#### 1. WHO CAN APPLY FOR THE HONG KONG OFFER SHARES

You can apply for Hong Kong Offer Shares if you, or any person(s) for whose benefit you are applying, are an individual, and:

- are 18 years of age or older;
- have a Hong Kong address;
- are not a U.S. person; and
- are not a legal or natural person of the PRC.

If the applicant is a firm, the application must be in the names of the individual members, not the firm's name. If the applicant is a body corporate, the application form must be signed by a duly authorized officer, who must state his or her representative capacity.

If an application is made by a person duly authorized under a valid power of attorney, the Joint Lead Managers of the Hong Kong Public Offering (or their respective agents or nominees) may accept it at their discretion, and subject to any conditions they think fit, including production of evidence of the authority of the attorney.

The number of joint applicants may not exceed four.

We and the Joint Lead Managers of the Hong Kong Public Offering, in their capacity as our agent, will have full discretion to reject or accept any application, in full or in part, without assigning any reason.

The Hong Kong Offer Shares are not available to existing beneficial owners of shares in our company, our directors, supervisors or chief executive or their respective associates or any other connected persons (as defined in the Hong Kong Listing Rules) of our company or persons who will become our connected persons immediately upon completion of the Global Offering.

You may apply for H Shares under the Hong Kong Public Offering or indicate an interest for H Shares under the International Offering, but may not do both.

#### 2. METHODS OF APPLYING FOR THE HONG KONG OFFER SHARES

There are three ways to make an application for the Hong Kong Offer Shares:

- You may apply for the Hong Kong Offer Shares by using a **white** application form. Use a **white** application form if you want the H Shares issued in your own name;
- You may apply for the Hong Kong Offer Shares by using a yellow application form. Use a
  yellow application form if you want the H Shares issued in the name of HKSCC Nominees
  and deposited directly into CCASS for credit to your CCASS Investor Participant stock
  account or your designated CCASS Participant's stock account; or
- Instead of using a **yellow** application form, you may give **electronic application instructions** to HKSCC to cause HKSCC Nominees to apply for the Hong Kong Offer Shares on your behalf.

#### 3. WHERE TO COLLECT THE PROSPECTUS AND APPLICATION FORMS

You can collect a **white** application form and a prospectus from:

Any of the following addresses of the Hong Kong Underwriters:

China International Capital Corporation

(Hong Kong) Limited ...... Suite 2307, 23rd Floor

One International Finance Centre

1 Harbour View Street Central, Hong Kong

J.P. Morgan Securities (Asia Pacific) Limited . . . . 28th Floor, Chater House

8 Connaught Road Central, Hong Kong

UBS AG acting through its business group,

> 8 Finance Street Central, Hong Kong

ABN AMRO Bank N.V., Hong Kong Branch and

N M Rothschild & Sons (Hong Kong) Limited

(each trading as ABN AMRO Rothschild) . . . . . 38/F, Cheung Kong Center

2 Queen's Road Central

Hong Kong

1 Garden Road

Central Hong Kong

CITIC Securities Corporate Finance (HK)

1 Tim Mei Avenue

Central Hong Kong

CMB International Capital Corporation Limited . . . 21/F, Bank of America Tower

12 Harcourt Road Hong Kong

8 Connaught Place

Central Hong Kong

CSC Securities (HK) Limited . . . . . . . . Units 3204-07, 32/F

Cosco Tower

183 Queen's Road Central

Hong Kong

Dao Heng Securities Limited ................................. 12th Floor, The Center

