

## **Group Sense (International) Limited**

## 權智(國際)有限公司

(Incorporated in Bermuda with limited liability) (於百慕建註冊成立之有限公司)



Electron Dictiona



Original Design Manufacturing



(0 - C) (3 00) (5 m) (5 m)

Smartphone

#### **CORPORATE INFORMATION**

#### **Directors**

Executive Directors:

TAM Wai Ho, Samson (Chairman)
TAM Wai Tong, Thomas (Managing Director)
TAM Mui Ka Wai, Vivian
Kazuhiro OTANI
LEE Koon Hung
FOK Ting Yeung, James

Non-executive Director:

LO Chi Chung, William\*

Independent Non-executive Directors:

YUNG Wing Ki, Samuel MH\* HO Kwok Shing, Harris\* WONG Kon Man, Jason\*

\* Member of Audit Committee

## **Company Secretary**

YEUNG Sze Nga

#### **Qualified Accountant**

CHENG Yiu Kong

#### **Auditors**

Deloitte Touche Tohmatsu

#### **Solicitors**

Mallesons Stephen Jaques

#### **Principal Bankers**

The Hongkong and Shanghai Banking Corporation Limited Hang Seng Bank Limited

## **Registered Office**

Clarendon House Church Street Hamilton HM11 Bermuda

## **Principal Place of Business**

6th Floor, Building 9 No. 5 Science Park West Avenue Hong Kong Science Park Shatin, New Territories, Hong Kong

# Principal Share Registrar and Transfer Office in Bermuda

The Bank of Bermuda Limited Bank of Bermuda Building 6 Front Street Hamilton HM11 Bermuda

# Branch Share Registrar and Transfer Office in Hong Kong

Secretaries Limited Ground Floor Bank of East Asia Harbour View Centre 56 Gloucester Road Wanchai, Hong Kong

#### Website

http://www.gsl.com.hk

#### Stock Code

601

## **RESULTS**

The Directors of Group Sense (International) Limited (the "Company") are pleased to announce the unaudited consolidated results of the Company and its subsidiaries (the "Group") for the six months ended 30th September, 2005 together with the comparative figures for the corresponding period in 2004 as follows:

## CONDENSED CONSOLIDATED INCOME STATEMENT

For the six months ended 30th September, 2005

	Six months ended 30th September,		
	Notes	2005 <i>HK\$'000</i> (Unaudited)	2004 HK\$'000 (Unaudited and restated)
Turnover Cost of sales	4	737,404 (568,830)	657,134 (498,262)
Gross profit Other income Research and development expenses Distribution costs Administrative expenses Allowance for amount due from an associate Loss on disposal of a subsidiary Finance costs	5	168,574 12,829 (39,471) (41,507) (46,876) (2,822) – (756)	158,872 9,389 (40,076) (41,557) (43,970) - (4,758) (790)
Profit before tax Income tax expense	6 7	49,971 (323)	37,110 (151)
Profit for the period		49,648	36,959
Attributable to: Equity holders of the parent Minority interests		49,648	36,734 
		49,648	36,959
Dividends	8	24,051	11,988
Earnings per share Basic (HK cents)	9	4.12	3.07
Diluted (HK cents)		4.12	3.05

## CONDENSED CONSOLIDATED BALANCE SHEET

At 30th September, 2005

	Notes	30.9.2005 <i>HK\$'000</i> (Unaudited)	31.3.2005 <i>HK\$</i> '000 (Restated)
Non-current assets			
Property, plant and equipment	10	95,431	179,109
Prepaid lease payments		8,747	8,662
Intangible assets		12,627	8,804
Interests in associates		_	_
Investments in securities		_	37,984
Available-for-sale investments		37,984	_
Other receivables		2,483	3,750
Deferred tax assets		9,905	10,085
		167,177	248,394
Current assets			
Inventories		179,575	189,156
Trade receivables	11	168,672	85,958
Other receivables		46,482	49,331
Prepaid lease payments		223	223
Amounts due from associates		3,367	6,183
Investments in securities		-	8,986
Financial assets at fair value			
through profit and loss		42,285	_
Tax recoverable		74	72
Bank deposits		30,419	56,784
Bank balances and cash		203,183	225,616
		674.000	000 000
Assets classified as held for sale	12	674,280	622,309
Assets classified as field for safe	12	86,660	
		700.040	000 000
		760,940	622,309

N	otes	30.9.2005 <i>HK\$'000</i> (Unaudited)	31.3.2005 <i>HK\$'000</i> (Restated)
Current liabilities			
Trade payables	13	154,741	168,453
Other payables		64,222	59,170
Product warranty provision	4.4	500	500
Bank borrowings – due within one year	14	71,792	26,654
Liabilities associated with assets		291,255	254,777
classified as held for sale	12	9,806	
		301,061	254,777
Net current assets		459,879	367,532
Total assets less current liabilities		627,056	615,926
Capital and reserves			
Share capital		120,255	120,366
Reserves		498,262	484,656
Equity attributable to equity		C10 F17	005.000
holders of the parent		618,517	605,022
Minority interests		847	829
Total equity		619,364	605,851
Non-current liabilities			
Bank borrowings – due after one year		7,462	9,988
Deferred tax liabilities		230	87
		7,692	10,075
Total equity and non-current liabilities		627,056	615,926

