

BANK OF COMMUNICATIONS**UNAUDITED SUPPLEMENTARY FINANCIAL INFORMATION**

(All amounts expressed in millions of RMB unless otherwise stated.)

Supplementary Financial Information

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1 Capital adequacy and liquidity ratios

Group and Bank

| | As at 31 December | | |
|--|-------------------|--------|--------|
| | 2002 | 2003 | 2004 |
| Capital adequacy ratio | 8.83% | 7.41% | 9.72% |
| Liquidity ratios: | | | |
| RMB current assets to RMB current liabilities | 51.42% | 53.02% | 66.30% |
| Foreign currency current assets to foreign currency current liabilities | 181.94% | 98.02% | 57.05% |

The above capital adequacy and liquidity ratios are calculated in accordance with the formula promulgated by the PBOC and China Banking Regulatory Commission and based on PRC GAAP.

2 Components of capital base after deduction

The capital base after deductions used in the calculation of the above capital adequacy ratio as at end of each year is analysed as below. All the figures included in the calculation are extracted from PRC GAAP statements of the Bank.

Group and Bank

| | As at 31 December | | |
|---|--------------------------|---------------|---------------|
| | 2002 | 2003 | 2004 |
| Core capital: | | | |
| Paid up ordinary share capital | 15,910 | 17,108 | 39,070 |
| Reserves | 15,370 | 23,392 | 34,948 |
| Profit and loss account | 1,286 | 144 | (26,558) |
| | <u>32,566</u> | <u>40,644</u> | <u>47,460</u> |
| Supplementary capital: | | | |
| Reserves on revaluation of land and interests in land | 6,817 | — | — |
| General provisions for doubtful debts | 8,104 | 9,404 | 9,161 |
| Term subordinated debt | — | — | 12,000 |
| Reserve-net profit of overseas branches retained | 2,006 | — | — |
| Gross value of supplementary capital | <u>16,927</u> | <u>9,404</u> | <u>21,161</u> |
| Eligible value of supplementary capital | <u>16,927</u> | <u>9,404</u> | <u>21,161</u> |
| Total capital base before deductions | <u>49,493</u> | <u>50,048</u> | <u>68,621</u> |
| Deductions: | | | |
| Equity investments of 20% or more in non-subsidiary companies | 1,307 | — | N/A |
| General provision for loans overdue over 2 years | 8,955 | 6,549 | N/A |
| Unconsolidated equity investments | N/A | N/A | 1,894 |
| Total capital base after deductions | <u>39,231</u> | <u>43,499</u> | <u>66,727</u> |

Capital deduction items of the “Equity investment of 20% or more in non-subsidiary companies” and “General provision for loans overdue over 2 years” are calculated in accordance with the “Examination Measures and Supervision Indicators Relating to the Administration of Assets/Liabilities Ratio of Commercial Banks” issued by the PBOC on 12 December 1996. These two deduction items were cancelled and replaced by the “Unconsolidated equity investments”, which is in accordance with the “Administrative Measures on the Capital Adequacy Ratio of Commercial Banks” issued by the China Banking Regulatory Commission on 23 February 2004.

3 Currency concentrations***Group***

| | <u>US Dollars</u> | <u>HK Dollars</u> | <u>Others</u> | <u>Total</u> |
|--------------------------------------|-------------------|-------------------|---------------|--------------|
| As at 31 December 2002 | | | | |
| Equivalent in millions of RMB | | | | |
| Spot assets | 64,990 | 38,346 | 20,337 | 123,673 |
| Spot liabilities | (62,884) | (41,181) | (16,388) | (120,453) |
| Forward purchases | 20,923 | 24,166 | 562 | 45,651 |
| Forward sales | (24,626) | (20,556) | (471) | (45,653) |
| Net long/(short) position | (1,597) | 775 | 4,040 | 3,218 |
| Net structural position | 2,269 | 3,625 | 133 | 6,027 |

Group

| | <u>US Dollars</u> | <u>HK Dollars</u> | <u>Others</u> | <u>Total</u> |
|--------------------------------------|-------------------|-------------------|---------------|--------------|
| As at 31 December 2003 | | | | |
| Equivalent in millions of RMB | | | | |
| Spot assets | 72,001 | 63,877 | 19,345 | 155,223 |
| Spot liabilities | (69,060) | (67,572) | (15,423) | (152,055) |
| Forward purchases | 32,102 | 33,116 | 1,060 | 66,278 |
| Forward sales | (33,958) | (30,414) | (1,898) | (66,270) |
| Net long/(short) position | 1,085 | (993) | 3,084 | 3,176 |
| Net structural position | 3,987 | 3,997 | 573 | 8,557 |

