

Headquartered in Hong Kong, VXL Capital Limited is an **Innovative Concept Developer** in Asia with a special emphasis on the Greater China region. Apart from its core businesses – property investment and financial services, VXL Capital will seek to diversify into resources investment. By capitalizing on the resources and connections provided by its core businesses, the Group will create a unified **Investment and Financing Platform** for both local and foreign businesses wanting to invest in the Greater China region. This Platform is a uniquely valuable “space” that offers a whole range of ways into- and out of- the PRC market for businesses and investors.

The Group’s three core businesses are expected to work in synergy to complement each other, like an ancient Egyptian equal-arm fulcrum balance. Under this principle, the three businesses will balance to create an effective hedge against inflation and other economic uncertainties, while generating stable and recurring income for the Group.

### PROPERTY INVESTMENT

In response to the PRC’s growing GDP and booming property sector, VXL Capital is moving into the acquisition and development of property assets in the PRC and Hong Kong.

In the first place, the Group is focusing on building up a strong and diverse property portfolio, for example by acquiring strategic interests in some of the PRC’s State-owned enterprises (“SOEs”) with large land banks for development. Once acquired, the Group’s property bank is earmarked either for regular rental income and capital appreciation over the longer term, or else is utilized as part of its **Innovative Concept Development** strategy. “Concept Development” means that the Group identifies underserved, high-potential markets that typically require a visionary business concept and focused investment to create high returns for investors and shareholders.

卓越金融有限公司建基於香港，乃立足於亞洲的**創意主題概念發展商**，並以大中華地區為業務重點所在。除了核心業務—房地產投資及金融服務外，卓越金融亦尋求將業務多元化擴展至能源及資源投資。本集團利用其核心業務所獲得的資源及建立的關係，為有意在大中華地區投資的本地及外資企業創建綜合的**投資及融資平台**，這個平台能為各類企業及投資者就進軍內地市場及聯繫海外資金提供全面的解決方案。

本集團冀望其三項核心業務發展相輔相成，猶如古埃及的等臂天秤。根據這定理，這三項業務將相互平衡，為本集團帶來穩健及經常性收入之餘，同時亦有效地對沖通脹及其他不穩定的經濟因素。

### 房地產投資

因應中國的國內生產總值不斷增長及房地產行業的蓬勃發展，卓越金融得以在中港兩地房地產收購及地產發展業務上獲得長足的發展。

首先，本集團的目標是建立一個強大而多元化的物業投資組合，方式包括收購在國內擁有大量可供發展土地儲備的國有企業的策略性權益。收購一旦落實，這些物業儲備不但可為本集團帶來經常性租金收入及長期資本增值，也可運用於我們**創意主題概念發展類**的業務用途。「主題概念發展」意味著本集團發掘一些有發展空間及極具增長潛力的市場；一般來說，這類市場缺乏的正是一個能為其投資者及股東創造豐厚回報的長遠目標和貫徹如一的投資策略。

### FINANCIAL SERVICES

VXL Capital's Corporate Finance Division (VXL Financial Services Limited) is divided into three primary areas: Investment Banking, Corporate Advisory and Financings.

The Division's *Investment Banking* arm handles initial public offerings, private placements, corporate reorganization, joint ventures and strategic alliances, mergers and acquisitions, disposal of assets or companies, shell mergers and takeovers, corporate investigations and due diligence, and independent financial advisory. It also offers structured finance advisory services which include debt restructuring, arrangement of loans, project finance advisory services, convertible debts and quasi-equity, and corporate rescue plan financing.

The Division's *Corporate Advisory* arm helps prominent Small and medium enterprises ("SMEs") achieve substantial growth, by providing professional advice on matters relating to management and corporate structure, and by helping formulate business strategy plans, analyzing client competitiveness, and re-allocating financing and resources.

The Division's *Financings* arm arranges term loans from other financial institutions for companies targeting phenomenal growth; it also offers bridging loans to SMEs with good trading and profit records, efficient management, and good business prospects or significant orders from clients.

