Corporate Calendar

First Quarter

 SCMP and the Hong Kong Institute of Human Resource Management hold a conference on "Human Capital Management in Greater China: Maintaining Competitive Advantage and Adding Value to the Pearl River Delta" attended by some 200 delegates



- SCMP and Standard and Poor's co-sponsor the 14th annual "Fund Manager of the Year Awards"
- Classified Post and Jiu Jik generate over 3,000 registrations at the Education and Career Expo to further solidify SCMP's market leading position in the recruitment industry
- SCMP reinforces its community engagement with sponsorship of the Hong Kong Arts Festival, the Man Hong Kong International Literary Festival and the Rugby Sevens
 World Cup
- Cosmopolitan becomes the first women's title to launch a pocket sized edition in Hong Kong



- Classified Post creates high visibility with brand advertisements on 100 buses and a customized tram station in Admiralty
- scmp.com launches a subscriber renewal campaign to coincide with a subscription fee increase

Second Quarter

• SCMP relaunches its Life pages in the popular City section. A promotion runs in print, at point of sale

and online to generate a database of over 14,000 respondents

- Classified Post, SCMP, scmp.com and Hewitt Associates organize the Best Employer Awards to recognize the top 10 best companies to work for in Hong Kong
- scmp.com becomes the first news website in Asia to launch podcasts
- SCMP and Hewitt

- Associates hold an HR conference on "**Attracting** and Retaining Talent in a Growing Economy" attended by 350 delegates
- SCMP holds the fifth and the sixth seminars (Electricity Sector Reform and Healthcare Funding Reform) as part of the SCMP-HKU-Citigroup Business and Economic Policy Seminar Series and attracts over 500 delegates
 - Young Post's Young Reporters programme concludes with an exhibition of the winning entries at the Central Library and the British Council

- SCMP holds the 31st annual "Student of the Year Award" with the Secretary for Education and Manpower Professor Arthur Li as guest of honour and judge
- Young Post holds a forum attended by over 400 secondary school teachers to discuss English language learning
- Jiu Jik becomes the exclusive media partner in a giant job fair organized by The Hongkong Federation of Youth Groups that attracts over 5.000 visitors
- Classified Post organizes a seminar entitled "How to Survive the Corporate Jungle" and receives over 1,000 registrations
- SCMP and the Hong Kong General Chamber of Commerce hold the fourth Pearl River Delta Conference on "Growth and its Consequences" in Guangzhou. More than 500 business leaders and government officials from Hong Kong and China attend the event
- Classified Post's brand campaign generates interest with a creative ad execution on 130 taxis

China Business

Reform road long and uniform

INTER COLUMN

 SCMP launches China Business, a monthly supplement devoted to indepth, sector-by-sector analysis of the mainland business scene

• scmp.com launches Greater China Outlook (see chinaoutlook.scmp. com), a daily digest of

Hong Kong and China news in simplified and traditional Chinese



- SCMP launches the "Financial Planner Awards 2005", co-organized with the Institute of Financial Planners of Hong Kong, to acknowledge individuals from the banking, insurance and financial advisory industries
- SCMP, in association with the International

Newspaper Marketing Association and the Association of Accredited Advertising Agents of Hong Kong, holds a conference on "The Role of Print in the Marketing Mix" with over 200 media professionals in attendance



- · Classified Post becomes the official media partner in a comprehensive survey of employee attitudes in Hong Kong conducted by Watson Wyatt, a leading global human capital and financial management consultant
- For the 16th consecutive year, SCMP and DHL promote the "Hong Kong Business Awards" to recognize outstanding individuals and companies
- SCMP presents the final three seminars of the SCMP-HKU-Citigroup Business and Economic Policy Seminar Series, attracting over 700 delegates
- Operation Santa Claus, the SCMP's annual charity campaign raises a record HK\$12.2 million in cash, goods and services for 12 charities. This is the first time the campaign breaks HK\$10 million in its 18-year history