

Investor Relations



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In 2002, Skyworth established its Investor Relations Department in response to its awareness of the facts that investor relations (“IR”) plays an indispensable role in corporate marketing, and its eagerness to improve its corporate transparency.

Through different IR programs and channels, Skyworth communicates interactively with its stakeholders, financial analysts and other players in the capital market with an attempt to promote proper understanding and evaluation of intrinsic value of the Group in accordance with statutory required disclosure. The valuable feedbacks received from the communication are treasured by the Group’s management who uses them as a reference in formulating important business strategies.

During 2003 to 2004, we actively met global investors through worldwide roadshows and investment forums held in China (including Hong Kong), Singapore, Japan, the United Kingdom, France, Italy, the Netherlands and the United States of America.

In November 2004, Skyworth was voted by institutional investors and research analysts, and consequently awarded by the IR Magazine as the Best IR by a PRC company in small-cap category. This is a remarkable achievement of Skyworth given the fact that we are a non-state

owned enterprise with the smallest market capitalisation and the youngest IR experiences compared to other contestants for the award. In November 2005, we were invited to make a presentation and to join as one of the panel members in a discussion in Annual IR Magazine China Conference to share our vision in maintaining a strong IR function when facing new challenges.

The trading of the Company’s shares were suspended from 30 November 2004 to 10 January 2006. During the suspension, our IR activities remained active to provide the market with timely and accurate information about the Group. This played an important role in (a) keeping our stakeholders and other interested parties in the market correctly informed of the Group’s development; and (b) minimising avoidable rumours and suspicions in the market, before the resumption of trading of the Company’s shares.

Our heartfelt thanks to all of our stakeholders for their continued support and confidence in Skyworth. We had and have the momentum to excel and to maximise our shareholders’ benefits. Meanwhile, we acknowledge that there are challenges ahead for Skyworth. Nevertheless, we have strong confidence that Skyworth would be able to positively encounter them and successfully overcome them one by one.



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INVESTOR RELATIONS ACTIVITIES

IR Calendar January 2005 – March 2006

Date	Events
January 2005	<ul style="list-style-type: none">• Investors and analysts plant visit, site visit of Shiyao new plant and meeting with senior management in Shenzhen headquarters in Nan Shan District• One-on-one regional media interview with new Board of Directors
April 2005	Investors and analysts tour to 2006 Skyworth Annual New Product Show held at Shenzhen
June 2005	2004/05 Interim results announcement <ul style="list-style-type: none">• Press conference• Analysts presentation and webcasting• Post-result breakfast presentation for investors organised by Daiwa Securities SMBC Hong Kong Limited• Post-result roadshow organised by CLSA Limited in Hong Kong
August 2005	2004/05 Annual results announcement <ul style="list-style-type: none">• Press conference• Analysts presentation and webcasting• Post-result roadshow organized by CLSA Limited in Hong Kong
November 2005	Annual IR Magazine China Investor Relations Conference at Shanghai <ul style="list-style-type: none">• Speech delivery and corporate panel discussion about pro-active IR
December 2005	2005/06 Interim results announcement <ul style="list-style-type: none">• Press conference• Analysts presentation and webcasting
January 2006	<ul style="list-style-type: none">• Post-result Hong Kong roadshow organised by CLSA Limited• Post-result Singapore roadshow organised by Daiwa Securities SMBC Hong Kong Limited
February 2006	<ul style="list-style-type: none">• Post-result Tokyo roadshow organised by Daiwa Securities SMBC Hong Kong Limited• Access China Conference 2006 organised by Deutsche Bank at Beijing



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STATISTICS ON STAKEHOLDERS' MEETING

The following chart showed an analysis of meetings held with more than 400 investors and other different stakeholders during 2005/06:

Stakeholders' meetings in 2005/06
(Breakdown by type of investors)

