The Board of Directors hereby present the report of the directors and its annual report for the year ended 31 December 2005 together with the audited financial statements of the Company and the Group prepared in accordance with the International Financial Reporting Standards (the "IFRS").

PRINCIPAL ACTIVITIES

In the PRC, the Dongfeng Motor Group is engaged in the manufacture and sale of commercial vehicles, passenger vehicles, engines and auto parts and also the manufacture of vehicle equipment, both in order to support the Dongfeng Motor Group's vehicle manufacturing businesses and also for external sales. The Dongfeng Motor Group has also developed automotive-related businesses in China, including vehicle and vehicle manufacturing equipment import/export, auto finance, insurance agency and used car businesses.

Substantially all of the Dongfeng Motor Group's vehicles, engines and auto parts business as well as automotive-related businesses are carried out through subsidiaries, JCEs and other companies in which it has direct equity interests. The Company and its subsidiaries, JCEs and the other shareholders in the other companies in which the Company has a direct equity interest, jointly manage branding, strategy, operations, marketing and other areas in accordance with the relevant joint venture agreements.

RESULTS

The Group's results for the year ended 31 December 2005 and the state of affairs of the Company and the Group as at that date are set out in the audited financial statements on pages 58 to 164 in this annual report.

DIVIDENDS

Prior to listing on the Stock Exchange on 7 December 2005, the Company made a special distribution of RMB1,390 million. Consequently, the Board of Directors recommends that no further dividend should be declared in respect of the earnings of 2005 by the Company, subject to consideration and approval at the annual general meeting to be held on 16 June 2006.

DIVIDEND DISTRIBUTIONS BY THE COMPANY'S JOINTLY-CONTROLLED ENTITIES

In 2005, the Company's JCEs, in total, declared and paid aggregate dividends of approximately 457 million to the Company. Although the exact amounts of dividend distributions are not set each year, pursuant to each of the joint venture agreements, distributions are required to be paid out of the profit made by the relevant JCE (after payments of income tax) in accordance with the relevant PRC law as determined by the directors of each JCE as being appropriate dividend distributions based on the circumstances of each JCE. When determining dividend distributions, the directors of each JCE will offset losses of previous years and deduct from the profit made by the relevant JCE the portion of profit to be allocated for applicable legal reserves as required under PRC laws and regulations and company reserve (including but not limited to amounts allocated to cover the relevant JCE's working capital or to increase capital or expand production), employee bonus and welfare and company development. Pursuant to each of the joint venture agreements, distributions of profit will be made in proportion to the capital contributions paid by the relevant joint venture party and the Company respectively in accordance with the PRC law.

None of the JCEs has any specific dividend policies other than those disclosed above. However, if both the Company and the joint venture partners both agree, the JCEs can declare dividend when there is distributable profit. Since dividend distribution is the primary channel for return of investment to the Company and the relevant joint venture partner in respect of each JCE, in the past, the JCEs have fully paid out all profits for each year after offsetting losses of previous years, after deducting applicable legal reserve as required under PRC laws and regulations and after allocations were made by each relevant JCE for company reserve (including but not limited to amounts allocated to cover working capital or to increase capital or expand production). In the future, it is the intention of the Company and the relevant joint venture partner to continue to declare dividends when there is distributable profits for the relevant JCE, subject to agreement between the Company and the relevant joint venture partner on the appropriate dividend distributions based on the circumstances of each JCE and pursuant to the provisions of the relevant joint venture agreement and applicable PRC laws and regulations.

FINANCIAL SUMMARY

A summary of the operating results, assets and liabilities of the Group for the last four years is set out on pages 165 to 166 in this annual report.

BANK LOANS AND OTHER BORROWINGS

Details of the bank loans and other borrowings of the Company and the Group are set out in note 31 to the audited financial statements.

INTEREST CAPITALISED

Details of the interest capitalized of the Group for the year ended 31 December 2005 are set out in note 7 to the audited financial statements.

PROPERTY, PLANT AND EQUIPMENT

Changes in the Company's and the Group's property, plant and equipment for the year ended 31 December 2005 are set out in note 14 to the audited financial statements.