99 Queen's Road Central

Hong Kong

99 Oueen's Road

Central Hong Kong

First Shanghai Securities Limited . . . . . . . . . . . . . 19/F, Wing On House

71 Des Voeux Road Central

Hong Kong

Guangdong Securities Limited ...... Units 2505-2506, 25/F, Low Block

Grand Millennium Plaza 181 Oueen's Road Central

Hong Kong

Guotai Junan Securities (Hong Kong) Limited .... 27th Floor, Low Block

Grand Millennium Plaza 181 Queen's Road Central

Hong Kong

Mitsubishi UFJ Securities (HK) Capital, Limited . . 11/F, AIG Tower

1 Connaught Road

Central Hong Kong

Shenyin Wanguo Capital (H.K.) Limited . . . . . . . 28/F., Citibank Tower

Citibank Plaza
3 Garden Road
Central

Central Hong Kong

Sun Hung Kai International Limited ..... Level 12, One Pacific Place

88 Queensway Hong Kong

16-18 Queen's Road Central

Hong Kong

or any of the following branches of **The Hongkong and Shanghai Banking Corporation** Limited:

**Hong Kong Island**: The Westwood Branch LG01-3, LG Floor,

The Westwood, 8 Belcher's Street,

Sai Wan

Hong Kong Office 1 Queen's Road Central, Central

Des Voeux Road Central Branch China Insurance Group Bldg,

141 Des Voeux Road Central,

Central

Causeway Bay Branch 1/F, Causeway Bay Plaza 2,

463-483 Lockhart Road,

Causeway Bay

North Point Branch G/F, Winner House,

306-316 King's Road, North Point

Cityplaza Branch Unit 065, Cityplaza I, Taikoo Shing

Chai Wan Branch Shop No. 1-11, Block B, G/F,

Walton Estate, Chai Wan

**Kowloon**: Tsim Sha Tsui Branch 82-84 Nathan Road, Tsim Sha Tsui

Mong Kok Branch 673 Nathan Road, Mong Kok

Amoy Plaza Branch Shops G193 - 200 & 203, G/F,

Amoy Plaza Phase II, 77 Ngau Tau Kok Road

Kwun Tong Branch No. 1, Yue Man Square, Kwun Tong

New Territories: Citylink Plaza Branch Shops 38-46, Citylink Plaza,

Shatin Station Circuit, Sha Tin

Yuen Long Branch G/F, HSBC Building Yuen Long,

150-160 Castle Peak Road, Yuen Long

Tuen Mun Town Plaza Branch Shop 1, UG/F,

Shopping Arcade Phase II,

Tuen Mun Town Plaza, Tuen Mun

or any of the following branches of Bank of China (Hong Kong) Limited:

**Hong Kong Island**: Bank of China Tower Branch 3/F, 1 Garden Road

Central District (Wing On House) Branch 71 Des Voeux Road Central

North Point (Kiu Fai Mansion) Branch 413-415 King's Road, North Point

Aberdeen Branch 25 Wu Pak Street, Aberdeen

**Kowloon**: Whampoa Garden Branch Shop G8B, Site 1, Whampoa Garden,

Hung Hom

Humphrey's Avenue Branch 4-4A Humphrey's Avenue,

Tsim Sha Tsui

Mong Kok (President Commercial Centre)

Branch

608 Nathan Road, Mong Kok

Mei Foo Mount Sterling Mall Branch Shop N47-49 Mount Sterling Mall,

Mei Foo Sun Chuen

Diamond Hill Branch G107, Plaza Hollywood, Diamond Hill

Festival Walk Branch Unit LG256, Festival Walk,

Kowloon Tong

Hoi Yuen Road Branch 55 Hoi Yuen Road, Kwun Tong

New Territories: Castle Peak Road (Tsuen Wan) Wealth 167 Castle

Management Centre

167 Castle Peak Road, Tsuen Wan

Lucky Plaza Branch Lucky Plaza, Wang Pok Street, Shatin

Sheung Shui Branch 61 San Fung Avenue, Sheung Shui

Kau Yuk Road Branch 18-24 Kau Yuk Road, Yuen Long

or any of the following branches and/or sub-branches of **Bank of Communications Co., Ltd. Hong Kong Branch**:

**Hong Kong Island**: Hong Kong Branch 20 Pedder Street, Central

Quarry Bay Sub-Branch C-D, 981 King's Road, Quarry Bay

**Kowloon**: Kowloon Sub-Branch 563 Nathan Road

Cheung Sha Wan Plaza Sub-Branch Unit G04, Cheung Sha Wan Plaza,

833 Cheung Sha Wan Road

Wong Tai Sin Sub-Branch Shops 127-129,

1/F Lung Cheung Mall,

136 Lung Cheung Road, Wong Tai Sin

New Territories: Fanling Sub-Branch No. 84A-84B, G/F, Flora Plaza,

Fanling

or any of the following branches of The Bank of East Asia, Limited:

**Hong Kong Island**: Main Branch 10 Des Voeux Road, Central

North Point Branch 326-328 King's Road, North Point

Sai Wan Ho Branch Shop No. G1-G2, G/F,

Tai On Building,

No. 57-87 Shaukiwan Road

**Kowloon**: Waterloo Road Branch Shop A, G/F, Richland House,

77B & 77C Waterloo Road

Millennium City 5 Branch Shop 1, G/F, Millennium City 5,

418 Kwun Tong Road, Kwun Tong

New Territories: Tai Wai Branch 16-18 Tai Wai Road,

Cheung Fung Mansion, Shatin

East Point City Branch Shop No. 217B, Level 2,

East Point City, 8 Chung Wa Road,

Tseung Kwan O

Tuen Mun Branch Shop No. G16, G/F,

Eldo Court Shopping Centre, Tuen Mun

or any of the following branches of Industrial and Commercial Bank of China (Asia) Limited:

Hong Kong Island: Queen's Road Central Branch 122-126 Queen's Road Central, Central

Wanchai Branch 117-123 Hennessy Road, Wanchai

**Kowloon**: Mongkok Branch G/F., Belgian Bank Building,

721-725 Nathan Road, Mongkok

Prince Edward Branch 777 Nathan Road, Mongkok

New Territories: Sha Tsui Road Branch Shop 4, G/F., Chung On Building,

297-313 Sha Tsui Road, Tsuen Wan

Tseung Kwan O Branch Shop Nos. 2011-2012, Level 2,

Metro City, Plaza II, 8 Yan King Road,

Tseung Kwan O

or any of the following branches of Standard Chartered Bank (Hong Kong) Limited:

**Hong Kong Island**: Central Branch Shop no. 16, G/F and Lower G/F,

New World Tower,

16-18 Queen's Road Central, Central

88 Des Voeux Road Branch 88 Des Voeux Road Central, Central

**Kowloon**: Mongkok Branch Shop B, G/F, 1/F & 2/F,

617-623 Nathan Road, Mongkok

Telford Gardens Branch Shop P9-12, Telford Centre,

Telford Gardens, Tai Yip Street,

Kwun Tong

Kwun Tong Branch 1A, Yue Man Square, Kwun Tong

New Territories: Metroplaza Branch Shop nos. 186-188, Level 1, Metroplaza,

No. 223 Hing Fong Road, Kwai Chung

Tsuen Wan Branch Shop C, G/F & 1/F, Jade Plaza,

No. 298 Sha Tsui Road, Tsuen Wan

Yuen Long Branch 140, Yuen Long Main Road,

Yuen Long

Prospectuses and application forms will be available for collection at the above places during the following times:

Friday, September 8, 2006	9:00 a.m. – 4:30 p.m.
Saturday, September 9, 2006	9:00 a.m. – 12:30 p.m.
Monday, September 11, 2006	9:00 a.m. – 4:30 p.m.
Tuesday, September 12, 2006	9:00 a.m. – 4:30 p.m.
Wednesday, September 13, 2006	9:00 a.m. – 12:00 noon

You can collect a **yellow** application form and a prospectus during normal business hours from 9:00 a.m. on Friday, September 8, 2006 until 12:00 noon on Wednesday, September 13, 2006, from:

- the **Depository Counter of HKSCC** at 2nd Floor, Vicwood Plaza, 199 Des Voeux Road Central, Hong Kong; or
- the **Customer Service Centre of HKSCC** at Upper Ground Floor, V-Heun Building, 128-140 Queen's Road Central, Hong Kong.