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 30th September, 2005

Equity	/ attributabl	e to eo	quity hol	ders of	the parent
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	Equity attributable to equity holders of the parent										
		Share	Capital				Share				
	Share capital HK\$'000	premium account HK\$'000	redemption reserve HK\$'000	Special reserve HK\$'000	Goodwill reserve HK\$'000	Translation reserve HK\$'000		occumulated profits HK\$'000	Total HK\$'000	Minority interests HK\$'000	Total HK\$'000
THE GROUP											
At 1st April, 2004 (audited)	119,746	411,315	419	(60,819)	(15,550)	783	-	132,966	588,860	-	588,860
Realised on disposal of a subsidiary	_	_	_	_	_	679	_	_	679	_	679
Profit for the period								36,734	36,734	225	36,959
Total recognised income											
for the period	-	-	-	-	-	679	-	36,734	37,413	225	37,638
Issue of shares	138	142	-	-	-	-	-	-	280	-	280
Dividends paid								(35,966)	(35,966)		(35,966)
At 30th September, 2004 and											
1st October, 2004 (unaudited and restated)	119,884	411,457	419	(60,819)	(15,550)	1,462	-	133,734	590,587	225	590,812
Exchange difference on translation											
of overseas operations recognised											
directly in equity	-	-	-	-	-	(88)	-	-	(88)	-	(88)
Profit for the period								25,424	25,424	604	26,028
Total recognised (expense) income						(2.2)					
for the period	-	-	-	-	-	(88)	-	25,424	25,336	604	25,940
Issue of shares	482	605	-	-	-	-	-	- (44 000)	1,087	-	1,087
Dividends paid								(11,988)	(11,988)		(11,988)
At 31st March, 2005	120,366	412,062	419	(60,819)	(15,550)	1,374	-	147,170	605,022	829	605,851
Effect of changes in accounting policies					15,550			(15,960)	(410)		(410)
At 1st April, 2005 – as restated	120,366	412,062	419	(60,819)	-	1,374	-	131,210	604,612	829	605,441
Exchange difference on translation of											
overseas operations recognised			_		_	420			420	10	438
directly in equity Profit for the period		_		_	_	420		49,648	49,648	18	49.648
Troil for the period											10,010
Total recognised income for the period						420		49,648	50,068	18	50,086
Share repurchased and cancelled	(115)	(459)	-	-	-	-	-	-	(574)	-	(574)
Issue of shares	4	4	-	-	-	-	-	-	8	-	8
Recognition of equity –	_	_	_				E4.4		E44	_	544
share-based payment Dividends paid	-	-	_	-	-	-	514	(36,111)	514 (36,111)	_	514 (36,111)
DINIDELIAS HAID								(30,111)	(30,111)		(30,111)
At 30th September, 2005	100.055	411.007	440	(60 040)		4 704	E4./	144 747	£10 £17	0.47	640.064
(unaudited)	120,255	411,607	419	(60,819)		1,794	514	144,747	618,517	847	619,364

## CONDENSED CONSOLIDATED CASH FLOW STATEMENT

For the six months ended 30th September, 2005

		Six months ended 30th September,		
	2005 <i>HK\$'000</i> (Unaudited)	2004 <i>HK\$'000</i> (Unaudited)		
Net cash generated from operating activities	45,695	82,107		
Net cash used in investing activities	(16,930)	(49,704)		
Net cash used in financing activities	(51,589)	(76,968)		
Net decrease in cash and cash equivalents	(22,824)	(44,565)		
Cash and cash equivalents at the beginning of the period	225,616	182,360		
Effect of foreign exchange rate changes	391			
Cash and cash equivalents at the end of the period, representing by bank balances and cash	203,183	137,795		

## NOTES TO THE CONDENSED FINANCIAL STATEMENTS

For the six months ended 30th September, 2005

#### 1. BASIS OF PREPARATION

The condensed financial statements have been prepared in accordance with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and with Hong Kong Accounting Standard 34 (HKAS 34) "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA").

#### 2. PRINCIPAL ACCOUNTING POLICIES

The condensed financial statements have been prepared under the historical cost conventions, except for certain financial instruments, which are measured at fair values.

The accounting policies used in the condensed financial statements are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31st March, 2005 except as described below.

In the current period, the Group has applied, for the first time, a number of new Hong Kong Financial Reporting Standards (HKFRSs), Hong Kong Accounting Standards (HKASs) and Interpretations (hereinafter collectively referred to as "new HKFRSs") issued by the HKICPA that are effective for accounting periods beginning on or after 1st January, 2005. The application of the new HKFRSs has resulted in a change in the presentation of the income statement, balance sheet and the statement of changes in equity. In particular, the presentation of minority interests has been changed. The changes in presentation have been applied retrospectively.

The adoption of the new HKFRSs has resulted in changes to the Group's accounting policies in the following areas that have an effect on how the results for the current or prior accounting periods are prepared and presented:

#### (a) Business Combinations

In the current period, the Group has applied the transitional provisions of HKFRS 3 "Business Combinations" to goodwill acquired in business combinations for which the agreement date was before 1st January, 2005. The principal effects of the application of the transitional provisions of HKFRS 3 to the Group are summarised below:

#### Goodwill

In previous periods, goodwill arising on acquisitions prior to 1st April, 2001 was held in reserves, and goodwill arising on acquisitions after 1st April, 2001 was capitalised and amortised over its estimated useful life. The Group has applied the relevant transitional provisions in HKFRS 3. Goodwill previously recognised in reserves has been transferred to the Group's accumulated profits on 1st April, 2005 (see Note 3 for the financial impact).

## (b) Share-based Payment

In the current period, the Group has applied HKFRS 2 "Share-based Payment" which requires an expense to be recognised where the Group buys goods or obtains services in exchange for shares or rights over shares ("equity-settled transactions"), or in exchange for other assets equivalent in value to a given number of shares or rights over shares ("cash-settled transactions"). The principal impact of HKFRS 2 on the Group is in relation to the expensing of the fair value of directors' and employees' share options of the Company determined at the date of grant of the share options over the vesting period. Prior to the application of HKFRS 2, the Group did not recognise the financial effect of these share options until they were exercised. The Group has applied HKFRS 2 to share options granted on or after 1st April, 2005. In relation to share options granted before 1st April, 2005, the Group has not applied HKFRS 2 to share options granted on or before 7th November, 2002 and share options that were granted after 7th November, 2002 and had vested before 1st April, 2005 in accordance with the relevant transitional provisions (see Note 3 for the financial impact).

#### (c) Financial Instruments

In the current period, the Group has applied HKAS 32 "Financial Instruments: Disclosure and Presentation" and HKAS 39 "Financial Instruments: Recognition and Measurement". HKAS 32 requires retrospective application. HKAS 39, which is effective for annual periods beginning on or after 1st January, 2005, generally does not permit to recognise, derecognise or measure financial assets and liabilities on a retrospective basis. The application of HKAS 32 has had no material impact on how financial statements of the Group are presented for current and prior periods. The principal effects resulting from the implementation of HKAS 39 are summarised below:

Classification and measurement of financial assets and financial liabilities

The Group has applied the relevant transitional provisions in HKAS 39 with respect to classification and measurement of financial assets and financial liabilities that are within the scope of HKAS 39.

