-election at annual general meeting in accordance with the Bank's Articles of Association, the Bank has applied the principles and complied with all code provisions and, where applicable, the recommended best practices of the Code on Corporate Governance Practices as set out in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") throughout the six months ended 30 June 2005.



Model Code for Securities Transactions by Directors

The Bank has adopted the model code for securities transactions by directors set out in Appendix 10 of the Listing Rules as its own code of conduct regarding Directors' securities transactions. The Bank confirms that, having made specific enquiry of all Directors, the Directors have complied with the required standard set out in the Model Code for the period ended 30 June 2005.

Audit Committee

The Bank has an Audit Committee which comprises Mr. Chen Aiping, a Non-executive Director, and the three Independent Non-executive Directors, namely Professor Wong Yue Chim, Richard, SBS, JP, Mr. Tsui Yiu Wa, Alec and Mr. Yuen Kam Ho, George. The Committee meets on a quarterly basis in order to review the completeness and effectiveness of both the external and internal audit, as well as the accounting policies adopted by the Group, and discuss internal controls, risk evaluation and financial report matters including a review of the unaudited interim accounts for the six months period ended 30 June 2005 with the Directors.

Purchase, Sale or Redemption of the Bank's Listed Securities

During the period ended 30 June 2005, neither the Bank nor any of its subsidiaries has purchased, sold or redeemed any of the Bank's listed securities.

Interim Financial Information

The Audit Committee of the Bank has reviewed the results for the six months ended 30 June 2005 of the Bank. The financial information in this interim report is unaudited and does not constitute statutory accounts.

On behalf of the Board
Industrial and Commercial Bank of China (Asia) Limited
Dr. Jiang Jianqing
Chairman

Hong Kong, 16 August 2005

As at the date of this interim report, the Board of Directors of the Bank comprises Mr. Zhu Qi, Mr. Wong Yuen Fai and Mr. Zhang Yi as Executive Directors, Dr. Jiang Jianqing, Ms. Wang Lili, Mr. Chen Aiping and Mr. Damis Jacobus Ziengs as Non-executive Directors and Professor Wong Yue Chim, Richard, SBS, JP, Mr. Tsui Yiu Wa, Alec and Mr. Yuen Kam Ho, George as Independent Non-executive Directors.

CONDENSED CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE SIX MONTHS ENDED 30 JUNE 2005

| | | Six Months Ended | | |
|---|------|-------------------------|-------------------------|-------------|
| | Note | 30 Jun 2005 HK\$'000 | 30 Jun 2004 HK\$'000 | Change % |
| Interest income | | 1,623,932 | 937,258 | |
| Interest expense | | (1,053,815) | (379,189) | |
| Net interest income | | 570,117 | 558,069 | 2% |
| Other operating income | (5) | 386,228 | 139,150 | 178% |
| Operating income | | 956,345 | 697,219 | 37% |
| Operating expenses | (6) | (428,926) | (228,875) | 87% |
| Amortisation of goodwill | | | (22,417) | |
| Operating profit before loan impairment allowances/provisions | | 527,419 | 445,927 | 18% |
| Write-back of bad and doubtful debts - specific provisions Charge for bad and doubtful debts | (4) | - | 47,550 | |
| general provisions Write-back of individual impairment | | - | (26,795) | |
| allowances | (4) | 24,260 | _ | |
| Charge for collective impairment allowances | | (33,524) | | |
| Operating profit after loan impairment allowances/provisions | | 518,155 | 466,682 | 11% |
| Net (loss)/gain from disposal/revaluation of fixed assets | | (903) | 3,532 | |
| Net profit on disposal and redemption of held-to-maturity securities | | 4 | 5 | |
| Net profit on disposal of available-for-sale | | • | 3 | |
| securities | | 59,720 | - | |
| Net profit on disposal of non-trading securities Impairment loss on non-trading securities | | _ | 434 (200) | |
| Share of net profit/(loss) of associated companies | | 283 | (33,716) | |
| Profit before taxation | | 577,259 | 436,737 | 32% |
| Taxation | (7) | (101,708) | (79,160) | 32 /0 |
| TAXALION | (7) | (101,700) | (7 5,100) | |
| Profit attributable to shareholders | | 475,551 | 357,577 | 33% |
| Proposed interim dividend | (8) | 188,634 | 146,715 | |
| Per share: | | | | |
| Basic earnings | (9) | | | |
| – reported basis | | HK\$0.45 | HK\$0.42 | 7% |
| – cash basis | (0) | HK\$0.45 | HK\$0.45 | 0% |
| Diluted earnings – reported basis | (9) | HK\$0.45 | HK\$0.37 | 22% |
| - reported basis - cash basis | | HK\$0.45 | HK\$0.40 | 13% |
| Proposed interim dividend | | HK\$0.43 | HK\$0.14 | 29% |

CONDENSED CONSOLIDATED BALANCE SHEET AS AT 30 JUNE 2005

| | Note | 30 Jun 2005 HK\$'000 | 31 Dec 2004 HK\$'000 | Change % | 30 Jun 2004 HK\$'000 | Change % |
|---|------|---|---|------------------------|---|-------------------------|
| Assets | | | | | | |
| Cash and short-term funds Placements with banks and other financial institutions maturing between one and | (10) | 17,700,898 | 13,845,905 | 28% | 11,530,508 | 54% |
| twelve months | (11) | 2,382,200 | 5,132,657 | -54% | 2,166,641 | 10% |
| Trade bills | (12) | 2,270,265 | 1,859,246 | 22% | 1,697,049 | 34% |
| Certificates of deposit held | (13) | 5,814,571 | 6,564,527 | -11% | 11,281,994 | -48% |
| Securities measured at fair value | (13) | 3,011,371 | 0,501,527 | 1170 | 11,201,331 | 10 70 |
| through profit or loss | | 1,124,806 | _ | | 100 | 1124706% |
| - Trading | (14) | 98 | | | 100 | 112470070 |
| – Trading– Designated | (14) | | - | | 100 | |
| - Designated Held-to-maturity securities | | 1,124,708 | 7.((2.00(| 700/ | 7.040.727 | 710/ |
| | (16) | 2,268,629 | 7,662,886 | -70% | 7,948,737 | -71% |
| Derivative financial instruments | (47) | 128,749 | - | | _ | |
| Available-for-sale securities | (17) | 6,262,174 | - | | _ | |
| Advances and other accounts | (12) | 68,711,489 | 61,366,802 | 12% | 58,343,830 | 18% |
| Non-trading securities | (40) | - | 1,535,710 | | 1,426,350 | |
| Deferred tax assets, net | (18) | 24,498 | 27,403 | -11% | 36,017 | -32% |
| Investments in associated companies | | 28,615 | 28,332 | 1% | 124,245 | -77% |
| Intangible assets | (40) | 1,005,787 | 998,054 | 1% | 897,673 | 12% |
| Tangible fixed assets | (19) | 95,826 | 322,128 | -70% | 490,294 | -80% |
| | | 107,818,507 | 99,343,650 | 9% | 95,943,438 | 12% |
| Equity and liabilities Deposits and balances of banks and other financial institutions | (20) | 22,231,904 | 17,520,277 | 27% | 21,094,978 | 5% |
| Deposits from customers | (21) | 58,425,848 | 56,058,169 | 4% | 52,881,695 | |
| • | (21) | 735,540 | 30,030,103 | 4 /0 | | |
| At fair value through profit or loss | | | | | 32,001,033 | 10% |
| - At amortised cost | | 57,690,308 | 56,058,169 | 400/ | 52,881,695 | |
| Certificates of deposit issued | (22) | 57,690,308 8,311,486 | 56,058,169 7,345,360 | 13% | _ | 10% 22% |
| Certificates of deposit issued – At fair value through profit or loss | (22) | 57,690,308 8,311,486 3,132,248 | 7,345,360 | 13% | 52,881,695 6,826,238 | |
| Certificates of deposit issued | (22) | 57,690,308 8,311,486 | | 13% -1% | 52,881,695 | |
| Certificates of deposit issued At fair value through profit or loss At amortised cost Issued debt securities At fair value through profit or loss | ,, | 57,690,308 8,311,486 3,132,248 5,179,238 | 7,345,360 - 7,345,360 3,095,423 | | 52,881,695 6,826,238 | |
| Certificates of deposit issued - At fair value through profit or loss - At amortised cost Issued debt securities - At fair value through profit or loss - At amortised cost | ,, | 57,690,308 8,311,486 3,132,248 5,179,238 3,051,102 3,051,102 | 7,345,360 - 7,345,360 3,095,423 - 3,095,423 | -1% | 52,881,695 6,826,238 | 22% |
| Certificates of deposit issued At fair value through profit or loss At amortised cost Issued debt securities At fair value through profit or loss At amortised cost Provision for taxation | ,, | 57,690,308 8,311,486 3,132,248 5,179,238 3,051,102 - 76,178 | 7,345,360 - 7,345,360 3,095,423 | | 52,881,695 6,826,238 - 6,826,238 | 22% |
| Certificates of deposit issued - At fair value through profit or loss - At amortised cost Issued debt securities - At fair value through profit or loss - At amortised cost | ,, | 57,690,308 8,311,486 3,132,248 5,179,238 3,051,102 3,051,102 | 7,345,360 - 7,345,360 3,095,423 - 3,095,423 | -1% | 52,881,695 6,826,238 | 22% |
| Certificates of deposit issued At fair value through profit or loss At amortised cost Issued debt securities At fair value through profit or loss At amortised cost Provision for taxation | ,, | 57,690,308 8,311,486 3,132,248 5,179,238 3,051,102 - 76,178 | 7,345,360 - 7,345,360 3,095,423 - 3,095,423 | -1% | 52,881,695 6,826,238 | 22% |
| Certificates of deposit issued At fair value through profit or loss At amortised cost Issued debt securities At fair value through profit or loss At amortised cost Provision for taxation Derivative financial instruments | ,, | 57,690,308 8,311,486 3,132,248 5,179,238 3,051,102 3,051,102 - 76,178 191,276 | 7,345,360 - 7,345,360 3,095,423 - 3,095,423 14,553 | -1% 423% | 52,881,695 6,826,238 - 6,826,238 169,175 | |
| Certificates of deposit issued At fair value through profit or loss At amortised cost Issued debt securities At fair value through profit or loss At amortised cost Provision for taxation Derivative financial instruments Other accounts and provisions | (23) | 57,690,308 8,311,486 3,132,248 5,179,238 3,051,102 - 76,178 191,276 1,410,721 | 7,345,360 -7,345,360 3,095,423 -3,095,423 14,553 -1,420,221 85,454,003 | -1% 423% -1% | 52,881,695 6,826,238 - 6,826,238 1,363,364 82,335,450 | -55% 3% 14% |
| Certificates of deposit issued At fair value through profit or loss At amortised cost Issued debt securities At fair value through profit or loss At amortised cost Provision for taxation Derivative financial instruments Other accounts and provisions | ,, | 57,690,308 8,311,486 3,132,248 5,179,238 3,051,102 3,051,102 | 7,345,360 7,345,360 3,095,423 14,553 1,420,221 85,454,003 5,348,229 | -1% 423% -1% 10% | 52,881,695 6,826,238 | -55% 3% 14% |
| Certificates of deposit issued At fair value through profit or loss At amortised cost Issued debt securities At fair value through profit or loss At amortised cost Provision for taxation Derivative financial instruments Other accounts and provisions | (23) | 57,690,308 8,311,486 3,132,248 5,179,238 3,051,102 - 76,178 191,276 1,410,721 | 7,345,360 -7,345,360 3,095,423 -3,095,423 14,553 -1,420,221 85,454,003 | -1% 423% -1% | 52,881,695 6,826,238 - 6,826,238 1,363,364 82,335,450 | -55% 3% 14% 0% |
| Certificates of deposit issued At fair value through profit or loss At amortised cost Issued debt securities At fair value through profit or loss At amortised cost Provision for taxation Derivative financial instruments Other accounts and provisions Loan capital Share capital | (23) | 57,690,308 8,311,486 3,132,248 5,179,238 3,051,102 | 7,345,360 7,345,360 3,095,423 3,095,423 14,553 -1,420,221 85,454,003 5,348,229 2,095,930 | -1% 423% -1% 10% 0% 0% | 52,881,695 6,826,238 | -55% 3% 14% |



