

HIGHLIGHTS OF THE YEAR



Transportation

- March: Titan purchases two VLCCs, both over 265,000 dwt, *MIT World Prelude* and *Titan Neptune*, currently under charter by a Group subsidiary, boosting its fleet size to 31 vessels and over 2.9 million dwt, including 10 VLCCs.
- April: The Group purchases two VLCCs, *Vasant J Sheth* and *MT Verona*, both over 260,000 dwt. The fleet expands to 33 vessels, including 12 VLCCs, with a total capacity of 3.44 million dwt.
- July: Further purchases a double-hulled VLCC increasing total fleet capacity to 3.75 million dwt. Titan's transportation business has now 13 VLCCs.

Storage

- March: The Group concludes the joint venture agreement for its third oil storage facility in China, at Yangshan port near Shanghai. Titan holds 25% of the Yangshan Shen Gang International Oil Logistics Co Ltd, which was subsequently increased to 28% later in the year. Other shareholders include PetroChina.

- July : Leases a second FSU, bringing total storage capacity to approx. 320,000 dwt.
- August: Titan increases its stake in the Nansha storage joint venture company in Guangdong Province, China to 70% thereby making Guangzhou Titan (Nansha) Petrochemicals Development Company Limited into a subsidiary of the Group.

Distribution

- December: Titan signs a 300,000 metric ton one-year contract with AP Moller-Maersk in Singapore.
- December: Monthly volumes increase three times to about 150,000 tons in Singapore.

Supply

- October – December: Supply sources expand to Europe and the Americas.
- October – December: Volume of business rises fourfold after integration of acquired and existing operations.

Corporate

- March: Titan issues a US\$400 million (HK\$3.1 billion) bond. The senior guaranteed notes carry a fixed coupon and a seven-year term, due in 2012. The issue was more than five times oversubscribed by institutions in North America, Asia and Europe. Morgan Stanley acted as lead underwriter and sole bookrunner, and CSFB as co-manager.
- March: After a group-wide organizational restructure, Titan implements a formal KPI (Key Performance Indicator) appraisal system to manage employee performance.
- August: The Group holds Team Titan, the first ever staff retreat, to communicate the Company strategy and reinforce teambuilding.
- December: Titan formalizes the Group Vision and Core Values.