DESIGNATED DEPOSITS AND OVERDUE TERM DEPOSITS

As at 31 December 2005, the Group had no designated deposits and overdue term deposits in any financial or other authorities.

RESERVES

Details of movements in reserves of the Group and the Company for the year ended 31 December 2005 are set out in note 30 to the audited financial statements and the consolidated statement of changes in equity on page 61 of the audited financial statements respectively.

Pursuant to Article 155 of the articles of association of the Company, if there are material discrepancies between the financial statements prepared in accordance with the accounting standards and regulations in the PRC and the financial statements prepared in accordance with international accounting standards or the accounting standards in place(s) where the company is listed, the after-tax profit to be allocated for the relevant accounting period shall be the lower of the after-tax profits in these financial statements.

The Board of Directors recommends allocation of 10% and 5% of total profit to the statutory public surplus reserve and statutory public welfare fund respectively and no allocation to the discretionary surplus reserve under the laws and articles of association, subject to consideration and approval at the annual general meeting to be held on 16 June 2006.

MAJOR CUSTOMERS AND SUPPLIERS

During the year ended 31 December 2005, the revenue attributable to the five largest customers accounted for is not more than 30% of the Group's total income for the year.

During the year ended 31 December 2005, the purchases (other than those of a capital nature) from the five largest suppliers accounted for no more than 30% of the Group's total purchases for the year.

SUBSIDIARIES, JOINTLY-CONTROLLED ENTITIES ("JCES") AND OTHER COMPANIES IN WHICH THE COMPANY HAS DIRECT EQUITY INTERESTS

As at 31 December 2005, details of the subsidiaries and JCEs as well as other companies in which the Company has direct equity interests are set out in notes 17, 18 and 19 respectively to the audited financial statements for the year.

SHARE CAPITAL

In December 2005, the Company issued 2,596,120,000 H Shares and Dongfeng Motor Corporation converted into H Shares and sold 259,612,000 Domestic Shares that it held in the Company. Details are set out in note 29 to the audited financial statements.

As at 31 December 2005, the aggregate share capital of the Company was RMB8,616,120,000 divided into 8,616,120,000 ordinary shares with a nominal value of RMB1 each, of which 5,760,388,000 were Domestic Shares representing approximately 66.86% of the aggregate number of shares in issue, and 2,855,732,000 were H Shares representing approximately 33.14% of the aggregate number of shares in issue.

STOCK APPRECIATION RIGHTS

In order to provide further incentive for the senior management of the Company, the shareholders of the Company adopted a plan of stock appreciation rights, or SARs, for the senior management of the Company. The plan is designed to link the financial interests of the Company's senior management with the Company's future results of operations and the performance of the H Shares. No Shares are to be issued under the SAR plan. Consequently, the shareholdings of the Company's shareholders will not be diluted as a result of the granting of SARs. The plan has been approved by the PRC State-owned Assets Supervision and Administration Commission.

In the first round of SARs, 55,665,783 SAR units were granted, equivalent to approximately 0.65% of the Company's registered share capital, or approximately 1.95% of the Company's H Share capital. The grant value of these first round SARs was the average share price at

close of trading over the 30 business days preceding the date of grant. The date of grant was the thirty-first business day following the listing of the H Shares. There is a minimum period of two years from the date of grant before the SARs can be exercised and the following additional restrictions apply:

- (a) in the third year following the date of grant, a maximum of 30% of the SARs granted may be exercised;
- (b) in the fourth year following the date of grant, a further 35% of the SARs granted may be exercised; and
- (c) in the fifth year following the date of grant, the remaining 35% of the SARs granted may be exercised.

The above implementation method was approved at the meeting of the Board of Directors held on 19 April 2006.

PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Company's articles of association or the laws of the PRC.

PROCEEDS FROM THE IPO AND THE USE THEREOF

The Company issued H Shares and completed the exercise of an over-allotment option in December 2005. As a result, the Company raised a sum of approximately RMB4,359 million and after deducting the cost of issue of approximately RMB400 million, the net proceeds received by the Company amount to approximately RMB3,959 million. All of these net proceeds have been used to settle the bank debts arising from the debt due to the Asset Management Companies incurred as a result of the buy-back of the equity interests in the Company held by the Asset Management Companies.