### (c) Financial Instruments (continued)

By 31st March 2005, the Group classified and measured its debt and equity securities in accordance with the benchmark treatment of Statement of Standard Accounting Practice 24 (SSAP 24). Under SSAP 24, investments in debt or equity securities are classified as "investment securities" and "other investments". "Investment securities" are carried at cost less impairment losses (if any) while "other investments" are measured at fair value, with unrealised gains or losses included in the profit or loss. From 1st April, 2005 onwards, the Group classifies and measures its debt and equity securities in accordance with HKAS 39. Under HKAS 39. financial assets are classified as "financial assets at fair value through profit or loss" or "available-for-sale financial assets". The classification depends on the purpose for which the assets are acquired. "Financial assets at fair value through profit or loss" is carried at fair value, with changes in fair values recognised in profit or loss. Investments in unquoted equity instruments that classified as "available-for-sale financial assets" is measured at cost less impairment as fair value cannot be reliably determined. For certain investments in equity instruments with quoted market price and classified as "available-for-sale financial assets", they are carried at fair value, with changes in fair value recognised in equity. The change has had no material effect on the results for the current period.

#### Financial assets and financial liabilities other than debt and equity securities

From 1st April, 2005 onwards, the Group classifies and measures its financial assets and financial liabilities other than debt and equity securities (which were previously outside the scope of SSAP 24) in accordance with the requirements of HKAS 39. Financial assets under HKAS 39 are classified as "financial assets at fair value through profit or loss", "available-for-sale financial assets", "loans and receivables" or "held-to-maturity financial assets". Financial liabilities are generally classified as "financial liabilities at fair value through profit or loss" or "financial liabilities other than financial liabilities at fair value through profit or loss (other financial liabilities)". "Other financial liabilities" are carried at amortised cost using the effective interest method (see Note 3 for the financial impact).

#### Derecognition

HKAS 39 provides more rigorous criteria for the derecognition of financial assets than the criteria applied in previous periods. Under HKAS 39, a financial asset is derecognised, when and only when, either the contractual rights to the asset's cash flows expire, or the asset is transferred and the transfer qualifies for derecognition in accordance with HKAS 39. The decision as to whether a transfer qualifies for derecognition is made by applying a combination of risks and rewards and control tests. The Group has applied the relevant transitional provisions and applied the revised accounting policy prospectively for transfers of financial assets on or after 1st April, 2005. As a result, the Group's bills discounted with recourse which were derecognised prior to 1st April, 2005 have not been restated. As at 30th September, 2005, the Group's bills discounted with recourse have not been derecognised. Instead, the related borrowings of approximately HK\$56,768,000 have been recognised on the balance sheet date. This change has had no material effect on the results for the current period.

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## (d) Owner-occupied Leasehold Interest in Land

In previous years, owner-occupied leasehold land and buildings were included in property, plant and equipment and measured using the cost model. Under HKAS 17 "Leases", the land and buildings elements of a lease of land and buildings are considered separately for the purposes of lease classification. The consideration paid is allocated between the land and buildings elements unless impracticable. The leasehold interests in land are reclassified to prepaid lease payments under operating leases, which are carried at cost and amortised over the lease term on a straight-line basis. In addition, leasehold interests in land previously included in intangible assets as land use rights are also reclassified to prepaid lease payments under operating leases. This change in accounting policy has been applied retrospectively (see Note 3 for the financial impact).

#### 3. SUMMARY OF THE EFFECTS OF THE CHANGES IN ACCOUNTING POLICIES

The effects of the changes in accounting policies described in Note 2 on the results for the current period are as follows:

	HKFRS 2 HK\$'000 (Note 2b)	HKAS 39 HK\$'000 (Note 2c)	effect HK\$'000
For the six months ended 30th September, 2005 (unaudited) Increase in administrative expenses – expenses in relation to share			
options granted to employees Increase in finance costs – increase in imputed interest expense on	(514)	_	(514)
other receivables		(11)	(11)
Decrease in profit for the period	(514)	(11)	(525)

There is no effect of the changes in accounting policies described in Note 2 on the results for the six months ended 30th September, 2004.

## 3. SUMMARY OF THE EFFECTS OF THE CHANGES IN ACCOUNTING POLICIES (continued)

The cumulative effects of the application of the new HKFRSs as at 31st March, 2005 and 1st April, 2005 are summarised below:

	As at						
	31st March,			As at			As at 1st April,
	2005		Adjustments		31st March, Adjustment on 2005 1st April, 2005		
	(originally	•			1st Apri	•	2005
	stated)	HKAS 17	HKAS 27	(restated)	HKFRS 3	HKAS 39	(restated)
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		(Note 2d)	(Note 2)		(Note 2a)	(Note 2c)	
Balance sheet items							
Property, plant and							
equipment	179,109	-	-	179,109	-	-	179,109
Prepaid lease payments	-	8,885	-	8,885	-	-	8,885
Intangible assets	17,689	(8,885)	-	8,804	-	-	8,804
Other receivables							
- non-current	3,750	-	-	3,750	-	(262)	3,488
Other receivables - current	49,331	-	-	49,331	-	(148)	49,183
Other assets and liabilities	355,972			355,972			355,972
Total effects on assets							
and liabilities	605,851			605,851		(410)	605,441
Share capital	120,366	_	_	120,366	_	_	120,366
Share premium	412,062	-	-	412,062	-	-	412,062
Goodwill reserve	(15,550)	-	-	(15,550)	15,550	-	-
Accumulated profits	147,170	-	-	147,170	(15,550)	(410)	131,210
Other reserves	(59,026)	-	-	(59,026)	-	-	(59,026)
Minority interests			829	829			829
Total effects on equity	605,022		829	605,851		(410)	605,441

There is no financial effects of the application of the new HKFRSs to the Group's equity at 1st April, 2004.

