

## MAJOR MILESTONES



### January

Hang Seng launches China Equity Fund.

### February

Hang Seng introduces two new cards – alpha card, a payment card for young people, and a commercial card for members of the New Territories General Chamber of Commerce.

Hang Seng begins offering insurance agency service at its Shanghai and Shenzhen branches and sub-branches.

HSI Services announces that mainland China H-share companies are eligible for inclusion in Hang Seng Index.

### March

Hang Seng introduces Index-linked Capital Protected Investment product on the Mainland.

### April

Hang Seng launches 24-hour Personal Loan application hotline.

### May

Hang Seng launches integrated brand revitalisation programme and introduces new corporate tagline – 'Managing wealth for you, with you'.

Hang Seng sells its property at 77 Des Voeux Road Central for HK\$2.26 billion.

Hang Seng signs an agreement with Kerry Properties to lease 262,000 square feet of office space in Enterprise Square Five in Kowloon Bay, with occupancy planned for late 2007.

Hang Seng opens fourth Shanghai sub-branch.

Hang Seng launches VISA Infinite, an invitation-only prestige credit card.

Hang Seng extends Mainland insurance agency service to Guangzhou branch.

Hang Seng announces first interim dividend of HK\$1.10 per share.

### June

Hang Seng announces its debut US dollar subordinated notes offering amounting to US\$450 million.

Hang Seng opens Business Banking Centre in Chai Wan to further expand network of outlets serving SMEs.

Hang Seng receives approval to provide RMB services and extend foreign currency services at Nanjing branch.



## July

Hang Seng introduces MediCash Lifetime Insurance Plan.

Hang Seng announces second interim dividend of HK\$1.10 per share.

## August

Hang Seng opens first Guangzhou sub-branch.

Hang Seng extends Mainland insurance agency service to Beijing branch.

## September

Hang Seng relocates Macau branch to accommodate expansion of services and new Prestige Banking Centre.

Hang Seng receives approval for Qualified Domestic Institutional Investor (QDII) licence.

Hang Seng holds Board of Directors meeting on the Mainland for the first time.

Hang Seng opens fifth Shanghai sub-branch.

First H-share company enters Hang Seng Index.

## October

Hang Seng receives approval for US\$300 million foreign exchange conversion quota under QDII licence.

Hang Seng becomes first foreign bank to open a branch in Dongguan.

## November

Hang Seng announces third interim dividend of HK\$1.10 per share.

HSI Services launches Hang Seng China H-Financials Index to track performance of Mainland financial companies listed in Hong Kong.

## December

Hang Seng launches its first QDII investment product through Mainland branches and sub-branches.

Hang Seng becomes first bank to offer Octopus merchant services to retailers.

Hang Seng receives approval to prepare for the establishment of Mainland subsidiary bank.