

Year ended June 30

	2006	2005	2004	2003	2002
operating results^Δ (HK\$ MN)					
turnover	23,349	20,632	16,357	12,381	9,219
operating profit (EBIT)	4,765	4,075	2,837	1,811	1,373
profit attributable to shareholders	3,737	3,211	1,969	1,276	993
per share data^Δ (HK\$)					
earnings per share - basic	3.09	2.68	1.65	1.07	0.86
dividend per share ^{ΔΔ}	2.31	1.95	1.17	0.70	0.28
key statistics^Δ (HK\$ MN)					
shareholders' funds	9,107	7,039	5,415	4,192	3,032
working capital	4,237	2,728	1,964	2,027	1,061
cash position (net of overdraft)	2,469	1,729	1,758	2,097	934
term loans	250	–	–	776	780
other data					
number of directly managed stores [#]	671	634	562	569	495
directly managed selling space (sq.m.) [#]	225,693	195,042	172,343	152,108	141,059
monthly sales per square meter (HK\$)	3,384	3,548	3,413	2,848	2,353
capital expenditure (HK\$ MN)	838	1,236	662	333	344
number of employees ^{##}	8,400	7,720	6,796	5,751	5,936
key ratios^Δ					
return on shareholders' equity ^{###} (ROE) (%)	46.3%	51.6%	41.0%	35.3%	39.3%
return on total assets (ROA) [*] (%)	32.7%	34.8%	24.7%	19.1%	14.9%
net debt to equity ^{**} (%)	net cash	net cash	net cash	net cash	net cash
interest cover (times)	3,370	2,125	132	57	100
current ratio (times)	2.3	2.0	1.7	1.9	1.6
inventory turnover period ^{***} (days)	54	47	45	51	64
earnings before interest, taxation, depreciation and amortization (EBITDA) margin (%)	22.7%	21.9%	19.4%	16.8%	17.3%
earnings before interest and taxation (EBIT) margin (%)	20.4%	19.8%	17.3%	14.6%	14.9%
earnings before taxation (EBT) margin (%)	20.9%	20.2%	17.8%	15.1%	15.3%
Δ	the Group adopted IFRS retrospectively with effect from July 1, 2002. The financial information in respect of FY2002/2003, FY2003/2004, FY2004/2005 and FY2005/2006 is prepared in accordance with IFRS. For the purpose of presenting the financial information in respect of FY2001/2002, certain estimates have been made to adjust the financial information to IFRS, mainly representing the reversal of amortization of trademarks. Certain comparative figures disclosed in the financial summary for prior years have been restated to reflect the adoption of IFRS 2 in the current year as described in Note 2(a) to the financial statements				
ΔΔ	calculated after including the HK\$1.08 special dividend for FY2005/2006, HK\$0.84 special dividend for FY2004/2005, HK\$0.50 special dividend for FY2003/2004, HK\$0.30 special dividend for FY2002/2003 and HK\$0.05 special dividend for FY2001/2002				
#	include Esprit, Red Earth stores and salon				
##	after converting the part-time positions into full-time positions based on working hours				
###	calculated based on net earnings as a percentage of average shareholders' equity				
*	calculated based on net earnings as a percentage of average total assets				
**	net debt refers to all interest bearing borrowings less cash and cash equivalents				
***	calculated as average inventory (excluding consumables) over average daily cost of goods sold for the year				