#### 3. SUMMARY OF THE EFFECTS OF THE CHANGES IN ACCOUNTING POLICIES (continued)

The Group has not early applied the following new Standards or Interpretations that have been issued but are not yet effective. The Directors of the Company has commenced considering the potential impact of these Standards or Interpretations but is not yet in a position for determine whether these Standards or Interpretations would have a significant impact on how its results of operations and financial position are prepared and presented. These Standards or Interpretations may result in change in the future as to how the results and financial position are prepared and presented.

HKAS 1 (Amendment)	Capital Disclosures
HKAS 19 (Amendment)	Employees Benefits – Actuarial Gains and Losses, Group Plans and Disclosures
HKAS 39 (Amendment)	Cash Flow Hedge Accounting of Forecast Intragroup Transactions
HKAS 39 (Amendment)	The Fair Value Option
HKAS 39 & HKFRS 4	Financial Guarantee Contracts
(Amendments)	
HKFRS 6	Exploration for and Evaluation of Mineral Resources
HKFRS 7	Financial Instruments: Disclosures
HKFRS-Int 4	Determining whether an Arrangement Contains a Lease
HKFRS-Int 5	Rights to Interests Arising from Decommissioning, Restoration and Environmental Rehabilitation Funds
HK(IFRIC) – Int 6	Liabilities arising from Participating in a Specific Market – Waste Electrical and Electronic Equipment

#### 4. BUSINESS SEGMENTS

The Group's primary format for reporting segment information is business segment.

#### Six months ended 30th September, 2005

	Electronic handheld products <i>HK\$</i> '000	Original design manufacturing ("ODM") products HK\$'000	Consolidated <i>HK\$</i> '000
TURNOVER	431,747	305,657	737,404
RESULT Segment result	40,457	13,092	53,549
Allowance for amount due from an associate Finance costs			(2,822) (756)
Profit before tax Income tax expense			49,971 (323)
Profit for the period			49,648

## 4. BUSINESS SEGMENTS (continued)

## Six months ended 30th September, 2004

	Electronic handheld products <i>HK\$</i> '000	ODM products <i>HK\$</i> '000	Consolidated <i>HK\$</i> '000
TURNOVER	352,552	304,582	657,134
RESULT Segment result	29,550	13,108	42,658
Loss on disposal of a subsidiary Finance costs			(4,758) (790)
Profit before tax Income tax expense			37,110 (151)
Profit for the period			36,959

## 5. FINANCE COSTS

		Six months ended 30th September,		
	2005 HK\$'000	2004 HK\$'000		
Interest on bank borrowings wholly repayable within five years Imputed interest expense on other receivables	745 11	790 		
	756	790		

#### 6. PROFIT BEFORE TAX

	Six months ended 30th September,		
	2005	2004	
	HK\$'000	HK\$'000	
Profit before tax has been arrived at after charging:			
Allowance for slow-moving inventories	14,395	10,594	
Amortisation of intangible assets (included			
in research and development expenses)	3,293	3,908	
Amortisation of prepaid lease payments	111	109	
Depreciation of property, plant and equipment	11,082	14,974	
Fair value changes on financial instruments	712	_	
and after crediting:			
Interest income	2,874	460	

#### 7. INCOME TAX EXPENSE

The income tax expense comprises deferred taxation for both periods.

No tax is payable for both periods on the profit arising in Hong Kong since the assessable profit is wholly absorded by tax losses brought forward.

No provision for the People's Republic of China (the "PRC") income tax had been made for the period ended 30th September, 2004 since the assessable profit was wholly absorded by tax losses brought forward.

No provision for the PRC income tax was made for the current period as the operations in the PRC incurred a tax loss for the period.

#### 8. DIVIDENDS

On 5th September, 2005, a dividend of HK3.0 cents per share was paid to shareholders as the final dividend for the year ended 31st March, 2005, amounting to approximately HK\$36.111,000.

The Directors have determined that an interim dividend of HK2.0 cents per share (2004: HK1.0 cent per share) totalling HK\$24,051,000 (2004: HK\$11,988,000) be paid to the shareholders of the Company, whose names appear in the Register of Members on 29th December, 2005.

#### 9. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share is based on the following data:

	Six months ended 30th September,		
	2005 HK\$'000	2004 HK\$'000	
Profit for the purpose of basic and diluted earnings per share			
Profit for the period	49,648	36,734	
Number of shares	'000	'000	
Weighted average number of ordinary shares for the purpose of basic earnings per share	1,203,618	1,198,481	
Effect of dilutive potential shares: share options	577	4,540	
Weighted average number of ordinary shares for the purpose of diluted earnings per share	1,204,195	1,203,021	

#### 10. PROPERTY, PLANT AND EQUIPMENT

During the six months ended 30th September, 2005, the Group spent approximately HK\$13,450,000 (six months ended 30th September, 2004 (unaudited): approximately HK\$14,850,000) on property, plant and equipment. Leasehold properties with a net book value of HK\$86,660,000 were classified as asset held for sale as at 30th September, 2005 and the relevant details are set out in Note 12.

#### 11. TRADE RECEIVABLES

The Group allows an average credit period of 60-90 days to its trade customers.

The following is an aged analysis of trade receivables at the reporting date:

	30.9.2005 <i>HK\$'000</i>	31.3.2005 <i>HK\$'000</i>
0-60 days <i>(Note)</i> 61-90 days Over 90 days	160,952 1,773 5,947	78,697 624 6,637
	168,672	85,958

Note: The trade receivables of HK\$160,952,000 include the recognition of bills receivable discounted with full recourse of HK\$56,768,000 as at 30th September, 2005 upon the adoption of HKAS 39. The related borrowings of the same amount have been included in bank borrowings in Note 14.

#### 12. ASSETS HELD FOR SALE

During the period ended 30th September, 2005, the Group disposed of its leasehold properties with a net book value of HK\$86,660,000 with an estimated gain of approximately HK\$19,000,000. The completion of the disposal will take place in February 2006 after certain conditions as set out in the sale and purchase agreement of the properties have been fulfilled. The leasehold properties and the net deposit of HK\$9,806,000 received in respect of this disposal have therefore been disclosed as assets classified as held for sale and liabilities associated with assets classified as held for sale, respectively.

