## FINANCIAL HIGHLIGHTS

|   |           | As At or For the Year Ended December 31, |             |           |           |  |
|---|-----------|--|-------------|-----------|-----------|--|
|   | 2002      | 2003                                     | 2004        | 2005      | 2006      |  |
|   |           |  | RMB Million |           |           |  |
| TURNOVER  | 249,386   | 310,431                                  | 397,354     | 552,229   | 688,978   |  |
| OPERATING EXPENSES  |           |  |             |           |           |  |
| Purchases, services and other   | (71,383)  | (89,741)                                 | (114,249)   | (200,321) | (271,123) |  |
| Employee compensation costs   | (16,665)  | (20,044)                                 | (22,934)    | (29,675)  | (39,161)  |  |
| Exploration expenses, including exploratory dry   | ,         |  | , ,         | , ,       |           |  |
| holes   | (8,203)   | (10,624)                                 | (12,090)    | (15,566)  | (18,822)  |  |
| Depreciation, depletion and amortisation  | (37,680)  | (42,163)                                 | (48,362)    | (51,305)  | (61,388)  |  |
| Selling, general and administrative expenses<br>Employees redundancy costs and shut down of | (23,930)  | (25,982)                                 | (28,302)    | (36,538)  | (43,235)  |  |
| manufacturing facilities  | (2,121)   | (2,355)                                  | (220)       | -         | -         |  |
| Taxes other than income taxes   | (15,366)  | (16,821)                                 | (19,943)    | (23,616)  | (56,666)  |  |
| Property, plant and equipment revaluation loss  | _         | (391)                                    | -           | -         | -         |  |
| Other expense, net  | (59)      | (598)                                    | (116)       | (3,037)   | (607)     |  |
| TOTAL OPERATING EXPENSES  | (175,407) | (208,719)                                | (246,216)   | (360,058) | (491,002) |  |
| PROFIT FROM OPERATIONS  | 73,979    | 101,712                                  | 151,138     | 192,171   | 197,976   |  |
| FINANCE COSTS   |           |  |             |           |           |  |
| Exchange gain   | 179       | 224                                      | 225         | 942       | 1,830     |  |
| Exchange loss   | (609)     | (260)                                    | (217)       | (854)     | (1,756)   |  |
| Interest income   | 663       | 973                                      | 1,373       | 1,924     | 2,066     |  |
| Interest expense  | (4,068)   | (2,889)                                  | (2,896)     | (2,762)   | (3,220)   |  |
| TOTAL NET FINANCE COSTS   | (3,835)   | (1,952)                                  | (1,515)     | (750)     | (1,080)   |  |
| SHARE OF PROFIT OF ASSOCIATES AND   |           |  |             |           |           |  |
| JOINTLY CONTROLLED ENTITIES   | 169       | 933                                      | 1,621       | 2,401     | 2,277     |  |
| PROFIT BEFORE TAXATION  | 70,313    | 100,693                                  | 151,244     | 193,822   | 199,173   |  |
| TAXATION  | (22,939)  | (28,796)                                 | (43,598)    | (54,180)  | (49,776)  |  |
| PROFIT FOR THE YEAR   | 47,374    | 71,897                                   | 107,646     | 139,642   | 149,397   |  |
| ATTRIBUTABLE TO:  |           |  |             |           |           |  |
| Equity holders of the Company   | 46,766    | 69,835                                   | 103,843     | 133,362   | 142,224   |  |
| Minority interest   | 608       | 2,062                                    | 3,803       | 6,280     | 7,173     |  |
| BASIC AND DILUTED EARNINGS PER SHARE  | 47,374    | 71,897                                   | 107,646     | 139,642   | 149,397   |  |
| FOR PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY DURING THE                         |           |  |             |           |           |  |
| YEAR (RMB)(2)   | 0.27      | 0.40                                     | 0.59        | 0.75      | 0.79      |  |
| NON CURRENT ASSETS  |           |  |             |           |           |  |
| Property, plant and equipment   | 404,135   | 442,311                                  | 485,612     | 563,890   | 645,337   |  |
| Long term investments   | 6,055     | 9,405                                    | 11,504      | 13,608    | 35,010    |  |
| Advance operating lease payments  | 6,267     | 7,286                                    | 12,307      | 16,235    | 20,468    |  |
| Intangible and other assets   | 2,769     | 3,027                                    | 3,020       | 5,011     | 6,627     |  |
| Time deposits with maturities over one year   | 3,498     | 3,485                                    | 3,751       | 3,428     | 2,499     |  |
|   | 422,724   | 465,514                                  | 516,194     | 602,172   | 709,941   |  |
| CURRENT ASSETS  | 122,127   |  |             |           | 100,041   |  |
| Inventories   | 29,352    | 30,064                                   | 47,377      | 62,733    | 76,038    |  |
| Accounts receivable   | 6,544     | 4,115                                    | 3,842       | 4,630     | 8,488     |  |
| Prepaid expenses and other current assets   | 19,618    | 18,845                                   | 24,704      | 25,701    | 26,125    |  |

