## **Directors and Senior Management Profile**

### EXECUTIVE DIRECTORS

Paul KAN Man Lok, aged 58, is the founder and Chairman. He is also Chairman of Champion Technology Holdings Limited ("Champion Technology"), which is the holding company of the Company and is listed on the Main Board, and Chairman of DIGITALHONGKONG.COM ("Digital HK"), which is a fellow subsidiary of the Company and is listed on the GEM Board of The Stock Exchange of Hong Kong Limited. He holds a Master's degree in Business Administration from the Chinese University of Hong Kong, and brings over 38 years of experience in the computing and telecommunications industries to bear on fully leveraging the e-commerce technology that is a key success factor for business today. As author of the books in The Hong Kong e-Commerce Studies Series, he has forged a strong link between his IT legacy and the promise of an online-assisted life. Prior to setting up the Champion Technology group in 1987, he was the general manager of Asiadata Limited, a computing services subsidiary of Cable & Wireless PLC.

In civic duties, Mr Kan has served twice on the Stock Exchange Working Group on Corporate Governance during 1994-1995 and 1999-2000, and was a member of the Listing Committee of the GEM Board for the period 1999-2003. He is currently Chairman for the third successive term of the Hong Kong Information Technology Industry Council; director of the Hong Kong Internet Registration Corporation Limited; council committee member of the Federation of Hong Kong Industries; and member of Hong Kong Legislative Council Election Committee for the IT sector. Other memberships include the Hong Kong Trade Development Council Electronics and Electrical Appliances Advisory Committee; the Chinese People's Political Consultative Conference of Anhui Province in the PRC; and the Election Committee for the Hong Kong representatives of National People's Congress of China.

Mr Kan also sits on the board of CLP Holdings Limited as an independent non-executive director.

LAI Yat Kwong, aged 56, is Acting Chief Executive Officer and Chief Financial Officer of the Company. He is also the Chief Financial Officer and an executive director of Champion Technology, and a non-executive director of Digital HK. He joined the Champion Technology group in March 1994 as Vice President of Internal Audit and Control. In July 1997, he took on responsibility as the Chief Financial Officer of Kantone. He holds a Bachelor's degree in Business Administration from the Chinese University of Hong Kong and has over 33 years of experience in accounting, auditing and company secretarial matters. He is a fellow member of the Association of Chartered Certified Accountants and the Hong Kong Institute of Certified Public Accountants (Practising).

### NON-EXECUTIVE DIRECTORS

Leo KAN Kin Leung, aged 49, is a non-executive director of Kantone. He is also Chief Executive Officer and an executive director of Champion Technology, as well as a non-executive director of Digital HK. He is the brother of Paul Kan. He is responsible for formulating the Champion Technology group's overall policy and development strategy as well as its global operations and management. Prior to joining the Champion Technology group in 1988, he held management positions in several international companies in Hong Kong. He holds a Master's degree in Business Administration from Dalhousie University in Canada and a Master's degree in Economics from the University of Alberta in Canada.

Mr Kan is a member of the Telecommunications Standards Advisory Committee at the Office of the Telecommunications Authority. He serves on a number of

sub-committees of the Hong Kong Information Technology Industry Council of the Federation of Hong Kong Industries, including International Development and Co-operation Subcommittee, China Development and Co-operation Subcommittee, and Government and Sub-vented Funding Subcommittee. He is Chairman of the IT Committee of the Hong Kong IT Alliance.

**Shirley HA Suk Ling**, aged 49, was appointed as a nonexecutive director of the Company in November 2004. She is an executive director of Digital HK and a non-executive director of Champion Technology. She has over 20 years of business experience including 10 years in investment banking. She had worked in several international investment banks in the areas of project finance and corporate finance.

Ms Ha holds a Bachelor's degree in Arts from the University of Hong Kong and a Master's degree in Business Administration from the Chinese University of Hong Kong. She is a member of the Advisory Committee of the Division of Computer Studies at the City University of Hong Kong, member of the Hong Kong Information Technology Industry Council of the Federation of Hong Kong Industries, and member of the Hong Kong Corporate Counsel Association. She has also been appointed by Hong Kong Science and Technology Parks Corporation for three consecutive years as Mentor to the incubatees under the Mentorship Programme.

**Paul Michael James KIRBY**, aged 58, was appointed as a non-executive director of the Company in November 2004. He is a non-executive director of Multitone Electronics Plc, a subsidiary of the Company. He has over 30 years of experience in the telecommunications industry of which 17 years were with Cable & Wireless PLC ("C&W"). He was formerly the Head of Corporate Affairs and a member of the Executive Management Committee, with responsibility for all aspects of investor relations and public affairs of C&W. Since 1991, Mr Kirby has been acting as an independent Telecommunications Management Consultant specialising in business development and flotation strategy.