#### 13. TRADE PAYABLES

The following is an aged analysis of trade payables at the reporting date:

	30.9.2005 <i>HK\$</i> '000	31.3.2005 <i>HK\$</i> '000
0-60 days	143,504	149,116
61-90 days	7,618	17,345
Over 90 days	3,619	1,992
	154,741	168,453

#### 14. BANK BORROWINGS

Upon the adoption of HKAS 39, the Group recognised all bills discounted with recourse and the related borrowings prospectively. The bank borrowings as at 30th September, 2005 included an amount of HK\$56,768,000 of the bills discounted with recourse.

During the period, the Group repaid bank loans of approximately HK\$9,669,000 and trust receipt loans of approximately HK\$4,487,000.

#### 15. CONTINGENT LIABILITIES

	30.9.2005 <i>HK\$'000</i>	31.3.2005 <i>HK\$</i> '000
Bills discounted with recourse		94,935
Guarantees given in favour of banks in respect of general banking facilities granted to an associate (Note)	10,000	10,000

Note: The facilities utilised by the associate amounts to approximately HK\$3,990,000 (31st March, 2005 (audited): HK\$3,862,000).

#### 16. COMMITMENTS

Capital expenditure contracted for but not provided in the financial statements in respect of:

	30.9.2005 <i>HK\$'000</i>	31.3.2005 <i>HK\$</i> '000
Acquisition of property, plant and equipment	6,178	1,209

#### 17. RELATED PARTY TRANSACTIONS

Save as disclosed in Note 15, during the six months ended 30th September 2005, the Group also purchased goods from a related company of approximately HK\$3,140,000 (six months ended 30th September, 2004 (unaudited): approximately HK\$10,434,000). Mr. Tam Wai Tong, Thomas, a director of the Company, has a beneficial interest in the related company.

During the six months ended 30th September, 2005, the compensation to key management amounts to approximately HK\$6,043,000 (six months ended 30th September, 2004 (unaudited): approximately HK\$5,862,000) representing directors' remuneration.

#### 18. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform with the current period's presentation. Certain expenses, which were originally presented as research and development expenses, have been reclassified to cost of sales on the condensed consolidated income statement for the six months ended 30th September, 2004.

#### 19. EVENT AFTER THE BALANCE SHEET DATE

In November 2005, the Hong Kong Inland Revenue Department initiated a tax field audit on the Group. Meanwhile, the management is gathering relevant fact and professional opinion for the tax field audit. As the above matter is still at an early stage, the directors are of the opinion that no provision is considered necessary for the time being.

#### INDEPENDENT REVIEW REPORT

## Deloitte.

## 德勤

## TO THE BOARD OF DIRECTORS OF GROUP SENSE (INTERNATIONAL) LIMITED 權智(國際)有限公司

(incorporated in Bermuda with limited liability)

We have been instructed by the Company to review the interim financial report set out on pages 2 to 18.

## **DIRECTORS' RESPONSIBILITIES**

The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of an interim financial report to be in compliance with Hong Kong Accounting Standard 34 (HKAS 34) "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants and the relevant provisions thereof. The interim financial report is the responsibility of, and has been approved by, the directors.

It is our responsibility to form an independent conclusion, based on our review, on the interim financial report and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

#### REVIEW WORK PERFORMED

We conducted our review in accordance with the Statement of Auditing Standards 700 "Engagements to Review Interim Financial Reports" issued by the Hong Kong Institute of Certified Public Accountants. A review consists principally of making enquiries of management and applying analytical procedures to the interim financial report and, based thereon, assessing whether the accounting policies and presentation have been consistently applied unless otherwise disclosed. A review excludes audit procedures such as tests of controls and verification of assets, liabilities and transactions. It is substantially less in scope than an audit and therefore provides a lower level of assurance than an audit. Accordingly we do not express an audit opinion on the interim financial report.

#### **REVIEW CONCLUSION**

On the basis of our review which does not constitute an audit, we are not aware of any material modifications that should be made to the interim financial report for the six months ended 30th September, 2005.

**Deloitte Touche Tohmatsu**Certified Public Accountants

Hong Kong 7th December, 2005

#### INTERIM DIVIDEND

The Directors have declared an interim dividend of HK2.0 cents (2004/2005: HK1.0 cent) per share to shareholders whose names appear on the Register of Members of the Company on 29th December, 2005. The interim dividend will be paid on or about 6th January, 2006.

#### **CLOSURE OF REGISTER OF MEMBERS**

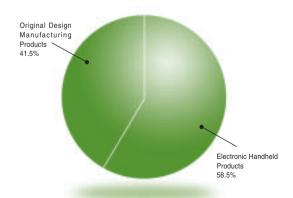
The Register of Members of the Company will be closed from 23rd December, 2005 to 29th December, 2005, both days inclusive, during this period no transfer of shares will be registered. In order to qualify for the interim dividend, all transfers of shares accompanied by the relevant share certificates and transfer forms must be lodged with the Company's branch share registrar and transfer office in Hong Kong, Secretaries Limited, Ground Floor, Bank of East Asia Harbour View Centre, 56 Gloucester Road, Wanchai, Hong Kong not later than 4:00 p.m. on 22nd December, 2005.

## MANAGEMENT DISCUSSION AND ANALYSIS

#### **Business Review**

Turnover during the six months period ended 30th September, 2005 was HK\$737.4 million, representing an increase of 12% as compared with HK\$657.1 million of last year's same period. Profit from operations amounted to HK\$53.5 million during the period, which represents an increase of 25% as compared with HK\$42.7 million of the corresponding period of last year. Overall, the steady growth in Electronic Dictionary SBU's revenue contributed to an increase in operating profit.

## **Analysis of Turnover by Principal Activity**



## Electronic Dictionary

The SBU has recorded an increase in sales revenue in the first half of 2005 financial year as compared with the same period of last year. There has been significant growth of sales revenues in HK and major overseas markets, a direct consequence of the SBU's appropriate strategy of focusing its development resources and technological investment in medium and high end products.