Your stockbroker may also have application forms and this prospectus available.

#### 4. HOW TO APPLY USING A WHITE OR YELLOW APPLICATION FORM

- (a) Obtain an application form as described in the section headed "3. Where to Collect the Prospectus and Application Forms," above.
- (b) Complete the application form in English using blue or black ink, and sign it. There are detailed instructions on each application form. You should read these instructions carefully. If you do not follow the instructions, your application may be rejected and returned by ordinary post together with the accompanying check(s) or banker's cashier order(s) to you (or the first-named applicant in the case of joint applicants) at your own risk at the address stated in the application form.
- (c) Each application form must be accompanied by payment, in the form of either one check or one banker's cashier order. You should read the detailed instructions set out on the application form carefully, as an application is liable to be rejected if the check or banker's cashier order does not meet the requirements set out on the application form.
- (d) Lodge the application form in one of the collection boxes by the time and at one of the locations as described in paragraph (a) of the section headed "6. When May Applications be Made," below.

In order for an application made on a **yellow** application form to be valid:

- (i) If the application is made through a designated CCASS Participant (other than a CCASS Investor Participant):
  - (A) the designated CCASS Participant or its authorized signatories must sign in the appropriate box; and
  - (B) the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its participant I.D. in the appropriate box.
- (ii) If the application is made by an individual CCASS Investor Participant:
  - (A) the application form must contain the CCASS Investor Participant's name and Hong Kong Identity Card Number; and
  - (B) the CCASS Investor Participant must insert its participant I.D. and sign in the appropriate box in the application form.
- (iii) If the application is made by a joint individual CCASS Investor Participant:
  - (A) the application form must contain all joint CCASS Investor Participants' names and the Hong Kong Identity Card Numbers of all joint CCASS Investor Participants; and
  - (B) the participant I.D. must be inserted and the authorized signatory(ies) of the CCASS Investor Participant's stock account must sign in the appropriate box in the application form.
- (iv) If the application is made by a corporate CCASS Investor Participant:
  - (A) the application form must contain the CCASS Investor Participant's name and Hong Kong Business Registration number; and
  - (B) the participant I.D. and company chop (bearing its company name) endorsed by its authorized signatory(ies) must be inserted in the appropriate box in the application form.

Signature(s), number of signatories and form of chop, where appropriate, on each **yellow** application form should match the records kept by HKSCC. Incorrect or incomplete details of the CCASS Participant or the omission or inadequacy of authorized signatory(ies) (if applicable), participant I.D. or other similar matters may render the application invalid.

# 5. APPLYING BY GIVING ELECTRONIC APPLICATION INSTRUCTIONS TO HKSCC

#### (a) General

CCASS Participants may give electronic application instructions to HKSCC to apply for the Hong Kong Offer Shares and to arrange payment of the monies due on application and payment of refunds. This will be in accordance with their participant agreements with HKSCC and the General Rules of CCASS and the CCASS Operational Procedures in effect from time to time.

If you are a **CCASS Investor Participant**, you may give electronic application instructions through the CCASS Phone System by calling 2979 7888 or through the CCASS Internet System (<a href="https://ip.ccass.com">https://ip.ccass.com</a>) (using the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time).

HKSCC can also input electronic application instructions for you if you go to:

Hong Kong Securities Clearing Company Limited Customer Service Centre Upper Ground Floor V-Heun Building 128-140 Queen's Road Central Hong Kong

and complete an input request form.

If you are **not a CCASS Investor Participant**, you may instruct your broker or custodian who is a CCASS Broker Participant or a CCASS Custodian Participant to give electronic application instructions via CCASS terminals to apply for the Hong Kong Offer Shares on your behalf.

You are deemed to have authorized HKSCC and/or HKSCC Nominees to transfer the details of your application, whether submitted by you or through your broker or custodian, to our company and our registrars.

# (b) Minimum Subscription Amount and Permitted Multiples

You may give electronic application instructions in respect of a minimum of 500 Hong Kong Offer Shares. Each electronic application instruction in respect of more than 500 Hong Kong Offer Shares must be in one of the numbers or multiples set out in the table in the application forms.

