# Financial Highlights

Summaries of the results and the assets and liabilities of the Company for each of the past four years are set out as follows:

#### **RESULTS**

Year end	led 31	December

	2000 RMB million	2001 RMB million	2002 RMB million	2003 RMB million	
Turnover	43,621	47,949	50,571	54,968	
Net premiums earned	32,140	34,521	36,381	40,409	
Interest and dividend income	610	574	648	690	
Net gains/(losses) on trading					
and non-trading securities	19	(10)	(645)	260	
Net claims incurred	(22,158)	(23,632)	(26,634)	(29,063)	
Amortisation of deferred					
acquisition costs	(1,282)	(1,229)	(1,694)	(2,479)	
Insurance protection expense	(367)	(393)	(407)	(468)	
Interest expense credited to					
policyholders' deposits	_	_	(54)	(123)	
General and administrative expenses	(7,186)	(7,058)	(6,566)	(6,903)	
Finance costs	*	*	(35)	(35)	
Profit before unallocated					
income and expenses	1,776	2,773	994	2,288	
Tax	(734)	(1,382)	(716)	(837)	
Net profit	1,042	1,391	278	1,451	

<sup>\*</sup> Minimal amount

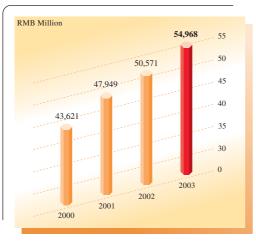
#### **ASSETS AND LIABILITIES**

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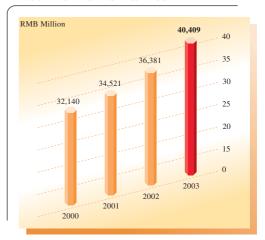
	2000 RMB million	2001 RMB million	2002 RMB million	2003 RMB million
Total assets	59,310	63,612	71,626	84,572
Total liabilities	52,471	55,383	61,333	65,815
Net assets	6,839	8,229	10,293	18,757

## Financial Highlights (Continued)

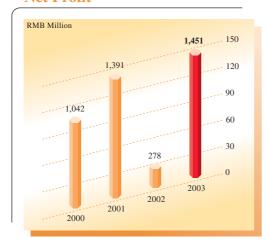
## **Turnover**



## **Net Premiums Earned**



## **Net Profit**



## **Total Assets**