Our new products, which are equipped with wide ranges of learning contents and multimedia functions, have received positive response from the markets. The English-Chinese and Chinese-English bi-directional sentence translation dictionaries have contributed to an increase in market share and also won a good reputation.

The SBU has simplified the distribution channels and logistics system on the mainland so as to tighten its cost control in relation to distribution and sales activities.

#### Smartphone

In the first half of this financial year, the SBU has launched into European and Asian markets two new Palm OS smartphone models – M68 and M98. Due to changes in the mobile phone market and Palm OS, the sales of these new products were unfavourably affected.

Due to intense competition of the mobile phone market, the average retail prices of mobile phones have been on the decline. Also, the company, Palm Source, has changed hands, leading to weakening of market's sentiment towards Palm OS technology. This has affected the sales of our new products in the retail market.

Moreover, the market share of local mobile phone has been declining in China. This led to operating loss in many local mobile phone manufacturers. As a result, the SBU could not secure customers for its new products on the mainland. On the other hand, the major network operators in Europe and the US are pushing forward expeditiously the 3G business, thus having less demand on GPRS smartphone. This rendered our new products unable to enter the network operators market.

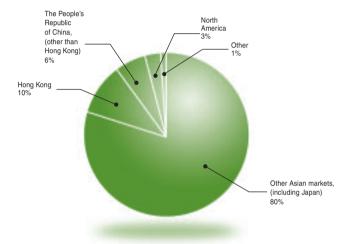
## Original Design Manufacturing ("ODM")

As compared with last year over the same period, the SBU has recorded slight growth in its sales turnover. We have further strengthened and consolidated the business partnership with our current major ODM customers through expanding our services to products planning, and wider coverage of the development work.

Growth in the SBU's sales turnover has been slowing down due to that the Japanese electronic dictionary market has become mature and stable, after witnessing a period of vibrant market growth.

In order to sustain the growth momentum, the SBU has started its new business in producing "eLearning" products for Japanese market and wireless application products in Hong Kong. It is expected that these new business lines will contribute to growth in sales in the second half of this financial year.

## **Analysis of Turnover by Geographical Market**



#### Outlook

As an IT enterprise, we believe that pooling together the best talents and building up collaborative relationships with other technology enterprises are pivotal to the future development of the group. As such, that the group's moving its headquarters to the Science Park this December will put it to another height in its future development. This move will facilitate further the research and development environment, and facilitate and strengthen the collaboration and merging of talents and technology.

## Electronic Dictionary

Despite that competition in the electronic dictionary market tends to get more intense, the SBU is still of the view that its business prospects are good because of its well-established brand name and distribution networks in China, HK and other Asian markets. The SBU is optimistic that growth will continue in the second half of the 2005 financial year and the years thereafter.

The SBU will continue to focus on developing medium and high end products with innovative design and features, and rich learning contents using leading technology. The interactive learning concept will be one of the key elements in designing our new products. It is expected that these new products will bring in favourable sales revenue and reasonable profit margin in next financial year.

For the coming year, the SBU will continue streamlining its sales distribution network on the mainland market, and adopting a conservative approach in advertising and promotion. Meanwhile, the SBU will continue investing on developing high value-added products to sustain its leading position in the market, so as to poise for a recovery take-off.

Resources are planned on new technology research in order to widen and enrich the SBU's product line in the near future.

## Smartphone

The SBU has faced a number of challenges in the first half financial year, and therefore needed to adjust its development strategies. Besides smartphone, the SBU develops also other handheld communication products, and explores actively the ODM business.

In the next half financial year, the SBU will continue launching new smartphones. New products will be targeted at specific market segment with tailor-made services and contents, so as to cater for particular customers' needs. This strategy may avoid direct competition against major branded products on the market.

Besides smartphone, the SBU will consider developing other handheld communication products which have good market potential and require relatively lesser capital investment, so as to look for new development opportunities and lower the risk of depending on single product line.

Developing ODM business is also the key emphasis of our business development. It is expected that the GPS products as designed for ODM customers will be shipped out in the last quarter of this financial year, and that ODM business will bring in stable revenue for the SBU in the future.

In the second half of this financial year, the SBU will continue improving its operating efficiency and cost control, so as to match up with new development strategies. It is believed that our business will improve next year.

## ODM

The SBU will focus on developing series of new products in new categories, particularly targeting for the Japanese and USA markets. This will bring about substantial changes in the SBU's business when various new products are to be launched by next year.

There are new business opportunities in the wireless applications and digital contents players markets, with a vast pool of new customers. These new businesses are expected to be a major contributor to the SBU's business in the coming years.

The management will continue its research and development efforts, especially on these new business lines, and also strive to establish strong partnership with external technology parties and components suppliers so that unique technology and components may be developed to support the manufacturing of our new and unique products.

#### Conclusion

The Group will focus in developing extensively the European and Japanese markets, so as to explore business opportunities for the Group's products. As to the market of Pearl River Delta, there are still substantial challenges ahead. The Reminbi currency has been subjected to substantial upward moving pressure, and is look set to revaluate further. General wage level is rising, and there is also a lack of good talents on the mainland. All these will have pressure on the operating cost of the Group. The Group will continue closely monitoring the development of the mainland market and set appropriate strategies accordingly. The Group will also keep on stringent cost control so as to maintain a reasonable profit margin.

## **Liquidity and Financial Resources**

On 30th September, 2005, the bank balances and cash (including bank deposits) were approximately HK\$233.6 million in total, which was approximately HK\$48.8 million or 17.3% lower than those of six months ago. Total bank borrowings have increased from approximately HK\$36.6 million to approximately HK\$79.3 million in the six months period. Due to changes in the accounting standards in 2005, the Group has adopted the new accounting standards and included in its balance sheet approximately HK\$56.8 million bills discounted with recourse in the bank borrowings as on 30th September, 2005. Excluding the discounted bills, the bank borrowings would have decreased by approximately HK\$14.1 million to approximately HK\$22.5 million.

Continuous positive operating cash inflow was a direct result of net cash generated from operating activities.

