The forecast of the consolidated profit attributable to equity holders of our Company for the year ending 31 December 2005 is set out in the section headed "Financial Information – Profit Forecast."

A. BASES AND ASSUMPTIONS

Our Directors have adopted the following bases and assumptions, which our Directors believe are reasonable for the applicable period, in the preparation of the prospective financial information:

- there will be no material change in existing political, legal, fiscal, market or economic conditions in China, Hong Kong, or any other country or territory in which the Group currently operates or which are otherwise material to the Group's revenues;
- there will be no changes in legislation, regulations or rules in China, Hong Kong or any other country or territory in which the Group operates or with which the Group has arrangements or agreements, which would materially adversely affect the Group's business;
- based on information currently available to our Directors, there will be no tariff reduction that would have a material adverse effect on the Group's business;
- there will be no material change in the bases or rates of taxation in the countries or territories in which the Group operates, except as otherwise disclosed in this prospectus; and
- there will be no material changes in interest rates or foreign currency exchange rates from those currently prevailing.

In preparing the profit forecast, the Company adopted the following IFRS which are effective for accounting periods commencing on or after 1 January 2005:

IAS 1 (revised 2003)	Presentation of Financial Statements
IAS 10 (revised 2003)	Events after the Balance Sheet Date
IAS 21 (revised 2003)	The Effects of Changes in Foreign Exchange Rates
IAS 24 (revised 2003)	Related Party Disclosures
IAS 27 (revised 2003)	Consolidated and Separate Financial Statements
IAS 28 (revised 2003)	Investments in Associates
IAS 32 (revised 2003)	Financial Instruments: Disclosure and Presentation
IAS 33 (revised 2003)	Earnings per Share
IAS 39 (revised 2003)	Financial Instruments: Recognition and Measurement
IFRS 2 (issued 2004)	Share-based Payment
IFRS 4 (issued 2004)	Insurance Contract
IFRS 5 (issued 2004)	Non-current Assets Held for Sale and Discontinued Operations

The Company considers that the adoption of IAS 1, 10, 21, 24, 27, 28, 32 and 33 (all revised 2003), and IFRS 2, 4 and 5 (all issued 2004) will not result in material impact to the Company's accounting policies. In summary:

— IAS 1 (revised 2003) would affect only the presentation of minority interest and other disclosures in the Company's financial statements.

— IAS 10, 21, 27, 28, 32 and 33 (all revised 2003), and IFRS 2, 4 and 5 (all issued 2004) would have no material effect on the Company's policies.

— IAS 24 (revised 2003) only affects disclosures. It would have no financial impact and would not result in a change in the Group's accounting policies. The revised IAS 24 requires the disclosure of the compensation of key management personnel. Also, it requires the Company to disclose related party transactions with other state-controlled entities because those profit-oriented state-controlled entities are no longer exempted from disclosing transactions with other state-controlled entities.

IFRS 2 (issued 2004) requires an entity to recognize share-based payment transactions in its financial statements, including transactions with employees or other parties to be settled in cash, other assets, or equity instruments of the entity. However, the Directors have made an assumption in preparing the profit forecast that there will not be any share-based payment scheme to be offered to the employees of the Company for the year ended December 31, 2005. Therefore, IFRS 2 is not relevant to the Company for the forecast period.

The adoption of IAS 39 (revised 2003) has resulted in a change in the Company's accounting policy on financial instruments. The change in accounting policy resulted in the reclassification of "Originated Loans" to "Investment Securities – Available for Sale ("AFS")" in accordance with IAS 39 (revised 2003). However, the Directors consider that the effect of the reclassification on the profit forecast is minimal because any changes in the fair value of the Investment Securities – AFS will be reflected in the Company's equity directly instead of in the profit and loss account.

B. LETTERS

Set out below are the texts of the letters received by the Directors from the reporting accountants, PricewaterhouseCoopers, and from the Joint Sponsors in connection with the forecast of the consolidated profit attributable to equity holders of the Company for the year ending December 31, 2005.

PRICEWATERHOUSECOOPERS

羅兵咸永道會計師事務所

PricewaterhouseCoopers
22nd Floor
Prince's Building
Central, Hong Kong

The Directors
Bank of Communications Co., Ltd.

Goldman Sachs (Asia) L.L.C.
The Hongkong and Shanghai Banking Corporation Limited

13 June 2005

Dear Sirs

We have reviewed the calculations of and accounting policies adopted in arriving at the forecast of the consolidated profit attributable to equity holders of Bank of Communications Co., Ltd. (the "Company") for the year ending 31st December, 2005 (the "Profit Forecast") as set out in the section headed "Profit forecast" in the prospectus of the Company dated 13 June 2005 (the "Prospectus").

We conducted our work in accordance with the Auditing Guideline 3.341 on "Accountants' report on profit forecasts" issued by the Hong Kong Institute of Certified Public Accountants.

The Profit Forecast, for which the Directors of the Company are solely responsible, has been prepared by them based on the audited consolidated results of the Group for the year ended 31st December 2004 and a forecast of the consolidated results of the Group for the twelve months ending 31st December 2005.

In our opinion, the Profit Forecast, so far as the calculation and accounting policies are concerned, has been properly compiled in accordance with the bases and assumptions made by the Directors of the Company as set out on page IV-1 of the Prospectus, and is presented on a basis consistent in all material respects with the accounting policies presently adopted by the Group as set out in note 2 to our accountants' report dated 13 June 2005, the text of which is set out in Appendix I of the Prospectus.

Yours faithfully,

PricewaterhouseCoopers
Certified Public Accountants
Hong Kong

Goldman Sachs (Asia) L.L.C.
68th Floor
Cheung Kong Center
2 Queen's Road Central
Hong Kong

The Hongkong and Shanghai Banking
Corporation Limited
Level 15
1 Queen's Road Central
Hong Kong

June 13, 2005

The Directors
Bank of Communications Co., Ltd.

Dear Sirs,

We refer to the forecast profit after taxation and minority interests but before extraordinary items of Bank of Communications Co., Ltd. (the "Company") and its subsidiaries for the year ending December 31, 2005 as set out in the prospectus issued by the Company dated June 13, 2005 (the "Prospectus").

We have discussed with you the bases and assumptions made by the directors of the Company as set out in Appendix IV to the Prospectus upon which the profit forecast has been made. We have also considered the letter dated June 13, 2005 addressed to yourselves and ourselves from PricewaterhouseCoopers regarding the accounting policies and calculations upon which the profit forecast has been made.

On the basis of the information comprising the profit forecast and on the basis of the accounting policies and calculations adopted by you and reviewed by PricewaterhouseCoopers, we are of the opinion that the profit forecast, for which you as directors of the Company are solely responsible, has been made after due and careful enquiry.

Yours faithfully,

For and on behalf of
Goldman Sachs (Asia) L.L.C.

Name: Lauren Yu Dang
Title: Executive Director

For and on behalf of
The Hongkong and Shanghai Banking
Corporation Limited

Name: Lei Bob Yang
Title: Managing Director
Global Investment Banking