

KEY FIGURES

FINANCIAL HIGHLIGHTS

For the year ended December 31, 2005

In HK\$ million (except per share data)

	2005	2004 (Restated) ³	Better/ (Worse) y-o-y
Turnover	22,499	23,002	(2)%
Cost of sales	(10,467)	(10,531)	1%
General and administrative expenses	(8,052)	(8,384)	4%
Other gains, net	626	409	
Provisions for impairment losses and restructuring costs	(52)	(91)	
Finance costs, net	(1,701)	(1,961)	13%
Share of results of jointly controlled companies and associates	121	147	
Impairment losses on interests in jointly controlled companies and associates	(4)	(16)	
Profit before taxation	2,970	2,575	15%
Income tax	(1,103)	(999)	
Profit for the period	1,867	1,576	18%
Attributable to:			
Equity holders of the Company	1,595	1,556	2.5%
Minority interests	272	20	
Earnings per share (in HK cents)			
Basic	24.97	28.98	
Diluted	24.92	28.77	
Dividends per share (in HK cents)			
Interim dividend	6.50	5.50	
Final dividend proposed after the balance sheet date	12.00	9.60	
EBITDA ²	6,650	6,566	1%
	As at Dec 31, 2005	As at Dec 31, 2004	Better/ (Worse) y-o-y
Net debt ⁷	19,486	26,274	26%

OPERATIONS HIGHLIGHTS

	As at Dec 31, 2005	As at Dec 31, 2004	Better/ (Worse) y-o-y
Fixed line market share ⁵	68%	68%	0%
Business lines	69%	69%	0%
Residential lines	66%	67%	(1)%
Exchange lines in service ('000)	2,564	2,567	0%
Business lines ('000)	1,164	1,144	2%
Residential lines ('000)	1,400	1,423	(2)%
New Generation Fixed-Line sign-ups ('000)	994	969	3%
Now TV installed ('000)	549	361	52%
Total broadband access lines ('000)	953	796	20%

Notes: Please refer to page 46 for the definitions