■ BIOGRAPHICAL DETAILS OF SENIOR MANAGEMENT



From left to right: Mr Patrick K W Chan, Mr Joseph C Y Poon, Mr Raymond C F Or, Mrs Dorothy K Y P Sit, Mr William W Leung

Mr OR Ching Fai Raymond JP

Vice-Chairman and Chief Executive (Biographical details are set out on page 74)

Mr POON Chung Yin Joseph

Managing Director and Deputy Chief Executive

(Biographical details are set out on page 77)

Mr CHAN Kwok Wai Patrick

Executive Director and Chief Financial Officer

(Biographical details are set out on page 75)

Mr LEUNG Wing Cheung William JP

General Manager, Personal Financial Services and Wealth Management

Age 52. Joined the Bank in 1994 as Assistant General Manager and Head of Credit Card Centre. Appointed Deputy General Manager and Deputy Head of Retail Banking in May 2000. Appointed Deputy Head of Commercial Banking in October 2003. Appointed General Manager and Head of Wealth Management in January 2005. Redesignated General Manager, Personal Financial Services and Wealth Management since August 2005. Responsible for personal banking, private banking, trustee services, insurance and investment services of the Bank A Director of

HSBC Asset Management (Hong Kong) Limited and Senior Advisor, Management Committee of Industrial Bank Co., Ltd.'s Card Centre. Chairman of the Committee on Management and Supervisory Training of the Vocational Training Council. Chairman of the Hong Kong Dance Company. A member of the Hong Kong Sports Commission. A Member of 2008 Beijing Olympic Equestrian Events Hong Kong Fund Board of Governors. Chairman of Licensing and Practice Committee of Estate Agents Authority. A Member of The Banking Industry Training Advisory Committee. Treasurer of Council of the Hong Kong Baptist University. Council Member of The Hong Kong Academy for Performing Arts.

Mrs SIT KWAN Yin Ping Dorothy

General Manager and Chief Operating Officer

Age 55. Joined the Bank in December 2005 as General Manager. Appointed Chief Operating Officer since January 2006. A Member of The Banking Industry Training Advisory Committee and an Ex-officio member of its Subcommittee on Specification of Competency Standards Development. Head of Personal Financial Services, Hong Kong for The Hongkong and Shanghai Banking Corporation Limited before joining the Bank.

Mr NG Yuen Tin FHKIB

Deputy General Manager and Head of Corporate Banking

Age 55. Joined the Bank in 1971. Appointed Assistant General Manager and Deputy Head of Corporate Banking Division in January 1994. Appointed Head of Corporate Banking Division in September 1999. Appointed Deputy General Manager and Head of Corporate Banking since July 2000. Responsible for overseeing the corporate and institutional banking business of the Bank. Director and Chief Executive of Hang Seng Finance Limited. A Director of HSI Services Limited and HSI International Limited. A member of the Hang Seng Index Advisory Committee. An Executive Committee Member of the Hong Kong Institute of Bankers.

Mr TAM Wai Hung David MBA. FCIB. FHKIB

Deputy General Manager and Head of Commercial Banking, Greater China

Age 57. Joined the Bank in 1999 as Assistant General Manager and Head of Commercial Banking. Appointed Deputy General Manager and Head of Commercial Banking since June 2003 and as Head of Commercial Banking, Greater China since January 2007. Responsible for overseeing the commercial banking business of the Bank in the Greater China region, the functional departments of trade services, customized trade solutions, business development, portfolio and project management and the Macau Branch. Member of Small and Medium Enterprises Committee and Council member of Hong Kong St John Ambulance.

Mr CHEUNG Tai Keung Jack

Deputy General Manager and Head of Treasury

Age 47. Joined the Bank in June 2004 as Deputy General Manager and Acting Head of Treasury. Responsible for overseeing the Treasury and Singapore operations. Appointed Deputy General Manager and Head of Treasury since August 2004. Director, Head of Balance Sheet Management, Asia-Pacific Global Markets of The Hongkong and Shanghai Banking Corporation Limited before joining the Bank.

Mr FU Chi King Johnson

Deputy General Manager and Head of China Business

Age 52. Joined the Bank in August 2005 as Deputy General Manager and Head of China Business. Responsible for overseeing the

Bank's operations in mainland China and Taiwan, as well as the Bank's business with Mainland and Taiwanese companies in Hong Kong and foreign-invested, state-owned and domestic companies on the Mainland. Honorable President of Hong Kong Chamber of Commerce in China - Shanghai. Regional Head of Corporate Banking, Asia Pacific and Alternate Chief Executive, Hong Kong of Commerzbank before joining the Bank.

Mr FUNG Hau Chung Andrew

Deputy General Manager and Head of Investment and Insurance

Age 49. Joined the Bank in May 2006 as Deputy General Manager and Head of Investment and Insurance. Responsible for overseeing the Bank's investment and insurance businesses with responsibility for management, sales and market strategy, as well as the development of new products and services. Director and General Manager of Hang Seng Investment Management Limited. A Director of Hang Seng Insurance Company Limited, Bankers Alliance Insurance Company Limited, Hang Seng Investment Services Limited and Hang Seng Securities Limited. An non-official Member of Commission on Strategic Development - Committee on Economic Development and Economic Cooperation with the Mainland and a Member of Process Review Panel for the Securities and Futures Commission. Managing Director, Advisory Sales, Greater China, Global Financial Markets, of DBS Bank Ltd before joining the Bank.