PURCHASE, SALE OR REDEMPTION OF SECURITIES

Neither the Company, nor its subsidiaries nor JCEs purchased, sold or redeemed any of the Company's securities during the reporting period.

INTERESTS OF SUBSTANTIAL SHAREHOLDERS

As at 31 December 2005, the interests and short positions of the persons (other than directors and supervisors of the Company) entitled to exercise 5% or more of the voting power at any general meeting of the Company and the number of shares and underlying shares of the Company held by them are set out below, as recorded in the register required to be kept pursuant to Section 336 of the SFO.

Long positions and lending pool

Name	Class of Shares	Number of shares held	Percentage in the class of issued share capital (%)	Percentage in the total share capital
Dongfeng Motor Corporation	Domestic Shares	5,760,388,000 ²	100	66.86
UBS AG	H Shares	429,718,000 ²		4.99
Standard Chartered Holding Limited ¹	H Shares	242,282,000 ²	9.76	2.81
The Capital Group Companies, Inc.	H Shares	244,804,000 ²	8.57	2.84
Standard Chartered PLC	H Shares	242,282,000 ²	8.48	2.81
Temasek Holdings (Private) Limited	H Shares	224,802,000 ²	7.87	2.61
JPMorgan Chase & Co.	H Shares	175,140,600 ²	7.05	2.03
		114,616,600 ³	4.62	1.33
Cheah Cheng Hye	H Shares	171,344,000 ²	6.00	1.99
The Goldman Sachs Group, Inc.	H Shares	129,820,000 ²	5.23	1.51

As Standard Chartered PLC owns 100% interests in Standard Chartered Holdings Limited, which in turn owns 100% interests in Standard Chartered Bank, which in turn owns 100% interests in SCMB Overseas Limited, which in turn owns 100% interests in Standard Chartered Holdings (International) B.V., which in turn owns 100% interests in Standard Chartered MB Holdings B.V., which in turn owns 100% interests in Standard Chartered Private Equity Limited, Standard Chartered PLC and Standard Chartered Holding Limited are deemed to be the owners of the interests in the 242,282,000 H Shares in the Company held by Standard Chartered Private Equity Limited.

- 2 Long positions.
- 3 Lending Pool

Save as disclosed above, as at 31 December 2005, the Company had not been notified of any interests or short positions being held by any substantial shareholder in the shares or underlying shares of the Company.

DIRECTORS AND SENIOR MANAGEMENT OF THE COMPANY

The directors and senior management of the Company include:

Directors

Xu Ping Chairman

Liu Zhangmin Executive Director and President

Zhou Wenjie Executive Director and Executive Vice President

Li Shaozhu Executive Director
Fan Zhong Executive Director
Tong Dongcheng Non-Executive Director
Ouyang Jie Non-Executive Director
Liu Weidong Non-Executive Director
Zhu Fushou Non-Executive Director

Sun Shuyi Independent Non-Executive Director
Ng Lin-fung Independent Non-Executive Director
Yang Xianzu Independent Non-Executive Director

Mr. Miao Wei, the former Chairman of the Board of Directors of the Company, was promoted to become the Secretary of the Communist Party of Wuhan Municipality in 2005. He resigned from his position in the Company in May 2005 and was replaced by Mr. Xu Ping, the former Vice Chairman of the Board of Directors of the Company.

Senior Management

Cai Wei Vice President and Secretary of the Board of Directors

Brief biographies of each of the directors and senior management are set out on pages 20 to 23 in this annual report.

Supervisors of the Company

The supervisors of the Company include:

Wen Shiyang Independent Supervisor
Deng Mingran Independent Supervisor

Ye Huicheng Chairman of the Supervisory Committee

Zhou Qiang Supervisor
Ren Yong Supervisor
Liu Yuhe Supervisor
Li Chunrong Supervisor
Kang Li Supervisor

Brief biographies of each supervisor are set out on pages 23 to 25 in this annual report.

DIRECTORS' AND SUPERVISORS' INTERESTS IN THE SHARE CAPITAL OF THE COMPANY

As at 31 December 2005, none of the directors, supervisors or senior management of the Company had any interests or short positions in any Shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO), which were required to be entered in the register required to be kept under section 352 of the SFO, or were required to be notified to the Company and the Stock Exchange under the Model Code for Securities Transactions by Directors of Listed Companies.

