

## 主席報告 Chairman's Statement

本人謹代表明興控股有限公司（「本公司」）及連同其附屬公司統稱「本集團」或「明興」董事會（「董事會」）欣然提呈本公司截至二零零六年三月三十一日止年度之首份年報。隨着本公司成功於二零零六年三月十四日（「上市日期」）在香港聯合交易所有限公司（「聯交所」）主板上市，本年度實為本集團企業發展中重要的一年。投資者對首次公開發售反應熱烈，顯示本公司獲機構及散戶投資者支持。董事（「董事」）相信此將有助本集團日後締造業務佳績。

截至二零零六年三月三十一日止年度，本集團之收益約為263,800,000港元，較去年增長約27.3%。股東應佔純利約為38,600,000港元。每股基本盈利約為15.83港仙。於二零零六年三月三十一日，本集團之資產總值約達210,200,000港元，較去年上升約86.0%。

於截至二零零六年三月三十一日止年度內，本集團繼續專注為香港公營機構提供水務工程服務。正在進行之主要保養工程項目包括兩份分別位於九龍區（合約編號：1/WSD/05(K)）及大嶼山與離島區（合約編號：1/WSD/05(L)）之水務設施保養工程定期合約，兩者均於二零零五年九月一日開展；以及於觀塘、黃大仙及西貢之防止山泥傾瀉斜坡工程（合約編號：GE/2004/28）。其他主要基建工程項目包括觀塘道及龍翔道沿線之水管更換及修復工程（合約編號：26/WSD/02）以及坪輦食水配水庫之建造工程（合約編號：2/WSD/04）等。本集團於截至二零零六年三月三十一日止年度內之主要客戶為政府水務署。

On behalf of the board of directors (the "Board") of Ming Hing Holdings Limited (the "Company", and together with its subsidiaries, collectively the "Group or "Ming Hing"), I am pleased to present the first annual report of the Company for the year ended 31 March 2006. This year is important to the corporate development of the Group, following the Company's successful listing on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 14 March 2006 (the "Listing Date"). The good investors' response to the initial public offering demonstrated that the Company has received the support from both institutional and individual investors, and the directors (the "Directors") believe that this will bolster the future business development of the Group.



For the year ended 31 March 2006, the Group's revenue was approximately HK\$263.8 million, representing a growth of approximately 27.3% as compared to the previous year. The net profit attributable to shareholders were approximately HK\$38.6 million. Basic earnings per Share was approximately HK15.83 cents. As at 31 March 2006, the total assets of the Group reached approximately HK\$210.2 million, which was approximately 86.0% higher than the previous year.

During the year ended 31 March 2006, the Group continuously focused on rendering waterworks engineering services to the public sector in Hong Kong. The major on-going maintenance projects included two term contracts for the maintenance of waterworks installations in Kowloon district (contract number 1/WSD/05(K)) and Lantau and the outlying islands (contract number 1/WSD/05(L)), both of which were commenced on 1 September 2005; and the landslip preventive works for slopes in Kwun Tong, Wong Tai Sin & Sai Kung (contract number GE/2004/28). Other major capital works projects included replacement and rehabilitation of water mains along Kwun Tong Road and Lung Cheung Road (contract number 26/WSD/02), the construction of Ping Che Fresh Water Service Reservoir (contract number 2/WSD/04). Our major customer was the WSD of the Government during the year ended 31 March 2006.

明興參與公營機構之水務工程項目接近40年，反映本集團之工程質素已深獲政府信賴。為鞏固此寶貴關係及市場領導地位，本集團將努力不懈，為客戶提供有效率及優質之服務。作為總承建商，我們可善用垂直整合經營的靈活性，提高不同項目之邊際利潤。此外，我們亦擬透過與分包商之緊密聯繫，加強控制工程費用以降低成本。這些不僅令本集團於競投工程項目時更具彈性，同時亦有助我們提高整體盈利能力。由於往績優良、具備成本效益及豐富投標經驗，令本集團得以把握新湧現的商機。誠如上文所述，近期以總承建商身份取得為期三年之水務設施保養工程合約，足以證明我們之市場競爭力。