CONDENSED CONSOLIDATED CASH FLOW STATEMENT FOR THE SIX MONTHS ENDED 30 JUNE 2005

| | Six Months Ended | |
|--|------------------------------------|---------------------------------|
| | 30 Jun 2005 HK\$'000 | 30 Jun 2004 HK\$'000 |
| Net cash outflow from operating activities | (1,468,893) | (6,179,763) |
| Net cash (outflow)/inflow from investing activities | (27,675) | 4,170,739 |
| Net cash (outflow)/inflow from financing activities | (401,181) | 2,271,126 |
| Effect of foreign exchange differences | (4,071) | 12,572 |
| (Decrease)/increase in cash and cash equivalents Cash and cash equivalents at 1 January | (1,901,820) 8,443,309 | 274,674 9,302,481 |
| Cash and cash equivalents at 30 June | 6,541,489 | 9,577,155 |
| Analysis of the balances of cash and cash equivalents: | | |
| | 30 Jun 2005 HK\$'000 | 30 Jun 2004 HK\$'000 |
| Cash and balances with banks and other financial institutions Money at call and short notice Treasury bills with original maturity within three months Placements with banks and other financial institutions with | 1,236,093 15,182,760 146,339 | 947,318 10,341,286 82,998 |
| original maturity within three months Certificates of deposits held with original maturity within three months Deposits and balances of banks and other financial institutions with | 50,300 - | 2,097,289 3,435,352 |
| original maturity within three months | (10,074,003) | (7,327,088 |
| | 6,541,489 | 9,577,155 |



CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED 30 JUNE 2005

| | 30 Jun 2005 HK\$'000 | 30 Jun 2004 <i>HK\$'000</i> |
|---|-------------------------|--------------------------------|
| Total equity as at 1 January, as previously reported | 8,541,418 | 5,917,305 |
| Effects of change in accounting policies (Note 2(d)) | 220,139 | |
| Total equity as at 1 January, as restated | 8,761,557 | 5,917,305 |
| Write-back of impairment loss on bank premises | - | 29,751 |
| Change in fair value of available-for-sale securities | (69,025) | - |
| Change in fair value of non-trading securities | - | (78,475) |
| Release to deferred tax liabilities | 26,930 | 8,611 |
| Exchange difference arising on translation of results of a foreign associated company | _ | 244 |
| Exchange difference arising on translation of results of a foreign subsidiary | (534) | (10) |
| Net losses not recognised in the profit and loss account | (42,629) | (39,879) |
| Profit attributable to shareholders | 475,551 | 357,577 |
| Investment revaluation reserve realised on disposal of available-for-sale securities | (97,253) | - |
| Investment revaluation reserve realised on disposal of non-trading securities | _ | (501) |
| Dividends | (324,869) | (247,948) |
| Issue of ordinary shares | - | 2,286,697 |
| Share issue expenses | - | (26,065) |
| Total equity as at 30 June | 8,772,357 | 8,247,186 |



NOTES TO THE CONDENSED INTERIM ACCOUNTS

1. Basis of preparation and accounting policies

The accounting policies and basis of preparation adopted in these unaudited consolidated condensed interim financial statements are consistent with those adopted in the Group's 2004 Annual Report except for the new adoption of new/revised Hong Kong Financial Reporting Standards ("HKFRSs") and Hong Kong Accounting Standards ("HKASs") as disclosed in note 2 below.

Impact of new/revised HKFRSs and HKASs

The Hong Kong Institute of Certified Public Accountants ("HKICPA") has issued a number of new/revised HKFRSs, and HKASs and Interpretations, which are generally effective for accounting periods beginning on or after 1 January 2005. The Group has adopted the following HKFRSs and HKASs issued up to 30 June 2005 which are pertinent to its operations and relevant to these interim financial statements:

- HKAS 17 "Leases"
- HKAS 32 "Financial Instruments: Disclosure and Presentation"
- HKAS 36 "Impairment of Assets"
- HKAS 38 "Intangible Assets"
- HKAS 39 "Financial Instruments: Recognition and Measurement"
- HKFRS 3 "Business Combinations"
- HKFRS 5 "Non-current Assets Held For Sale and Discontinued Operations"

These HKFRSs and HKASs prescribe new accounting measurement and disclosure practices. The major and significant effects of the adoption of these HKFRSs and HKASs on the Group's accounting policies and on amounts disclosed in the interim financial statements are summarised as follows:

- (a) The adoption of revised HKAS 17 "Leases" has resulted in a change in accounting policy relating to leasehold land. Leasehold land and buildings were previously carried at cost less accumulated depreciation and impairment loss. Following the adoption of HKAS 17 "Leases", a lease of land and building should be split into a lease of land and a lease of building in proportion to the relative fair values of the leasehold interests in the land element and the building element of the lease at inception. The land lease prepayment is stated at cost and amortised over the period of the lease or where there is impairment, the impairment is expensed in the profit and loss account, whereas the leasehold building is stated at cost less accumulated depreciation and impairment loss. Previously included in fixed assets is the land element of the leasehold properties, which is now disclosed as other assets.
- (b) In prior years, positive goodwill was amortised on a straight line basis over its useful life and was subject to impairment testing when there were indications of impairment. With effect from 1 January 2005, in accordance with HKFRS 3 "Business Combinations" and HKAS 36 "Impairment of Assets", the Group no longer amortises positive goodwill. Such goodwill is tested annually for impairment, including in the year of its initial recognition, as well as when there are indications of impairment. Impairment losses are recognised when the carrying amount of the cash generating unit to which the goodwill has been allocated exceeds its recoverable amount. The new policy in respect of positive goodwill has been applied prospectively in accordance with the transitional arrangements under HKFRS 3 "Business Combinations". As a result, comparative amounts have not been restated, the cumulative amount of amortisation as at 1 January 2005 has been offset against the cost of the goodwill and no amortisation charge for goodwill has been recognised in the profit and loss account for the six months ended 30 June 2005.
- (c) The adoption of HKAS 32 "Financial Instruments: Disclosure and Presentation" and HKAS 39 "Financial Instruments: Recognition and Measurement" has resulted in a change in accounting policy for recognition, measurement, disclosure and presentation of financial assets and liabilities. It has also resulted in the recognition of derivatives at fair value and the change in the recognition and measurement of hedging activities.