As at 31 December 2005, the Company did not grant to any director or supervisor of the company or their respective spouses or children under eighteen years of age any rights to subscribe for shares or debentures of the Company or any of its associated corporations.

CONFIRMATIONS OF INDEPENDENCE FROM INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company has received the annual written confirmations of independence from all independent non-executive directors, i.e. Mr. Sun Shuyi, Mr. Ng Lin-fung and Mr. Yang Xianzu, and is of the view that they are independent.

DIRECTORS' SERVICE CONTRACTS

No director is proposed for re-election of the forthcoming annual general meeting.

No director proposed for re-election at the forthcoming annual general meeting has a service contract with the Company which is determinable by the Company or any of its subsidiaries or JCEs within one year without payment of compensation, other than statutory compensation.

DIRECTORS' AND SUPERVISORS' INTERESTS IN CONTRACTS

Except for service contracts, no director or supervisor of the Company has a material interest, whether directly or indirectly, in any material contract to which the Company or any of its subsidiaries was a party during the year ended 31 December 2005.

REMUNERATIONS OF DIRECTORS AND SUPERVISORS

Details of the remunerations of the directors and supervisors of the Company are set out in note 8 to the audited financial statements.

FIVE HIGHEST-PAID INDIVIDUALS

Information on the five highest-paid individuals of the Company is set out in note 9 to the audited financial statements.

EMPLOYEES

As at 31 December 2005, the Group had a total of 77,708 full-time employees. The numbers of employees in various divisions and their percentage of the total number of employees are as follows:

Division	Employees	Percentage of Total
		_
Manufacturing	49,481	63.68
Engineering and technology	8,704	11.20
Management	14,018	18.04
Services	5,505	7.08
Total	77,708	100.00

The remuneration package of the Group's employees includes salary, bonuses and allowances. The Group has joined the social insurance payment programme organised by the Dongfeng Automobile Social Insurance Association. In accordance with the relevant national and local laws and regulations on labour and social welfare, each member of the

Group is required to pay in respect of each of its relevant employees a monthly social insurance premium covering pension insurance, medical insurance, unemployment insurance, occupational injury insurance and insurance for maternity leave.

The Group endeavours to provide trainings for its employees. The scope of the induction and on-going training programs includes management skills and technology training, overseas exchange programs and other courses. The Group also encourages its employees to engage in self-learning programs by awarding scholarships.

The SARs are granted to members of the Board of Directors and the supervisory committee (excluding independent non-executive directors and independent supervisors), senior management, heads of business departments of the Company, directors and senior management of the JCEs appointed by the Company, as well as other key employees. The Board of Directors or its remuneration committee is authorized to determine which other key employees are eligible for the SARs.

RETIREMENT BENEFITS

Details of the retirement benefits provided by the Group are set out in note 6(a) to the audited financial statements for the year.

MANAGEMENT CONTRACTS

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into with any person, firm or legal person during the year ended 31 December 2005.

PUBLIC FLOAT

As at the date hereof, on the basis of publicly available information and to the best knowledge of the Company and its directors, more than 25% of the Company's total issued share capital is held by the public (as defined in the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited).

CONNECTED TRANSACTIONS

For the year ended 31 December 2005, the continuing connected transactions between the Group and Dongfeng Motor Corporation and its associates, together with waivers and annual caps, were as follows:

1. Land Use Rights Leasing Agreement

The Group has on 29 October 2005 entered into a land use rights leasing agreement with Dongfeng Motor Corporation ("Land Use Rights Leasing Agreement"). The term of the lease commenced on 1 January 2006 and will expire on 31 August 2052.

The total annual rent payable under the Land Use Rights Leasing Agreement will be approximately RMB20.35 million payable every six months in arrears. The annual rent payable will be reviewed every three years and the new amount of rent payable will not be higher than the then prevailing market rent as confirmed by an independent valuer.

The annual cap for the connected transaction of land use rights lease is RMB20.35 million.

