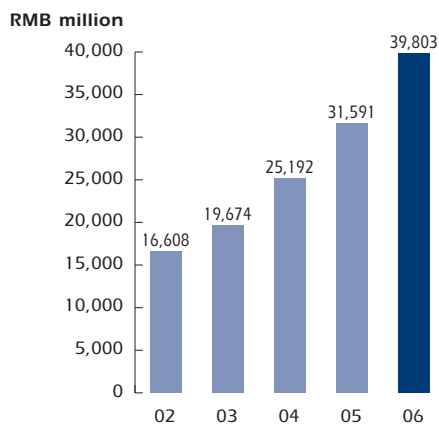
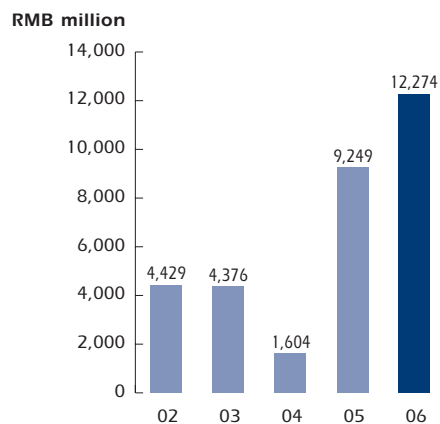