2. Impact of new/revised HKFRSs and HKASs (continued)

(c) (continued)

In particular, for loans and receivables, specific provisions and general provisions were made by applying various percentages to the unsecured portion of loans classified as pass, special mention, substandard, doubtful and loss in prior years. Following the adoption of HKAS 32 "Financial Instruments: Disclosure and Presentation" and HKAS 39 "Financial Instruments: Recognition and Measurements', loans and receivables are measured by amortised cost where the carrying amount of the asset is computed by discounting the future cash flows to the present value using the original effective interest rate. The previous approach of maintaining specific and general provisioning is replaced with individual and collective impairment allowances. Where objective evidence of impairment exists, the recoverable amount of an asset is calculated by discounting the future cash flows to the present value using the original effective interest rate taking into account the value of collateral, if any. The difference between the carrying amount and the recoverable amount of the asset is recognised as impairment.

(d) Summary of the effects of changes in the above accounting policies

i) Effect on opening balance of total equity at 1 January 2005 (as adjusted)

| | Retained profits ot HK\$'000 | Capital and her reserves HK\$'000 | Total HK\$'000 |
|--|------------------------------------|---|---------------------|
| Effect of new policy (increase/(decrease)) | | | |
| Prior period adjustments: HKAS 17 | | | |
| Fixed assets Deferred tax | (3,612) | (132,636) 23,212 | (136,248) 23,212 |
| | (3,612) | (109,424) | (113,036) |
| HKAS 39 | | | |
| Available-for-sale securities | 110,780 | 150,391 | 261,171 |
| Securities measured at fair value | | | |
| through profit or loss | (24,200) | _ | (24,200) |
| Deposits and balances of banks and | | | |
| other financial institutions | 6,376 | - | 6,376 |
| Deposits from customers | 6,614 | - | 6,614 |
| Derivatives | (105,511) | - | (105,511) |
| Certificates of deposit issued | (18,546) | - | (18,546) |
| Issued debts | 20,673 | - | 20,673 |
| Impairment allowance - individual | 47,690 | - | 47,690 |
| Impairment allowance - collective | 201,784 | _ | 201,784 |
| Funding swap | (3,414) | - | (3,414) |
| Deferred tax | (35,312) | (24,150) | (59,462) |
| | 206,934 | 126,241 | 333,175 |
| Total effect as at 1 January 2005 | 203,322 | 16,817 | 220,139 |



- 2. Impact of new/revised HKFRSs and HKASs (continued)
 - (d) Summary of the effects of changes in the above accounting policies (continued)
 - (ii) Effect on profit after taxation for the six months ended 30 June 2005 (estimated)

6 months ended 30 June 2005 Retained profits HK\$'000

Effect of new policy (increase/(decrease))

| HKFRS 3 | |
|---|---------|
| Amortisation of goodwill | 32,070 |
| | 32,070 |
| HKAS 17 | |
| Depreciation | 1,616 |
| Land lease prepayment amortisation | (662) |
| | 954 |
| HKAS 39 | |
| Available-for-sale securities | 11,050 |
| Securities measured at fair value through profit or loss | 2,860 |
| Deposits and balances of banks and other financial institutions | (6,368) |
| Deposits from customers | 1,561 |
| Derivatives | (9,735) |
| Certificate of deposit issued | 42,303 |
| Issued debts | 12,610 |
| Impairment allowance - individual | (8,008) |
| Impairment allowance - collective | 19,062 |
| Deferred tax | (3,336) |
| Current tax | (8,098) |

| | 53,901 |
|-------------------------------|----------|
| Total effect for the period | 86,925 |
| Effect on earnings per share: | |
| - Basic | HK\$0.08 |
| - Diluted | HK\$0.08 |

3. Segment reporting

(a) By class of business

The Group comprises three business segments. Commercial and retail banking activities include retail banking, commercial lending and trade finance. Treasury and markets activities include foreign exchange, money market and capital market activities. Corporate and investment banking activities mainly comprise corporate banking, the provision of debt capital markets and corporate finance and advisory services.

| | Commercial and retail banking HK\$'000 | For the six mo | onths ended 30 Corporate and investment banking HK\$'000 | Jun 2005 Unallocated HK\$'000 | Total HK\$'000 |
|--|---|-------------------------------|---|--|--|
| Net interest income | 431,048 | 37,708 | 98,815 | 2,546 | 570,117 |
| Other operating income | 164,487 | 163,778 | 40,232 | 17,731 | 386,228 |
| Operating income | 595,535 | 201,486 | 139,047 | 20,277 | 956,345 |
| Operating expenses | (311,296) | (34,472) | (21,092) | (62,066) | (428,926) |
| Operating profit/(loss) before loan impairment allowances Write-back of individual impairment | 284,239 | 167,014 | 117,955 | (41,789) | 527,419 |
| allowances | 8,706 | _ | 549 | 15,005 | 24,260 |
| Charge for collective impairment allowances | (25,235) | (6,535) | (1,517) | (237) | (33,524) |
| Operating profit/(loss) after loan impairment allowances Net loss from disposal of fixed assets Net profit on disposal and redemption of held-to-maturity securities Net profit on disposal of available-for-sale se Share of net profit of asscoiated company | - | 160,479 (1) 4 54,248 | 116,987 - - 1,559 - | (27,021) (812) - 3,904 283 | 518,155 (903) 4 59,720 283 |
| Profit/(loss) before taxation | 267,629 | 214,730 | 118,546 | (23,646) | 577,259 |
| Segment assets Investments in associated company Unallocated assets | 42,224,837 - - | 35,756,323 - - | 27,015,279 - - | 700,376 28,615 2,093,077 | 105,696,815 28,615 2,093,077 |
| Total assets | 42,224,837 | 35,756,323 | 27,015,279 | 2,822,068 | 107,818,507 |
| Segment liabilities Unallocated liabilities | 40,939,514 - | 23,254,416 | 17,004,535 | 146,211 12,353,839 | 81,344,676 12,353,839 |
| Total liabilities | 40,939,514 | 23,254,416 | 17,004,535 | 12,500,050 | 93,698,515 |
| Capital expenditure Depreciation and amortisation charges | 10,391 8,327 | 210 622 | 32 33 | 12,661 23,167 | 23,294 32,149 |



3. Segment reporting (continued)

(a) By class of business (continued)

| | Commercial and retail banking HK\$'000 | For the six me Treasury and markets HK\$'000 | onths ended 30 Corporate and investment banking HK\$'000 | Jun 2004 Unallocated HK\$'000 | Total <i>HK\$'000</i> |
|---|---|---|---|---------------------------------|----------------------------------|
| Net interest income Other operating income | 309,487 80,883 | 191,914 21,956 | 75,032 22,479 | (18,364) 13,832 | 558,069 139,150 |
| Operating income Operating expenses Amortisation of goodwill | 390,370 (165,636) (820) | 213,870 (26,921) | 97,511 (16,128) | (4,532) (20,190) (21,597) | 697,219 (228,875) (22,417) |
| Operating profit/(loss) before provisions | 223,914 | 186,949 | 81,383 | (46,319) | 445,927 |
| Write-back of bad and doubtful debts – specific provisions | 11,384 | - | 11,481 | 24,685 | 47,550 |
| (Charge for)/write-back of bad and doubtful debts – general provisions | (28,039) | (2,370) | 3,524 | 90 | (26,795) |
| Operating profit/(loss) after provisions Net (loss)/gain from disposal/ | 207,259 | 184,579 | 96,388 | (21,544) | 466,682 |
| revaluation of fixed assets Net profit on disposal and redemption of | (150) | (1) | - | 3,683 | 3,532 |
| held-to-maturity securities | - | 5 | - | - | 5 |
| Net profit on disposal of non-trading securities | - | 434 | - | (200) | 434 |
| Impairment loss on non-trading securities Share of net loss of asscoiated companies | | | | (200) (33,716) | (200) |
| Profit/(loss) before taxation | 207,109 | 185,017 | 96,388 | (51,777) | 436,737 |
| Segment assets Investments in associated companies | 35,442,411 | 34,441,487 | 22,801,589 | 685,289 124,245 | 93,370,776 124,245 |
| Unallocated assets | - | - | - | 2,448,417 | 2,448,417 |
| Total assets | 35,442,411 | 34,441,487 | 22,801,589 | 3,257,951 | 95,943,438 |
| Segment liabilities Unallocated liabilities | 37,793,580 - | 21,577,505 | 14,191,205 - | 250,513 8,522,647 | 73,812,803 8,522,647 |
| Total liabilities | 37,793,580 | 21,577,505 | 14,191,205 | 8,773,160 | 82,335,450 |
| Capital expenditure Depreciation charge | 2,987 6,876 | 4,127 655 | - 35 | 4,040 4,408 | 11,154 11,974 |

(b) By geographical areas

The Group operates predominantly in Hong Kong. Less than 10% of the Group's income, profit, assets, liabilities, contingent liabilities or commitments is attributable to the Group's overseas operations.

