

financial highlights

turnover (HK\$ MN)

FY 04|05 20,632

FY 03|04 16,357

FY 02|03 12,381

FY 01|02 9,219

FY 00|01 8,109

operating profit (EBIT) (HK\$ MN)

FY 04|05 4,202

FY 03|04 2,872

FY 02|03 1,824

FY 01|02 1,373

FY 00|01 1,152

	net change	FY 04 05	FY 03 04
operating results (HK\$ MN)			
turnover	26.1%	20,632	16,357
earnings before interest and taxation (EBIT)	46.3%	4,202	2,872
profit attributable to shareholders	66.6%	3,338	2,003
financial position (HK\$ MN)			
net cash inflow from operating activities	37.1%	2,718	1,983
net cash [^]	-1.7%	1,729	1,758
net current assets	38.9%	2,728	1,964
shareholders' funds	30.0%	7,039	5,415
per share data (HK\$)			
earnings per share – basic	66.1%	2.79	1.68
earnings per share – diluted	64.5%	2.73	1.66
dividend per share*	66.7%	1.95	1.17
book value per share**	29.3%	5.87	4.54
key statistics			
earnings before interest and taxation (EBIT) margin (%)	2.8% pts	20.4%	17.6%
net profit margin (%)	4.0% pts	16.2%	12.2%
return on shareholders' equity (ROE) (%)	11.9% pts	53.6%	41.7%
net debt to equity ratio*** (%)	–	net cash	net cash
share information[#]			
number of share in issue (MN)	0.5%	1,199	1,193
market capitalization (HK\$ MN)	62.0%	67,468	41,650

[^] cash and cash equivalents less long-term bank loan

* calculated after including HK\$0.84 special dividend for FY2004/2005 and HK\$0.50 special dividend for FY2003/2004

** book value refers to shareholders' funds

*** net debt refers to all interest bearing borrowings less cash and cash equivalents

[#] as at financial year end

- **Group turnover increased 26% to over HK\$20 billion**
- **Net profit rose 67% to HK\$3.3 billion**
- **Net profit margin expanded to 16.2%**
- **Return on Shareholders' Equity over 50%**
- **Proposed final and special dividends HK\$1.8 billion**
final: HK\$0.66 per share
special: HK\$0.84 per share

net profit (HK\$ MN)

FY 04 05	3,338
FY 03 04	2,003
FY 02 03	1,289
FY 01 02	993
FY 00 01	600

return on equity (%)

FY 04 05	53.6%
FY 03 04	41.7%
FY 02 03	35.6%
FY 01 02	39.3%
FY 00 01	32.5%



women's casual

The largest segment of Esprit's portfolio, this line has the broadest appeal to most consumers. Casual concentrates on sportswear for everyday life stressing comfortable styles with high quality and affordability.



men's casual

A range of comfortable, yet authentic and energetic designs offering clothing for men that emphasizes youthful spirit for every occasion.



market capitalization* (HK\$ MN)

FY 04|05 67,468

FY 03|04 41,650

FY 02|03 22,644

FY 01|02 17,595

FY 00|01 9,768

earnings per share (basic) (HK\$)

FY 04|05 2.79

FY 03|04 1.68

FY 02|03 1.09

FY 01|02 0.86

FY 00|01 0.53

* as at financial year end