#### (c) Warning

The subscription for the Hong Kong Offer Shares by giving electronic application instructions to HKSCC is only a facility provided to CCASS Participants. Our company, the directors, the Joint

Global Coordinators, the Joint Sponsors, the Joint Bookrunners, the Joint Lead Managers and the Underwriters take no responsibility for the application and provide no assurance that any CCASS Participant will be allotted any Hong Kong Offer Shares.

To ensure that CCASS Investor Participants can give their electronic application instructions to HKSCC through the CCASS Phone System or the CCASS Internet System, CCASS Investor Participants are advised not to wait until the last minute to input their electronic application instructions. In the event that CCASS Investor Participants have problems connecting to the CCASS Phone System or the CCASS Internet System to submit their electronic application instructions, they should either:

- (i) submit a white or yellow application form; or
- (ii) go to HKSCC's Customer Service Centre to complete an input request form for electronic application instructions before 12:00 noon on Wednesday, September 13, 2006, or such later time as described under the section headed "Effect of Bad Weather Conditions on the Opening of the Application Lists" in the section headed "6. When May Applications be Made" below.

#### 6. WHEN MAY APPLICATIONS BE MADE

# (a) Applications on White or Yellow Application Forms

Your completed **white** or **yellow** application form, together with payment attached, should be deposited in the special collection boxes provided at any of the branches of the receiving banks listed under the section headed "3. Where to Collect the Prospectus and Application Forms" above at the following times:

Friday, September 8, 2006	9:00 a.m. – 4:30 p.m.
Saturday, September 9, 2006	9:00 a.m. – 12:30 p.m.
Monday, September 11, 2006	9:00 a.m. – 4:30 p.m.
Tuesday, September 12, 2006	9:00 a.m. – 4:30 p.m.
Wednesday, September 13, 2006	9:00 a.m. – 12:00 noon

Completed **white** or **yellow** application forms, together with payment attached, must be lodged by 12:00 noon on Wednesday, September 13, 2006, or, if the application lists are not open on that day, then by the time and date stated in the sub-paragraph headed "Effect of Bad Weather Conditions on the Opening of the Application Lists" below.

## (b) Electronic Application Instructions to HKSCC via CCASS

CCASS Broker/Custodian Participants should input electronic application instructions at the following times on the following dates:

Friday, September 8, 2006	9:00 a.m. – 8:30 p.m. <sup>(1)</sup>
Saturday, September 9, 2006	8:00 a.m. – 1:00 p.m. <sup>(1)</sup>
Monday, September 11, 2006	8:00 a.m. – 8:30 p.m. <sup>(1)</sup>
Tuesday, September 12, 2006	8:00 a.m. – 8:30 p.m. <sup>(1)</sup>
Wednesday, September 13, 2006	8:00 a.m. <sup>(1)</sup> – 12:00 noon

These times are subject to change as HKSCC may determine from time to time with prior notification to CCASS Broker/Custodian Participants.

CCASS Investor Participants can input electronic application instructions from 9:00 a.m. on Friday, September 8, 2006 until 12:00 noon on Wednesday, September 13, 2006 (24 hours daily, except the last application day).

The latest time for inputting electronic application instructions will be 12:00 noon on Wednesday, September 13, 2006, the last application day, or if the application lists are not open on that day, by the time and date stated in the paragraph headed "Effect of Bad Weather Conditions on the Opening of the Application Lists" below.

## (c) Application Lists

The application lists will be open from 11:45 a.m. to 12:00 noon on Wednesday, September 13, 2006, except as provided in the paragraph headed "Effect of Bad Weather Conditions on the Opening of the Application Lists" below.

Applicants should note that checks or banker's cashier orders will not be presented for payment before the closing of the application lists but may be presented at any time thereafter.