Analysis of write-back of/(charge for) individual impairment allowances/specific provisions for bad and doubtful debts

| | 30 Jun 2005 HK\$'000 | 30 Jun 2004 HK\$'000 |
|--|-------------------------|-------------------------|
| Additional impairment allowances/provisions Less: Impairment allowances/provisions write-back | (11,062) 35,322 | (11,365) 58,915 |
| | 24,260 | 47,550 |

5. Other operating income

| | 30 Jun 2005 HK\$'000 | 30 Jun 2004 HK\$'000 |
|--|-----------------------------|-------------------------|
| Fees and commission income Less: fees and commission expense | 192,733 (4,814) | 101,434 (2,164) |
| Net fees and commission income Net gain from foreign exchange activities | 187,919 131,654 | 99,270 12,905 |
| Net gain/(loss) from trading securities Net gain from available-for-sale securities | 77 11,050 | (6) |
| Net gain from fair value through profit or loss securities Net gain from fair value through profit or loss financial liabilities Net loss on derivatives | 2,860 62,908 (19,424) | - |
| Dividend income from investments in securities: - Listed investments | (15,424) | 1,512 |
| - Unlisted investments Others | 2,393 6,791 | 4,715 20,754 |
| | 386,228 | 139,150 |

6. Operating expenses

Including depreciation on tangible fixed assets and amortisation of intangible assets for the six months ended 30 June 2005 amounting to HK\$13,165,000 (30 June 2004: HK\$11,974,000) and HK\$18,984,000 (30 June 2004: HK\$230,000) respectively.

7. Taxation

Hong Kong profits tax has been provided at the rate of 17.5% (2004: 17.5%) on the estimated assessable profits arising in Hong Kong during the period.

The amount of taxation charged/(credited) to the consolidated profit and loss account represents:

| | 30 Jun 2005 HK\$'000 | 30 Jun 2004 HK\$'000 |
|---|-----------------------------|--------------------------|
| Current taxation: - Hong Kong profits tax - Overseas taxation Deferred taxation (note 18) | 106,642 1,481 (6,415) | 80,331 643 (1,814) |
| | 101,708 | 79,160 |

The taxation on the Group's profit before taxation differs from the theoretical amount that would arise using the taxation rate in Hong Kong as follows:

| | 30 Jun 2005 HK\$'000 | 30 Jun 2004 HK\$'000 |
|---|------------------------------------|------------------------------------|
| Profit before taxation | 577,259 | 436,737 |
| Calculated at a taxation rate of 17.5% (2004: 17.5%) Effect of different taxation rates in other countries Income not subject to taxation Expenses not deductible for taxation purposes | 101,021 716 (3,544) 3,515 | 76,429 312 (8,192) 10,611 |
| Taxation charge | 101,708 | 79,160 |



8. Proposed interim dividend

| | 30 Jun 2005 HK\$'000 | 30 Jun 2004 HK\$'000 |
|---|-------------------------|-------------------------|
| Proposed interim dividend, HK\$0.18 per share (2004: HK\$0.14 per share), | | |
| to be paid to ordinary shareholders | 188,634 | 146,715 |

9. Earnings per share

The calculation of basic earnings per share is based on the net profit attributable to shareholders for the period of HK\$475,551,000 (2004: HK\$357,577,000) and on 1,047,964,783 (2004: 851,203,926) shares, being the weighted average number of ordinary shares in issue during the period.

The calculation of diluted earnings per share is based on the profit attributable to shareholders of HK\$475,551,000 (2004: HK\$357,577,000) and on 1,047,964,783 (2004: 957,869,008) shares, being the weighted average number of ordinary shares and convertible preference shares in issue during the period.

The calculation of earnings per share on cash basis is based on the respective earnings per share adjusted for goodwill amortised for the period. This supplementary information is considered a useful additional indication of performance.

10. Cash and short-term funds

| | 30 Jun 2005 HK\$'000 | 31 Dec 2004 HK\$'000 |
|---|-------------------------|-------------------------|
| Cash and balances with banks and other financial institutions | 890,298 | 1,420,330 |
| Money at call and short notices Treasury bills (including Exchange Fund Bills) | 15,528,554 1,282,046 | 11,053,837 1,371,738 |
| | 17,700,898 | 13,845,905 |
| Remaining maturity of treasury bills: | | |
| - Three months or less | 1,282,046 | 1,199,881 |
| - One year or less, but over three months | | 171,857 |
| | 1,282,046 | 1,371,738 |

11. Placements with banks and other financial institutions maturing between one and twelve months

| | 2,382,200 | 5,132,657 |
|---|-------------------------|-------------------------|
| - One year or less, but over three months | 2,331,900 | 2,720,970 |
| Remaining maturity: - Three months or less | 50,300 | 2,411,687 |
| | 30 Jun 2005 HK\$'000 | 31 Dec 2004 HK\$'000 |

12. Total advances and other accounts

| | 30 Jun 2005 HK\$'000 | 31 Dec 2004 HK\$'000 |
|--|-------------------------|-------------------------|
| Advances to customers Advances to banks and other financial | 67,500,714 | 60,190,657 |
| institutions | 368,244 | 679,016 |
| Trade bills | 2,275,805 | 1,869,961 |
| Accrued interest and other accounts | 1,382,525 | 1,322,586 |
| Less: Impairment allowances | 71,527,288 | 64,062,220 |
| - Individual | (213,236) | _ |
| - Collective | (332,298) | _ |
| Less: Provisions for bad and doubtful debts | (===,===, | |
| - Specific | _ | (332,544) |
| - General | _ | (503,535) |
| Provisions for accrued interest | - | (93) |
| | 70.981.754 | 63.226.048 |

(a) Impaired / non-performing loans

| | 30 Ju | ın 2005 | 31 D | ec 2004 |
|----------------------------------|----------|-------------|----------|-------------|
| | | % of | | % of |
| | | advances to | | advances to |
| | HK\$'000 | customers | HK\$'000 | customers |
| | | | | |
| Gross impaired loans | 474,648 | 0.7 | _ | _ |
| Gross non-performing loans | _ | _ | 764,877 | 1.3 |
| Individual impairment allowances | 213,236 | | _ | |
| Specific provisions | _ | | 332,544 | |
| Suspended interest | - | | 69,176 | |

Impaired loans are advances which have been classified as "substandard", "doubtful" and "loss" under the Group's classification of loan quality.

Non-performing loans are advances on which interest is being placed in suspense or on which interest accrual has ceased.

There were no impaired advances to banks and other financial institutions as at 30 June 2005 nor advances on which interest is being placed in suspense or on which interest accrual has ceased as at 31 December 2004 nor were there any individual impairment allowances and specific provision made for them on these two respective dates.

(b) Remaining maturity of advances to customers

| | 30 Jun 2005 <i>HK\$</i> ′000 | 31 Dec 2004 HK\$'000 |
|--|---------------------------------|--------------------------|
| Repayable on demand | 2,269,053 | 1,996,570 |
| Three months or less One year or less, but over three months | 7,782,913 5,680,174 | 6,428,776 4,825,462 |
| Five years or less, but over one year Over five years | 29,465,935 20,735,873 | 26,505,361 18,893,045 |
| Undated | 1,566,766 | 1,541,443 |
| | 67,500,714 | 60,190,657 |