Group

| | <u>US Dollars</u> | <u>HK Dollars</u> | <u>Others</u> | <u>Total</u> |
|--------------------------------------|-------------------|-------------------|---------------|--------------|
| As at 31 December 2004 | | | | |
| Equivalent in millions of RMB | | | | |
| Spot assets | 102,341 | 45,239 | 19,992 | 167,572 |
| Spot liabilities | (93,178) | (50,001) | (17,439) | (160,618) |
| Forward purchases | 26,649 | 21,886 | 1,679 | 50,214 |
| Forward sales | (23,238) | (20,938) | (6,124) | (50,300) |
| Net options position | 250 | 20 | 338 | 608 |
| Net long/(short) position | 12,824 | (3,794) | (1,554) | 7,476 |
| Net structural position | 2,132 | 4,722 | 133 | 6,987 |

The net options position is calculated using the model user approach as set out in the banking return of the HKMA. The net structural position of the Group includes the structural positions of the Bank's overseas branches, banking subsidiaries and other subsidiaries substantially involved in foreign exchange. Structural assets and liabilities include:

- Investments in fixed assets and premises, net of depreciation charges;
- Capital and statutory reserves of overseas branches;
- Investments in overseas subsidiaries and related companies; and
- Loan capital.

4 Cross-border claims

The Group is principally engaged in business operations within Mainland China, and regards all claims on third parties outside Mainland China as cross border claims.

Cross-border claims include loans and advances, balances and placements with banks and other financial institutions, holdings of trade bills and certificates of deposit and investment securities.

Cross-border claims have been disclosed by different country or geographical areas. A country or geographical area is reported where it constitutes 10% or more of the aggregate amount of cross-border claims, after taking into account any risk transfers. Risk transfer is only made if the claims are guaranteed by a party in a country which is different from that of the counterparty or if the claims are on an overseas branch of a bank whose head office is located in another country.

| | Bank and other financial institutions | Public sector entities | Others | Total |
|---|--|---------------------------------------|---------------|---------------|
| As at 31 December 2002 | | | | |
| Asia Pacific excluding Mainland China | 28,259 | — | 3,327 | 31,586 |
| – of which attributed to Hong Kong | 6,414 | — | 1,320 | 7,734 |
| North and South America | 6,751 | 41 | 2,784 | 9,576 |
| Europe | <u>35,880</u> | <u>126</u> | <u>136</u> | <u>36,142</u> |
| | <u>70,890</u> | <u>167</u> | <u>6,247</u> | <u>77,304</u> |
| As at 31 December 2003 | | | | |
| Asia Pacific excluding Mainland China | 39,621 | 41 | 4,233 | 43,895 |
| – of which attributed to Hong Kong | 22,112 | — | 1,781 | 23,893 |
| North and South America | 10,333 | 43 | 1,813 | 12,189 |
| Europe | <u>23,206</u> | <u>—</u> | <u>471</u> | <u>23,677</u> |
| | <u>73,160</u> | <u>84</u> | <u>6,517</u> | <u>79,761</u> |
| As at 31 December 2004 | | | | |
| Asia Pacific excluding Mainland China | 29,201 | 500 | 4,550 | 34,251 |
| – of which attributed to Hong Kong | 22,219 | — | 1,724 | 23,943 |
| North and South America | 10,185 | 1,459 | 4,210 | 15,854 |
| Europe | <u>24,414</u> | <u>231</u> | <u>947</u> | <u>25,592</u> |
| Middle East and Africa | <u>—</u> | <u>—</u> | <u>49</u> | <u>49</u> |
| | <u>63,800</u> | <u>2,190</u> | <u>9,756</u> | <u>75,746</u> |

