## Summary of Financial Information

A summary of the results and of the assets, liabilities and minority interests of the Group of the last five financial years, as extracted from the published audited financial statements and reclassified as appropriate, is set out below.

## **RESULTS**

	Year ended 31 December						
	2006 HK\$'000	2005 HK\$'000	2004 HK\$'000	2003 HK\$'000	2002 HK\$'000		
CONTINUING OPERATIONS							
REVENUE							
Turnover	1,993,853	1,826,885	1,688,832	1,605,132	1,602,846		
Investment income, net gains,	.,,	.,,	.,	.,,	.,,		
and other income	919,198	373,791	472,278	502,646	347,790		
Total revenue and gains, net	2,913,051	2,200,676	2,161,110	2,107,778	1,950,636		
Less: Reinsurance premiums	(140,599)	(154,807)	(156,767)	(169,049)	(191,381)		
Net revenue	2,772,452	2,045,869	2,004,343	1,938,729	1,759,255		
Policyholders' benefits under							
insurance contracts	(701,529)	(581,354)	(584,917)	(555,795)	(639,528)		
Policyholders' benefits under							
investment contracts	(104,193)	(29,233)	(15,074)	(19,320)	(7,211)		
Agency commission							
and allowances	(491,963)	(389,176)	(292,264)	(277,127)	(251,620)		
Change in deferred							
acquisition costs	120,885	14,497	(93,877)	(104,245)	(165,900)		
Management expenses	(467,976)	(303,608)	(304,215)	(342,877)	(371,642)		
Increase in insurance							
contract liabilities	(744,522)	(652,783)	(505,751)	(414,728)	(194,538)		
Finance costs	(44,100)	(45,346)	(1,805)	—	—		
PROFIT BEFORE TAX	339,054	58,866	206,440	224,637	128,816		
Тах	(17,320)	(16,963)	(17,579)	(10,362)	(8,635)		
PROFIT FOR THE YEAR FROM							
CONTINUING OPERATIONS	321,734	41,903	188,861	214,275	120,181		
DISCONTINUED OPERATION							
Profit/(loss) for the year from							
a discontinued operation	715	599	(566)	(374)	(1,192)		
PROFIT FOR THE YEAR							
ATTRIBUTABLE TO							
EQUITY HOLDERS	322,449	42,502	188,295	213,901	118,989		

## RESULTS (continued)

	As at 31 December						
	<b>2006</b> НК\$′000	2005 HK\$'000	2004 HK\$'000	2003 HK\$'000	2002 HK\$'000		
ASSETS AND LIABILITIES							
TOTAL ASSETS	11,624,520	10,197,955	9,227,038	7,426,074	6,689,641		
TOTAL LIABILITIES	(8,876,810)	(7,581,404)	(6,746,384)	(5,089,267)	(4,559,335)		
	2,747,710	2,616,551	2,480,654	2,336,807	2,130,306		