# (d) Effect of Bad Weather Conditions on the Opening of the Application Lists

The application lists will not open if there is:

- a tropical cyclone warning signal number 8 or above, or
- a "black" rainstorm warning signal

in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Wednesday, September 13, 2006. Instead they will open between 11:45 a.m. and 12:00 noon on the next business day which does not have either of those warnings in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon. For this purpose, "business day" means a day that is not a Saturday, Sunday or a public holiday in Hong Kong.

#### 7. HOW MANY APPLICATIONS MAY BE MADE

Multiple applications or suspected multiple applications are liable to be rejected.

You may make more than one application for the Hong Kong Offer Shares if and only if you are a nominee, in which case you may make an application as a nominee by (i) giving electronic application instructions to HKSCC (if you are a CCASS Participant), and (ii) lodging more than one application form in your own name if each application is made on behalf of different beneficial owners. In the box on the application form marked "For nominees" you must include:

- an account number; or
- some other identification code

for each beneficial owner. If you do not include this information, the application will be treated as being made for your benefit.

### Otherwise, multiple applications are not allowed.

If you have made an application by giving electronic application instructions to HKSCC and you are suspected of having made multiple applications or if more than one application is made for your benefit, the number of Hong Kong Offer Shares applied for by HKSCC Nominees will be automatically reduced by the number of Hong Kong Offer Shares in respect of which you have given such instructions and/or in respect of which such instructions have been given for your benefit. Any electronic application instructions to make an application for the Hong Kong Offer Shares given by you or for your benefit to HKSCC shall be deemed to be an actual application for the purpose of considering whether multiple applications have been made. No application for any other number of Hong Kong Offer Shares will be considered and any such application is liable to be rejected.

For further information, please see "Further Terms and Conditions of the Hong Kong Public Offering — 5. Multiple Applications."

#### 8. HOW MUCH ARE THE HONG KONG OFFER SHARES

The maximum Offer Price is HK\$8.55 per H Share. You must also pay brokerage of 1%, SFC transaction levy of 0.005% and Hong Kong Stock Exchange trading fee of 0.005%. This means that for every board lot of 500 H Shares you will pay approximately HK\$4,318.17. The application forms have tables showing the exact amount payable for multiples of H Shares up to 55,000,000 H Shares.

If the Offer Price as finally determined is less than HK\$8.55 per H Share, appropriate refund payments (including brokerage, SFC transaction levy and Hong Kong Stock Exchange trading fee attributable to the surplus application monies) will be made to successful applicants, without interest. Details of the procedure for refund are set out below in the section headed "9. Publication of Results, Dispatch/Collection of H Share Certificates and Refunds of Application Monies."

If your application is successful, brokerage is paid to participants of the Hong Kong Stock Exchange (or the Hong Kong Stock Exchange, as the case may be), the Hong Kong Stock Exchange trading fee is paid to the Hong Kong Stock Exchange, and the SFC transaction levy is paid to the SFC.

# 9. PUBLICATION OF RESULTS, DISPATCH/COLLECTION OF H SHARE CERTIFICATES AND REFUNDS OF APPLICATION MONIES

We expect to announce the basis of allotment, the results of applications and the Hong Kong Identity Card/passport/Hong Kong Business Registration numbers of successful applicants under the Hong Kong Public Offering on Thursday, September 21, 2006 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese).

Refund checks for surplus application monies (if any) under **white** or **yellow** application forms and H Share certificates for successful applicants under **white** application forms are expected to be posted and/or available for collection (as the case may be) on or around Thursday, September 21, 2006.

H Share certificates will only become valid certificates of title at 8:00 a.m. on Friday, September 22, 2006 provided that the Hong Kong Public Offering has become unconditional in all respects and the right of termination described in the section entitled "Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offering — Grounds for Termination" has not been exercised.

For further information on arrangements for the dispatch/collection of H Share certificates and refunds of application monies, please refer to the section headed "Further Terms and Conditions of the Hong Kong Public Offering — 7. If Your Application for Hong Kong Offer Shares is Successful (in Whole or in Part)" and "Further Terms and Conditions of the Hong Kong Public Offering — 8. Refund of Application Monies."