# Financial Highlights

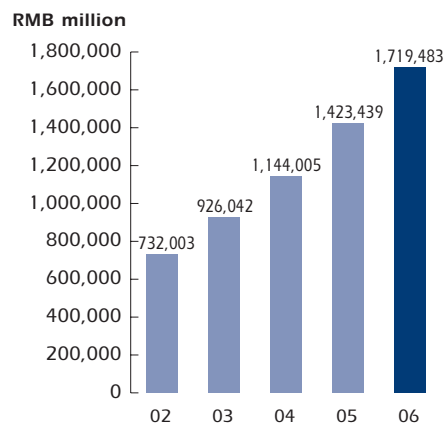
Net interest income



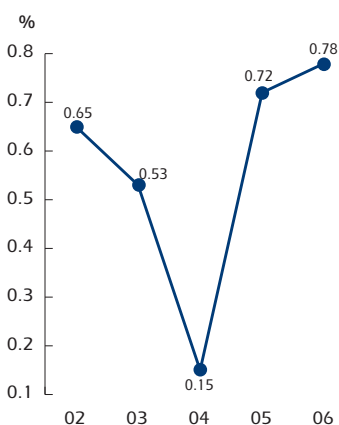
Net profit



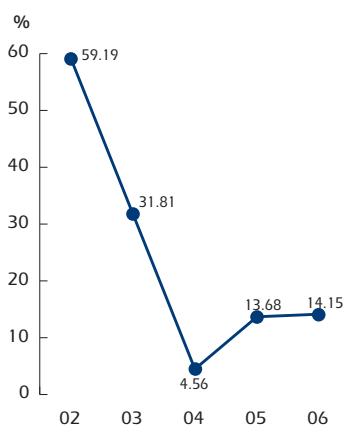
Total assets



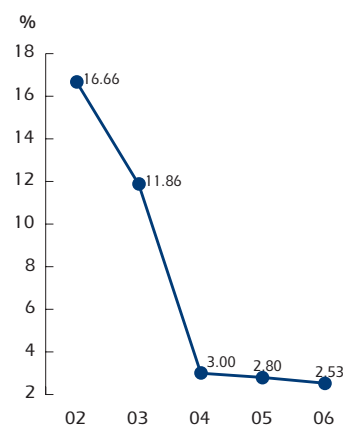
Return on average assets



Return on average shareholder's equity



Impaired loan ratio



## Financial Highlights

<b>Item</b>	<b>2006</b>	2005	Change
<b>Annual</b>	<b>RMB million</b>	RMB million	+/(-)%
Net interest income	<b>39,803</b>	31,591	25.99
Profit before tax	<b>17,405</b>	12,843	35.52
Net profit	<b>12,274</b>	9,249	32.71
<b>Per share</b>	<b>RMB</b>	RMB	+/(-)%
Basic and diluted earnings per share	<b>0.27</b>	0.22	22.73
Net asset value per share	<b>1.97</b>	1.81	8.84
<b>As at the end of the year</b>	<b>RMB million</b>	RMB million	+/(-)%
Shareholders' equity	<b>90,436</b>	83,082	8.85
Issued and paid-up share capital	<b>45,804</b>	45,804	0.00
Total assets	<b>1,719,483</b>	1,423,439	20.80
<b>Financial ratios</b>	<b>%</b>	%	+/(-)%
Return on average assets ( <i>Note 1</i> )	<b>0.78</b>	0.72	0.06
Return on average shareholders' equity ( <i>Note 2</i> )	<b>14.15</b>	13.68	0.47
Cost-to-income ratio ( <i>Note 3</i> )	<b>47.66</b>	51.24	(3.58)
Impaired loan ratio ( <i>Note 4</i> )	<b>2.53</b>	2.80	(0.27)
Non-performing loan ratio ( <i>Note 5</i> )	<b>2.01</b>	2.37	(0.36)
Tier-1 capital adequacy ratio ( <i>Note 5</i> )	<b>8.52</b>	8.78	(0.26)
Capital adequacy ratio ( <i>Note 5</i> )	<b>10.83</b>	11.20	(0.37)

### Notes:

1. This is calculated based on net profit of the year divided by the average of total assets at the beginning and the end of the year;
2. This is calculated based on net profit of the year divided by the average of shareholders' equity balance at the beginning and the end of the year;
3. This is calculated based on other operating expenses divided by the operating income (including net interest income, net fee and commission income, dividend income, gains less losses arising from trading activities, gains less losses arising from de-recognition of investment securities and other operating income);
4. This is calculated based on the balance of impaired loans divided by the balance of total loans and advances to customers at the end of the year;
5. This is calculated in accordance with the formula promulgated by the PBOC and CBRC and based on unaudited PRC Generally Accepted Accounting Principles ("PRC GAAP").

## Financial Highlights

### Financial Highlights for 5 Years

The table below shows the Group's financial information of the past five years, as at the end of Dec 31 2006.

Item	2006	2005	2004	2003	2002
			Restated (Note 1)	Restated (Note 1)	
RMB million					
<b>Annual</b>					
Net interest income	<b>39,803</b>	31,591	25,192	19,674	16,608
Profit before tax	<b>17,405</b>	12,843	7,750	4,135	6,490
Net profit	<b>12,274</b>	9,249	1,604	4,376	4,429
RMB					
<b>Per share</b>					
Basic and diluted earnings per share	<b>0.27</b>	0.22	0.06	0.26	0.26
RMB million					
<b>As at the end of the year</b>					
Loans and advances to customers (Note 2)	<b>927,405</b>	771,374	640,058	549,943	426,763
Total assets	<b>1,719,483</b>	1,423,439	1,144,005	926,042	732,003
Due to customers	<b>1,420,331</b>	1,220,839	1,029,941	874,159	689,153
Total liabilities	<b>1,628,988</b>	1,340,293	1,091,902	907,839	722,569
2004					
Restated					
Item	2006	2005	(Note 1)	2003	2002
<b>Financial ratios</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>
Return on average assets (Note 3)	<b>0.78</b>	0.72	0.15	0.53	0.65
Return on average shareholders' equity (Note 4)	<b>14.15</b>	13.68	4.56	31.81	59.19
Cost-to-income ratio (Note 5)	<b>47.66</b>	51.24	60.78	57.84	59.07
Impaired loan ratio (Note 6)	<b>2.53</b>	2.80	3.00	11.86	16.66
Capital adequacy ratio (Note 7)	<b>10.83</b>	11.20	9.72	7.41	8.83

#### Notes:

- In accordance with the provision of IAS 39 (revised 2003), the Group retrospectively adjusted balances of investment securities as at 1 January 2004 and 2005. Certain originated loans were reclassified to available-for-sale, loans and receivables and financial assets held for trading with revaluation reserve and deferred tax retrospectively adjusted accordingly.
- This is calculated based on loans and advances to customers before provision;
- This is calculated based on net profit of the year divided by the average of total assets at the beginning and the end of the year;
- This is calculated based on net profit of the year divided by the average of shareholders' equity balance at the beginning and the end of the year;
- This is calculated based on other operating expenses divided by the operating income (including net interest income, net fee and commission income, dividend income, gains less losses arising from trading activities, gains less losses arising from de-recognition of investment securities and other operating income);
- This is calculated based on the balance of impaired loans divided by the balance of total loans and advances to customers at the end of the year;
- This is calculated in accordance with the formula promulgated by the PBOC and CBRC and based on unaudited PRC Generally Accepted Accounting Principles ("PRC GAAP").