2. Provision of Ancillary Services

On 29 October 2005 the Company entered into agreements for the provision of ancillary services with Dongfeng Motor Corporation, whereby Dongfeng Motor Corporation will provide the following services to the Dongfeng Motor Group from 7 December 2005:

- (i) Water Supply Agreement: Water is produced by the Parent Group and is supplied to the Dongfeng Motor Group (the "Water Supply Agreement");
- (ii) Steam Supply Agreement: Steam is produced by the Parent Group and is supplied to the Dongfeng Motor Group (the "Steam Supply Agreement"); and
- (iii) Electricity Supply Agreement: Electricity is produced by the Parent Group and is supplied to the Dongfeng Motor Group (the "Electricity Supply Agreement"),

(together the "Ancillary Services Agreements").

The above Ancillary Services Agreements each have a term of three years commencing on 7 December 2005.

The annual caps for the above connected transaction of water supply are RMB59 million, RMB64 million and RMB74 million for the three years ending 31 December 2007, respectively. The Dongfeng Motor Group paid RMB56 million of water supply fees to Dongfeng Motor Corporation for the year ended 31 December 2005. The payment for 2004 was RMB35 million.

The annual caps for the above connected transaction of steam supply are RMB111 million, RMB117 million and RMB120 million for the three years ended 31 December 2007, respectively. The Dongfeng Motor Group paid RMB99 million of steam supply fee to Dongfeng Motor Corporation for the year ended 31 December 2005. The payment for 2004 was RMB70 million.

The annual caps for the above connected transaction of electricity supply are RMB560 million, RMB545 million and RMB589 million for the three years ending 31 December 2007, respectively. In order to balance the demand for electricity between industrial and domestic users, the local electricity authority in Hubei Province from time to time regulates the consumption of electricity by industrial users during off-peak hours; the Group had to adjust its electricity consumption pattern and as a result increased its usage of electricity during normal and peak hours. As a result, the electricity supply fee paid by the Dongfeng Motor Group for the year ended 31st December 2005 to Dongfeng Motor Corporation was RMB603 million (the payment for 2004 was RMB381 million), exceeding the annual cap for this connected transaction¹.

3. Agreement for Mutual Supply of Auto Parts ("Mutual Supply Agreement")

Dongfeng Chaoyang Diesel Co., Ltd. ("Chaoyang Diesel") and the Company entered into an Agreement for the Mutual Supply of Auto Parts effective from 7 December 2005 and with a term of three years, whereby Chaoyang Diesel will supply diesel engines to the Dongfeng Motor Group and the Dongfeng Motor Group will supply other auto parts to Chaoyang Diesel.

The annual caps for the connected transaction of the Dongfeng Motor Group purchasing diesel engines from Chaoyang Diesel are RMB480 million, RMB570 million and RMB740 million for the three years ending 31 December 2007, respectively. Due to an unexpected increase in consumer demand in the PRC's automotive market in the fourth quarter of 2005, the purchase expense paid by the Dongfeng Motor Group for the year ended 31 December 2005 to Chaoyang Diesel was RMB554 million (the payment for 2004 was RMB380 million), exceeding the annual cap for this connected transaction¹.

1. Please refer to the announcement of the Company dated 20 April 2006 and the Company's Circular in relation to the Annual General Meeting to be held on 16 June 2006.

The annual caps for the connected transaction of Chaoyang Diesel purchasing auto parts from the Dongfeng Motor Group are RMB150 million, RMB230 million and RMB270 million for the three years ended 31 December 2007, respectively. Chaoyang Diesel paid RMB37 million to the Dongfeng Motor Group for purchasing auto parts for the year ended 31 December 2005. The payment for 2004 was RMB37 million.

4. Trademarks Licence Agreement

The Company and Dongfeng Motor Corporation entered into a Trademarks Licence Agreement on 29 October 2005, whereby Dongfeng Motor Corporation granted to the Company a non-exclusive right to use certain trademarks owned by and registered in the name of Dongfeng Motor Corporation. The agreement comes into effect on 7 December 2005 and the term of the licence is 10 years. Upon expiration of the term, the agreement automatically renews for another ten years after the expiry of each tenyear term.