|  | As At or For the Year Ended December 31, |           |             |           |           |  |  |
|--|--|-----------|-------------|-----------|-----------|--|--|
|  | 2002                                     | 2003      | 2004        | 2005      | 2006      |  |  |
|  |  |           | RMB Million |           |           |  |  |
| Investments in collateralised loans  | 420                                      | 24,224    | 33,217      | 235       | -         |  |  |
| Time deposits with maturities over three months  |  |           |             |           |           |  |  |
| but within one year  | 2,621                                    | 2,648     | 1,425       | 1,691     | 3,012     |  |  |
| Cash and cash equivalents  | 19,532                                   | 11,613    | 11,688      | 80,905    | 48,559    |  |  |
| TOTAL CURRENT ASSETS   | 78,087                                   | 91,509    | 122,253     | 175,895   | 162,222   |  |  |
| CURRENT LIABILITIES  |  |           |             |           |           |  |  |
| Accounts payable and accrued liabilities   | 59,950                                   | 66,700    | 73,072      | 99,758    | 120,182   |  |  |
| Taxes payable  | 11,348                                   | 21,319    | 22,516      | 25,391    | 23,934    |  |  |
| Short-term borrowings  | 23,185                                   | 34,328    | 34,937      | 28,689    | 35,763    |  |  |
|  | 94,483                                   | 122,347   | 130,525     | 153,838   | 179,879   |  |  |
| NET CURRENT ASSETS/ (LIABILITIES)  | (16,396)                                 | (30,838)  | (8,272)     | 22,057    | (17,657)  |  |  |
| TOTAL ASSETS LESS CURRENT LIABILITIES  | 406,328                                  | 434,676   | 507,922     | 624,229   | 692,284   |  |  |
| EQUITY   |  |           |             |           |           |  |  |
| Equity attributable to equity holders of the   |  |           |             |           |           |  |  |
| Company  |  |           |             |           |           |  |  |
| Share capital  | 175,824                                  | 175,824   | 175,824     | 179,021   | 179,021   |  |  |
| Retained earnings  | 57,358                                   | 88,152    | 143,115     | 203,812   | 264,092   |  |  |
| Reserves   | 84,456                                   | 93,952    | 108,834     | 132,556   | 143,564   |  |  |
|  | 317,638                                  | 357,928   | 427,773     | 515,389   | 586,677   |  |  |
| Minority interest  | 6,672                                    | 8,966     | 15,199      | 28,278    | 30,914    |  |  |
| TOTAL EQUITY   | 324,310                                  | 366,894   | 442,972     | 543,667   | 617,591   |  |  |
| NON CURRENT LIABILITIES  |  |           |             |           |           |  |  |
| Long-term borrowings   | 68,894                                   | 51,601    | 44,648      | 44,570    | 35,634    |  |  |
| Other long-term obligations  | 1,707                                    | 2,010     | 2,481       | 1,046     | 995       |  |  |
| Asset retirement obligations   | 585                                      | 735       | 919         | 14,187    | 18,481    |  |  |
| Deferred taxation  | 10,832                                   | 13,436    | 16,902      | 20,759    | 19,583    |  |  |
|  | 82,018                                   | 67,782    | 64,950      | 80,562    | 74,693    |  |  |
|  | 406,328                                  | 434,676   | 507,922     | 624,229   | 692,284   |  |  |
| Other financial data   | 400,320                                  | 434,070   | 301,322     | 024,223   | 032,204   |  |  |
| Capital expenditures   | (75.400)                                 | (00.070)  | (00.040)    | (404.004) | (440.740) |  |  |
| Net cash generated by operating activities   | (75,496)                                 | (86,373)  | (98,946)    | (124,801) | (148,746) |  |  |
|  | 98,989                                   | 139,570   | 141,691     | 203,885   | 198,102   |  |  |
| Net cash used for investing activities  Net cash used for financing activities (provided | (73,732)                                 | (102,549) | (102,276)   | (91,576)  | (158,451) |  |  |
| by financing activities)   | (26,488)                                 | (35,593)  | (39,586)    | (42,634)  | (71,739)  |  |  |
| Fixed assets, net of accumulated depreciation  | 404,135                                  | 442,311   | 485,612     | 563,890   | 645,337   |  |  |
| Total assets   | 500,811                                  | 557,023   | 638,447     | 778,067   | 872,163   |  |  |
| Equity attributable to equity holders of the   | 300,011                                  | 557,025   | 030,447     | 770,007   | 072,103   |  |  |
| Company  | 317,638                                  | 357,928   | 427,773     | 515,389   | 586,677   |  |  |

## Notes:

- (1) The Company acquired the assets, liabilities and equities of the refined products sales enterprises and refining and petrochemical businesses of CNPC in 2002 and 2005 respectively, and acquired 50% equity interests in CNPC Exploration and Development Company Limited in 2005. The accounting statements for the Group in all relevant periods have been restated in a manner similar to a uniting of interests to reflect the acquisitions.
- (2) As at December 31, 2002, 2003 and 2004 respectively, basic and diluted earnings per share were calculated by dividing the net profit with the number of shares issued for each of these financial years of 175.82 billion. As at December 31, 2005, basic and diluted earnings per share were calculated by dividing net profit with the weighted average number of shares issued for this financial year of 176.77 billion. As at December 31, 2006, basic and diluted earnings per share were calculated by dividing net profit with the number of shares issued for this financial year of 179.02 billion.