VXL International Leasing Co., Ltd. ("VXL International Leasing") takes advantage of the recent relaxation of the PRC rules on the involvement of foreign companies in the leasing industry and aims to become a prime mover in modernizing the industry. VXL International Leasing is making capital available to the PRC businesses looking to expand by divesting them of their costly capital investment in assets. VXL International Leasing is ready to handle various types of leasing business at many different levels and is currently actively negotiating with a few top 500 companies in the PRC and a well-known international construction equipment corporation with a view to setting up long-term business relationships.

### 金融服務

卓越金融的企業融資分部(卓越企業融資有限公司)分為三個主要部分，計有投資銀行、企業顧問及融資服務。

這分部的投資銀行部負責首次公開招股、私人配售、企業重組、合資及策略聯盟、併購、出售資產或公司、借殼合併及收購、企業調查及盡職審查以及獨立財務顧問事宜，同時亦提供結構性財務顧問服務，包括債務重組、貸款安排、項目財務顧問服務、可轉換債券及類似股權以及企業過渡計劃融資。

這分部的企業顧問部向銳意拓展業務的中小型企業提供有關管理及企業架構的專業建議，協助它們制訂業務策略方案、分析客戶競爭力以及重新分配資金及資源，從而幫助這些中小型企業達致理想增長。

這分部的融資服務部安排其他金融機構為銳意擴充業務的公司提供中／長貸款，同時亦為經營及溢利記錄良好、管理完善及業務前景樂觀或擁有大量客戶訂單的中小型企業，提供過橋貸款。

最近，中國放寬了對外資公司參與租賃行業的限制，卓越國際租賃有限公司(「卓越國際租賃」)於是把握時機，希望倡導這行業邁向現代化。卓越國際租賃有限公司為有意擴展業務的中國企業，為其投放於資產的大量資本投資套現，提供可用資金。卓越國際租賃已作好充份準備，開展各個層面不同種類的租賃業務，現時正積極與部分躋身中國500強的企業及一家知名的國際建築設備公司磋商，以建立長期商務關係。

### RESOURCES INVESTMENT

VXL Capital aims to become an active player in the PRC's newly reformed energy industry, through involvement in resources-related trading, investment and financing activities in areas such as oil and gas, and gold and other minerals. It is currently identifying and funding viable partners and resource options for the future. Analysts see the sector as a vibrant one, and the Group will be looking to partner strategically and use its substantial resources to create new business opportunities.

VXL Capital's **Investment and Financing Platform** has been made even more robust due to the Group's strong business networks and well-established joint venture partnerships. And all its work is backed by highly skilled personnel, with excellent local knowledge and influential contacts throughout the PRC and beyond. With a strong competitive edge and a unique business philosophy, VXL Capital is exceptionally well-positioned to tap into the extensive business opportunities arising from the opening of the PRC market and from strong Asian economic growth as a whole.

### OUR MISSION:

- To proactively seek out and develop strategic investment opportunities in emerging growth industries
- To deliver value-added investment opportunities, and manage risk, through professional expertise and comprehensive business networks
- To attract the best people, and develop their full potential through teamwork and performance excellence
- To enhance value to the local community by introducing innovative ideas and demonstrating inspired foresight

### 能源及資源投資

透過參與石油及燃氣、黃金及其他礦物等領域的能源及資源相關貿易、投資及融資活動，卓越金融的目標是積極參與新近改革的中國能源行業，而本集團現正物色合適的合作夥伴及有潛質的項目。分析家認為，這行業充滿生機，而本集團將物色策略性合作夥伴，並利用該龐大資源創造新商機。

卓越金融的**投資及融資平台**，因著本身強勁的業務網絡及成熟的合營夥伴關係而顯得更為穩健。本集團的團隊熟悉當地的營商情況及具有遍佈海內外的商業脈絡，為業務發展的強大後盾。卓越金融具備強大的競爭優勢及獨特的業務理念，故能夠充份把握中國開放市場及亞洲整體經濟強勁增長而帶來的廣泛商機。

### 本公司的使命

- 在新興增長行業中積極尋求及開拓策略性投資機會
- 利用專業知識及廣泛的業務網絡，開創增值投資機會及進行風險管理
- 透過團隊合作及卓越表現，吸引優秀人才，讓他們盡情發揮潛力
- 引入創新理念，顯示遠見卓識，提升對當地社會的貢獻