5. Social Insurance Funds

For the year ended 31 December 2005, the Group made payments to the following funds: (1) basic pension fund; (2) supplementary pension fund; (3) medical insurance; (4) unemployment insurance; and (5) housing provident fund (together "Social Insurance Funds"). These payments were made to or through an independent department of Dongfeng Motor Corporation. This department is responsible for handling all matters relating to social insurance funds for all parts of the organisation located within Hubei Province.

For the year ended 31 December 2005, the continuing connected transactions conducted by the Company, its subsidiaries and the JCEs include:

Purchases of auto parts and production facilities by the JCEs and the subsidiaries and Jointly-controlled Entities of Dongfeng Motor Co., Ltd from their joint venture partners (including their subsidiaries and associates)

During the year ended 31 December 2005, each of Dongfeng Motor Co., Ltd, Dongfeng Peugeot Citroën Automobiles Company Ltd, Dongfeng Honda Automobile Co., Ltd, Dongfeng Honda Engine Co., Ltd, Dongfeng Honda Auto Parts Co., Ltd and Dongfeng Nissan Diesel Motor Co., Ltd (including each of these companies' subsidiaries and associates) regularly purchased auto parts and/or production facilities from the foreign joint venture partners of the Company and such purchases will continue for the duration of the joint venture term.

For the year ended 31 December 2005, the total amount of consideration paid by the JCEs in respect of purchases of auto parts and production facilities from the joint venture partners (including their subsidiaries and associates) was approximately RMB15,590 million. The payment by the JCEs for 2004 was RMB11,851 million.

2. Sales of passenger vehicle engines and related auto parts from Dongfeng Honda Engine Co., Ltd to Guangzhou Honda Automobile Co., Ltd pursuant to the arrangements among Dongfeng Motor Corporation, Honda Motor Co., Ltd and Guangzhou Automobile Group Co., Ltd

Pursuant to the arrangements among Dongfeng Motor Corporation, Honda Motor Co., Ltd and Guangzhou Automobile Group Co., Ltd, Guangzhou Honda Automobile Co., Ltd purchases from Dongfeng Honda Engine Co., Ltd engines and other related auto parts needed by it to manufacture passenger vehicles for the duration of the joint venture term. For the year ended 31 December 2005, Guangzhou Honda Automobile Co., Ltd continued to purchase from Dongfeng Honda Engine Co., Ltd engines and auto parts needed by it.

3. Sales of auto parts by Dongfeng Bus Chassis Co., Ltd to Dongfeng Motor Co., Ltd

Dongfeng Bus Chassis Co., Ltd manufactures bus chasses and sells them to Dongfeng Motor Co., Ltd. For the year ended 31 December 2005, the total amount of consideration paid by Dongfeng Motor Co., Ltd to Dongfeng Bus Chassis Co., Ltd for purchases of auto parts was approximately RMB975 million. The payment for 2004 was RMB1,278 million.

4. Technology licence and technical assistance between the JCEs and their subsidiaries on the one hand and their joint venture partners on the other hand

Existing technology licence and technical assistance between the JCEs, their subsidiaries and their joint venture partners.

The JCEs make periodic payments of royalties to the foreign joint venture partners pursuant to the technology licence and technical assistance agreements entered into with the foreign joint venture partners of the Company in respect of existing vehicle models manufactured by the JCEs. The terms of the agreements relating to technology licences and technical assistance are fixed with reference to the expected life cycle of vehicle models.

For the year ended 31 December 2005, the total amount of the consideration paid by the JCEs in respect of purchases of technology licences and technical assistance between the JCEs, their subsidiaries and their joint venture partners was approximately RMB1,575 million. The payment by the JCEs for 2004 was RMB739 million.

In future joint operating periods, such technology licence and technical assistance fees will continue to be paid to foreign joint venture partners in accordance with existing umbrella agreements and contracts signed from time to time.

5. Value-added processing fees paid by Dongfeng Motor Co., Ltd to Guangzhou Aeolus Automobile Co., Ltd

Pursuant to the agreement between the Company and Yulon Motor Co., Ltd, Guangzhou Aeolus Automobile Co., Ltd continued to provide value-added processing services relating to automobiles to Dongfeng Motor Co., Ltd and its subsidiaries for the year ended 31 December 2005. Dongfeng Motor Co., Ltd paid value-added processing fees to Guangzhou Aeolus Automobile Co., Ltd.