# INDEPENDENT NON-EXECUTIVE DIRECTORS

Professor LIANG Xiong Jian, aged 71, has been an independent non-executive director of the Company since November 2001. He is also an independent non-executive director of Champion Technology. He has over 30 years of experience in telecommunications in China. He is presently a professor of the School of Economics and Management at the Beijing University of Posts and Telecommunications (BUPT) and the Director of the Institute of Telecommunications Management of BUPT. From 1986 to 1993, he was the Dean of Management Engineering Department of BUPT. His other positions include member of National Committee of Chinese People's Political Consultative Conference (CPPCC); Deputy to the People's Congress, Beijing Municipality; and Director of Communication Economy & Management Society, China Institute of Communications. He was also an independent director of PRC company China Satcom Guomai Communications Company Limited (formerly known as "Unicom Guomai Communications Limited"), which is listed on the Shanghai Stock Exchange with its main businesses in data communications, messaging, and wireless telecommunications.

Professor Liang is well-known to the telecom community in Hong Kong, having been invited on numerous occasions to chair and lecture at major wireless and various other telecom conferences held in Hong Kong and the Region.

**Professor YE Pei Da**, aged 90, has been an independent non-executive director of the Company since November 2001. He is also an independent non-executive director of Champion Technology. He is a professor and Honorary President of Beijing University of Posts & Telecommunications in China, and a director of Lucent Technologies Fibre Optic Cable Company. He is also a senior member of the Chinese Academy of Science.

**Frank BLEACKLEY**, aged 68, has been an independent non-executive director of the Company since November 2001. He is also an independent non-executive director of Champion Technology. He was formerly Managing Director of Chubb China Holdings Limited, a subsidiary of the Chubb Security Group, a manufacturer and distributor of security and safety products and systems headquartered in the United Kingdom. He has 30 years plus experience in the management and business development of joint venture companies in Hong Kong and Mainland China.

**Professor Julia TSUEI Jo**, aged 78, has been an independent non-executive director and a member of the audit committee of the Company since October 2003. She has over 40 years of experience in medicine and biomedical research, in particular, Traditional Chinese Medicine. She had taught in the various medical schools in USA, Taiwan and China and is therefore well-acclaimed in the Chinese community of biological medicine research. Her researching achievements in bridging east-west medicine also earned her much recognition in the

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international arena, demonstrated by the numerous awards she received in the past. These include the Lifetime Achievement Award granted by the International Institute for Advanced Studies in Systems Research and Cybernetics, Baden-Baden, Germany in 2001, the Founding Patron and Lifetime Member conferred by the American Association of Acupuncture and Oriental Medicine in 1991; as well as the Award for Outstanding Academic Achievement in Acupuncture Research granted by the Acupuncture and Moxibustion Society of China in 1990.

Professor Tsuei is presently President of Foundation for East-West Medicine, USA, and the Taiwan Chapter. She is also Program Director and Founder of Clinic for East-West Medicine; and Professor Emeritus of School of Public Health, University of Hawaii, USA.

**HO Yiu Ming**, aged 61, has been an independent nonexecutive director and Chairman of the audit committee of the Company since March 2004. He is also an independent non-executive director of Digital HK. He is the senior partner of an accountant firm and has extensive management experience in various industries. He is a chartered certified accountant, and is a fellow member of the Hong Kong Institute of Certified Public Accountants (Practising), a member of Chartered Institute of Arbitrators, and a fellow member of the Hong Kong Association of the Advancement of Science and Technology. He holds a Master's degree in Business Administration. He is also an independent non-executive director of Jade Dynasty Food Culture Group Limited and Sau San Tong Holdings Limited.

#### COMPANY SECRETARY

**Jennifer CHEUNG Mei Ha**, aged 49, has been the Company Secretary since 17 January 2005. She is a solicitor practising in Hong Kong. She is also the Company Secretary of Champion Technology and Digital HK.

### SENIOR MANAGEMENT

FUNG Kin Leung, aged 44, is the Group's Head of Innovation with responsibilities for managing the Group's research and development capacity to facilitate its global operations. He is also a director of certain subsidiaries of the Group and a Senior Vice President of Microelectronics of Champion Technology group. Mr Fung has over 20 years' experience in the field of software and product development. He joined the Champion Technology group in 1987 as Technical Manager, and was promoted through the ranks to his current position. In recent years, he has been focusing on the development of information delivery systems to enhance wireless Internet applications. He holds a Bachelor's degree in Science and Electronics from the Hong Kong Polytechnic University and a Master's degree in Electronics Engineering from the University of Hong Kong. He is a Chartered Engineer as well as a member of the Institution of Electrical Engineers and the Hong Kong

Institution of Engineers. After serving a term of 2 years as an executive director of the Company during 2002-2004, he moved on to head up one of the Group's key divisions for leading the innovation team.

**Stephen GENTRY**, aged 49, is the Group's Head of International Businesses and Chief Executive of Multitone, with responsibilities for formulating the overall policy and development strategy for the Group's international operations. He is also a director of several of the Group's international subsidiaries. He joined the Group in 1988, as the UK Operations financial accountant and has considerable experience working for the Group's various European and American operations. He was promoted to the position of Chief Executive of Multitone in 2003 and is a member of the Institute of Directors.