2004



12. Total advances and other accounts (continued)

| (c) Re | maining maturity of advances to banks and other | financial institutions | |
|------------------------------|--|--|--|
| | | 30 Jun 2005 HK\$'000 | 31 Dec 2004 <i>HK\$'000</i> |
| Or | ree months or less ie year or less, but over three months e years or less, but over one year | 70,000 220,514 77,730 | 77,742 349,653 251,621 |
| | | 368,244 | 679,016 |
| Certificate | s of deposit held | | |
| | | 30 Jun 2005 HK\$'000 | 31 Dec 2004 HK\$'000 |
| - One ye | months or less ear or less, but over three months ears or less, but over one year | 739,030 1,069,525 3,596,780 409,236 | 461,037 321,444 4,696,225 1,085,821 |
| | | 5,814,571 | 6,564,527 |
| Trading se | curities | | |
| | | 30 Jun 2005 HK\$'000 | 31 Dec 2004 HK\$'000 |
| Remaining – Five ye | maturity: ears or less, but over one year | 98 | |
| Securities | measured at fair value through profit or loss | | |
| | | 30 Jun 2005 HK\$'000 | 31 Dec 2004 HK\$'000 |
| Remaining - Five ye - Over f | ears or less, but over one year | 476,466 648,242 | - - |
| | | 1,124,708 | - |
| Held-to-m | aturity securities | | |
| | | 30 Jun 2005 HK\$'000 | 31 Dec 2004 <i>HK\$'</i> 000 |
| Remaining – Three i | months or less ear or less, but over three months | 429,916 95,403 | 382,167 956,504 |
| | ears or less, but over one year ive years | 1,450,670 292,640 | 3,893,849 2,430,366 |



17. Available-for-sale securities

| | 30 Jun 2005 HK\$'000 | 31 Dec 2004 HK\$'000 |
|---|-------------------------|-------------------------|
| Debt securities Equity securities | 5,806,097 456,077 | |
| | 6,262,174 | _ |
| Remaining maturity of debt securities: | | |
| - Three months or less | 70,272 | - |
| One year or less, but over three months | 465,852 | - |
| - Five years or less, but over one year | 3,552,129 | _ |
| - Over five years | 1,712,025 | _ |
| - Undated | 5,819 | |
| | 5,806,097 | _ |

18. Deferred tax assets, net

Deferred taxation are calculated in full on temporary differences under the liability method using a principal taxation rate of 17.5% (2004: 17.5%).

The movement in deferred tax assets and liabilities during the period/year is as follows:

| | 30 Jun 2005 HK\$'000 | 31 Dec 2004 HK\$'000 |
|--|-------------------------|-------------------------|
| At the beginning of period/year, as previously reported | 27,403 | 8,026 |
| Adjustments arising from change in accounting policies | (36,250) | |
| At the beginning of period/year, as restated | (8,847) | 8,026 |
| Acquisition of subsidiaries | - 6.445 | 17,565 |
| Credited/(charged) to profit and loss account (note 7) Credited to equity | 6,415 26,930 | (14,448) 16,260 |
| At the end of period/year | 24,498 | 27,403 |

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority. The following amounts, determining after appropriate offsetting, are shown in the balance sheet.

| | 30 Jun 2005 HK\$'000 | 31 Dec 2004 <i>HK</i> \$'000 |
|--|-------------------------|---------------------------------|
| Deferred tax assets Deferred tax liabilities | 56,660 (32,162) | 84,579 (57,176) |
| | 24,498 | 27,403 |
| The amounts shown in the balance sheet include the following: | | |
| | 30 Jun 2005 HK\$'000 | 31 Dec 2004 <i>HK\$'000</i> |
| Deferred tax assets to be recovered after more than 12 months Deferred tax liabilities to be settled after | 56,660 | 84,579 |
| more than 12 months | (24,363) | (51,367) |



19. Tangible fixed assets

20.

21.

| o . | | | | |
|--|--|--|--|--|
| | Bank premises & properties HK\$'000 | Leasehold improvements <i>HK\$'000</i> | Furniture & equipments HK\$'000 | Total HK\$'000 |
| Cost or valuation: At 1 January 2005 Additions Reclassification | 248,200 - (229,277) | 115,206 11,866 - | 213,084 5,221 – | 576,490 17,087 (229,277) |
| Disposals | ` ' -' | (6,141) | (2,739) | (8,880) |
| At 30 June 2005 | 18,923 | 120,931 | 215,566 | 355,420 |
| Accumulated depreciation: At 1 January 2005 Charge for the period Disposals | - 442 - | 86,266 5,072 (6,093) | 168,096 7,651 (1,840) | 254,362 13,165 (7,933) |
| At 30 June 2005 | 442 | 85,245 | 173,907 | 259,594 |
| Net book value: At 30 June 2005 | 18,481 | 35,686 | 41,659 | 95,826 |
| At 31 December 2004 | 248,200 | 28,940 | 44,988 | 322,128 |
| Deposits and balances of banks and oth Remaining maturity: - Repayable on demand | ner financiai instituti | 30 | Jun 2005 HK\$'000 | 31 Dec 2004 <i>HK\$'000</i> 1,420,630 |
| Three months or lessOne year or less, but over three months | nths | | 1,013,443 5,772,471 | 9,755,771 6,343,876 |
| | | 22 | 2,231,904 | 17,520,277 |
| Deposits from customers | | | | |
| | | 30 | Jun 2005 HK\$'000 | 31 Dec 2004 <i>HK\$'000</i> |
| Demand deposits and current accounts Savings deposits Time, call and notice deposits | | g | 3,077,768 0,458,415 5,889,665 | 3,415,738 10,843,446 41,798,985 |
| | | 58 | 3,425,848 | 56,058,169 |
| Remaining maturity: - Repayable on demand - Three months or less - One year or less, but over three months or less, but over one year | | 43 | 2,549,262 8,004,942 2,374,556 497,088 | 14,346,645 39,735,118 1,535,242 441,164 |
| | | 58 | 3,425,848 | 56,058,169 |

22. Certificates of deposit issued

| | 30 Jun 2005 HK\$'000 | 31 Dec 200 HK\$'00 |
|---|-------------------------|-----------------------|
| Remaining maturity: | | |
| - Three months or less | 875,253 | 175,00 |
| One year or less, but over three monthsFive years or less, but over one year | 5,007,459 2,428,774 | 5,242,03 1,928,32 |
| - Tive years of less, but over one year | 2,720,777 | 1,320,32 |
| | 8,311,486 | 7,345,36 |
| Issued debt securities | | |
| | 30 Jun 2005 | 31 Dec 200 |
| | HK\$'000 | HK\$'00 |
| Remaining maturity: | | |
| – Five years or less, but over one year | 3,051,102 | 3,095,4 |
| Loan capital | | |
| | 30 Jun 2005 | 31 Dec 20 |
| | HK\$'000 | HK\$'0 |
| Subordinated floating rate notes: | | |
| with a final maturity on 2 July 2011 (callable on 3 July 2006) | 584,820 | 584,83 |
| - with a final maturity on 12 December 2011 | 304,020 | 304,0. |
| (callable on 13 December 2006) | 623,808 | 623,8 |
| - with a final maturity on 26 March 2012 (callable on 27 March 2007) | 545,916 | 545,9 |
| - with a final maturity on 8 December 2012 | ŕ | |
| (callable on 10 December 2007) - with a final maturity on 28 April 2014 | 500,000 | 500,0 |
| (callable on 28 April 2009) | 1,169,955 | 1,169,9 |
| - perpetual (callable on 10 December 2012) | 1,935,916 | 1,935,9 |
| Exchange adjustment | (12,780) | (12,1 |
| | | |

Loan capital were raised by the Bank for the development and expansion of business and have been fully subscribed by the ultimate holding company. These notes qualify for and have been included as the Bank's supplementary capital in accordance with the Third Schedule to the Banking Ordinance.

25. Reserves

| | 30 Jun 2005 HK\$'000 | 31 Dec 2004 HK\$'000 |
|---|---|---|
| Ordinary share premium Convertible preference share premium Bank premises revaluation reserve Investment revaluation reserve Exchange reserve General reserve Retained profits* | 4,700,602 16,126 1,215 (75,482) (412) 219,200 1,815,178 | 4,700,602 16,126 110,638 (62,377) 122 219,200 1,461,177 |
| | 6,676,427 | 6,445,488 |
| Proposed dividends not provided for | 188,634 | 324,869 |

In accordance with the HKMA guideline "Impact of the New Hong Kong Accounting Standards on Authorised Institutions' Capital Base and Regulatory Reporting", the Bank has earmarked a "Regulatory Reserve" of HK\$350,724,000 from retained profits and it is included as tier 2 capital together with the Bank's collective impairment allowances after the adoption of HKAS 39.