5 Overdue and rescheduled assets(a) *Advances*(i) **Gross amount of overdue loans*****Group and Bank***

| | As at 31 December | | |
|---|----------------------|----------------------|----------------------|
| | 2002 | 2003 | 2004 |
| Gross advances to customers which have been overdue for: | | | |
| – between 3 and 6 months | 1,830 | 2,588 | 2,958 |
| – between 6 and 12 months | 4,470 | 4,859 | 3,278 |
| – over 12 months | <u>41,891</u> | <u>42,309</u> | <u>4,942</u> |
| | <u><u>48,191</u></u> | <u><u>49,756</u></u> | <u><u>11,178</u></u> |
| Percentage: | | | |
| – between 3 and 6 months | 0.43% | 0.47% | 0.46% |
| – between 6 and 12 months | 1.05% | 0.89% | 0.51% |
| – over 12 months | <u>9.84%</u> | <u>7.71%</u> | <u>0.77%</u> |
| | <u><u>11.32%</u></u> | <u><u>9.07%</u></u> | <u><u>1.74%</u></u> |
| To reconcile with overdue loans in note 3F to accountants' report | | | |
| Gross advances to customers which have been overdue for more than | | | |
| 3 months | 48,191 | 49,756 | 11,178 |
| Add: overdue within 3 months | 3,235 | 5,610 | 5,215 |
| Less: loan provision for overdue loans | <u>(31,512)</u> | <u>(33,156)</u> | <u>(2,757)</u> |
| Overdue loans disclosed in note 3F to accountant's report | <u><u>19,914</u></u> | <u><u>22,210</u></u> | <u><u>13,636</u></u> |
| Gross advances to banks and other financial institutions which have | | | |
| been overdue for: | | | |
| – between 3 and 6 months | — | 50 | — |
| – between 6 and 12 months | — | 57 | — |
| – over 12 months | <u>2,697</u> | <u>1,978</u> | <u>1,004</u> |
| | <u><u>2,697</u></u> | <u><u>2,085</u></u> | <u><u>1,004</u></u> |
| Percentage: | | | |
| – between 3 and 6 months | — | 0.05% | — |
| – between 6 and 12 months | — | 0.06% | — |
| – over 12 months | <u>2.75%</u> | <u>1.96%</u> | <u>1.12%</u> |
| | <u><u>2.75%</u></u> | <u><u>2.07%</u></u> | <u><u>1.12%</u></u> |
| To reconcile with overdue loans in note 3F to accountants' report | | | |
| Gross advances to banks and other financial institutions which have | | | |
| been overdue for more than 3 months | 2,697 | 2,085 | 1,004 |
| Less: provision | <u>(701)</u> | <u>(968)</u> | <u>(1,004)</u> |
| Overdue advances to banks and other financial institutions disclosed in | | | |
| note 3F to accountants' report | <u><u>1,996</u></u> | <u><u>1,117</u></u> | <u><u>—</u></u> |

APPENDIX II**UNAUDITED SUPPLEMENTARY FINANCIAL INFORMATION**

(ii) Overdue advances are reconciled to individually identified loans with impairment as follows:

Group and Bank

| | As at 31 December | | |
|---|-------------------|---------------|---------------|
| | 2002 | 2003 | 2004 |
| Advances to customers | | | |
| Advances which are overdue for more than three months | 48,191 | 49,756 | 11,178 |
| Add: advances which are not overdue or overdue for three months or less | 24,669 | 16,846 | 9,788 |
| Less: advances which are overdue for more than three months but considered unimpaired | (1,754) | (1,403) | (1,773) |
| Individually identified loans with impairment | <u>71,106</u> | <u>65,199</u> | <u>19,193</u> |

(iii) Overdue advances are reconciled to individually identified loans with impairment as follows:

Group and Bank

| | As at 31 December | | |
|---|-------------------|--------------|--------------|
| | 2002 | 2003 | 2004 |
| Advances to banks and financial institutions | | | |
| Advances which are overdue for more than three months | 2,697 | 2,085 | 1,004 |
| Add: advances which are not overdue or overdue for three months or less | — | — | — |
| Less: advances which are overdue for more than three months but considered unimpaired | — | — | — |
| Individually identified loans with impairment | <u>2,697</u> | <u>2,085</u> | <u>1,004</u> |

(iv) Overdue and individually identified loans and advances to customers with impairment by geographical area

Group and Bank

| | As at 31 December | | |
|--|-------------------|---------------|---------------|
| | 2002 | 2003 | 2004 |
| Domestic regions | | | |
| – Northern China | 6,839 | 6,110 | 2,872 |
| – North-eastern China | 18,658 | 17,911 | 3,865 |
| – Eastern China | 19,386 | 16,014 | 5,885 |
| – Central & Southern China | 16,591 | 15,738 | 3,744 |
| – Western China | 10,399 | 10,201 | 3,805 |
| | <u>71,873</u> | <u>65,974</u> | <u>20,171</u> |
| Hong Kong and overseas countries | 1,258 | 699 | 795 |
| | <u>73,131</u> | <u>66,673</u> | <u>20,966</u> |

APPENDIX II**UNAUDITED SUPPLEMENTARY FINANCIAL INFORMATION**(b) *Investment securities – available-for-sale***Group and Bank**

| | As at 31 December | | |
|---------------------------------|-------------------|-----------|-----------|
| | 2002 | 2003 | 2004 |
| Overdue for: | | | |
| – three months or less | 10 | — | 41 |
| – between 3 and 6 months | — | 16 | — |
| – between 6 and 12 months | — | — | — |
| – over 12 months | 12 | 15 | 31 |
| | <u>22</u> | <u>31</u> | <u>72</u> |

(c) *Foreclosed assets***Group and Bank**

| | As at 31 December | | |
|-------------------------|-------------------|-------|-------|
| | 2002 | 2003 | 2004 |
| Foreclosed assets | 7,381 | 7,143 | 6,832 |