6. Transactions between Dongfeng Honda Auto Parts Co., Ltd and the other JCEs

As part of the ordinary course of their business, Dongfeng Honda Engine Co., Ltd and Dongfeng Honda Automobile Co., Ltd regularly purchase auto parts from Dongfeng Honda Auto Parts Co., Ltd. Dongfeng Honda Auto Parts Co., Ltd also regularly purchases raw materials from the auto parts manufacturing businesses of Dongfeng Motor Co., Ltd and its subsidiaries.

For the year ended 31 December 2005, the aggregate net consideration arrived at by offsetting the consideration paid by Dongfeng Honda Auto Parts Co., Ltd to Dongfeng Motor Co., Ltd and its subsidiaries for the purchase of auto parts from the consideration paid by Dongfeng Honda Engine Co., Ltd and Dongfeng Honda Automobile Co., Ltd to Dongfeng Honda Auto Parts Co., Ltd for the purchase of auto parts was approximately RMB613 million. The net aggregate consideration for 2004 was RMB461 million.

7. Master Land Lease Contract between Dongfeng Motor Co., Ltd and Dongfeng Motor Corporation

Pursuant to the land lease contract entered into between Dongfeng Motor Corporation and Nissan Motor Co., Ltd, Dongfeng Motor Co., Ltd leased land from Dongfeng Motor Corporation for a term equivalent to the term of Dongfeng Motor Co., Ltd.

For the year ended 31 December 2005, the annual rent paid by Dongfeng Motor Co., Ltd to Dongfeng Motor Corporation was approximately RMB107 million.

8. Sales of auto parts by Dongfeng Honda Auto Parts Co., Ltd to Honda Trading (China) Co., Ltd and Honda Motor (China) Co., Ltd

Dongfeng Honda Auto Parts Co., Ltd regularly sells auto parts to Honda Trading (China) Co., Ltd and Honda Motor (China) Co., Ltd. Such auto parts are then exported by Honda Trading (China) Co., Ltd and Honda Motor (China) Co., Ltd to Honda Motor Co., Ltd. Dongfeng Honda Auto Parts Co., Ltd continued to sell auto parts to Honda Trading (China) Co., Ltd and Honda Motor (China) Co., Ltd for the year ended 31 December 2005.

Purchases of auto parts by Dongfeng Bus Chassis Co., Ltd from Dongfeng Motor Co., Ltd and its subsidiaries

The principal business of Dongfeng Bus Chassis Co., Ltd is the manufacture of bus chassis for sale to the commercial vehicle manufacturing businesses of Dongfeng Motor Co., Ltd as well as to external customers. In order to manufacture its products, Dongfeng Bus Chassis Co., Ltd regularly purchases auto parts from Dongfeng Motor Co., Ltd and its subsidiaries.

For the year ended 31 December 2005, the total amount of consideration paid by Dongfeng Bus Chassis Co., Ltd to Dongfeng Motor Co., Ltd and those of its subsidiaries listed above for purchases of auto parts was approximately RMB966 million. The payment for 2004 was RMB1,277 million.

10. Sales of engines and other auto parts by Jetford Inc. to Dongfeng Motor Co., Ltd

Since the formation of Dongfeng Motor Co., Ltd in 2003, it has been purchasing engines and other auto parts from Jetford Inc. on a regular basis in its ordinary course of business. The auto parts and engines purchased from Jetford Inc. are tailor-made for Dongfeng Motor Co., Ltd with unique technologies exclusively owned by Jetford Inc. The purchase of auto parts and engines from Jetford Inc. will continue until Dongfeng Motor Co., Ltd is in a position to produce such auto parts and engines.

For the year ended 31 December 2005, the total consideration paid by Dongfeng Motor Co., Ltd for purchases of engines and other auto parts from Jetford Inc. was approximately RMB138 million. The payment for 2004 was RMB276 million.

Transactions involving Dongfeng Motor Finance Co., Ltd

Based on the calculation prepared in accordance with the audited financial statements for the year ended 31 December 2005, Dongfeng Motor Finance Co., Ltd shall be regarded as a subsidiary of the Company from 1 January 2006, and the continuing transactions between Dongfeng Motor Finance Co., Ltd and Dongfeng Motor Corporation and its subsidiaries will constitute continuing connected transactions.

