

## CONDENSED PROFIT AND LOSS ACCOUNT

For the six months ended 30 June 2004

	Notes	Unaudited Six months ended 30 June 2004 RMB million	Pro forma Six months ended 30 June 2003 RMB million (Note)
TURNOVER	4	35,389	30,651
Net premiums earned	4	24,206	19,930
Interest and dividend income	4	519	301
Net gains/(losses) on trading and non-trading securities	4	(514)	230
Net claims incurred	5	(17,586)	(14,253)
Amortisation of deferred acquisition costs		(1,626)	(1,029)
Insurance protection expense		(325)	(258)
Interest expense credited to policyholders' deposits		(78)	(58)
General and administrative expenses		(3,240)	(2,929)
OPERATING PROFIT	6	1,356	1,934
Finance costs		(66)	(11)
PROFIT BEFORE TAX		1,290	1,923
Tax	7	(327)	(602)
NET PROFIT ATTRIBUTABLE TO SHAREHOLDERS		963	1,321
BASIC EARNINGS PER SHARE (in RMB)	9	0.086	0.165

Note: The pro forma condensed profit and loss account of the Company for the six months ended 30 June 2003 was extracted from the Accountant's Report as set out in the Company's prospectus dated 27 October 2003.