26. Balances with group companies

(b)

(a) Included in the following balance sheet captions are balances with the ultimate holding company:

| | 30 Jun 2005 HK\$'000 | 31 Dec 2004 HK\$'000 |
|--|------------------------------------|------------------------------------|
| On-balance sheet | | |
| Cash and short-term funds | 1,894,451 | 1,336,356 |
| Placements with banks and financial institutions maturing between one and twelve months Advances and other accounts | 1,993,550 87,327 | 4,691,603 84,617 |
| | 3,975,328 | 6,112,576 |
| Deposits and balances of banks and other financial institutions Certificates of deposit issued Other accounts and provisions | 18,494,790 3,884,617 201,959 | 15,134,478 3,887,100 156,840 |
| | 22,581,366 | 19,178,418 |
| Loan capital | 5,347,635 | 5,348,229 |
| Off-balance sheet | | |
| Foreign exchange contracts - contractual amount | 6,395,166 | 5,559,672 |
| Interest rate swap – notional principal | 8,312,563 | 7,946,905 |
| Interest rate option – contractual amount – option purchased – options written | 810,843 1,797,767 | 797,307 1,807,902 |
| | 2,608,610 | 2,605,209 |
| Other commitments with maturity within 1 year – overdraft facility | 1,010,940 | 1,010,646 |
| Included in the following balance sheet captions are balances v | vith fellow subsid | iaries: |
| | 30 Jun 2005 HK\$'000 | 31 Dec 2004 HK\$'000 |
| On-balance sheet | | |
| Advances and other accounts | 2,816 | 3,499 |
| Deposits and balances of banks and other financial institutions Deposits from customers Other accounts and provisions | 116,275 358,508 4,264 | 103,334 444,967 1,565 |
| | 479,047 | 549,866 |
| Off-balance sheet | | |
| Foreign exchange contracts - contractual amount | 12,437 | 30,954 |
| Interest rate swaps – notional principal | 255,732 | 255,771 |
| | | |

26. Balances with group companies (continued)

(c) Included in the following balance sheet captions are balances with associated company:

| | 30 Jun 2005 <i>HK\$'000</i> | 31 Dec 2004 HK\$'000 |
|--|--------------------------------|-------------------------|
| On-balance sheet | | |
| Deposits from customers Other accounts and provisions | 15,691 1 | 18,934 |
| | 15,692 | 18,934 |

27. Significant related party transactions

Related parties are those parties that have the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence. Related parties may be individuals or other entities.

On 1 January 2005, the Group has adopted HKAS 24 "Related Party Disclosures" which has affected the identification of related parties and some other related-party disclosures. This HKAS requires the disclosure of the compensation of key management personnel. In addition, it requires the Group to disclose related party transactions with state-controlled entities as these profit-oriented state-controlled entitles are no longer exempted from disclosures. The additional disclosures have been detailed in (e) and (f) below.

During the period, the Group entered into various transactions in the normal course of business with related parties, including the ultimate holding company, fellow subsidiaries and associated companies.

(a) Summary of transactions entered into during the ordinary course of business with related parties

The aggregated income and expense arising from the related party transactions with the ultimate holding company, fellow subsidiaries and associated companies are summarised as follows:

| | 30 Jun 2005 HK\$'000 | 30 Jun 2004 HK\$'000 |
|---|-------------------------|-------------------------|
| Interest income | | |
| Placement (Note (i)) | 82,024 | 27,700 |
| - Interest rate swaps (Note (ii)) | 192,654 | 165,432 |
| Interest expense | | |
| – Deposits (Note (iii)) | (193,962) | (90,692) |
| - Interest rate swaps (Note (ii)) | (157,486) | (129,895) |
| - Certificates of deposits issued (Note (iv)) | (68,819) | (34,368) |
| - Loan capital (Note (v)) | (76,312) | (29,649) |
| Net option premium expense (Note (vi)) | (4,615) | (1,329) |
| Management fee income (Note (vii)) | 3,000 | 3,000 |
| Service fee income (Note (x)) | 855 | 1,110 |
| Premises income (Note (xi) & (xii)) | 594 | |
| Service fee expense (Note (ix)) | (3,771) | (2,440) |
| Premises expense (Note (viii)) | | (3,056) |

Notes:

- Interest income was received on inter-bank deposits placed with the ultimate holding company and fellow subsidiaries at prevailing market rates.
- (ii) Interest income and expense was received from and paid to the ultimate holding company and fellow subsidiaries on interest rate swaps at prevailing market rates. These transactions included interest rate swaps entered on a back-to-back basis with the ultimate holding company and fellow subsidiaries.
- (iii) Interest expense was paid on the deposits taken from the ultimate holding company and fellow subsidiaries.



27. Significant related party transactions (continued)

(a) Summary of transactions entered into during the ordinary course of business with related parties (continued)

- (iv) Interest expense was paid to the ultimate holding company for certificates of deposit issued by the Bank and subscribed by the ultimate holding company with nominal value of U\$\$500,000,000.
- (v) Interest expense was paid to the ultimate holding company for subordinated floating rate notes issued by the Bank and fully subscribed by the ultimate holding company (Note 24).
- (vi) Net option premium expense was paid to the ultimate holding company and fellow subsidiaries on the various option contracts at prevailing market rates.
- (vii) In accordance with the Collaboration Agreement dated 3 July 2001 and the Supplemental Collaboration Agreement dated 4 February 2005, management fee income was received from the Hong Kong Branch of ICBC (the "Branch") for the provision of services such as accounting and budgeting, internal audit, marketing and back office settlement and clearing.
- (viii) In accordance with the Collaboration Agreement dated 3 July 2001, the Supplemental Collaboration Agreement dated 4 February 2005 and the Licence Agreement dated 27 December 2001, premises expense was paid to the Branch for using a portion of floor area rented by the Branch.
- (ix) In accordance with the Service Levels Agreement dated 21 February 2002 and the Supplemental Service Levels Agreement dated 4 February 2005, service fee expense was paid to the ultimate holding company for the provision of data processing services to the Bank.
- (x) In accordance with the Outsourcing Agreement dated 18 December 2002 and the Supplemental Outsourcing Agreement dated 4 February 2005, service fee income was received from the Branch for the provision of management, administrative and marketing services in respect of credit card business of the Branch launched in Hong Kong commencing from 18 December 2002.
- (xi) In accordance with the Licence Agreement dated 31 December 2004, premises expense was paid by the Branch to the Bank for using a portion of floor area on the 28th floor, ICBC Tower, 3 Garden Road, Central, Hong Kong.
- (xii) In accordance with two Licence Agreements dated 31 December 2004 and 1 April 2005 respectively, premises expense was paid by ICEA Services Limited to the Bank for using Suites 2501-2 and the 26th Floor, ICBC Tower, 3 Garden Road, Central, Hong Kong.

(b) Buy and sale of certain assets from/to related parties

Sub-participation of syndicated loans

During the six months ended 30 June 2005, the Bank entered into various capital market transactions with the Branch, the ultimate holding company and fellow subsidiaries. These transactions included sub-participation in syndicated loans of the Bank by the Branch, the ultimate holding company and fellow subsidiaries for a total of HK\$776,714,000 (First half of 2004: HK\$610,000,000) and similar sub-participation in syndicated loans of the Branch, the ultimate holding company and fellow subsidiaries by the Bank for a total of HK\$2,460,897,000 (First half of 2004: HK\$513,372,000). These transactions were priced based on either on the terms of the underlying loan agreement, if applicable, or prevailing market rates if such comparable rates are available, or on terms that are no less favourable than those available to other independent syndicate members.

Sale of debt securities

During the six months ended 30 June 2005, the Bank sold debt securities with a carrying value of HK\$550,000,000 (First half of 2004: HK\$601,000,000) to the ultimate holding company and fellow subsidiaries. These transactions were entered into on normal commercial terms with reference to prevailing market rates.

27. Significant related party transactions (continued)

(c) Undertaking from the ultimate holding company

To demonstrate its support to the Bank, a Letter of Comfort dated 3 July 2001 was extended by the ultimate holding company, pursuant to which it will provide the Bank with such funding as may be required by the Bank to ensure that it will maintain sufficient capital and liquidity levels.

Simultaneously on 3 July 2001, the ultimate holding company and the Bank entered into a guarantee agreement whereby the ultimate holding company agreed to guarantee to the extent of HK\$9,000,000,000 the payment obligations of certain customers whose "large exposures" were transferred to the Bank pursuant to the Business Transfer Agreement and to indemnify the Bank in respect of any losses incurred if any obligation of such customers becomes unenforceable. The amount of such on-balance sheet and off-balance sheet large exposures of the Bank covered by this guarantee as at 30 June 2005 was HK\$842,282,000 and HK\$504,401,000 respectively (31 December 2004: HK\$849,196,000 and HK\$504,212,000 respectively).

(d) Acquisition of Chinese Mercantile Bank

On 30 December 2004, the Bank entered into an acquisition agreement with The Industrial and Commercial Bank of China ("ICBC"), its ultimate holding company, and CITIC Ka Wah Bank Limited in relation to the Bank's acquisition of the entire equity interest in Chinese Mercantile Bank ("CMB"). The consideration for the acquisition was 1.1 times of the audited net asset value of CMB as at the completion date as determined by reference to the completion accounts. CITIC Ka Wah Bank Limited received no consideration for the transaction as ICBC was the beneficial owner of the entire equity interest of CMB. The completion of the acquisition took place on 12 August 2005 and CMB became a wholly-owned subsidiary of the Bank. The Bank has allotted and issued 66,698,102 ordinary shares as consideration shares to ICBC pursuant to the acquisition agreement. Fortis Bank has also exercised its anti-dilution right to subscribe for 6,596,330 ordinary shares of the Bank pursuant to the sale and purchase agreement dated 31 December 2003 entered into between the Bank, Generale Belgian Holding B.V. and Fortis Bank. Accordingly, ICBC's shareholding in the Bank increased from 57.53% to 59.72% whilst the shareholding of Fortis Bank in the Bank remains at 9%.