As at 31 December 2005, the total amounts deposited by Dongfeng Motor Corporation and its subsidiaries with Dongfeng Motor Finance Co., Ltd were approximately RMB564 million. Dongfeng Motor Finance Co., Ltd granted loans of approximately RMB68.5 million to Dongfeng Motor Corporation and its subsidiaries. Dongfeng Motor Corporation made entrusted loans of approximately RMB97.8 million to subsidiaries of Dongfeng Motor Corporation and member companies of the Dongfeng Motor Group through Dongfeng Motor Finance Co., Ltd.

The independent non-executive directors of the Company confirmed that all continuing connected transactions to which the Dongfeng Motor Group was a party for the year ended 31 December 2005:

- (1) were conducted in the ordinary business of the Dongfeng Motor Group;
- (2) were conducted on normal commercial terms, or made on terms no less favourable than terms available to or, as appropriate, from independent third parties, if there do not exist enough comparable transactions to determine whether such transactions are made on normal commercial terms or not:
- (3) were conducted in accordance with the terms of the agreements governing them and the terms of the transactions are fair and reasonable and in the interests of the shareholders of the Company as a whole; and
- (4) the values of continuing connected transactions entered into between the Dongfeng Motor Group and connected persons of the Company which are subject to annual caps have not exceeded their respective annual cap, save that the values of the connected transaction of the Dongfeng Motor Group purchasing diesel engines from Chaoyang Diesel and the connected transactions of electricity supply by Dongfeng Motor Corporation to the Dongfeng Motor Group exceeded their annual caps for the year 2005¹.
- 1. Please refer to the announcement of the Company dated 20 April 2006 and the Company's Circular in relation to the Annual General Meeting to be held on 16 June 2006.

The auditors of the Company have reviewed each continuing connected transaction of the Company for the year ended 31 December 2005 as set out in pages 146 to 153 and pages 161 to 178 of the Company's prospectus dated 24 November 2005, and confirmed to the board that:

- (1) each transaction was approved by the Board of Directors;
- (2) each transaction was conducted in accordance with the pricing policies of the Dongfeng Motor Group;
- (3) each transaction was conducted in accordance with the terms of the agreement governing it; and
- (4) the values of continuing connected transactions entered into between the Dongfeng Motor Group and connected persons of the Company which are subject to annual caps have not exceeded their respective annual cap, save that the values of the connected transaction that the Dongfeng Motor Group purchasing diesel engines from Chaoyang Diesel and the connected transactions of electricity supply by Dongfeng Motor Corporation to the Dongfeng Motor Group exceeded their annual caps for the year 2005¹.

MATERIAL LEGAL PROCEEDINGS

As at 31 December 2005, the Dongfeng Motor Group was not involved in any material litigation or arbitration and no material litigation or claim was pending or threatened or made against the Dongfeng Motor Group as far as the Dongfeng Motor Group was aware.

MODEL CODE

After making specific enquiries with all directors, it is satisfied that the directors of the Company have strictly complied with the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong during the reporting period. The Company has not adopted a conduct code less strict than the Model Code in respect of securities transactions by directors.

1. Please refer to the announcement of the Company dated 20 April 2006 and the Company's Circular in relation to the Annual General Meeting to be held on 16 June 2006.

CORPORATE GOVERNANCE

The Company was in compliance with the Code Provisions of the Code on Corporate Governance Practices as set out in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and actively complied with the recommended best practices.

ACCOUNTING PRINCIPLES

For the year ended 31 December 2005, the Company did not adopt any new accounting principles.

AUDITORS

The Company appointed Ernst & Young and Ernst & Young Hua Ming as the Company's overseas and domestic auditors for the year ended 31 December 2005 respectively. A resolution will be submitted at the annual general meeting to reappoint Ernst & Young and Ernst & Young Hua Ming as the Company's overseas and domestic auditors for the year ended 31 December 2006 respectively, and authorize the directors to fix their remunerations.

By Order of the Board of Directors

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Xu PingChairman of the Board of Directors

Wuhan, the PRC 19 April 2006