Most of the bank borrowings are short term in nature, around HK\$71.8 million or 91% of total borrowings, which would be due within one year. The remaining bank borrowings of around HK\$7.5 million are long term borrowings which are to be due in more than one year.

As at 30th September, 2005, the gearing ratio, defined as total bank borrowings divided by shareholders' equities, has increased from 6% to 13% in the six months period. If excluding the discounted bills, the gearing ratio would have decreased to 4%. The interest expenses for the twelve months' period have been maintained at approximately HK\$0.8 million.

## **Disposal of Properties and Charges on Assets**

During the first half of the year, the Group has disposed the property located at 27th Floor, Wu Chung House, 213 Queen's Road East, Wanchai, Hong Kong and the completion shall take place on or before 28th February, 2006. The reasons for the disposal are that the Group intends to relocate its office, to seek better investment opportunities with higher returns, and to increase its working capital. The net proceeds from the disposal is approximately HK\$106 million.

In securing general banking facilities, certain assets were pledged to banks as collaterals, of which the carrying value amounted to approximately HK\$86.7 million as at the end of 30th September, 2005. This is approximately HK\$0.3 million lower than that of the previous six months period.

## **Contingent Liabilities**

As at 30th September, 2005, the trade bills discounted to banks with recourse amounted to approximately HK\$56.8 million which were classified as bank borrowing upon adoption of HKAS 39 in the current period and were approximately HK\$38.1 million lower than the discounted bills under the classification of contingent liabilities six months ago.

## Foreign Currencies and Treasury Policy

Most of the Group's business transactions, assets and liabilities are denominated in Hong Kong dollars, United States dollars or Chinese Reminbi. A small portion of the Group's raw material purchase is denominated in Japanese Yen. The usual treasury policy of the Group is to manage significant currency exposure and minimize currency risk whenever it may have material impact on the Group. The Group does not engage in any interest rate or currencies speculations.

## **Employees**

As at 30th September, 2005, the Group has on its payroll 273 (2004: 269) employees in Hong Kong and 4,301 (2004: 4,026) employees in Mainland China, representing an increase of about 1.5% and about 6.8% respectively as compared with prior year. In addition to salary remuneration and usual fringe benefits such as annual leave, medical insurance and provident fund, the Group also provides Share Incentive Plans for executive directors and senior staff.

#### **Appreciation**

On behalf of the Board of Directors, I wish to thank all our shareholders, customers, suppliers and bankers for their continual support. I would also like to extend my appreciation to all the staff for their dedicated work and their contribution throughout the period.

#### **DIRECTORS' INTERESTS IN SECURITIES**

At 30th September, 2005, the interests of the Directors and their associates in the shares and underlying shares of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register maintained by the Company under Section 352 of the SFO or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited pursuant to the Model Code for Securities Transactions by Directors, were as follows:

	Number of ordinary shares held (long position)				0/ af is a	
Name of director	Nature of interests	Personal interests	Family interests	Other interests	Total	% of issued share capital
Tam Wai Ho, Samson	Notes 1 & 2	26,000,000	-	537,877,118	563,877,118	46.87
Tam Wai Tong, Thomas	Notes 1 & 2	29,000,000	-	537,877,118	566,877,118	47.12
Tam Mui Ka Wai, Vivian	Note 1	2,300,000	-	537,877,118	540,177,118	44.90
Kazuhiro Otani		2,000,000	-	-	2,000,000	0.17
Lee Koon Hung		1,676,000	550,000	-	2,226,000	0.19
Lo Chi Chung, William		3,000,000	-	-	3,000,000	0.25

#### Notes:

- The 537,877,118 shares are registered in the name of Earnmill Holdings Limited, a company ultimately beneficially owned by The Samson 1992 Trust and The Thomas 1992 Trust in equal shares. The Samson 1992 Trust is a discretionary trust, the discretionary beneficiaries of which include Mr. Tam Wai Ho, Samson and Mrs. Tam Mui Ka Wai, Vivian (spouse of Mr. Tam Wai Ho, Samson). The Thomas 1992 Trust is a discretionary trust, the discretionary beneficiaries of which include Mr. Tam Wai Tong, Thomas and Mrs. Tam Ng Lai Yuen, Jocelyn (spouse of Mr. Tam Wai Tong, Thomas). Mr. Tam Wai Ho, Samson, Mrs. Tam Mui Ka Wai, Vivian and Mr. Tam Wai Tong, Thomas, being Directors, are directors of Earnmill Holdings Limited.
- Included above is the 20,000,000 shares which are jointly owned by Mr. Tam Wai Ho, Samson and Mr. Tam Wai Tong, Thomas.

The interests of the Directors and their associates in the share options granted by the Company are set out in the section "Share Options".

Save as disclosed above, at 30th September, 2005, none of the Directors or their associates had any interests or short positions in the shares and underlying shares of the Company or any of its associated corporations as defined in the SFO.

## **SHARE OPTIONS**

The following table discloses movements in the Company's share options held by each of the Directors and the employees of the Company in aggregate granted under the share option scheme of the Company during the period ended 30th September, 2005:

## Number of options movement during the period

	Option grant date	Outstanding at 1st April, 2005	Granted	Exercised	Cancelled	Lapsed	Outstanding at 30th September, 2005
<b>Directors</b> Tam Wai Ho, Samson	19.04.2004	900,000	-	-	-	-	900,000
Tam Wai Tong, Thomas	19.04.2004	900,000	-	-	-	-	900,000
Tam Mui Ka Wai, Vivian	19.04.2004	400,000	-	-	-	-	400,000
Kazuhiro Otani	19.04.2004 03.06.2005	900,000	- 800,000	-	-	-	900,000 800,000
Lee Koon Hung (Note 1)	19.04.2004 03.06.2005	1,400,000	1,300,000	-	-	-	1,400,000 1,300,000
Fok Ting Yeung, James	12.08.2002 24.03.2003 19.04.2004 03.06.2005	400,000 400,000 400,000	400,000	- - - -	- - - -	- - - -	400,000 400,000 400,000 400,000
Total (Directors)		5,700,000	2,500,000				8,200,000
Employees	12.08.2002 24.03.2003 19.04.2004 03.06.2005	30,000 136,000 5,179,000	6,290,000	(40,000) - -	(401,000) (126,000)	- - -	30,000 96,000 4,778,000 6,164,000
Total (Employees)		5,345,000	6,290,000	(40,000)	(527,000)		11,068,000
Grand Total		11,045,000	8,790,000	(40,000)	(527,000)		19,268,000