憑藉以上因素，明興於日後之項目競投方面將更具優勢。我們一直積極發掘各種商機，包括政府於二零零四年展開為期15年、預算耗資約110億港元之水管復修計劃以及於二零零六至零七年度財政預算案中所提到預算約達13.5億港元之水務工程項目。加上19項尚在規劃階段及28項尚在設計階段的水務設施相關工程，估計合約總值分別約達12億港元及26億港元。

政府於二零零零年展開為期10年之防止山泥傾瀉計劃亦為我們帶來同類商機。該計劃之目標包括加固2,500幅政府擁有之斜坡及為3,000幅私人斜坡作安全篩選研究，費用總額約為90億港元。此外，政府每年亦會撥出約6億港元，用於斜坡保養工程方面。由於斜坡加固工程為明興其中一項核心專長，除現時於觀塘、黃大仙及西貢施行之工程外，我們將於此範疇繼續擴充市場份額。

Our involvement in the waterworks engineering projects in the public sector has spanned near four decades and it reflects the level of trust on the quality of our work from the Government. To strengthen this valued relation and the leading position in the market, we are dedicated to serve our customers with efficient and quality services. As a main contractor, we are able to ride on our vertically integrated operation for additional flexibility in tackling different projects at improved margins. We also intend to minimise costs by capitalising on the strong ties we have with sub-contractors and strengthening the control on contract costs. These endeavors give us additional flexibility in tendering for projects and enable us to increase the overall profitability. The combination of the proven track record, cost efficiency as well as various tendering experience has equipped the Group with the required strength to capture new opportunities. The recently awarded three-year term contracts to serve as main contractor for the maintenance of waterworks installations mentioned above testified our competitiveness.

Braced by the above factors, Ming Hing stands in good stead in competing for future tenders. We have explored different opportunities including the water mains rehabilitation program launched by the Government in 2004, which has a planned schedule of 15 years at the budget of approximately HK\$11 billion, and waterworks undertakings costing an estimated total of HK\$1,350 million as outlined in the 2006-07 financial budget. Further prospects on the horizon are the 19 waterworks related projects under planning and the 28 projects under design that hold a contract value of approximately HK\$1,200 million and HK\$2,600 million, respectively.

Similar opportunities also lie in the Extended Landslip Preventive Measures Programme launched by the Government in 2000 which will span 10 years. The programme's objectives include upgrading work for 2,500 Government-owned slopes and safety-screening studies on 3,000 private slopes at a total cost of approximately HK\$9 billion. What's more, the Government will spend approximately HK\$600 million each year on slope maintenance work. As slope upgrading works is one of our core competencies, we will certainly look to capture additional market share on this front, thus augmenting our present activities in Kwun Tong, Wong Tai Sin and Sai Kung.

## 主席報告 Chairman's Statement

---

展望未來，我們將致力發掘有助本集團業務穩定增長之商機，為股東爭取理想回報。當中包括以總承建商或分包商身份積極競投香港之水務設施保養工程合約及基建工程合約。在專注於發展香港業務之同時，我們將繼續研發在中國內地之商機。在開拓中國市場之初，我們將集中為中小型城市提供水務工程服務或投資於水務項目。為促進業務發展，本集團亦會考慮與其他投資者成立合營企業。

本人謹藉此機會對各董事為本集團所作出之貢獻，以及管理層和全體員工的不懈努力，致以衷心謝意。本人亦謹此感謝我們的客戶、業務夥伴及股東一直以來之鼎力支持。

主席  
原秋明

二零零六年七月十三日

Looking to the future, we will endeavor to develop business opportunities that promise constant business growth of the Group and to bring satisfactory returns to our shareholders. This will involve active tendering to waterworks maintenance contracts and capital works contracts in Hong Kong as either a main contractor or a sub-contractor. While our principal focus remains in Hong Kong, we will continue to study opportunities in the Mainland China. We will be focusing on providing services or making investments in waterworks projects in small and medium-size cities. To expedite our efforts, we may consider establishing joint ventures with other investors.

I would like to take this opportunity to express my gratitude to fellow Directors for their commitment to the Group, and all our management and staff for their diligence and dedication. I would also like to thank our customers, business partners and shareholders for their enormous and continuing support.

**YUEN Chow Ming**  
*Chairman*

13 July 2006