



OUR
PEOPLE

BIOGRAPHICAL DETAILS OF SENIOR MANAGEMENT



From left to right:
Mr Joseph C Y Poon
Mr William W Leung
Mr Raymond C F Or
Mrs Dorothy K Y P Sit
Mr Patrick K W Chan

Mr OR Ching Fai Raymond JP

Vice-Chairman and Chief Executive
(Biographical details are set out on page 66)

Mr POON Chung Yin Joseph

Managing Director and Deputy Chief Executive

(Biographical details are set out on page 68)

Mr CHAN Kwok Wai Patrick

Executive Director and Chief Financial Officer

(Biographical details are set out on page 67)

Mr LEUNG Wing Cheung William JP

General Manager, Personal Financial Services and Wealth Management

Age 51. Joined the Bank in 1994 as Assistant General Manager and Head of Credit Card Centre. Appointed Deputy General Manager and Deputy Head of Retail Banking in May 2000. Appointed Deputy Head of Commercial Banking in October 2003. Appointed General Manager and Head of Wealth Management in January 2005. Redesignated General Manager, Personal Financial Services and Wealth Management since August 2005. Responsible for personal banking, private banking, trust, insurance and investment of the Bank. A Director of HSBC Asset Management (Hong Kong) Limited and Senior Advisor, Management Committee of Industrial Bank Co Ltd's Card Centre. Chairman of the Committee on Management and Supervisory Training of the Vocational Training Council. A member of the Hong Kong Sports Commission. Chairman of Licensing and Practice Committee of Estate Agents Authority. A trustee and member of the Moral Education Concern Group.

Mrs SIT KWAN Yin Ping Dorothy

General Manager and Chief Operating Officer

Age 54. Joined the Bank in December 2005 as General Manager. Appointed Chief Operating Officer since January 2006. Director of Bank of Shanghai. Head of Personal Financial Services, Hong Kong for The Hongkong and Shanghai Banking Corporation Limited before joining the Bank.

Mr NG Yuen Tin FHKIB

Deputy General Manager and Head of Corporate and Institutional Banking

Age 54. Joined the Bank in 1971. Appointed Assistant General Manager and Deputy Head of Corporate Banking Division in January 1994. Appointed Head of Corporate and Institutional Banking Division in September 1999. Appointed Deputy General Manager and Head of Corporate and Institutional Banking since July 2000. Responsible for overseeing the corporate and institutional banking business of the Bank. Director and Chief Executive of Hang Seng Finance Limited. A Director of HSI Services Limited. A member of the Hang Seng Index Advisory Committee. An Executive Committee Member of the Hong Kong Institute of Bankers. An Executive Committee Member of The Chinese Gold & Silver Exchange Society.

Mr TAM Wai Hung David MBA, FCIB, FHKIB

Deputy General Manager and Head of Commercial Banking

Age 56. Joined the Bank in 1999 as Assistant General Manager and Head of Commercial Banking. Appointed Deputy General Manager since June 2003. Responsible for overseeing the commercial banking business of the Bank and the functional departments of trade services and cash management. Member of Small and Medium Enterprises Committee and Council member of Hong Kong St John Ambulance.

Mr CHEUNG Tai Keung Jack

Deputy General Manager and Head of Treasury

Age 46. Joined the Bank in June 2004 as Deputy General Manager and Acting Head of Treasury. Responsible for overseeing the Treasury and Singapore operations. Appointed Deputy General Manager and Head of Treasury since August 2004. Director, Head of Balance Sheet Management, Asia-Pacific Global Markets of The Hongkong and Shanghai Banking Corporation Limited before joining the Bank.

Mr FU Chi King Johnson

Deputy General Manager and Head of China Business

Age 51. Joined the Bank in August 2005 as Deputy General Manager and Head of China Business. Responsible for overseeing the Bank's operations in mainland China and Taiwan, as well as the Bank's business with Mainland and Taiwanese companies in Hong Kong and foreign-invested, state-owned and domestic companies on the Mainland. Regional Head of Corporate Banking, Asia Pacific and Alternate Chief Executive, Hong Kong of Commerzbank before joining the Bank.

Mr CHEUNG Ka Ming

Deputy General Manager and Head of Investment and Insurance

Age 43. Joined the Bank in May 1997 as Senior Manager and Head of Asset Management. Appointed Head of Investment Services Division in October 2000 and Assistant General Manager in January 2001. Appointed Head of Insurance Group in June 2005. Appointed Deputy General Manager and Head of Investment and Insurance since December 2005. Responsible for overseeing the investment and insurance business of the Bank. A Director of Hang Seng Securities Limited, Hang Seng Investment Management Limited, Hang Seng Futures Limited, Hang Seng Investment Services Limited and Hang Seng Life Limited.