

## Financial Highlights

Amounts expressed in HK\$ million (except per share data)

|   | 2006            | 2005<br>(restated) | Change             |
|---|-----------------|--------------------|--------------------|
| OPERATING RESULTS Turnover                                    | 10,699          | 10,466             | +2.2%              |
| Operating profit (EBIT) Profit attributable to equity holders | 257             | 288                | -10.8%             |
| of the Company  | 216             | 376                | -42.6%             |
| FINANCIAL POSITION  |                 |                    |                    |
| Net cash (used in) from operating activities                  | (163)           | 856                | -119.0%            |
| Cash position*  | 798             | 1,940              | -58.9%             |
| Bank loans Bank loans excluding the financial liabilities     | 317             | 769                | -58.8%             |
| arising from discounted bills                                 | 166             | 4                  | +4,050.0%          |
| Equity attributable to equity holders                         | 100             | ·                  | 1 1,000.070        |
| of the Company  | 3,088           | 2,924              | +5.6%              |
| Working capital   | 2,248           | 2,224              | +1.1%              |
| Bills receivable  | 3,181           | 2,828              | +12.5%             |
| Bills discounted with recourse Trade receivables              | 151<br>517      | 765<br>357         | -80.3%<br>+44.8%   |
| Inventories   | 1,747           | 1,679              | +44.0%             |
| - Inventories   | 1,7 47          | 1,070              | 1 4.1 70           |
| KEY RATIOS  |                 |                    |                    |
| Gross profit margin (%)                                       | 18.7%           | 15.1%              | +3.6 pp            |
| Earning before interest, taxation, depreciation               | 2.50/           | 2.00/              | 0.0                |
| and amortisation (EBITDA) margin (%)<br>Profits margin (%)    | 3.5%<br>2.0%    | 3.8%<br>3.6%       | -0.3 pp<br>-1.6 pp |
| Return on equity holders of the Company                       | 2.0 /0          | 3.0 70             | -1.0 pp            |
| (ROE) (%)   | 7.0%            | 12.9%              | -5.9 pp            |
| Debt to equity (%)**  | 10.3%           | 26.3%              | -16.0 pp           |
| Debt to equity excluding the financial liabilities            |                 |                    |                    |
| arising from discounted bills (%)**                           | 5.4%            | 0.1%               | +5.3 pp            |
| Net debt to equity Current ratio (times)                      | Net Cash<br>1.5 | Net Cash<br>1.5    | n/a                |
| Trade receivable turnover period (days)***                    | 1.5             | 101                | +15.8%             |
| Trade receivable turnover period excluding                    | 117             | 101                | 1 10.0 70          |
| portion arising from discounted bills                         |                 |                    |                    |
| receivable (days)***  | 102             | 88                 | +15.9%             |
| Inventories turnover period (days)***                         | 72              | 62                 | +16.1%             |
| DATA PER SHARE (HK CENTS)                                     |                 |                    |                    |
| Earnings per share - Basic                                    | 9.53            | 16.79              | -43.2%             |
| Earnings per share – Diluted                                  | 9.38            | 16.31              | -42.5%             |
| Dividend per share  | 3.8             | 5.5                | -30.9%             |
| Book value per share  | 135.1           | 129.2              | +4.6%              |
| SHARE INFORMATION AT FINANCIAL                                |                 |                    |                    |
| YEAR END  Number of shares in issue (million)                 | 2,285           | 2,263              | +1.0%              |
| Market capitalisation (Note)                                  | 2,902           | 2,263              | +17.7%             |
| market apitalisation (Note)                                   | 2,502           | 2,400              | 1 1 7 . 7 70       |

<sup>\*</sup> Cash position refers to bank balances and cash, including pledged bank deposits

<sup>\*\*</sup> Bank loans and financial liabilities arising from discounted bills/equity attributable to equity holders of the Company at year end

<sup>\*\*\*</sup> Calculated based on average inventory/average sum of bills receivable and trade receivables

Note: In fiscal year 2005, market capitalisation was calculated with reference to the closing price of the Company's shares on 11 January 2006 (the day of resumption of trading of the shares) and the number of shares issued at 31 March 2005.



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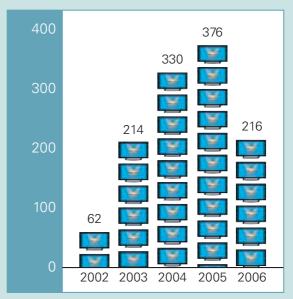
#### **Turnover**

(HK\$ million)

### 12,000 10,466 10,699 10,000 8,000 8,002 8,002 8,002 4,000 5,605 4,000 2,000

# Profits Attributable to Equity Holders of the Company

(HK\$ million)



## Return on Equity Holders of the Company (ROE)

2003

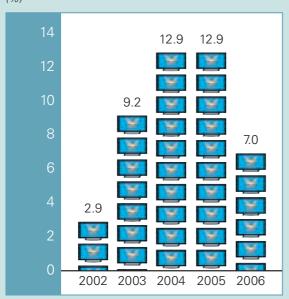
2004

2005

2006

2002

(%)



#### **Earnings Per Share - Basic**

(HK cents)