Details of specific categories of options are as follows:

Date of grant	Vesting period	Exercise period	Exercise price HK\$
12.08.2002	12.08.2002 - 16.06.2003	17.06.2003 - 16.06.2008	0.250
24.03.2003	24.03.2003 - 19.01.2004	20.01.2004 - 19.01.2009	0.202
19.04.2004	19.04.2004 - 19.01.2005	20.01.2005 - 19.01.2010	0.950
03.06.2005	26.04.2005 - 25.04.2006	26.04.2006 - 25.04.2009	0.606

#### Note:

 The wife of Mr. Lee Koon Hung, who is also an employee of the Company, was granted options of the Company. At 30th September, 2005, 1,000,000 options of Mrs. Lee were included under the interests in options of Mr. Lee Koon Hung set out above.

The closing price of the Company's shares immediately before the date of grant on 3rd June, 2005 was HK\$0.61. The weighted average closing price of the Company's shares immediately before the dates on which the options were exercised was HK\$0.57.

The fair value of an option on one share of the Company granted during the six months ended 30th September, 2005 with exercise price per share of HK\$0.606 is estimated at HK\$0.138. The following significant assumptions were used to derive the fair value, using the Binomial option pricing model:

Estimated expected life of options granted	3.44 years
Expected volatility based on historical share price movement	39.35%
Hong Kong Exchange Fund Notes Rate	3.23%
Expected annual dividend yield based on dividend payments	
in the last 12 months	6.56%
Risk-of-forfeiture adjustment	7.71%

The Binomial option pricing model requires the input of assumptions, including the volatility of share price and dividend yield. Because changes in assumptions can materially affect the fair value estimated, in the directors' opinion, the options' actual value may differ from the estimated fair value of the options due to limitations of the existing model.

HK\$514,286 (2004: Nil) is recognised in the consolidated income statement in respect of the value of options granted during the year.

#### SUBSTANTIAL SHAREHOLDERS

At 30th September, 2005, the register of substantial shareholders kept by the Company pursuant to Section 336 of the SFO shows that other than the interests disclosed above in respect of certain directors, the following shareholders had notified the Company of relevant interests and short positions in the issued capital of the Company:

Name of shareholder	Number of ordinary shares held (long position)	% of issued share capital
Earnmill Holdings Limited	537,877,118 (Note 1)	44.71
Value Partners Limited	84,374,000 (Note 2)	7.01
Cheah Cheng Hye	84,374,000 (Note 2)	7.01

#### Notes:

- 1. The shareholding is also included in the "Directors' Interests in Securities" disclosed above.
- Value Partners Limited is holding the 84,374,000 shares as an investment manager. Mr.
   Cheah Cheng Hye is deemed to be interested in such shares through his 31.82% interest in Value Partners Limited.

Save as disclosed above, at 30th September, 2005, the Company had not been notified by any persons who had interests or short positions in the shares or underlying shares which would fall to be disclosed to the Company under the SFO.

## PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

During the six months ended 30th September, 2005, the Company repurchased its own shares through The Stock Exchange of Hong Kong Limited a total of 1,142,000 ordinary shares at an aggregate price of HK\$573,390 before expenses. All of these shares had been cancelled. Details of the repurchases are as follows:

	Number of ordinary shares of HK\$0.10 each	Price p	er share	Aggregate
Month of purchase	repurchased	Highest HK\$	Lowest HK\$	prices HK\$
September 2005	1,142,000	0.510	0.495	573,390

Save as disclosed above, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the period.

#### AUDIT COMMITTEE

The Audit Committee comprises independent non-executive directors, Mr. Yung Wing Ki, Samuel, MH (Chairman), Mr. Ho Kwok Shing, Harris and Mr. Wong Kon Man, Jason, and a non-executive director, Mr. Lo Chi Chung, William. Throughout the period under review, the Audit Committee has held two meetings with 100% attendance to review the accounting principles and practices adopted by the Group and discuss internal control and financial reporting matters. The Audit Committee has reviewed the unaudited interim report for the six months ended 30th September, 2005.

The Audit Committee has made positive contribution to enhancing the Company's corporate governance.

## CORPORATE GOVERNANCE

The Company has complied with the Code on Corporate Governance Practices (the "Code") as set out in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") throughout the six months ended 30th September, 2005, with deviation from the code provision A.4.2 of the Code.

Under the code provision A.4.2 of the Code, all directors appointed to fill a casual vacancy should be subject to election by shareholders at the first general meeting after their appointment. Every director, including those appointed for a specific term, should be subject to retirement by rotation at least once every three years.

Pursuant to the Bye-laws of the Company prior to 18th August, 2005, at each annual general meeting of the Company, one-third of the directors for the time being (or, if their number is not a multiple of three, the number nearest to but not greater than one-third) should retire from office by rotation, provided that the Chairman of the Board and the Managing Director of the Company were not subject to the retirement by rotation. Further, any director appointed to fill a casual vacancy or as addition to the Board should hold office only until the next following annual general meeting and would then be eligible for re-election. This constitutes a deviation from the code provision A.4.2 of the Code.

To comply with the code provision, relevant amendments to the Bye-laws of the Company were proposed and approved by the shareholders at the annual general meeting of the Company held on 18th August, 2005.

#### MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors (the "Model Code") set out in Appendix 10 of the Listing Rules as its code of conduct regarding securities transactions by the Directors on terms no less exactly than the required standard set out in the Model Code. Having made specific enquiry of the Directors, none of the Directors has not complied with, for any part of the accounting period under review, the required standard set out in the Model Code and its code of conduct regarding director's securities transactions.

By order of the Board

Group Sense (International) Limited

Tam Wai Ho, Samson

Chairman

Hong Kong, 7th December, 2005