

## **Business**

- Karrie is a manufacturer of computer casings, paper cassettes, magnetic tape drives, laser printers, digital photo printers, multifunctional fax machines and other metal & plastic products
- Celebrated its 25th anniversary in 2005
- Shipping products to mostly computer and office equipment blue chips companies of the world on an open account basis
- With less than 20% in direct shipment to the North America
- In most cases sole supplier to customers for the particular projects confirmed
- Adding HK\$1,029,551,000 amount in turnover in 2005/2006 alone
- Has a turnover of only HK\$661,887,000 in 1999/2000 vs the current year turnover of HK\$3,592,741,000
- Operating on a cost plus pricing basis with most of the raw materials purchased either directly from the customers or from customers-designated vendors and thus avoiding the problems of fluctuating raw material price

#### Dividend, Capex & Finance

- An unbroken 9 years of dividend payment record
- ♥ A ROE of over 30%
- Building a third plant in Yu Quan, Dongguan, China in a site area bigger than the combined site areas of the two existing plants in Fenggang and Yantian.
- Reducing net gearing ratio from 56% as at 31 March 2005 to 21% as at 31 March 2006 in a year of 40% increase in turnover

### **Corporate Governance and others**

- Moving toward a professionally managed enterprise as the Group is managed on an operational basis by an Executive Committee comprising a team of professional managers
- Has been named as one of the best-managed companies for three consecutive years in the prestigious Asiamoney Poll, including the best small cap title in 2005
- Pioneered the novel concept of 'tea-break with individual investors' in creating a separate platform of direct communication for individual investors
- Awarded the title of 'Caring Company' by the Hong Kong Council of Social Services in 2006

# 業務

- 嘉利是一間從事生產電腦外殼、影印機紙盤、磁帶解碼機、鐳射打印機、數碼相片打印機、多功能傳真機及其他五金及塑膠製品的公司。
- ♥ 於二零零五年慶祝成立二十五週年紀念
- ♥ 付運予世界知名的大型藍籌企業之電腦週邊及辦 公室文儀產品均是採用放帳形式的
- ♥ 直接付運到北美洲的產品少於20%
- ♥ 通常是客戶個別產品項目之唯一供應商
- ♥ 單單於二零零五/零六年度營業額之升幅為 1,029,551,000港元
- 本年度之營業額為3,592,741,000港元,對比一九 九九/二零零零年度之營業額僅為661,887,000港 元
- 在「成本加利潤報價模式」運作下,大部份原料均 從客戶或其指定供應商直接採購,因而可避免原 料價格波動所帶來的影響

#### 股息、固定資產投資及融資

- ♥ 連續九年保持派息記錄
- ♥ 股東權益回報率超過30%
- 興建中的中國東莞玉泉第三廠房之佔地面積比起 現有之鳳崗及雁田兩個廠房加起來還要大
- 縱然二零零五/零六年度之營業額上升達40%, 但淨銀行借貸比率仍能從二零零五年三月三十一 日的56%下降至本年度的21%

企業管治及其他

- ◆ 集團日常營運透過一班由專業管理人員所組成的 執行委員會運作,逐步邁向專業管理企業
- 已連續三年獲「亞洲貨幣雜誌」推許為「最佳管理公司」之一,而二零零五年更獲選為「小型企業」第一名
- ♥ 開創與個人投資者直接溝通的先河,舉辦「與個人 投資者茶敘」
- ◆ 於二零零六年獲香港社會服務聯會頒發「商界展關 懷」標誌