CMB was previously a Sino-foreign equity joint venture bank incorporated in the PRC and is principally engaged in non-Renminbi banking business in Shenzhen, the PRC. The banking section in the PRC will be further expanded as the PRC economy continues to grow and the PRC banking section is of huge business potential. As many foreign banks have already entered into the PRC banking sector by acquiring minority stakes in domestic banks in the PRC, the transaction provides the Bank with the opportunity to immediately capitalize on the platform and network of CMB.

(e) Transactions with other state controlled entities

The state controlled entities are those over which the PRC government directly holds over 50% of the outstanding shares or voting rights, and has the ability to control or the power to govern their financial or operational policies. It should be noted, however, that substantially all of the Group's business activity is conducted with the PRC companies and the influence of the PRC government with these companies is pervasive. In this regard, the PRC government indirectly holds interest in many companies. Some of these interests may, in themselves or when combined with other indirect interest, be controlling interest. Such interests, however, would not be known to the Group and are not reflected below.

The Group enters into banking transactions with other state controlled entities in the ordinary course of business. These include loans, deposits, investment securities, money market transactions and off-balance sheet exposures. These transactions are executed at the relevant market rates at the time of the transactions.

79

43

27. Significant related party transactions (continued)

(e) Transactions with other state controlled entities (continued)

The outstanding balances of related party transactions and related provisions at the period/year end, and the related major income and/or expense for the period/year are as follows:

(i) Loans and advances to customers

| | 30 Jun 2005 HK\$'million | 31 Dec 2004 HK\$'million |
|--|--|--|
| Outstanding balance at beginning of the period/year Less: allowance for impairment losses* | 4,260 (103) | 4,127 (139 |
| | 4,157 | 3,988 |
| Outstanding balance at end of the period/year Less: allowance for impairment losses* | 4,979 (60) | 4,260 (103 |
| | 4,919 | 4,157 |
| | Six month 30 Jun 2005 HK\$'million | s ended 30 Jun 2004 HK\$'million |

^{*} The allowance for impairment losses only relates to the amount of individual assessments. The Group is unable to estimate and allocate the allowance for impairment losses relating to the collective assessment against the loan and advances to related parties.

(ii) Investment securities

Interest income

| | 30 Jun 2005 HK\$'million | 31 Dec 2004 HK\$'million |
|---|--|---|
| Outstanding balance at beginning of the period/year - Held-to-maturity securities - Available-for-sale securities | 78 644 | 77 825 |
| | 722 | 902 |
| Outstanding balance at end of the period/year - Held-to-maturity securities - Available-for-sale securities | - 604 | 78 644 |
| | 604 | 722 |
| | Six month 30 Jun 2005 HK\$'million | as ended 30 Jun 2004 HK\$'million |
| Interest income Dividend income | 4 – | 4 2 |



27. Significant related party transactions (continued)

(e) Transactions with other state controlled entities (continued)

(iii) Due from other banks and financial institutions

| | 30 Jun 2005 HK\$'million | 31 Dec 2004 HK\$'million |
|---|--|---|
| Outstanding balance at beginning of the period/year | 1,177 | 233 |
| Outstanding balance at end of the period/year | 1,137 | 1,177 |
| | Six montl 30 Jun 2005 HK\$'million | ns ended 30 Jun 2004 HK\$'million |
| Interest income | 13 | 7 |
| Due to other banks and financial institutions | | |
| | 30 Jun 2005 HK\$'million | 31 Dec 2004 HK\$'million |
| Outstanding balance at beginning of the period/year | _ | 32 |
| Outstanding balance at end of the period/year | - | _ |
| | Six montl 30 Jun 2005 HK\$'million | ns ended 30 Jun 2004 HK\$'million |
| Interest expenses | 1 | _ |
| Due to customer | | |
| | 30 Jun 2005 HK\$'million | 31 Dec 2004 HK\$'million |
| Outstanding balance at beginning of the period/year | 2,452 | 1,857 |
| Outstanding balance at end of the period/year | 3,840 | 2,452 |
| | Six montl 30 Jun 2005 HK\$'million | ns ended 30 Jun 2004 HK\$'million |
| Interest expenses | 21 | 2 |

27. Significant related party transactions (continued)

(e) Transactions with other state controlled entities (continued)

(vi) Off-balance sheet exposures

30 Jun 2005 31 Dec 2004 *HK\$'million HK\$'million*

Contingent liabilities and commitments (including guarantees)

128 193

(f) The Group accepts deposits from and grants loans and credit facilities to key management personnel in the ordinary course of business. During both the current and prior periods, no material transaction was conducted with key management personnel of the Group, its holding companies and parties related to them.

The key management compensation for the six months ended 30 June 2005 and 2004 is detailed as follows:

| | 30 Jun 2005 HK\$'000 | 30 Jun 2004 HK\$'000 |
|--|-------------------------|-------------------------|
| Salaries and other short-term employee benefits Post-employment benefits | 6,233 | 4,720 |
| | 6,233 | 4,720 |

28. Off-balance sheet exposures

(i) Contingent liabilities and commitments

The following is a summary of the contractual amounts of each significant class of contingent liabilities and commitments:

| | 30 Jun 2005 HK\$'000 | 31 Dec 2004 HK\$'000 |
|---|-------------------------|-------------------------|
| Direct credit substitutes Transaction-related contingencies | 1,571,340 164,927 | 1,448,759 292,890 |
| Trade-related contingencies | 3,056,412 | 2,742,368 |
| Other commitments - With an original maturity of under 1 year or which are | | |
| unconditionally cancellable | 17,132,035 | 15,102,129 |
| With an original maturity of 1 year and over | 10,249,390 | 8,027,091 |
| Forward forward deposits placed | 1,547,774 | 247,339 |
| | 33,721,878 | 27,860,576 |

28. Off-balance sheet exposures (continued)

(ii) Derivatives

The following is a summary of the notional amounts of each significant type of derivatives:

| | 30 Jun 2005 HK\$'000 | 31 Dec 2004 HK\$'000 |
|---------------------------------|-------------------------|-------------------------|
| Exchange rate contracts | | |
| Forwards | 7,178,646 | 5,993,405 |
| Swaps | 29,076,661 | 22,016,734 |
| Currency options purchased | 2,508,003 | 2,266,297 |
| Currency options written | 2,945,419 | 2,272,254 |
| | 41,708,729 | 32,548,690 |
| Interest rate contracts | | |
| Interest rate swaps | 25,668,819 | 35,220,123 |
| Interest rate options purchased | 4,927,133 | 4,502,864 |
| Interest rate options written | 4,927,133 | 4,352,864 |
| | 35,523,085 | 44,075,851 |
| Other contracts | | |
| Equity options purchased | 23,916 | 83,455 |
| Equity options written | 23,916 | 83,455 |
| | 47,832 | 166,910 |
| | 77,279,646 | 76,791,451 |

The contractual or notional amounts of off-balance sheet instruments provide only an indication of the volume of business outstanding at the balance sheet date and they do not represent the amount of risk.

The aggregate replacement cost and credit risk weighted amounts of the above off-balance sheet exposures are:

| | 30 Jun 2005 | | 31 D | ec 2004 |
|--|-------------|-------------|-------------|-------------|
| | | Credit risk | | Credit risk |
| | Replacement | weighted | Replacement | weighted |
| | cost | amount | cost | amount |
| | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 |
| Contingent liabilities and commitments | | 6,508,476 | | 5,159,075 |
| Exchange rate contracts | 194,090 | 135,285 | 85,360 | 92,370 |
| Interest rate contracts | 366,092 | 106,054 | 320,926 | 95,144 |
| Other contracts | 625 | | 1,010 | |
| | 560,807 | 6,749,815 | 407,296 | 5,346,589 |

The replacement costs and credit risk weighted amounts of the off-balance sheet exposures do not take into account the effects of bilateral netting arrangements.



SUPPLEMENTARY FINANCIAL INFORMATION (UNAUDITED)

(1) Capital adequacy ratio and capital base

| | 30 Jun 2005 | | 31 Dec 2 | |
|------------------------|---------------------|-------------------|---------------------|-------------------|
| | Unadjusted ratio | Adjusted ratio | Unadjusted ratio | Adjusted ratio |
| Capital adequacy ratio | 15.9% | 15.8% | 17.4% | 17.4% |

The unadjusted capital adequacy ratio is computed on the consolidated basis which comprises the positions of the Bank and its subsidiaries as required by the Hong Kong Monetary Authority for its regulatory purposes, and is in accordance with the Third Schedule to the Banking Ordinance.