**Detlef KRULL**, aged 59, is Managing Director of the Group's German operations. He is responsible for Central European activities. He joined the Group in 1974 and concentrated on project management. He became the Managing Director of the German operation in 1993 and was promoted to the Multitone Board in 1995. He holds a degree (Diplom-Ing) in both Electronics and Business Administration and has significant experience in wireless messaging.

**Ron WRAY**, aged 44, as Technical and Marketing Director, is responsible for overseeing the Group's international marketing operations as well as developing the strategy for the Group's investment in Research and Development. He manages relationships with external OEM partners, outsourcing parties and distribution agents. He has over 25 years of experience in Radio and the Electronics Industry, and is an associate member of the Institute of Sales and Marketing Managers, a member of the Institute of Directors, and a Director of the European Mobile Messaging Association.

**Neil GRIFFITHS**, aged 49, is Manufacturing Director with responsibilities for overseeing the Group's production facilities in Europe and Asia. He holds an MSC in business management and further qualifications in management studies. He has considerable experience in electronic component manufacturing and continuous improvement techniques, and is qualified in using the six sigma philosophy. He has extensive experience in JIT, Kan Ban plus lean techniques as well as budgetary control, product testing, new product introduction, cost-reduction and profitability initiatives within leading-edge markets.

**Paul HATFIELD,** aged 35, is Head of Finance for the Group's European operations. He is an associate member and qualified with The Association of Chartered Certified Accountants with 11 years of experience in practice, covering a wide range of different industries and specialising in business improvement. A further 3 years of experience in manufacturing within the Group, his role has covered all areas of the operation in Europe, Asia and America.

**Alan LEE**, aged 60, is Director of Operations for Europe. He has 40 years' experience in the electronics industry worldwide of which 18 years have been with Multitone. Having gained his electronics qualifications in the Army where he specialised in mobile communications, with service in Europe and the Middle East, he joined an International electronics group and worked worldwide in electronic communications and positioning for the offshore industry. On joining Multitone he has had a number of management roles and currently heads the customer services division.

**David McLEISH**, aged 58, is the UK Sales Manager and has over 30 years' experience in both the private and public sectors specialising in the Healthcare Market and Emergency Services. Qualified as a Metallurgist he worked extensively throughout the UK Steel industry before joining Multitone.

**Dave PALMER**, aged 47, is Head of IT and Information Services for Europe, currently in his 29th year of service with Multitone and qualified in electronics design. He has extensive knowledge of the Group's systems and has held a number of technical managerial positions. Experienced in IT for the past 14 years, he continues to be a networking specialist. He is responsible for corporate communications, networks, applications development and Internet technologies.

**Helen BROWN**, aged 51, joined the Group in 1991 and is Head of Human Resources for the Group's international operations. She is qualified with the Institute of Personnel Development and has extensive experience covering employment legislation, industrial relations, change management, recruitment and human resources policy.

**Graeme HULL**, aged 41, is Head of International Sales and has over 20 years' experience in the telecommunications and radiocommunications industry, especially in managing large multi-national accounts and building reseller and distribution channels. Mr Hull is particularly knowledgeable in the marketing & sales of products to clients in the United States of America and also holds the position of Vice-President of Multitone North America, Inc.

Luiz Octavio VILLA-LOBOS, aged 44, is Managing Director of the Group's Brazilian operations. He is responsible for running and developing business in South America. He is also Vice President of Interactive Knowledge Delivery of Champion Technology group, overseeing international clients' requirements for enterprise solutions. He joined the Group in 1997 and set up from its inception the business in Brazil. He holds a Master's degree in Aerospace Engineering from Sup'Aero in France and an MBA from the London Business School. **Roy GOSS**, aged 62, based in Macau, is Director of International Business with responsibility for the Group's contract negotiation, licensee management, agency distribution and customer liaison. He is a seasoned expert in finance and telecommunications, having served in the Middle East and Macau with Cable and Wireless companies for almost 20 years. He is a fellow member of the Institute of Chartered Accountants in England and Wales. Prior to joining the Champion Technology group, he was the Finance Director of Macau Telecommunications Company, a subsidiary of Cable and Wireless PLC, where he worked for more than 17 years.

**SI Ya Qing**, aged 42, is Head of Systems Team for China operation, with responsibility for the Group's software project development in the region. He oversees outsourcing and distribution activities, and manages customer and licensee relationship. He started working for the Group in 1985 after graduating from the Beijing University of Posts and Telecommunications, where he majored in communication and computers. He has extensive experience in research and development of network and information security and communication.

**Ben CHAN Ping Yim**, aged 41, is Head of Logistics and Distribution in China. He regularly liaises with licensees, agents and distributors, and coordinates the Group's licensing operations in the region. Prior to joining the Group in 1994, Mr Chan had worked in the field of marketing and advertising in China. He has wide experience in logistics and distribution of electronic products.

**WAN Yan Chang,** aged 53, is Head of Administration and Accounting in China, overseeing the day-to-day administrative procedures for the Group's quality control, assurance of logistics operations, as well as licensee and customer relationship in the territory. Ms Wan joined the Group in 1993. She has extensive experience in China trade.