

# CHAIRMAN'S STATEMENT

本人謹代表永利控股有限公司(「本公司」)及其附屬公司(統稱「本集團」)之董事會(「董事會」),欣然提呈本集團截至二零零五年九月三十日止財政之年度及經審核綜合業績。

#### 業績

截至二零零五年九月三十日止年度之營業額為308,000,000港元,較二零零四年同期之營業額276,000,000港元,增加11.6%。截至二零零五年九月三十日止年度之股東應佔溢利為76,000,000港元,較二零零四年同期營之股東應佔溢利67,000,000港元增加12.9%。截至二零零五年九月三十日止年度之每股盈利為0.4289港元,而二零零四同期每股盈利則為0.4508港元(經重列)。

## 股息及紅股

截至二零零五年九月三十日止年度之建議每股末期股息為5.5港仙,而二零零四年之每股末期股息為7港仙。截至二零零五年九月三十日止年度全年每股股息總額為8.1港仙,而二零零四年全年每股股息總額為11港仙。截至二零零五年九月三十日止年度之股息派付比率為18.89%。

此外,董事建議發行紅股,派發基準為每 持有一股現有股份可獲發一股紅股。 On behalf of the board of directors (the "Board") of Wing Lee Holdings Limited (the "Company") together with its subsidiaries (the "Group"), I am pleased to present the annual report and the audited consolidated results of the Group for the year ended 30th September, 2005.

#### **RESULTS**

The turnover of the Group for the year ended 30 September 2005 was HK\$308 million, an increase of 11.6% as compared with the turnover of HK\$276 million for the corresponding period in 2004. The profit attributable to shareholders for the year ended 30 September 2005 was HK\$76 million, an increase of 12.9% as compared with the profit attributable to shareholders of HK\$67 million for the corresponding period in 2004. Earnings per share for the year ended 30 September 2005 was HK\$0.4289 as compared with earnings per share of HK\$0.4508 (as restated) of the corresponding period in 2004.

#### **DIVIDENDS AND BONUS SHARES**

Proposed final dividend per share for the year ended 30th September, 2005 is 5.5 Hong Kong cents as compared with final dividend per share of 7 Hong Kong cents of 2004. Total dividend per share declared for the year ended 30th September, 2005 was 8.1 Hong Kong cents and total dividend per share of the corresponding period in 2004 was 11 Hong Kong cents. Dividend paid out ratio for the year ended 30th September, 2005 was 18.89%.

In addition, the Board proposes to have one bonus share for every one existing share.

# 主 席 報 告 CHAIRMAN'S STATEMENT

# 業務回顧

受到年內全球經濟復蘇帶動下,客戶對本集團生產之產品需求持續增加。因此,本年度之營業額及整體純利分別增長11.6%及12.9%。然而,由於主要原材料(塑膠、銅及鐵等原料)價格大幅上升,加上中國境內勞動人手不足、水及電力供應不穩定,令生產成本大幅上升。由於有關之毛利率及純利受壓。為彌補該等不利影響,管理層已盡量透過採取適當之採購措施和嚴格監控及改良生產流程來應付有關原材料價格上升之問題。展望未來,其實將進一步加強開發新產品及繼續維持與客戶之良好關係。

本集團在過去一年,電源開關插頭產品業 務繼續為本集團帶來穩定之收入。而高密 度電線排線產品業務之市場競爭激烈,及 生產成本相對較高,導致此業務在本年度 有所虧損。有關五金部件產品業務仍在開 發階段,年內並無對本集團有所貢獻。

本集團詳細業務回顧及財務分析見於「管理層論述及分析」。

### 業務展望

展望未來,管理層預期以上各種不利因素 將會持續一段時期,並對本集團之未來業 績帶來一定影響。

#### **BUSINESS REVIEW**

Benefiting from the global economic recovery during the year, the demand of our products from customers continued to increase. As a result, turnover and net profit for the year increased by 11.6% and 12.9% respectively. However, as the cost of raw material such as plastics and metals increased significantly together with labour shortage and unstable supply of natural resources, the cost of production increased significantly. As such an increase in production cost could not be fully charged back to customers, this affected our gross profit and net profit margin for the year. To compensate these negative variables, we had adopted stringent purchasing policy, closely monitored and improved the production process. Looking forward, we will further enhance our product development process as well as continue to maintain good relationships with customers.

During the year, switches and jacks products continued to be our core business and generated steady income to the Group. Due to the intense market competition of Flat Flexible Cable ("FFC") product and relatively high production cost, there was a negative contribution for the year to the Group. The metal parts product is still in its development phase, as such, no contribution to the Group for the year.

For detailed business review and financial review of the Group, please refer to "Management and Discussion Analysis".

## **OUTLOOK**

Looking forward, management expects the abovementioned adverse factors continue to exist for a period of time and will have a definite effect on future results of the Group.



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在此富挑戰之情況下,本集團會繼續積極 研制新產品,提升生產能力及增強市場競 爭力以及開拓新市場以應付有關不利之因 素。在財政年度內,本集團已開始替韓國 知名品牌生產有關電源開關插頭配件產 品,並預期彼持合作關係會逐步加強。 In order to take up such challenges, the Group will continuously develop new products, increase production capacity and improve market competitiveness as well as explore new potential markets. During the fiscal year, the Group has started businesses with certain famous bandnamed customers in Korea for the production of switches and jacks, such businesses will gradually increase in the near future.

位於廣東省羅定市及河源市之新廠房將相繼落成並逐步開始營運,預期能大幅提升 本集團之生產能力,並有利於管理層在安排及控制生產流程之效率。 New manufacturing plants in Luo Ding and Heyuan, Guangdong Province will be completed and begin operation in phases. They are expected to significantly increase the Group's production capacity and allow management to control the production processes more efficiently and effectively.

在本集團良好及穩定之財務狀況配合下, 加上和客戶關係鞏固良好,在富經驗之管 理層帶領下,定能將有關影響減致最小。

Based on our healthy and stable financial position together with our concrete relationship with customers, management has confidence in their ability to minimize the abovementioned adverse effects.

總括而言,管理層深信在各部門員工同心協力下,加上客戶之支持,對未來仍充滿信心。

In conclusion, with our enthusiastic staff and support from our respectable customers, management is optimistic with the Group's futures.

#### 鳴謝

#### **APPRECIATION**

在此,本人謹代表董事局向親愛的股東、 尊貴的客戶、忠誠的供應商、專業的銀行 界在過去一年全力之支持致萬二分致謝, 祈望來年更大的支持及合作。 On behalf of the Board, I would like to take this opportunity to thank all our beloved shareholders, respectable customers, honorable vendors and various bankers for their support over the year and expect more support and close cooperation with them in the coming years.

各管理層及各員工的辛勞工作及全力的付出,本人在此再次致謝,並望繼續携手奮進,面對未來的挑戰。

I would also like to personally thank all management and staff for their hard work and dedication to the Group and cheer them as we tackle future challenges successfully.