The adjusted capital adequacy ratio which takes into account market risks as at the balance sheet date is computed in accordance with the guideline "Maintenance of Adequate Capital Against Market Risks" issued by the Hong Kong Monetary Authority and on the same consolidated basis as for unadjusted capital adequacy ratio

The components of the total capital base after deductions include the following items:

| | 30 Jun 2005 HK\$'000 | 31 Dec 2004 HK\$'000 |
|--|-------------------------|-------------------------|
| Core capital: | | |
| Paid up ordinary share capital | 2,095,930 | 2,095,930 |
| Ordinary share premium | 4,700,602 | 4,700,602 |
| Irredeemable non-cumulative convertible preference share premium | 16,126 | 16,126 |
| Reserves | 1,469,417 | 1,309,690 |
| Deduct: Goodwill | (891,024) | (870,514) |
| | 7,391,051 | 7,251,834 |
| Eligible supplementary capital: | | |
| Reserves on revaluation of land and interests in land | 823 | 77,420 |
| Reserves on revaluation of holding of securities not held for | | |
| trading purpose | (463) | (2,390) |
| General provision for doubtful debts | - | 503,535 |
| Collective impairment allowances for impaired assets and | | |
| regulatory reserve | 683,022 | 1 022 004 |
| Perpetual subordinated debts Term subordinated debts | 1,932,760 3,414,875 | 1,932,904 3,415,325 |
| Term subordinated debts | 3,414,073 | 3,413,323 |
| | 6,031,017 | 5,926,794 |
| Total capital base before deductions | 13,422,068 | 13,178,628 |
| Deductions from total capital base | (608,471) | (608,471) |
| Total capital base after deductions | 12,813,597 | 12,570,157 |
| Liquidity ratio | | |
| | 30 Jun 2005 | 30 Jun 2004 |
| Average liquidity ratio for the six months ended | 35.1% | 40.4% |

The average liquidity ratio for the period is the simple average of each calendar month's average liquidity ratio, which is computed on the consolidated basis as required by the Hong Kong Monetary Authority for its regulatory purposes, and is in accordance with the Fourth Schedule to the Banking Ordinance.

(2)

(3) Currency concentration

The net position in foreign currencies are disclosed when each currency constitutes 10% or more of the total net position in all foreign currencies.

| | USD <i>HK\$′</i> 000 | EUR <i>HK\$'</i> 000 | AUD HK\$'000 | RMB HK\$'000 | JPY <i>HK\$'</i> 000 | Total <i>HK\$'</i> 000 |
|--|--|---|---|--|---|--|
| As at 30 Jun 2005 | ooo | | | | , m, p 000 | π, σσσ |
| Spot assets Spot liabilities Forward purchases Forward sales Net option position | 39,579,000 (51,783,000) 30,799,000 (18,392,000) (56,000) | 3,895,000 (2,325,000) 1,062,000 (2,670,000) 9,000 | 2,929,000 (2,661,000) 41,000 (301,000) 19,000 | 241,000 (183,000) 2,718,000 (2,715,000) | 2,041,000 (193,000) 1,246,000 (3,064,000) 8,000 | 48,685,000 (57,145,000) 35,866,000 (27,142,000) (20,000) |
| Net long/(short) position | n 147,000 | (29,000) | 27,000 | 61,000 | 38,000 | 244,000 |
| As at 31 Dec 2004 | | | | | | |
| Spot assets Spot liabilities Forward purchases Forward sales | 35,587,000 (51,425,000) 27,449,000 (11,622,000) | 3,964,000 (1,852,000) 482,000 (2,598,000) | 3,219,000 (3,178,000) 131,000 (159,000) | 175,000 (116,000) 1,296,000 (1,294,000) | 1,815,000 (232,000) 1,164,000 (2,744,000) | 44,760,000 (56,803,000) 30,522,000 (18,417,000) |
| Net long/(short) position | (11,000) | (4,000) | 13,000 | 61,000 | 3,000 | 62,000 |
| | (- , , | | | | | |

(4) (i) Advances to customers - by industry sectors

| | 30 Jun 2005 HK\$'000 | 31 Dec 2004 HK\$'000 |
|---|-------------------------|-------------------------|
| Loans for use in Hong Kong | | |
| Industrial, commercial and financial | | |
| Property development | 4,129,102 | 2,694,880 |
| Property investment | 9,363,097 | 8,347,495 |
| Financial concerns | 4,760,750 | 4,022,477 |
| Stockbrokers | 52,224 | 19,159 |
| Wholesale and retail trade | 2,097,683 | 2,306,936 |
| Civil engineering works | 823,365 | 665,885 |
| - Manufacturing | 7,678,178 | 6,354,464 |
| - Transport and transport equipment | 9,595,681 | 8,555,892 |
| - Electricity, gas and telecommunications | 2,073,135 | 1,378,126 |
| - Hotels, boarding house and catering | 1,303,015 | 2,070,985 |
| – Others | 4,823,127 | 4,825,332 |
| Individuals | | |
| Loans for the purchase of flats in Home | | |
| Ownership Scheme, Private Sector Participation | | |
| Scheme and Tenants Purchase Scheme | 118,483 | 128,481 |
| - Loans for the purchase of other residential properties | 12,588,163 | 12,512,124 |
| - Credit card advances | 58,143 | 63,315 |
| – Others | 1,151,573 | 1,038,187 |
| Trade finance | 6,061,629 | 4,547,376 |
| Loans for use outside Hong Kong | 823,366 | 659,543 |
| | 67,500,714 | 60,190,657 |

(ii) Advances to customers - by geographical areas

At 30 June 2005 and 31 December 2004, over 90% of the Group's advances to customers, impaired/non-performing loans and overdue loans were made to counterparties located in Hong Kong. In determining this analysis no account has been taken of transfer of risk with respect to claims guaranteed by a party in a country which is different from that of the counterparty.



(5) Overdue advances

| | Gross advances HK\$'000 | % of advances to customers | Market value of collateral HK\$'000 | Amount of secured balance HK\$'000 | Amount of unsecured balance HK\$'000 | Individual impairment allowance HK\$'000 | Specific provision made HK\$'000 |
|---|-------------------------------|----------------------------|--|---|---|---|---|
| As at 30 Jun 2005 Three to six months overdue Six months to one year overdue Over one year overdue | 86,903 14,912 163,075 | 0.1% 0.0% 0.2% | 34,671 15,375 29,744 | 19,794 10,942 19,054 | 67,109 3,970 144,021 | 62,350 3,872 114,830 | - - - |
| | 264,890 | 0.3% | 79,790 | 49,790 | 215,100 | 181,052 | |
| As at 31 Dec 2004 | | | | | | | |
| Three to six months overdue | 35,488 | 0.1% | 44,299 | 28,544 | 6,944 | _ | 8,311 |
| Six months to one year overdue | 17,875 | 0.0% | 21,287 | 14,308 | 3,567 | _ | 4,133 |
| Over one year overdue | 425,329 | 0.7% | 126,326 | 109,407 | 315,922 | - | 253,572 |
| | 478,692 | 0.8% | 191,912 | 152,259 | 326,433 | - | 266,016 |

There were no advances to banks and other financial institutions which were overdue for over 3 months as at 30 June 2005 and 31 December 2004.

(6) Other overdue assets

| | 679 | 1,050 |
|--|-------------|-------------|
| – Rescheduled assets | 296 | 370 |
| | 383 | 680 |
| - Over one year overdue | 63 | 188 |
| Six months to one year overdue | 44 | 193 |
| - Three to six months overdue | 276 | 299 |
| Accrued interest: | | |
| | HK\$'000 | HK\$'000 |
| | 30 Jun 2005 | 31 Dec 2004 |

(7) Repossessed assets

At 30 June 2005, the estimated market value of the repossessed assets of the Group was HK\$15,600,000 (31 December 2004: HK\$25,003,000).

(8) Rescheduled advances

| | 30 Jun 2005 HK\$'000 | 31 Dec 2004 HK\$'000 |
|---|-------------------------|-------------------------|
| Rescheduled advances (net of overdue loans over 3 months) | 76,040 | 115,945 |
| % of advances to customers | 0.1% | 0.2% |

There were no advances to banks and other financial institutions which were rescheduled as at 30 June 2005 and 31 December 2004.

(9) Cross-border claims

The Group analyses cross-border claims by geographical areas. In determining this analysis, it has been taken into account of transfer of risk with respect to claims guaranteed by a party in a country different from that of the counterparty. Those areas which constitute 10% or more of the aggregate cross-border claims are as follows:

| | Banks and other financial institutions HK\$'million | Public sector entities HK\$'million | Others HK\$'million | Total HK\$'million |
|--|--|---|-------------------------|---------------------------|
| As at 30 Jun 2005 Asia Pacific excluding Hong Kong North and South America Europe | 9,674 805 13,738 | 567 524 1,178 | 8,292 6,394 1,056 | 18,533 7,723 15,972 |
| As at 31 Dec 2004 Asia Pacific excluding Hong Kong North and South America Europe | 12,045 838 9,698 | 569 303 2,146 | 4,702 3,865 1,181 | 17,316 5,006 13,025 |